

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Sunday, January 6, 2019 3:46 PM
To: mjack@riversidetwp.org
Subject: EMS

Good afternoon Ms. Jack,

I just wanted to confirm tomorrow night (Monday) and wanted to see if we needed to bring anything with us or prepare anything for your committee. Could you please let me know.

Thank you and look forward to seeing you.

Chuck

Chuck McSweeney, MPS, NRP, CCEMT-P, CMTE
Owner, EMS Consulting Services
120 S. White Horse Pike, Suite 170
Hammonton, New Jersey 08037
Office: 866-476-1702
Cell: 609-481-8742
Fax: 609-654-2106
Email: Chuck@emscs.com
www.EMSCS.com

From: Chuck McSweeney <chuck@emscs.com>
Sent: Friday, January 11, 2019 10:11 AM
To: Meghan Jack
Cc: Chuck McSweeney; Josephine Hubbs
Subject: Contract
Attachments: Riverside Contract 1.2019v1.docx

Good morning Meghan,

I am attaching the contract for your review. I highlighted the sections that I added per our discussion along with the same paragraph about the NJ DOH Settlement Agreement that puts EMSCS in charge of DES for the next year.

Please let me know if you have any questions.

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
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mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Wednesday, January 16, 2019 2:50 PM
To: Jeffrey Hatcher; Meghan Jack
Subject: Delran Emergency Squad

Good afternoon,

Just wanted to reach out to the both of you and let you know the State Department of Health just left and everything is in proper order and the vehicles all passed inspection. That was out last hurdle and we are on target for starting providing services on Monday at 6am.

Please let me know if you have any questions or concerns.

Chuck

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mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Monday, January 21, 2019 7:06 AM
To: Jeffrey Hatcher; Meghan Jack
Cc: Josephine Hubbs
Subject: Delran Emergency Squad

Good morning,

I just want to confirm that we went into service this morning at 6am and also had our first call within a minute of going in-service.

Thank you both for the support to make this happen.

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
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mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Wednesday, January 23, 2019 10:43 AM
To: Meghan Jack
Cc: 'Josephine Hubbs'
Subject: Re: Contract

Sure thing. Thank You Meghan!

Chuck McSweeney, MPS, NRP, CCEMT-P, CMTE
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From: Meghan Jack <mjack@riversidetwp.org>
Sent: Wednesday, January 23, 2019 10:41
To: 'Chuck McSweeney'
Cc: 'Josephine Hubbs'
Subject: RE: Contract

Good Morning,
Please see the attached. If you could kindly execute two copies and drop them to me on Monday, I will have them signed at our meeting on Monday night.
Please let me know.
Thank you.
Meghan

From: Chuck McSweeney [<mailto:chuck@emscs.com>]
Sent: Friday, January 11, 2019 10:11 AM
To: Meghan Jack <mjack@riversidetwp.org>
Cc: Chuck McSweeney <chuck@emscs.com>; Josephine Hubbs <jhubbs@heinkelusa.com>
Subject: Contract

Good morning Meghan,

I am attaching the contract for your review. I highlighted the sections that I added per our discussion along with the same paragraph about the NJ DOH Settlement Agreement that puts EMSCS in charge of DES for the next year.

Please let me know if you have any questions.

Chuck

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Web: www.EMSCS.com

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Tuesday, February 19, 2019 12:58 PM
To: Meghan Jack
Subject: Re: Meeting

That works for me. See you Friday morning.

Chuck McSweeney, MPS, NRP, CCEMT-P, CMTE
Owner, EMS Consulting Services
120 S. White Horse Pike, Suite 170
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Cell: 609-481-8742
Fax: 609-654-2106
Email: Chuck@emscs.com
www.EMSCS.com

From: Meghan Jack <mjack@riversidetwp.org>
Sent: Tuesday, February 19, 2019 12:55
To: chuck@emscs.com
Subject: RE: Meeting

Hi Chuck,
How about 11 this Friday? Let me know.
Thank you.
Meghan

From: chuck@emscs.com [mailto:chuck@emscs.com]
Sent: Tuesday, February 19, 2019 12:10 PM
To: 'Meghan Jack' <mjack@riversidetwp.org>
Subject: RE: Meeting

I can be flexible. Do you have a particular time that would work?

Chuck McSweeney, MPS, NRP, CCEMT-P, CMTE
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(609) 481-8742 Cell
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Chuck@EMSCS.com
WWW.EMSCS.com

From: Meghan Jack <mjack@riversidetwp.org>
Sent: Tuesday, February 19, 2019 09:06
To: chuck@emscs.com
Subject: Meeting
Importance: High

Hi Chuck,
Please advise as to when we can meet.
Thank you.
Meghan

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Wednesday, February 20, 2019 1:25 PM
To: Meghan Jack
Subject: Fuel Pump

Good afternoon Meghan,

I was just told that the gasoline pump gauge is not working so they are not able to document the number of gallons they obtained. Just FYI.

Thanks, see you tomorrow.

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
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Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

From: Chuck McSweeney <chuck@emscs.com>
Sent: Sunday, March 31, 2019 9:03 AM
To: Jeffrey Hatcher; Chief William T. Eliason; Meghan Jack
Cc: Hubbs, Josephine; Chuck McSweeney; Matzer, Mary
Subject: DES Audited Financials
Attachments: Delran Emergency Squad - Audited Financials 2018.pdf

Good morning gentlemen,

I am forwarding you the audited financials for 2017 and 2018 the was recently completed as discussed during our meeting this past week. I am working on the other documents and will have to you shortly.

In addition, we discussed the loans from both municipalities to allow us to get fully operational. I have copied Mary Matzer, the squad's treasure and can you let us know the process on how we can obtain the funds. We greatly appreciate the commitment from the townships.

I will have the rest of the documentation to you in the coming days. Please let me know if the format is acceptable and easy to interpret.

I look forward to hearing from you. Hope you are enjoying this amazing weather.

Chuck

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2019

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**Delran Emergency Squad, Inc.
Financial Statements For the Years Ended
June 30, 2018 and 2017 and
Independent Auditors' Report**

Ditmars, Perazza & Co.

CERTIFIED PUBLIC ACCOUNTANT

Kenneth M. Ditmars, CPA

Telephone: (609) 265-8698
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Office Address
12 Oak Tree Court
Westampton, NJ 08060

Mailing Address
P.O. Box 478
Rancocas, NJ 08073-0478

Independent Auditor's Report

Delran Emergency Squad, Inc.
P.O. Box 1310
Delran, New Jersey 08075

November 20, 2018

To the Officers, Commissioners and Members:

Report on Financial Statements

We have audited the accompanying financial statements of **Delran Emergency Squad, Inc.**, which comprise the statement of financial position as of June 30, 2018 and 2017, the related statements of activities and of cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of the internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

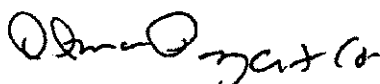
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Delran Emergency Squad, Inc.** as of June 30, 2018 and 2017, and the results of its operations and its cash flows for the years that ended in accordance with accounting principles generally accepted in the United States of America.



Ditmars, Perazza & Co.

Delran Emergency Squad, Inc.
Statement of Financial Position
June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Assets:		
Cash in the bank - billing account	\$ 26,090	\$ 18,575
Cash in the bank - checking	124	21,874
Cash in the bank - payroll	-	207
Cash in the bank - capital	19,792	93,114
Cash in the bank - retirement and bonus	50	19,798
Cash in the bank - fundraising	5,849	2,908
Training Fund	1,335	345
Petty cash	200	200
Grants receivable	3,600	3,600
Prepaid insurance	37,804	41,909
Accounts receivable - Billings	100,000	130,000
Property and Equipment:		
Equipment, furniture, etc.	180,923	180,923
Ambulances, vehicles, etc.	299,015	299,015
Leasehold improvements	46,277	46,277
Less - accumulated depreciation	(357,185)	(311,416)
Total Assets	<u><u>\$ 363,874</u></u>	<u><u>\$ 547,329</u></u>
Liabilities and Net Assets:		
Liabilities:		
Accounts payable	\$ 24,699	\$ 18,820
Total Liabilities	<u><u>24,699</u></u>	<u><u>18,820</u></u>
Net Assets:		
Unrestricted	150,353	220,596
Unrestricted - designated for capital improvements	19,792	93,114
Unrestricted - invested in property & equipment	169,030	214,799
Total Net Assets	<u><u>339,175</u></u>	<u><u>528,509</u></u>
Total Liabilities and Net Assets	<u><u>\$ 363,874</u></u>	<u><u>\$ 547,329</u></u>

The accompanying footnotes are an integral part of the financial statements.

Delran Emergency Squad, Inc.
Statement of Activities and Changes in Net Assets
For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Support and Revenue:		
Unrestricted public donations	\$ 64,016	\$ 66,529
Program service revenue - billings	734,280	899,950
Program income - training fees	59,336	38,470
FEMA		-
Grants & Appropriations		
Delran Bd. Of Fire Commissioners	28,000	27,971
Riverside Fire District	7,200	7,200
Other Donations	6,189	14,331
Investment income	20	48
Miscellaneous income	4,105	6,325
Total Support & Revenue	<u>903,146</u>	<u>1,060,824</u>
Expenses:		
Payroll, payroll taxes and benefits	762,830	652,666
Copier, radio leases and telephone	18,621	18,597
Uniforms	6,124	11,390
First aid soft supplies	22,951	21,994
Meetings and drills	1,014	2,288
Engineering repairs & maint.	18,273	30,617
Insurance	88,366	90,070
Administrative	9,958	8,232
Conferences	-	3,199
Printing & postage	3,669	7,589
Depreciation	45,769	50,681
Miscellaneous expenses	4,628	518
Sickness & welfare	1,485	5,903
Building expenses	17,134	17,607
Computer expenses	31,483	32,965
Training, recruiting and retention	11,951	114,636
DM billing expense	48,224	59,551
Total Expenses	<u>1,092,480</u>	<u>1,128,503</u>
CHANGE IN NET ASSETS	(189,334)	(67,679)
NET ASSETS, BEGINNING	528,509	596,188
NET ASSETS, ENDING	<u><u>\$ 339,175</u></u>	<u><u>\$ 528,509</u></u>

The accompanying footnotes are an integral part of the financial statements.

Delran Emergency Squad, Inc.
Statement of Cash Flows
For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Cash Flows From Operating Activities:		
Change in net assets	\$ (189,334)	\$ (67,679)
Add: Depreciation	45,769	50,681
Change in accounts receivable - billing	30,000	-
Change in prepaid insurance	4,104	(5,113)
Change in grants and other receivables	-	6,575
Change in accounts payable	5,879	538
Net Cash Provided from (Used In) Operations	<u>(103,582)</u>	<u>(14,998)</u>
Cash Flows From Investing Activities:		
Property additions	-	-
Net Cash Used in Investing Activities	<u>-</u>	<u>-</u>
Cash Flows From Financing Activities:		
Repayments of loan principal	-	-
Net Cash Used in Financing Activities	<u>-</u>	<u>-</u>
CHANGE IN CASH AND CASH EQUIVALENTS	(103,582)	(14,998)
CASH AND CASH EQUIVALENTS, BEGINNING	157,022	172,020
CASH AND CASH EQUIVALENTS, ENDING	<u>\$ 53,440</u>	<u>\$ 157,022</u>

The accompanying footnotes are an integral part of the financial statements.

Delran Emergency Squad, Inc.
Notes to the Financial Statements
For the Years Ended June 30, 2018 and 2017

1. Nature of Activities and Summary of Significant Accounting Policies

Nature of Activities

The **Delran Emergency Squad, Inc.** (the Squad) is a not-for-profit organization providing emergency and transportation services to the residents of Delran, and Riverside, NJ and the surrounding communities.

Adoption of the FASB Accounting Standards Codification

The Financial Accounting Standards Board ("FASB") issued FASB Accounting Standards Codification ("ASC") effective for financial statements issued for interim and annual periods ending after September 15, 2009. The ASC is an aggregation of previously issued authoritative accounting principles generally accepted in the United States of America ("GAAP") in one comprehensive set of guidance organized by subject area. In accordance with the ASC, references to previously issued accounting standards have been replaced by ASC references. Subsequent revisions to GAAP will be incorporated into the ASC through Accounting Standards Updates (ASU). The ASC did not have an effect on the Squad's results of operations or financial condition.

Basis of Accounting

The financial statements of the Squad have been prepared on the accrual basis.

Basis of Presentation

Financial statement presentation follows the recommendations of Financial Accounting Standards Board. Under these standards, the Squad is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

Contributions

The Squad accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board. In accordance with these standards, contributions

received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

For the years ended June 30, 2018 and 2017, there was no temporarily or permanently restricted support.

Property and Equipment

Depreciation of property and equipments is provided over the estimated useful lives (5 to 15 years) of the respective assets using the straight-line method.

The Squad follows the practice of capitalizing all significant expenditures for property and equipment. Donated equipment is recorded at fair market value at the date of the donation. Purchased equipment is recorded at cost.

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash equivalents include checking and savings accounts.

Donated Services

A substantial number of individuals volunteer their time in the organization's program services and in it fund-raising campaign. No amounts have been reflected in the statements for donated services because they did not meet the criteria for recognition under the standards of the FASB.

Program Service Expenses

The Squad estimates that approximately 80% of its expenditures are used to support its program.

Program Revenue

Starting in 2008 the Squad provides service on a fee for service basis.

Income Taxes

The Squad is a not-for-profit organization that is exempt from income taxes under section 501 (c) (3) of the Internal Revenue Code. Accordingly, no provision for federal taxes has been made. The Squad is not considered a private foundation.

Subsequent Events

The Financial Accounting Standards Board has issued a standard that applies to annual financial periods ending after June 15, 2009. These standards establish principles setting forth the period after the balance sheet date during which management shall evaluate events and transactions that may occur for potential recognition or disclosure in the financial statements. For the purposes of this accounting standard, the Squad has evaluated subsequent events through November 20, 2018.

Fair Value Measurements

The Squad has adopted the Financial Accounting Standards Board's standards that applies to all assets and liabilities that are being measured and reported on a fair value basis. Under the standards new disclosures are required that establish a framework for measuring fair value in accounting principles generally accepted in the United States of America, and expands disclosure about fair value measurements. The standards enable the reader of the financial statements to access the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values.

The standards require that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

1. Level 1: Quoted market prices in active markets for identical assets or liabilities
2. Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
3. Level 3: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, the Squad performs a detailed analysis of the assets and liabilities that are subject to the Standards.

The carrying amounts of financial instruments including cash and cash equivalents, receivables, prepaid and payables approximates fair value due to the short maturity of these instruments. The investments are considered Level 1 assets.

Income Taxes

In June 2006 the Financial Accounting Standards Board issued FIN 48, Accounting for Uncertainty in Income Taxes, which prescribes how an entity should measure, recognize, present and disclose in its financial statements tax positions that an organization has

taken or expects to take on its information returns. FIN 48 is effective for years beginning after December 31, 2008 for nonpublic entities.

The Squad regularly reviews and evaluates its tax positions taken in previously filed information returns with regard to issues affecting its tax exempt status, unrelated business income and related matters. Based on the Squad's evaluation of their positions relating to any relevant matters no tax benefits or liabilities are required to be recognized in accordance with FIN 48.

The Squad operates from a facility owned by the Township of Delran. The Township does not charge the Squad for the use of the facility. The Delran Fire District of the Township of Delran also gave the Squad an annual appropriation of \$ 28,000 and reimburses the Squad for certain expenses relating to the operation of the ambulances.

3. Riverside EMS

During 2003 the Riverside Emergency Medical Service merged into the Squad. Upon the merger, the Riverside EMS was dissolved and they filed their final Form 990 with the IRS. As a result of this the Squad is the primary provider of emergency services to the residents of Riverside that were previously provided by the Riverside EMS. During the year ended June 30, 2018 and 2017 the Squad received an appropriation from the Riverside Fire District in the amount of \$ 7,200.

4. New Jersey Department of Health

During June 2018 the New Jersey Department of Health (DOH) visited the Squad to investigate certain allegations against the Chief of the Squad for operating an ambulance without a valid EMT certification. The investigators attempted to conduct an audit of the Squad but were unable to because the Chief became "verbally abusive against the officers" and would not provide them with the information that they requested. Based on this the DOH summarily suspended the Squad's license due to multiple violations by the Chief including operating vehicles with uncertified staff, altering patient care records and hindering an audit investigation. As a result of the above the Chief resigned from his duties.

The DOH and the municipalities of Delran and Riverside worked to insure that there would be no disruption of service to the public. Emergency squads from local towns stepped in to provide services to the residents of Delran and Riverside. Subsequent to this, the Township entered into an agreement with the Moorestown First Aid Squad, to provide services during the day and the Palmyra Ambulance Association, to provide services at night. These Squads' would be reimbursed for their costs of providing this service in excess of the income they receive from billing insurance companies for the calls they provided.

The Officers and Commissioners of the Squad cooperated with the investigation and provided them with the information that was requested. Working with legal counsel they

applied to the DOH to have their license restored. In November 2018 the Squad and the DOH entered into a "Settlement Agreement" that restored their license to provide "Basic Life Support" services. As a part of the terms of the agreement, there were certain conditions that needed to be met including contracting with an EMS consulting company to Supervise the operation of the Squad. Their services are expected to include at least the following, billing insurance companies, hiring and training employees, updating the operating procedures, etc. For these services the Company will receive a percentage of the income billed and collected. The Squad strongly believes that these conditions will be timely met and expect to begin operations in December 2018.

From: Chuck McSweeney <chuck@emscs.com>
Sent: Sunday, April 14, 2019 5:14 PM
To: [All Members]
Cc: Supervisors; Kendall Whipkey; Jo Brown; Jeffrey Hatcher; Chief William T. Eliason; Meghan Jack; Hubbs, Josephine; jbauer@delranems.org
Subject: Staffing Needs

Good afternoon everyone,

We entered into agreements with Delran and Riverside Townships to provide emergency medical services when the organization came back on line earlier this year. We are only staffing one ambulance at this time and today we were not able to staff the ambulance with a duty crew from noon to 6pm on a weekend. I would like to thank Josie and Jimmy for both of them giving up their Sunday afternoon to make sure we are staffed.

The fact is that there are not enough volunteers that are riding and we are relying on the career staff to cover the shifts. I understand that day time coverage is hard for most of us that have full time jobs, but the fact is that there is less than a handful that have picked up evening, overnight and weekend shifts. Leaving the organization severely understaffed. The fact is that requests for EMS in Delran and Riverside are being delayed and we are relying on mutual aide agencies.

There have been a few complaints to the Townships about our response times as our duty ambulance has been out and a second request has come in and the patients are waiting up to 45 minutes for an ambulance. This needs to change.

We are scheduled to place a second ambulance on the schedule effect Sunday, April 21. This power shift will be from 10 am to 10pm. I am scheduling a shift 10am to 6pm and then a shift 6pm to 10pm. I am hoping that the 6pm to 10pm shift could be covered by volunteer members. Anyone can talk with Kendall and be placed on a template for consistency and we are always willing to break shifts if anyone is only able to cover part of a shift. That should not be a reason that an active member is not scheduling themselves on the ambulance. We will work with you.

With that said, we are going to be recruiting EMTs to work for DES. While we do not want to lose volunteers, I want to make sure that any member that does want a career position has the first opportunity before we recruit from the outside. Many of you have been the heart and soul of the organization and you still can be every though paid. There are a lot of opportunities in our vision for DES and need your help more than ever right now.

I also would like to say if you know anyone that would be a good fit for the organization, I would you encourage them to apply. They can [Apply Here](#). Starting salary is \$13.50 to start and an increase to \$14/hr once probation is completed. We will be using a number of methods to recruit staff including social media and recruiting agencies. We have been successful in the past with our recruiting techniques. So if you know anyone, please have them complete a application.

I am open for suggestions if anyone has anything to suggest. Please feel free to reach out to me or we can talk about it Thursday evening at the squad meeting. I look forward to all of us working together and getting DES back to being the powerhouse for the western part of Burlington County.

Enjoy the rest of your Sunday.

Chuck

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Owner - EMS Consulting Services
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mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Tuesday, May 7, 2019 5:14 PM
To: mjack@riversidetwp.org; Jeffrey Hatcher
Cc: Josephine Hubbs; Chuck McSweeney

Good afternoon Jeff & Meghan,

Just wanted to let you know that Don Horner's conviction was plead on Monday and hit social media today. Just an FYI.

https://m.facebook.com/story.php?story_fbid=2515340028500432&id=523259057708549

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From: Chuck McSweeney <chuck@emscs.com>
Sent: Friday, May 17, 2019 1:50 PM
To: Meghan Jack
Cc: Matzer, Mary; Hubbs, Josephine
Subject: EMS Loan

Good afternoon Meghan,

I am following up with you as I just reviewed our financials with our treasure and would like to see what you need us to do to obtain the loan in our agreement with Riverside. We are on the correct path with our financials to continue operations and see no issues repaying the loan within 12 months. Can you please let me know if there is anything else you need.

I look forward to hearing from you. Have a great weekend.

Chuck

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Web: www.EMSCS.com

From: Chuck McSweeney <chuck@emscs.com>
Sent: Friday, May 17, 2019 2:30 PM
To: Jeffrey Hatcher; Meghan Jack; Chief William T. Eliason
Cc: Hubbs, Josephine; Matzer, Mary; Chuck McSweeney
Subject: Delran Emergency Squad
Attachments: DES Financials 4.2019.pdf; Delran Emergency Squad Statistics 2019.xlsx; Riding List 5.2019.pdf

Good afternoon,

Please find attached the monthly activity report for the squad with details of activity up to April 30, 2019. In addition, the second attachment is our monthly financial report for the period ending April 30, 2019. The third attachment is our current riding list.

Please let me know if there is anything else that is required.

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

Check

DELRAN EMERGENCY SQUAD, INC.
PO Box 1310 * 900 Chester Avenue * Delran, NJ 08075
TREASURER'S REPORT

1-Apr-19

TD Bank -Operating Checking Account
5940473

Beginning Balance	4/1/2019	\$	2,803.73
+ Cash Receipts	Apr-19	\$	46,164.81
+ Transfers In from Invest.	Apr-19	\$	-
= Funds Available		\$	48,968.54
- Cash Disbursements	Apr-19	\$	45,141.51
- Net Transfers to Savings Account	Apr-19	\$	-
Ending Balance	4/30/2019	\$	3,827.03

TD Bank - Saving Account
6604607

Beginning Balance	4/1/2019	\$	14,745.58
		\$	-
+ Transfers In	Apr-19	\$	26,000.00
= Funds Available for Investment		\$	40,745.58
+ Dividend / Investment Income		\$	1.07
+ Market Appreciation			
- Transfers Out			
- Investment Expense/Funds Reinv.	Apr-19	\$	-
- Market Depreciation	Apr-19		
Ending Balance	4/30/2019	\$	40,746.65

4:10 PM

04/30/19

Accrual Basis

Delran Emergency Squad, Inc.

General Ledger-Operating Account

As of April 30, 2019

Type	Date	Num	Name	Memo	Debit	Credit	Balance
1105 - Checking General - New							
Deposit	04/01/2019						2,803.73
Transfer	04/01/2019			Deposit			2,843.73
Bill Pmt -Check	04/02/2019	17027	Airgas USA, LLC	Funds Transfer	40.00		9,843.73
Bill Pmt -Check	04/02/2019	17028	Comcast	2551161	7,000.00		6,627.87
Bill Pmt -Check	04/02/2019	17029	De Lage Landen Fi...			3,215.86	5,783.54
Bill Pmt -Check	04/02/2019	17030	Pennicare Public Sa...			844.33	5,494.79
Bill Pmt -Check	04/02/2019	17031	ReadyRefresh by N...			288.75	5,194.79
Bill Pmt -Check	04/02/2019	17032	Henry Schein			300.00	4,847.34
Bill Pmt -Check	04/02/2019	17033	Staples Credit Plan			347.45	4,756.64
Bill Pmt -Check	04/02/2019	17034	Stryker Sales Corpo...			90.70	4,610.67
Bill Pmt -Check	04/02/2019	17035	Verizon Wireless			145.97	4,161.08
Bill Pmt -Check	04/02/2019	17036	Ditmars, Perazza & ...			449.59	3,205.28
Bill Pmt -Check	04/02/2019	17037	Lifesaver, Inc.	000001		955.80	1,855.28
Transfer	04/02/2019			Funds Transfer		1,350.00	1,626.32
Bill Pmt -Check	04/02/2019	17038	DM Medical Billings...		5,000.00	228.96	6,626.32
Bill Pmt -Check	04/02/2019	17039	Total Technology R...			5,950.38	675.94
Bill Pmt -Check	04/02/2019	17040	Henry Schell			177.30	498.64
Transfer	04/03/2019					673.12	-174.48
Check	04/03/2019	17041	Dianna L. Baiada		1,000.00		825.52
Check	04/05/2019	17042	Dianna L Baiada	Funds Transfer	0.00		825.52
Check	04/05/2019			VOID: Correc...		587.86	237.66
Deposit	04/12/2019				124.77		362.43
Deposit	04/15/2019				26,000.00		26,362.43
Transfer	04/18/2019					26,000.00	362.43
Bill Pmt -Check	04/18/2019	17044	Airgas USA, LLC	Funds Transf...		162.59	199.84
Transfer	04/18/2019			Funds Transfer	2,000.00		2,199.84
Check	04/18/2019	17046	Void	VOID: GJE, ...	0.00		2,199.84
Check	04/18/2019	17047	Void	VOID: GJE, ...	0.00		2,199.84
General Journal	04/18/2019	102	Void	For CHK 170...		0.01	2,199.83
General Journal	04/18/2019	102R	Void	Reverse of G...	0.01		2,199.83
General Journal	04/18/2019	103	Void	For CHK 170...		0.01	2,199.83
General Journal	04/18/2019	103R	Void	Reverse of G...	0.01		2,199.84
Check	04/18/2019	17048	Void	VOID: GJE, ...	0.00		2,199.84
General Journal	04/18/2019	104	Void	For CHK 170...	0.01		2,199.84
General Journal	04/18/2019	104R	Void	Reverse of G...	0.00		2,199.84
Check	04/18/2019	17045	Void	VOID: GJE, ...	0.01		2,039.84
Bill Pmt -Check	04/18/2019	17043	CM Signs & Designs	For CHK 170...		160.00	2,039.83
General Journal	04/18/2019	106	Void	Reverse of G...	0.01		2,039.84
General Journal	04/18/2019	106R	Void	Reimburse...		42.64	1,997.20
Bill Pmt -Check	04/18/2019	17049	Brian M. Baiada			28.52	1,968.68
Bill Pmt -Check	04/18/2019	17050	ReadyRefresh by N...			185.34	1,783.34
Bill Pmt -Check	04/18/2019	17051	Henry Schein			29.14	1,754.20
Bill Pmt -Check	04/18/2019	17052	TGI				1,754.20
Bill Pmt -Check	04/18/2019	17053	Verizon Wireless	VOID: Docu...	0.00		1,754.20
Bill Pmt -Check	04/18/2019	17054	Verizon Wireless			105.81	1,648.39
Bill Pmt -Check	04/18/2019	17055	Deborah Heart and ...			130.00	1,518.39
Bill Pmt -Check	04/18/2019	17056	Deborah Heart and ...			60.00	1,458.39
Bill Pmt -Check	04/30/2019	17057	Airgas USA, LLC			235.63	1,222.76
Bill Pmt -Check	04/30/2019	17058	Atlantic Refrigeratio...	2551161		561.09	661.67

2:56 PM

04/30/19

*after
paying bills*

Delran Emergency Squad, Inc.
Unpaid Bills Detail
As of April 30, 2019

Type	Date	Num	Due Date	Aging	Open Balance
Comegno					
Bill	08/30/2018	33263	09/09/2018	233	3,300.00
Bill	09/13/2018	33403	09/23/2018	219	4,285.46
Bill	10/23/2018	33763	11/02/2018	179	1,264.00
Bill	11/19/2018	34160	11/29/2018	152	2,918.19
Bill	12/07/2018	34491	12/17/2018	134	1,134.50
Bill	01/17/2019	34866	01/27/2019	93	270.50
Total Comegno					13,172.65
O&J Car Repair LLC					
Credit	03/05/2019	B010...			-110.30
Total O&J Car Repair LLC					-110.30
TOTAL					13,062.35

DELRAN EMERGENCY SQUAD, INC.**Active Riding List****AS OF 5/17/2019**

<u>Last Name</u>	<u>First Name</u>	<u>Phone</u>	<u>Cell/Pager</u>	<u>Status</u>	<u>Last Name</u>	<u>First Name</u>	<u>Phone</u>	<u>Cell/Pager</u>	<u>Status</u>
Amorocho	Ana		609-576-4653	1st					
Baiada	Brian		609-458-9404	Dr/1st					
Baiada	Dianna		856-873-2366	Dr/1st					
Bard	Daniel	856-461-8949	609-313-8870	Dr/1st					
Bauer	James C.	856-764-9530	856-495-3827	Dr/1st					
Begley	Denise	856-764-1730	609-209-0874	Dr/1st					
Bowker-Jenkins	Kayle		609-280-7082	1st					
Briggs	Elizabeth	609-320-6296		Dr/1st					
Briggs	Joshua	856-764-0638	609-923-5665	Pr/2nd					
Burg	Sheryl		609-209-0985	Dr/1st					
Daly	Patrick			Dr/1st					
Diaz	Rayma	856-963-5682	856-655-3859	Dr/1st					
Dimeo III	Ernest		856-571-1566	Dr/1st					
Doyle	Nicole			Dr/1st					
Gonzalez	Christopher	856-764-9465	856-266-6479	Dr/1st					
Grockenberger	Richard	856-255-5215	856-220-3986	Dr/1st					
Gunson	Kaitlynn	856-778-4576	856-206-2400	1st					
Guyon	Chelsea	856-764-0271	856-397-8616	Dr/1st					
Heisler	Matthew	856-764-9446	856-383-2004	1st					
Heizman	Dakota	856-764-1594	215-341-0252	1st					
Hubbs	Josephine	856-461-8930	856-906-6992	Dr/1st					
Hubbs	Jacqueline	856-461-8930	609-560-9347	Dr/1st					
Jernigan	Stephanie	856-466-1224		Dr/1st					
Kranz	Melanie	856-764-1026	856-520-3033	Dr/1st					
Matzer	Mary	856-461-7030		Dr/1st					
Norrish	Anthony	856-764-1005	570-656-1154	2nd					
Otis	James		856-689-2286	Dr/1st					
Polgar	Christopher	609-532-2034		Dr/1st					
Sacalis	George	856-461-0958	856-296-1280	Dr/1st					
Stellwag	Helen	856-461-1603	609-634-1923	Dr/1st					
Strough	Nicholas	856-764-1079	856-577-0157	Pr/2nd					
Tenney	Daniel	609-424-3908	609-649-8501	1st					
Viereck	Meghan		856-701-3403	Dr/1st					
Whitfield	Amanda		856-956-6815	Dr/1st					
Williams	John	856-461-8858	609-929-3824	Dr/1st					

Delran Emergency Squad 2019 Summary Statics

Call Summary By Outcome	January		February		March		April		M
	Delran	Riverside	Delran	Riverside	Delran	Riverside	Delran	Riverside	
Administrative Response	0	0	0	0	0	0	0	0	
Cancelled - Enroute	11	0	15	1	20	1	24	1	
Cancelled - On Scene, No patient contact	4	1	7	2	10	1	16	2	
Cancelled - Prior to Response	1	0	1	0	8	0	6	3	
Chart Not Entered (Review & Admin Use Only)	14	0	19	0	12	1	0	2	
Dead On Scene	1	0	1	1	0	2	1	0	
Patient Refused Care	9	3	22	12	47	7	35	11	
Scratched Call- Mutual Aid Handled (In Town)	8	3	27	11	26	8	25	7	
Scratched Call- Mutual Aid Handled (Out of Town)	1	0	8	1	7	1	9	0	
Scratched Call- Organization All-Call/OOS	0	0	0	0	5	0	0	0	
Stand - By	3	0	11	3	12	1	8	4	
Transported By BLS	36	3	70	19	75	26	69	19	
Transported By BLS, ALS Canceled Enroute	3	2	6	0	13	5	6	2	
Transported By BLS, ALS Canceled Prox.	1	0	3	0	2	0	0	1	
Transported By BLS, ALS Canceled SNN	0	2	2	1	2	0	4	1	
Transported By BLS, ALS Released	8	3	13	2	10	3	5	1	
Transported By BLS, ALS Treat	11	6	39	14	43	5	33	10	
Transportes By BLS, ALS Unavailable	0	0	0	0	0	0	0	1	
Treated, Refused AMA	0	0	1	0	1	0	1	0	
Treated, Transferred to Air Medical	0	1	0	0	0	0	0	0	
Totals	111	24	245	67	293	61	242	65	
Billable Calls		76		170		185		153	
Calls To Date	135	135	312	447	354	801	307	1108	
Projection of Call Volume	300	45%	300	104%	300	118%	300	102%	300
Difference in Percentage	-55%		4%		18%		2%		
Completed & Reconciled*	No		No		No		No		

*Completed and reconciled means that all EMS calls have ePCR and all billing processes have been completed.

Billing Summary					
Total Monthly Charges		\$ 73,620	\$ 162,080	\$186,727	\$152,790
Payments - Receivables		\$ -	\$ 4,127	\$ 61,644	\$ 49,454
Adjustments		\$ -	\$ 18,406	\$101,657	\$ 87,600
Write Offs		\$ -	\$ 4,885	\$ 10,839	\$ 21,506

Crew Scheduling Detail		January	February	March	April	M
Volunteer Hours						235
Career Hours						1360
Volunteer Shifts						38
Career Shifts						173

*New Scheduling Software

Payroll Summary		2/2/2019	2/19/2019	3/2/2019	3/16/2019	3/30/2019	4/13/2019	4/27/2019	
Gross Wages		\$ 6,837	\$ 6,998	\$ 6,780	\$ 8,729	\$ 5,447	\$ 10,169	\$ 9,455	\$11,884
Payroll Tax Liabilities		\$ 1,852	\$ 1,874	\$ 1,798	\$ 2,383	\$ 2,272	\$ 2,753	\$ 2,592	\$ 3,213
Employer Tax Liabilities		\$ 629	\$ 644	\$ 624	\$ 803	\$ 777	\$ 936	\$ 870	\$ 1,093
Hours		403	463	451	559	544	597	589	735
Overtime		28	2	5	18	12	20	29	44
Education		0	0	0	0	4	0	0	0
Teaching		0	0	0	0	5	45	10	0

	Sun
	\$
	\$
	\$
	\$

[illegible]

[illegible]

primary
575,216
115,225
207,664
37,230

primary

Call Summary By Outcome	January	
	Delran	Riverside
Administrative Response		
Cancelled - Enroute	11	
Cancelled - On Scene, No patient contact	4	1
Cancelled - Prior to Response	1	
Chart Not Entered (Admin Use Only)	14	
Dead On Scene	1	
Patient Refused Care	9	3
Scratched Call- Mutual Aid Handled (In Town)	8	3
Scratched Call- Mutual Aid Handled (Out of Town)	1	
Scratched Call- Organization All-Call/OOS		
Stand - By	3	
Transported By BLS	36	3
Transported By BLS, ALS Canceled Enroute	3	2
Transported By BLS, ALS Cancelled Prox.	1	
Transported By BLS, ALS Cancelled SNN		2
Transported By BLS, ALS Released	8	3
Transported By BLS, ALS Treat	11	6
Treated, Refused AMA		
Treated, Transferred to Air Medical		1
Total For Each Town	111	24
Total For The Month		135
Billable Calls	59	17
Total Billables For The Month		76

Total Charges For the Month	\$ 73,620
Cash Collected from Medicare	
Cash Collected from Medicare MICU (Virtua)	
Cash Collected from Medicaid	
Cash Collected from Insurance	
Cash Collected from Private Pays	
Total Cash Paid to DES	\$ -
Adjustments - Medicare	
Adjustments - Medicaid	
Adjustments - Insurance	
Total Adjustments	\$ -
Write Offs - Small Balance	
Write Offs - Resident Co-Pay/Deductible	
Write Offs - Refusals	
Write Offs - Care to Paid	
Write Offs - Bad Debt	
Total Write Offs	\$ -

Call Summary By Outcome	February	
	Delran	Riverside
Administrative Response		
Cancelled - Enroute	15	1
Cancelled - On Scene, No patient contact	7	2
Cancelled - Prior to Response	1	
Chart Not Entered (Admin Use Only)	19	
Dead On Scene	1	1
Patient Refused Care	22	12
Scratched Call- Mutual Aid Handled (In Town)	27	11
Scratched Call- Mutual Aid Handled (Out of Town)	8	1
Scratched Call- Organization All-Call/OOS		
Stand - By	11	3
Transported By BLS	70	19
Transported By BLS, ALS Canceled Enroute	6	
Transported By BLS, ALS Cancelled Prox.	3	
Transported By BLS, ALS Cancelled SNN	2	1
Transported By BLS, ALS Released	13	2
Transported By BLS, ALS Treat	39	14
Treated, Refused AMA	1	
Treated, Transferred to Air Medical		
Total For Each Town	245	67
Total For The Month		312
Billable Calls	134	36
Total Billables For The Month		170

Total Charges For the Month	\$	162,080
Cash Collected from Medicare	\$	740
Cash Collected from Medicare MICU (Virtua)		
Cash Collected from Medicaid		
Cash Collected from Insurance	\$	3,387
Cash Collected from Private Pays		
Total Cash Paid to DES	\$	4,127
Adjustments - Medicare	\$	6,451
Adjustments - Medicaid		
Adjustments - Insurance	\$	11,955
Total Adjustments	\$	18,406
Write Offs - Small Balance	\$	10
Write Offs - Resident Co-Pay/Deductible		
Write Offs - Refusals	\$	4,875
Write Offs - Care to Paid		
Write Offs - Bad Debt		
Total Write Offs	\$	4,885

Call Summary By Outcome	March	
	Delran	Riverside
Administrative Response		
Cancelled - Enroute	20	1
Cancelled - On Scene, No patient contact	10	1
Cancelled - Prior to Response	8	
Chart Not Entered (Admin Use Only)	12	1
Dead On Scene		2
Patient Refused Care	47	7
Scratched Call- Mutual Aid Handled (In Town)	26	8
Scratched Call- Mutual Aid Handled (Out of Town)	7	1
Scratched Call- Organization All-Call/OOS	5	
Stand - By	12	1
Transported By BLS	75	26
Transported By BLS, ALS Canceled Enroute	13	5
Transported By BLS, ALS Cancelled Prox.	2	
Transported By BLS, ALS Cancelled SNN	2	
Transported By BLS, ALS Released	10	3
Transported By BLS, ALS Treat	43	5
Treated, Refused AMA	1	
Treated, Transferred to Air Medical		
Total For Each Town	293	61
Total For The Month		354
Billable Calls	146	39
Total Billables For The Month		185

Total Charges For the Month	\$ 186,727
Cash Collected from Medicare	\$ 12,203
Cash Collected from Medicare MICU (Virtua)	\$ 11,745
Cash Collected from Medicaid	\$ -
Cash Collected from Insurance	\$ 37,696
Cash Collected from Private Pays	\$ -
Total Cash Paid to DES	\$ 61,644
Adjustments - Medicare	\$ 30,651
Adjustments - Medicaid	\$ 986
Adjustments - Insurance	\$ 70,020
Total Adjustments	\$ 101,657
Write Offs - Small Balance	\$ -
Write Offs - Resident Co-Pay/Deductible	\$ 2,890
Write Offs - Refusals	\$ 6,000
Write Offs - Care to Paid	\$ 88
Write Offs - Bad Debt	\$ 1,862
Total Write Offs	\$ 10,839

Call Summary By Outcome	April	
	Delran	Riverside
Administrative Response	0	0
Cancelled - Enroute	24	1
Cancelled - On Scene, No patient contact	16	2
Cancelled - Prior to Response	6	3
Chart Not Entered (Admin Use Only)	0	2
Dead On Scene	1	0
Patient Refused Care	35	11
Scratched Call- Mutual Aid Handled (In Town)	25	7
Scratched Call- Mutual Aid Handled (Out of Town)	9	0
Scratched Call- Organization All-Call/OOS	0	0
Stand - By	8	4
Transported By BLS	69	19
Transported By BLS, ALS Canceled Enroute	6	2
Transported By BLS, ALS Cancelled Prox.	0	1
Transported By BLS, ALS Cancelled SNN	4	1
Transported By BLS, ALS Released	5	1
Transported By BLS, ALS Treat	33	10
Transported By BLS, ALS Unavailable	0	1
Treated, Refused AMA	1	0
Treated, Transferred to Air Medical	0	0
Total For Each Town	242	65
Total For The Month		307
Billable Calls	118	35
Total Billables For The Month		153

Total Charges For the Month	\$152,789.50
Cash Collected from Medicare	\$ 14,628
Cash Collected from Medicare MICU (Virtua)	\$ -
Cash Collected from Medicaid	\$ 295
Cash Collected from Insurance	\$ 33,872
Cash Collected from Private Pays	\$ 660
Total Cash Paid to DES	\$ 49,454
Adjustments - Medicare	\$ 36,985
Adjustments - Medicaid	\$ 5,772
Adjustments - Insurance	\$ 44,844
Total Adjustments	\$ 87,600
Write Offs - Small Balance	\$ 9
Write Offs - Resident Co-Pay/Deductible	\$ 11,361
Write Offs - Refusals	\$ 8,278
Write Offs - Care to Paid	\$ -
Write Offs - Bad Debt	\$ 1,859
Total Write Offs	\$ 21,506

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Friday, May 17, 2019 2:34 PM
To: Meghan Jack
Cc: Matzer, Mary; Hubbs, Josephine
Subject: Re: EMS Loan

I didn't see this until now. I just sent you the monthly report. I believe my report will be more robust than what you are used to seeing. Please take a look and let me know what you think.

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

On Fri, May 17, 2019 at 2:02 PM Meghan Jack <mjack@riversidetwp.org> wrote:

Hi Chuck,

As long as you have a report to me for Monday's meeting, the Committee will release the loan funds. This is what we used to get, which will suffice. The Mayor also wants to know how many calls for which you have tapped out mutual aid.

Thank you.

Meghan

From: Chuck McSweeney [mailto:chuck@emscs.com]
Sent: Friday, May 17, 2019 1:50 PM
To: Meghan Jack <mjack@riversidetwp.org>
Cc: Matzer, Mary <mmatzer@delranems.org>; Hubbs, Josephine <jhubbs@delranems.org>
Subject: EMS Loan

Good afternoon Meghan,

I am following up with you as I just reviewed our financials with our treasure and would like to see what you need us to do to obtain the loan in our agreement with Riverside. We are on the correct path with our financials to continue operations and see no issues repaying the loan within 12 months. Can you please let me know if there is anything else you need.

I look forward to hearing from you. Have a great weekend.

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE

Owner - EMS Consulting Services

120 White Horse Pike, Suite B-1

Hammonton, New Jersey 08037

Phone: 866-476-1072

Cell: 609-481-8742

Email: Chuck@EMSCS.com

Web: www.EMSCS.com

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Tuesday, June 18, 2019 11:42 AM
To: Meghan Jack
Cc: Chief William T. Eliason
Subject: Re: Meeting

Good morning Meghan,

I am flexible, just let me know what works for you.

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

On Tue, Jun 18, 2019 at 10:51 AM Meghan Jack <mjack@riversidetwp.org> wrote:

Good Morning Chuck,

The Mayor has asked that I schedule a meeting to discuss the squad, as the Township Committee has questions and concerns that they would like to share. Please advise as to your availability.

Thank you.

Meghan

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Wednesday, June 19, 2019 7:46 PM
To: Jeffrey Hatcher; Meghan Jack; Chief William T. Eliason
Cc: Hubbs, Josephine; Bauer, James; Matzer, Mary; Chuck McSweeney
Subject: EMS Statistics
Attachments: Delran Emergency Squad Statistics 2019.xlsx

Good evening,

Here are the EMS statistics through May.

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

Delran Emergency Squad 2019 Summary Statics

Call Summary By Outcome	January		February		March		April		May	
	Delran	Riverside	Delran	Riverside	Delran	Riverside	Delran	Riverside	Delran	Riverside
Administrative Response	0	0	0	0	0	0	0	0	3	0
Cancelled - Enroute	11	0	15	1	20	1	24	1	20	0
Cancelled - On Scene, No patient contact	4	1	7	2	10	1	16	2	22	3
Cancelled - Prior to Response	1	0	1	0	8	0	6	3	3	1
Chart Not Entered (Review & Admin Use Only)	14	0	19	0	12	1	0	2	0	0
Dead On Scene	1	0	1	1	0	2	1	0	0	0
Patient Refused Care	9	3	22	12	47	7	35	11	65	3
Scratched Call- Mutual Aid Handled (In Town)	8	3	27	11	26	8	25	7	19	7
Scratched Call- Mutual Aid Handled (Out of Town)	1	0	8	1	7	1	9	0	1	1
Scratched Call- Organization All-Call/OOS	0	0	0	0	5	0	0	0	0	0
Stand - By	3	0	11	3	12	1	8	4	6	1
Transported By BLS	36	3	70	19	75	26	69	19	99	15
Transported By BLS, ALS Canceled Enroute	3	2	6	0	13	5	6	2	10	5
Transported By BLS, ALS Cancelled Prox.	1	0	3	0	2	0	0	1	2	0
Transported By BLS, ALS Cancelled SNN	0	2	2	1	2	0	4	1	8	0
Transported By BLS, ALS Released	8	3	13	2	10	3	5	1	8	1
Transported By BLS, ALS Treat	11	6	39	14	43	5	33	10	43	3
Transportes By BLS, ALS Unavailable	0	0	0	0	0	0	0	1	0	1
Treated, Refused AMA	0	0	1	0	1	0	1	0	0	0
Treated, Transferred to Air Medical	0	1	0	0	0	0	0	0	0	0
Totals	111	24	245	67	293	61	242	65	309	41
Billable Calls		76		170		185		153		195
Calls To Date	135	135	312	447	354	801	307	1108	350	1458
Projection of Call Volume	300	45%	300	104%	300	118%	300	102%	300	117%
Difference in Percentage		55%		4%		18%		2%		17%
Completed & Reconciled*	No	No	No	No	No	No	No	No	No	No

*Completed and reconciled means that all EMS calls have ePCR and all billing processes have been completed.

Call Summary By Outcome	May	
	Delran	Riverside
Administrative Response	3	0
Cancelled - Enroute	20	0
Cancelled - On Scene, No patient contact	22	3
Cancelled - Prior to Response	3	1
Chart Not Entered (Admin Use Only)	0	0
Dead On Scene	0	0
Patient Refused Care	65	3
Scratched Call- Mutual Aid Handled (In Town)	19	7
Scratched Call- Mutual Aid Handled (Out of Town)	1	1
Scratched Call- Organization All-Call/OOS	0	0
Stand - By	6	1
Transported By BLS	99	15
Transported By BLS, ALS Canceled Enroute	10	5
Transported By BLS, ALS Cancelled Prox.	2	0
Transported By BLS, ALS Cancelled SNN	8	0
Transported By BLS, ALS Released	8	1
Transported By BLS, ALS Treat	43	3
Treated, Refused AMA	0	1
Treated, Transferred to Air Medical	0	0
Total For Each Town	309	41
Total For The Month		350
Billable Calls	170	25
Total Billables For The Month		195

Total Charges For the Month	\$	196,241
Cash Collected from Medicare	\$	12,307
Cash Collected from Medicare MICU (Virtua)	\$	19,014
Cash Collected from Medicaid	\$	557
Cash Collected from Insurance	\$	27,547
Cash Collected from Private Pays	\$	2,363
Total Cash Paid to DES	\$	61,787
Adjustments - Medicare	\$	30,748
Adjustments - Medicaid	\$	10,014
Adjustments - Insurance	\$	46,074
Total Adjustments	\$	86,836
Write Offs - Small Balance	\$	1
Write Offs - Resident Co-Pay/Deductible	\$	13,720
Write Offs - Refusals	\$	7,875
Write Offs - Care to Paid	\$	-
Write Offs - Bad Debt	\$	5,749
Total Write Offs	\$	27,345

mjack@riversidetwp.org

From: Chuck McSweeney <chuck@emscs.com>
Sent: Friday, June 21, 2019 2:10 PM
To: Meghan Jack
Cc: 'Chief William T. Eliason'
Subject: Re: Meeting

Yes. What time would you like?

Chuck McSweeney, MPS, NRP, CCEMT-P, CMTE
Owner, EMS Consulting Services
120 S. White Horse Pike, Suite 170
Hammonton, New Jersey 08037
Office: 866-476-1702
Cell: 609-481-8742
Fax: 609-654-2106
Email: Chuck@emscs.com
www.EMSCS.com

From: Meghan Jack <mjack@riversidetwp.org>
Sent: Friday, June 21, 2019 11:28:53 AM
To: 'Chuck McSweeney'
Cc: 'Chief William T. Eliason'
Subject: RE: Meeting

Hi Chuck,
How about July 1st in the evening?
Thank you.
Meghan

From: Chuck McSweeney [mailto:chuck@emscs.com]
Sent: Tuesday, June 18, 2019 11:42 AM
To: Meghan Jack <mjack@riversidetwp.org>
Cc: Chief William T. Eliason <WEliason@riversidepolicej.org>
Subject: Re: Meeting

Good morning Meghan,

I am flexible, just let me know what works for you.

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

On Tue, Jun 18, 2019 at 10:51 AM Meghan Jack <mjack@riversidetwp.org> wrote:

Good Morning Chuck,

The Mayor has asked that I schedule a meeting to discuss the squad, as the Township Committee has questions and concerns that they would like to share. Please advise as to your availability.

Thank you.

Meghan

From: Chuck McSweeney <chuck@emscs.com>
Sent: Wednesday, August 7, 2019 11:01 AM
To: [All Members]
Cc: Jeffrey Hatcher; Meghan Jack; Supervisors; john.martino@delranfire.org; Chief Al Parente
Subject: Delran National Night Out

Good Morning!

I just wanted to take a minute today and thank all of you for your assistance to Delran National Night Out. It is the commitment and dedication of you that make this organization so great to be a part of. The team work demonstrated and ability to staff all five ambulances for this event demonstrates that we are on the right track and supports the article in the Burlington County Times!

Those that participated are:

Mary Matzer
Eileen Martino
Steve Walter
Sarah Freedman
Nicholas Libonati
Richard Grockenberger
James Otis
Dmytro Mysak
Chelsea Guyon
Christopher Gonzalez
George Sacalis
Kayle Bowker-Jenkins
Matthew Heisler
James Bauer
Josephine Hubbs

Thank you for your continued support. I am proud of this team!

Chuck

Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
120 White Horse Pike, Suite B-1
Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

From: Chuck McSweeney <chuck@emscs.com>
Sent: Monday, August 19, 2019 2:00 PM
To: [All Members]
Cc: Supervisors; Jeffrey Hatcher; Meghan Jack
Subject: Thank you correspondence
Attachments: DES Thank Yous.pdf

Good afternoon,

I wanted to share a number of thank you cards and letters Delran Emergency Squad received this past week. It is always nice to hear someone say thank you! I have included them for review.

We received a thank you card from the Stellwag family for the planter and flowers the squad sent to them recently.

We received a thank you card from Mr. Silverberg thanking James Otis and Nicholas Libanoti for taking good care of him. He included a donation of \$50 in his card.

We received a thank you card from Mrs. Becker for taking care of her mother. Christopher Gonzalez and Nicholas Libanoti were the crew on this call.

Dan Bard and Dakota Heizman both received thank you letters for representing Delran Emergency Squad at this years Burlington County Farm Fair. They both volunteered to staff an ambulance on Friday night.

Thank you everyone! Please continue to keep up the excellent work!

Chuck

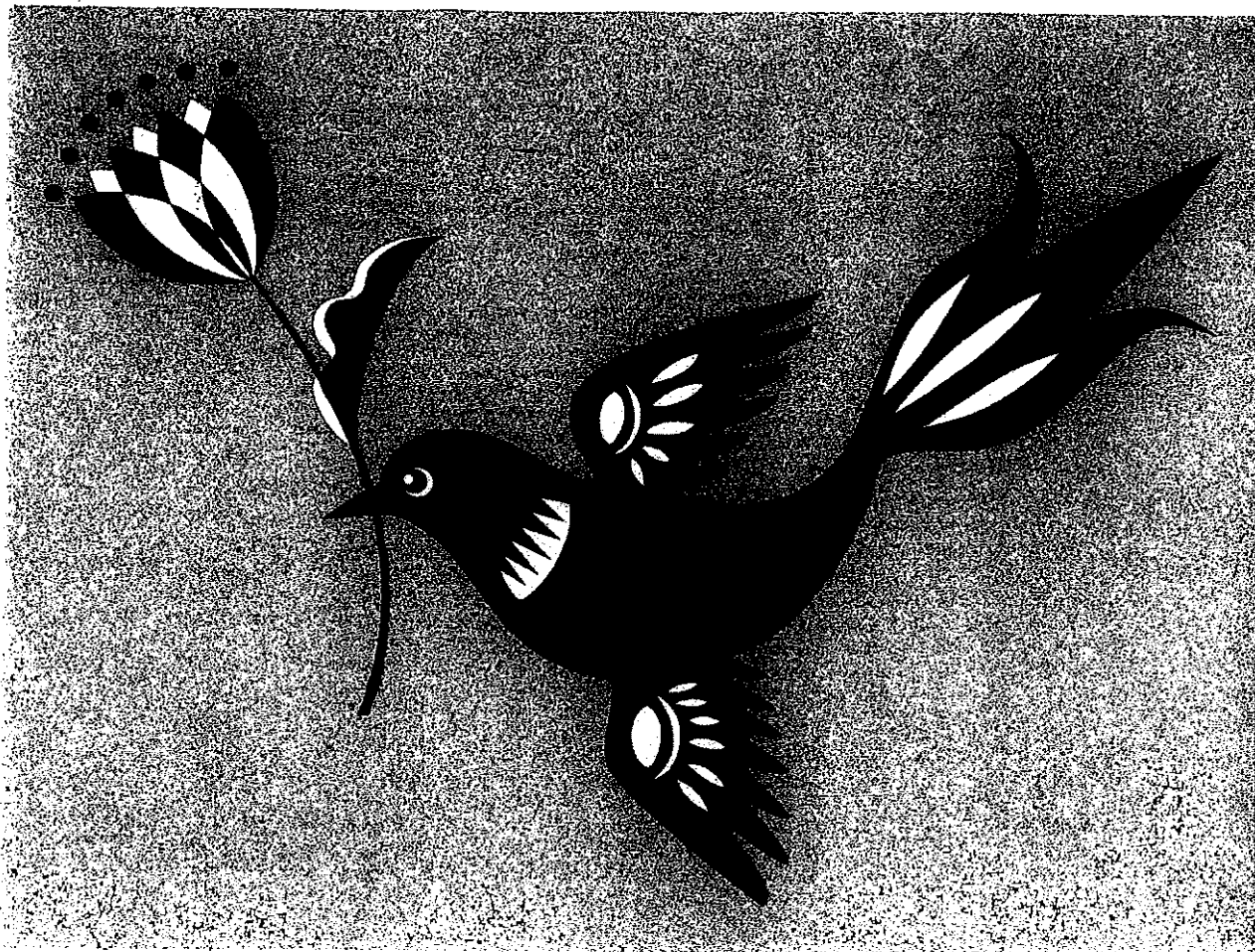
Chuck McSweeney, MPS, NR/CC-EMT-P, CMTE
Owner - EMS Consulting Services
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Hammonton, New Jersey 08037
Phone: 866-476-1072
Cell: 609-481-8742
Email: Chuck@EMSCS.com
Web: www.EMSCS.com

Your kind and thoughtful
expression of sympathy
is deeply appreciated and
gratefully acknowledged

Dear 239

Thank you for the planter
& the beautiful flower
arrangement for our sweet
Angie. We will never
not miss her

Love
for Mom &
Maudie



Thank you for rescuing me July 28.

I was severely dehydrated. I needed a trip
to the hospital.

Peter Silverberg

\$50 Donation

August 7, 2019

To The Dulham
Emergency Squad -

Thank you so very much for
helping my 96 year old mother,
Florence Kempsta, yesterday.
Chris Gonzalez and Nick were
just great!

Sincerely,
Dernice Becker



ENDEAVOR EMERGENCY SQUAD, INC.

**1309 Rancocas Road
Burlington, NJ 08016**

**Phone: (609) 386-8899
Fax: (609) 386-6588**

"TEAM ENDEAVOR"

August 15, 2019

Mr. Dan Bard
900 Chester Avenue
Delran, NJ 08075

Dear Dan,

Farm Fair 2019 is officially over. It was a long, hot, tiring and busy week. On behalf of the Endeavor, I would like to thank you for contributing to the success of the emergency medical operations. During the course of the week, we treated fifty-three people for various injuries and ailments. So far, the feedback for the operation has been overwhelmingly positive.

If my staff or I can be of any assistance to you or your organization, please do not hesitate to call. Again, we are truly grateful for your time and service.

Sincerely,

David C. Ekelburg
Chief/Chief Operating Officer

cc: Executive Board



ENDEAVOR EMERGENCY SQUAD, INC.

**1309 Rancocas Road
Burlington, NJ 08016**

**Phone: (609) 386-8899
Fax: (609) 386-6588**

"TEAM ENDEAVOR"

August 15, 2019

Mr. Dakota Heizman
900 Chester Avenue
Delran, NJ 08075

Dear Dakota,

Farm Fair 2019 is officially over. It was a long, hot, tiring and busy week. On behalf of the Endeavor, I would like to thank you for contributing to the success of the emergency medical operations. During the course of the week, we treated fifty-three people for various injuries and ailments. So far, the feedback for the operation has been overwhelmingly positive.

If my staff or I can be of any assistance to you or your organization, please do not hesitate to call. Again, we are truly grateful for your time and service.

Sincerely,

David C. Ekelburg
Chief/Chief Operating Officer

cc: Executive Board