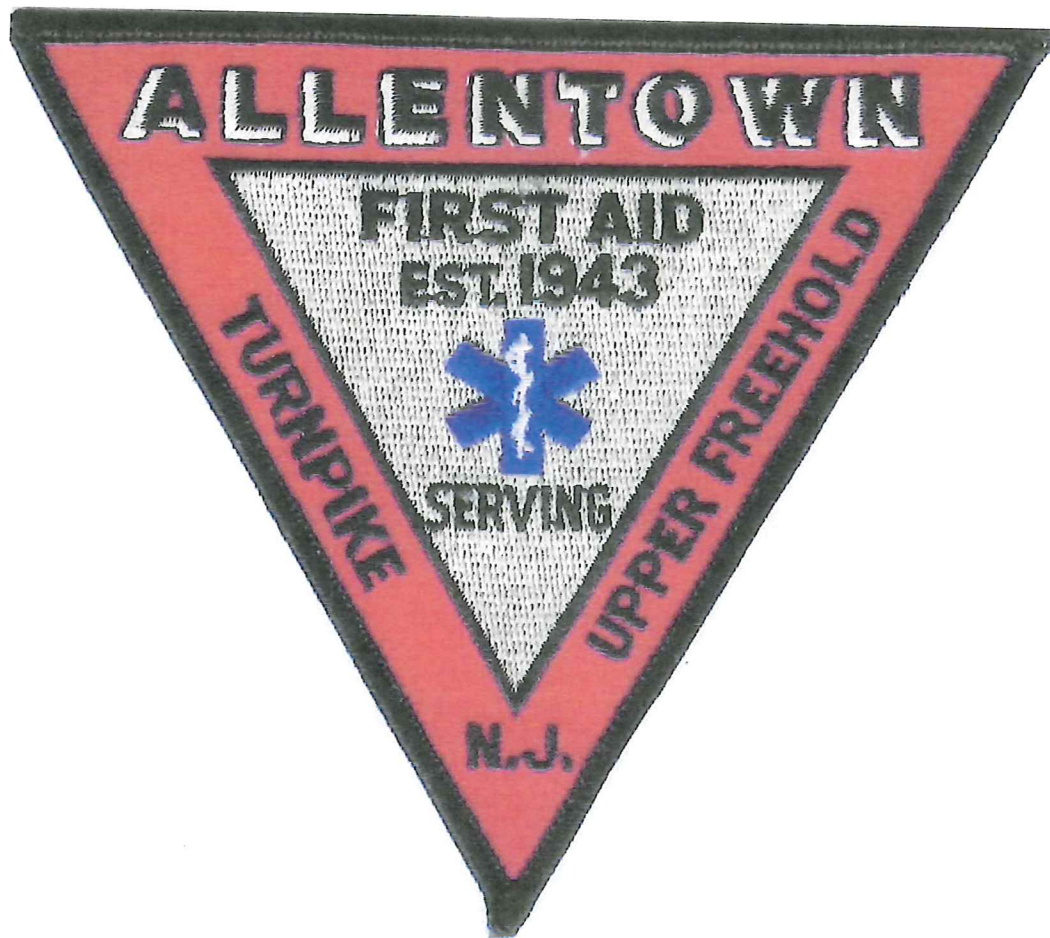


ALLENTOWN FIRST AID SQUAD





I'LL SHOW YOU A VOLUNTEER

**Show me a person who spends endless hours in training without pay,
And, I'll show you a volunteer.**

**Show me a person where a cry for help brings split-second dispatch,
And, I'll show you a volunteer.**

**Show me a person who is devastated when lives are lost or maimed,
And, I'll show you a volunteer.**

**Show me a person who is graciously welcomed as a next-door neighbor,
And, I'll show you a volunteer.**

**Show me a person who often takes more ridicule than compliments,
And, I'll show you a volunteer.**

**Show me a person whose car is garaged with the grille facing out,
And, I'll show you a volunteer.**

**Show me a person who sacrifices homelife, TV...even tender moments,
And, I'll show you a volunteer.**

**Show me a person visibly moved at the strains of our National Anthem,
And, I'll show you a volunteer.**

**Show me a person who may be asked to give more than just dedication,
And, I'll show you a volunteer.**

**Show me a person who is asked to give more...and more...and more,
And, I'll show you a volunteer.**

2020 proposed budget

OPERATIONS	2019 Proposed	2019 Actual	2020 Porposed
1.Fuel	\$3,000.00	\$1,500.00	\$2,000.00
2.Insurance	\$14,700.00	\$15,018.00	\$15,100.00
3.Education	\$3,000.00	\$4,321.00	\$4,325.00
4.New Equipment	\$7,700.00	\$10,030.00	\$10,000.00
5.New Radio	\$10,000.00	\$0.00	\$5,000.00
6.Ambulance Fund	40,393.00	\$40,393.00	\$40,393.00
7.Office Supplies	\$1,500.00	\$3,474.00	\$3,500.00
8.Operations & Maint.	\$15,000.00	\$1,082.00	\$5,000.00
9.Per Diem	\$11,000.00	\$11,000.00	\$256,713.60
10. ADP	\$2,136.00	\$2,136.00	\$2,136.00
11. Uniforms	\$2,000.00	\$1,440.00	\$2,000.00
SUB-TOTAL	\$70,036.00	\$90,394.00	\$346,167.60
SQUAD EXPENSES			
Telephone	\$4,200.00	\$2,101.00	\$2,200.00
PSE&G	\$12,500.00	\$15,300.00	\$15,500.00
Building Supplies	\$400.00	\$490.00	\$500.00
Fund Drive	\$4,800.00	\$8,799.00	\$9,000.00
Building Maint. & Repair	\$6,500.00	\$2,204.00	\$4,000.00
Dues	\$440.00	\$902.00	\$902.00
Utilities	\$2,000.00	\$2,563.00	\$2,600.00
Building Equipment	\$3,000.00	\$1,261.00	\$2,000.00
Squad Function	\$1,500.00	\$1,668.00	\$1,500.00
Building Improvement	\$0.00	\$0.00	\$0.00
EMS Charts	\$2,700.00	\$1,656.00	\$1,700.00
Audit and CPA		\$17,156.00	\$6,000.00
Sub-Total	\$38,040.00	\$54,100.00	\$45,902.00
TOTAL	\$108,076.00	\$144,494.00	\$392,069.60

Line 9 under 2020 proposed assumes \$17/hr, 12 hour shifts, 2 per diem per shift, 10% employer costs added, no supervisor

2020 Contributions With Day Per Diems

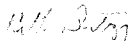
MUNICIPALITY	Eve Call Ratio	2019 Requested	2019 Received	2020 Requested
ALLENTOWN	27%	\$22,560.00	\$22,560.00	\$87,560.10
UPPER FREEHOLD	73%	\$62,400.00	\$65,999.00	\$247,344.90
INCOME				
Fund Drive		\$30,000.00	\$41,000.00	\$40,000.00
Memorials		\$1,000.00	\$500.00	\$500.00
Room usage/voting		\$4,000.00	\$3,250.00	\$4,000.00
Turnkey		\$400.00	\$650.00	\$700.00
Interest		\$2,500.00	\$2,443.00	\$2,500.00
Donations		\$3,000.00	\$9,422.00	\$7,600.00
Sub Total		\$40,900.00	\$57,265.00	\$55,300.00
Total Income		\$125,860.00	\$145,824.00	\$334,905.00
EXPENSES		\$108,076.00	\$144,494.00	\$336,769.60
BALANCE		\$17,784.00	\$1,330.00	(\$1,864.60)

Allentown FIRST AID SQUAD, INC.
TREASURER REPORT

OCTOBER 2019

RECEIPTS OF	9,420.73
FULTON BANK ACCOUNT	
STARTING BALANCE OF	85,081.93
DEPOSITS OF	9,430.73
PER DEIM EXP.	3,121.89
SQUAD EXP.	1893.25
ENDING BALANCE	89,487.52
WELLS FARGO ACCOUNT	
GENERAL IMPROVEMENT	56,428.32
CAPITAL RESERVE	27,140.27
AMBULANCE FUND	23,382.30
TOTAL OF	106,950.89
TOTAL ASSETS OF	196,438.41

TREASURER



RUTH BERTAGNI

EMS Calls	Eve Only
as of	11/11/2019
Total	197
Allentown	46
UFT	122
Robbinsville	9
Mutual Aid	20

Summary

The Allentown First Aid Squad experiences the same problems that occur nationwide with volunteer rescue squads. Factors such as the economy, increases in training requirements and the increased risk of communicable disease constantly have a negative impact on volunteerism within our industry and our community.

In spite of this ever growing concern, the Allentown First Aid Squad has not lost focus of our primary mission of providing emergency services to the residents of Allentown, Upper Freehold Township, as well as its surrounding areas. This will always remain our priority.

Allentown First Aid Squad one year business plan, may be expended to three and five years

1. Have an open house, do blood pressures, tour the building, maybe host a breakfast or lunch
2. Start using the building more for community groups
3. Reach out to the High School on career day
4. Hold free CPR classes
5. RWJ expansion, we need help to cover Monday, Tuesday and Wednesday night for awhile till we can get more EMT's
6. Put out on our sign that we need volunteers
7. Do more fund raising.

We are using our building more for community groups and individuals. We have the Brandeis group, the Villagers, Library fund raisers, Seniors of Allentown to name a few who use our building. People who use our building give a donation as we feel that this is a community building not just the First Aid Squad building. The Allentown Lions is buying the squad CPR manikins and we will use these to offer free CPR classes, will also offer babysitting certification, among other learning opportunities as we have an EMT who is willing to do the teaching for free and is certified to do so.

We stand by at the foot ball games, at the Harvest Fest. The Halloween parade, 5-K runs, Easter egg hunt. Touch a truck with the fire company.

We have been actively recruiting members, we offer people to join, if they want to be EMT's, drivers, associate member to help out with fund raising, administrative duties, maintenance social media, We do this through the annual fund drive, when we are out at standbys we talk to people. We would like to offer our members some type of incentive such as shirts, gift cards, etc

We need help from the governing bodies, maybe offer incentives to people who volunteer, LOSOP, reduced taxes, water bills, sewer bills, etc. Post on your web site that the squad needs all type of volunteers, not just EMT's

We belong to the EMSCNJ as a volunteer squad who does not bill, because of this our members can get free training paid for by the State of New Jersey, Members can get discounts on phone service, medical and dental, auto insurance, savings, attend county colleges at reduced rates or free in some cases etc.

Yes as of now we only have a few EMT's as we have lost some to moving, sickness, etc.

But the ones we have are very active so we will be here for another year or two
We have a Cadet program, that is not active now as the ones that were in it are now attending college, but will start up again when we get more Cadets

As of now we have 6 riding EMT's and 3 Drivers, we still use some per diems to fill in the gaps during the volunteer shift.

We are cutting our expenses and reducing or eliminating items we do not use or need. But we still have expenses, insurance, ambulance payment, dues and fees to the State and county. Something's we have no control of. We are getting by with less.