

AAAQ2606

Prepared for

Winslow Township School District

By Advanced Computer Solutions Group
5/25/2021





Gateway Business Park, 521 Fellowship Road, Suite 140, Mt. Laurel, NJ 08054
t. 856-783-2980 f. 856-258-4676

Q U O T E

Number AAAQ2606

Date May 25, 2021

Sold To	Ship To	Your Sales Rep
Winslow Township School District Michael Aponte 40 Cooper Folly Road Atco, NJ 08004 United States	Winslow Township School District Michael Aponte 40 Cooper Folly Road Atco, NJ 08004 United States	James Briggs 856-783-2980 ext 114 jbriggs@advancedcsg.net
Phone Fax	Phone Fax	

Here is the quote you requested.

Line	Qty	Description	Unit Price	Ext. Price
1		Technology Support ~ July 1, 2021 - June 30, 2022		
2	4	Support Services - Desktop Level IT - Desktop level support services for designated period of time/days. ~ Recurring	\$64,206.00	\$256,824.00
3	1	Support Services - Network Level IT - A network level support engineer performs desktop level duties and a level beyond. Generally, your network level support will be able to perform entry level server duties as well. ~ Recurring	\$71,340.00	\$71,340.00
4	1	Support Services - Senior Level IT - The senior network engineer shall supervise and assist all other levels of support provided by ACSG. The senior network engineer shall be able to perform all required technology duties required by the district.	\$101,302.80	\$101,302.80

***All support staff will be managed by onsite network engineer. Network engineer will be managed by the senior network engineer, and will make himself available for any technical questions, concerns, and technology consultation.

Staff will be guaranteed off for the following Federal holidays: New Year's Day, Martin Luther King, Jr Birthday, Memorial Day, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day, and Christmas Day. Any other holiday and/or school closings will be at the direction, guidance, and approval of the Tech Director.

Coverage of absences will not be guaranteed; however, if absences become a concern or issue, the violators will be removed from the district and replaced accordingly.

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIM ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS,

Line	Qty	Description	Unit Price	Ext. Price
		Advanced Computer Solutions Group will afford coverage for personnel vacation time.***		
		~ Recurring		
5		E-Rate SPIN# 143038679 TIN# 26-4058415		

SubTotal	\$429,466.80
Tax	\$0.00
Shipping	\$0.00
Total	\$429,466.80
Deposit Required	\$429,466.80

Payment Options

Select your preferred payment option / purchase terms*:

- ☐ Check Purchase (purchase amount \$429,466.80)
☐ PayPal Purchase (purchase amount \$429,466.80)

* If this quote contains lease payment options, the lease options are provided as an estimate only. Final lease payment amount is subject to credit verification and applicable taxes as required by law.

Please contact me if I can be of further assistance.

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“

TECHNOLOGY IS NOTHING. WHAT'S IMPORTANT IS THAT YOU HAVE FAITH IN PEOPLE, THAT THEY'RE BASICALLY GOOD AND SMART, AND IF YOU GIVE THEM TOOLS, THEY'LL DO WONDERFUL THINGS WITH THEM. ”

STEVE JOBS

ABOUT US

ACSG has been at the forefront of deploying leading technology solutions for various companies for many years. We have worked in every arena including enterprise, education, municipal, government, private industry and small business. We may have even worked in the background for a company that may have provided specialized solutions for your company.

CONSULTING

Hire ACSG for expert consultation in many areas. We can design the plan and help you find a qualified vendor to implement the desired plan or we can implement the plan ourselves. We will handle all communications and project management of the project. This will ensure that the job gets done right, on time and on budget.

ACSG offers a wide range of services and solutions for our customers. Some of our more popular services and solutions are listed below.

- MSSP/MSP Services
- Authenti-Cloud MFA as a Service
- Email Archiving
- Ethical Hacking and Assessment Services
- Filter and Forward Email ATP
- Hosted Infrastructure
- Managed Desktops

- Managed Disaster Recovery and Offsite Backup
- Managed Endpoint Protection and EDR
- Managed Firewalls
- Managed Office 365
- Managed Servers
- Managed SIEM/SOC solutions

- NDaaS
- Password Management Utility
- Remote Browser Isolation
- Virtual Helpdesk
- Visitor Entry System
- ZTEdge Platform

MISSION STATEMENT

Advanced Computer Solutions Group is a customer service team of Information Technology problem solvers. We apply our vast and wide-ranging experience to our client's needs so they can go back to focusing on the day-to-day. We serve our clients using elegant and cost-effective solutions including our own software offerings developed in-house. We believe in customer service first, technology second. Our mission is to transform technology from a perpetual burden to a useful tool by matching our clients with solutions that precisely meet their needs.

Gateway Business Park, 521 Fellowship Road,
Suite 140, Mt. Laurel, NJ 08054
Offices: New Jersey | Washington, DC | Chicago | Florida
☎ 856-420-ACSG (2274) Toll free 855-641-ACSG (2274)

🌐 www.AdvancedCSG.net
✉ Sales@AdvancedCSG.net



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Offices: New Jersey | Washington, DC | Chicago | Florida

Sales@AdvancedCSG.net

jjackson@AdvancedCSG.net

CAPABILITY STATEMENT

ACSG has been at the forefront of deploying leading technology solutions. We have worked in many arenas including State & Local Government, Corporate Enterprise, K-12 Education, Private Industry and Small Business. We provide innovative and flexible IT solutions that responds to the needs of our clients.

Core Competencies

Information Technology & Security Solutions

- Managed Security Services Provider (MSSP)
- Managed Firewalls and Firewall Refresh Specialist
- Cybersecurity and Information Assurance Services
- Managed Endpoint and EDR
- Ethical Hacking & Cyber Risk Assessment Services
- Network Engineering/Security/Design/Integration
- Managed Disaster Recovery and Offsite Backup



Past Performance

Our team has created a Unique Project Management Model (UPMM) which allows us to roll out large projects (infrastructure Upgrades) with expert precision. The projects have been completed within budget and within the committed timeframes.

CASE STUDY: The successful 2018/2019 American Water project: 200-office firewall infrastructure upgrade including military bases.

Key points from Client:

- Flawless Planning and Execution
- Experienced Project Management leadership
- Leveraged Six Sigma Certification Methodology
- Unparalleled Technical Competency
- Flexibility to adapt to the client's dynamic and changing demands

Result: The client has asked us to take on other projects including the ongoing management of their firewall infrastructure

Differentiators

- Continual development of custom products as needed
Providing our custom "Visitor Entry System" solution to clients and resellers
- Our Unique Project Management Model (UPMM) allowing large project rollouts (infrastructure Upgrades) with expert precision - within budget and within the committed timeframes
- Flawless Planning and Execution Experienced Project Management leadership Six Sigma Certified
- Unparalleled Technical Competency Flexibility to adapt to the client's dynamic and changing demands
- Proven track record servicing "K-12, Government Municipalities", Large Utilities and Mid-market

Company Data

Justin M. Jackson Principal Owner / CEO / CTO

- Began Professional career in 1996; began IT programming at the age of 14; over 25 years of experience in various aspects of IT services and custom programming.
- 2003 to 2013 helped grow a Shared Services firm from an \$80K investment to \$28M in revenues (over 10 years).
- 2009 created Advanced Computer Solutions Group LLC as a side business and placeholder for intellectual capital
- 2014 relaunched as a fulltime business
- 2012 developed and trademarked Cloud Archiver™ and Password Management Utility™
- 2015 – 2016 Developed and trademarked Visitor Entry System™

List Pertinent Codes

- Cage Code: 7FWM9
- Duns Number: 035518840
- SBA 8(a) Certified
- Small Disadvantaged Business
- NMSSDC Certified
- NJ Minority Business Enterprise
- GSA Schedule 70 IT (Transource)
- 2018,2019,2020 EARNED RANKING IN THE ELITE INC 5000 AMERICA'S TOP ENTREPRENEURS
- 2018,2019,2020 EARNED RANKING IN MSP 501 TOP GLOBAL MANAGED SERVICE PROVIDERS
- 2018,2019 EARNED RANKING IN CRN Next-Gen 250 list

NAICS Codes

Primary: 541512 Computer Systems Design Services

Secondary Codes: 54151, 54161, 541511, 541513, 541519, 511210, 517110, 517510, 518111, 518210, 811212, 611420, 517911, 238210, 334119, 334611, 541618