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Q-501325-45176.647RE

Issued: 09/07/2023

Quote Expiration: 09/15/2023

Estimated Contract Start Date: 12/15/2023

Account Number: 545351

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice;Other - 5 Brophy Lane 5 Brophy Ln Woodland Park, NJ 07424-2752 USA	Woodland Park Police Dept. - NJ 5 Brophy Ln Woodland Park NJ 07424-2752 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Raleigh Edwards Phone: (480) 905-2067 Email: redwards@axon.com Fax:	John Uzzalino Phone: (973) 345-8111 Email: juzzalino@wpnj.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$232,705.00
ESTIMATED TOTAL W/ TAX	\$232,705.00

Discount Summary

Average Savings Per Year	\$5,729.80
TOTAL SAVINGS	\$28,649.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$33,709.00	\$0.00	\$33,709.00
Jan 2024	\$31,839.36	\$0.00	\$31,839.36
Jan 2025	\$35,819.28	\$0.00	\$35,819.28
Jan 2026	\$39,799.20	\$0.00	\$39,799.20
Jan 2027	\$43,779.12	\$0.00	\$43,779.12
Jan 2028	\$47,759.04	\$0.00	\$47,759.04
Total	\$232,705.00	\$0.00	\$232,705.00

Quote Unbundled Price:	\$261,354.00
Quote List Price:	\$283,363.20
Quote Subtotal:	\$232,705.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	37	60	\$22.41	\$32.50	\$19.50	\$43,290.00	\$0.00	\$43,290.00
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	60	\$9.61	\$11.92	\$7.15	\$3,003.00	\$0.00	\$3,003.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	60	\$40.33	\$34.66	\$20.80	\$4,992.00	\$0.00	\$4,992.00
A la Carte Hardware									
100775	AB4 MAGNETIC DISCONNECT CABLE	15			\$39.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	37			\$849.00	\$749.00	\$27,713.00	\$0.00	\$27,713.00
H00003	AB4 1-Bay Dock Bundle	7			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$1,499.00	\$5,996.00	\$0.00	\$5,996.00
A la Carte Software									
73478	REDACTION ASSISTANT USER LICENSE	35	60		\$9.76	\$9.76	\$20,496.00	\$0.00	\$20,496.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	60		\$0.60	\$0.60	\$28,800.00	\$0.00	\$28,800.00
85760	Auto-Transcribe Unlimited Service	35	60		\$21.70	\$21.70	\$45,570.00	\$0.00	\$45,570.00
ProLicense	Pro License Bundle	12	60		\$42.31	\$42.25	\$30,420.00	\$0.00	\$30,420.00
BasicLicense	Basic License Bundle	23	60		\$16.27	\$16.25	\$22,425.00	\$0.00	\$22,425.00
A la Carte Services									
85144	AXON STARTER	1			\$9,950.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$232,705.00	\$0.00	\$232,705.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - 1 BAY DOCK	7	11/15/2023
AB4 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	7	11/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	37	11/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	1	11/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	41	11/15/2023
AB4 Camera Bundle	100859	HIGH RETENTION BELT CLIP RAPIDLOCK	7	11/15/2023
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	30	11/15/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	4	11/15/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	4	11/15/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	4	11/15/2023
A la Carte	100775	AB4 MAGNETIC DISCONNECT CABLE	15	11/15/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	4	05/15/2026
Body Worn Camera Single-Bay Dock TAP Bundle	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	7	05/15/2026
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	38	05/15/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	23	12/15/2023	12/14/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	23	12/15/2023	12/14/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	36	12/15/2023	12/14/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	12/15/2023	12/14/2028
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	35	12/15/2023	12/14/2028
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	12/15/2023	12/14/2028
A la Carte	85760	Auto-Transcribe Unlimited Service	35	12/15/2023	12/14/2028

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	4	11/15/2024	12/14/2028
Body Worn Camera Single-Bay Dock TAP Bundle	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	7	11/15/2024	12/14/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	37	11/15/2024	12/14/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	1	11/15/2024	12/14/2028

Payment Details

Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Hardware/Services (grant)	100775	AB4 MAGNETIC DISCONNECT CABLE	15	\$0.00	\$0.00	\$0.00
Hardware/Services (grant)	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Hardware/Services (grant)	H00001	AB4 Camera Bundle	37	\$27,713.00	\$0.00	\$27,713.00
Hardware/Services (grant)	H00002	AB4 Multi Bay Dock Bundle	4	\$5,996.00	\$0.00	\$5,996.00
Hardware/Services (grant)	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$33,709.00	\$0.00	\$33,709.00

Jan 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73478	REDACTION ASSISTANT USER LICENSE	35	\$3,279.36	\$0.00	\$3,279.36
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	\$4,608.00	\$0.00	\$4,608.00
Year 1	85760	Auto-Transcribe Unlimited Service	35	\$7,291.20	\$0.00	\$7,291.20
Year 1	BasicLicense	Basic License Bundle	23	\$3,588.00	\$0.00	\$3,588.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$798.72	\$0.00	\$798.72
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	\$480.48	\$0.00	\$480.48
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	37	\$6,926.40	\$0.00	\$6,926.40
Year 1	H00001	AB4 Camera Bundle	37	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	12	\$4,867.20	\$0.00	\$4,867.20
Total				\$31,839.36	\$0.00	\$31,839.36

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	REDACTION ASSISTANT USER LICENSE	35	\$3,689.28	\$0.00	\$3,689.28
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	\$5,184.00	\$0.00	\$5,184.00
Year 2	85760	Auto-Transcribe Unlimited Service	35	\$8,202.60	\$0.00	\$8,202.60
Year 2	BasicLicense	Basic License Bundle	23	\$4,036.50	\$0.00	\$4,036.50
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$898.56	\$0.00	\$898.56
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	\$540.54	\$0.00	\$540.54
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	37	\$7,792.20	\$0.00	\$7,792.20
Year 2	H00001	AB4 Camera Bundle	37	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	12	\$5,475.60	\$0.00	\$5,475.60
Total				\$35,819.28	\$0.00	\$35,819.28

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	REDACTION ASSISTANT USER LICENSE	35	\$4,099.20	\$0.00	\$4,099.20
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	\$5,760.00	\$0.00	\$5,760.00
Year 3	85760	Auto-Transcribe Unlimited Service	35	\$9,114.02	\$0.00	\$9,114.02
Year 3	BasicLicense	Basic License Bundle	23	\$4,485.00	\$0.00	\$4,485.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$998.39	\$0.00	\$998.39
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	\$600.60	\$0.00	\$600.60

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	37	\$8,657.99	\$0.00	\$8,657.99
Year 3	H00001	AB4 Camera Bundle	37	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	12	\$6,084.00	\$0.00	\$6,084.00
Total				\$39,799.20	\$0.00	\$39,799.20

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73478	REDACTION ASSISTANT USER LICENSE	35	\$4,509.12	\$0.00	\$4,509.12
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	\$6,336.00	\$0.00	\$6,336.00
Year 4	85760	Auto-Transcribe Unlimited Service	35	\$10,025.40	\$0.00	\$10,025.40
Year 4	BasicLicense	Basic License Bundle	23	\$4,933.50	\$0.00	\$4,933.50
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,098.24	\$0.00	\$1,098.24
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	\$660.66	\$0.00	\$660.66
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	37	\$9,523.80	\$0.00	\$9,523.80
Year 4	H00001	AB4 Camera Bundle	37	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	12	\$6,692.40	\$0.00	\$6,692.40
Total				\$43,779.12	\$0.00	\$43,779.12

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73478	REDACTION ASSISTANT USER LICENSE	35	\$4,919.04	\$0.00	\$4,919.04
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	800	\$6,912.00	\$0.00	\$6,912.00
Year 5	85760	Auto-Transcribe Unlimited Service	35	\$10,936.80	\$0.00	\$10,936.80
Year 5	BasicLicense	Basic License Bundle	23	\$5,382.00	\$0.00	\$5,382.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,198.08	\$0.00	\$1,198.08
Year 5	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	7	\$720.72	\$0.00	\$720.72
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	37	\$10,389.60	\$0.00	\$10,389.60
Year 5	H00001	AB4 Camera Bundle	37	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	12	\$7,300.80	\$0.00	\$7,300.80
Total				\$47,759.04	\$0.00	\$47,759.04

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract State of New Jersey T0106/17-FLEET-00738 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Chief  **#125**

Signature

09/07/2023

Date Signed

9/7/2023

