

Schaefer Fireworks

PO Box 100
Strasburg, PA 17579
Phone # (717) 687-0647
kimmel@schaeferfireworks.net

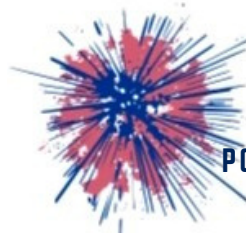
Invoice

Date	Invoice #
10/5/2024	5283

Bill To
Mount Laurel Twp Jerry Mascia 100 Mount Laurel Road Mount Laurel, NJ 08054

Due Date	Date of Display
10/5/2024	July 3, 2025

Description		Amount
50% deposit for fireworks due upon the acceptance of terms of contract		14,760.00
Balance for fireworks is due the night of the display		14,760.00
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October 5, 2024

Jerry Mascia
Mount Laurel Township
100 Mount Laurel Road
Mount Laurel, NJ 08054

Dear Mr Mascia:

The following is our proposal for your display on July 3, 2025 for \$29,520.00. The price increase of \$1,000 is to cover rising labor costs to shoot your display, increases again in ocean freight fees to get the product and rental truck costs to provide your display. We appreciate your loyalty and look forward to providing you with a spectacular display. Please let me know if you have any questions. We look forward to providing you a spectacular display.

Your display will include the following:

Liability Insurance in the amount of Five Million Dollars
Transportation Insurance in the amount of Five Million Dollars
Worker's Compensation Insurance
On time delivery
Trained and certified pyrotechnicians
State of the art equipment to safely fire your display
The best variety of display fireworks that money can buy

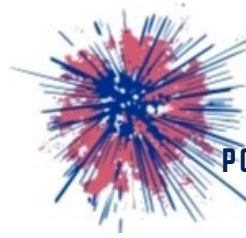
AND

Our Personal attention and touch in forming your proposal and formulating your display

Thank you for allowing us to submit a proposal for your event. We hope to make your fireworks, most memorable. If you have any questions, please feel free to call me.

Sincerely,

Kimmel R. Schaefer Jr.
President



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**MOUNT LAUREL TOWNSHIP
CUSTOM DESIGNED DISPLAY
SYNOPSIS PAGE
JULY 3, 2025 FOR \$29,520.00**

OPENING BARRAGE

122 – Variegated shells ranging in size from 3 to 6 Inches in diameter

MAIN BODY

The main body of your display will consist of 1090 shells of the following sizes. Please note the shell varieties will be listed on the following pages.

540 – 3 Inch shells (9 inch circumference)

300 – 4 Inch shells (12 inch circumference)

150 – 5 Inch shells (15 inch circumference)

100 – 6 Inch shells (18 inch circumference)

Mid Show Barrage

100 – 3 inch finale

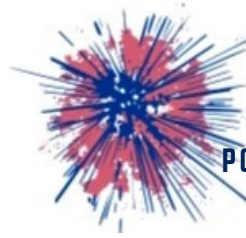
12 – 4 inch finale

5 – 5 inch finale

4 – 6 inch finale

GRANDE FINALE

998 – Assorted color, crackling, mine, palms, strobes, tiger tails and salute shells ranging in size from 3 – 6 inches in diameter.



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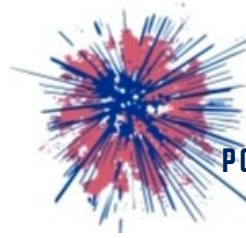
**MOUNT LAUREL TOWNSHIP
CUSTOM DESIGNED DISPLAY**

**The following show has been put together based on your budget needs and filled
with the highest quality and best variety of fireworks that money can buy**

OPENING BARRAGE

Will be made up of chained shells that consist of the following effects: red, white and blue chrysanthemum, assorted crackling shells, silver palms, gold strobes, multi-color chrysanthemums and peonies, titanium salutes and super fancy tiger tail shells with glittering effects and salutes.

___ 96 ___ 3 Inch
___ 12 ___ 4 Inch
___ 10 ___ 5 Inch
___ 4 ___ 6 Inch



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MOUNT LAUREL TOWNSHIP CUSTOM DESIGNED DISPLAY

The main body of your display will consist of many varieties. To increase the amount of fire in the sky and thus make your show more spectacular, we have developed specialty flights of shells that will be intermixed into your display. Following are some of the varieties of shells that your display will consist of.

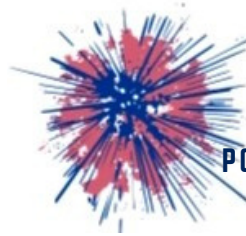
___540___ 3 Inch Diameter (9 inch circumference)

___360___ These will be in the form of singles : Titanium salutes, gold brocade, green to gold, red wave, silver flashing ring, silver dahlia, red to blue peony, yellow to blue peony, green crackling, color diadem, gold circles with wave, green and silver glittering, coconut tree, fish and whistle, whistle and stars, battle in the clouds, silver strobing, blue peony with coconut pistils, glittering green, gold chrysanthemum, gold wave to purple, red crackling chrysanthemum, silver spider , silver palm tree, Peanut shells with the following varieties: Red and silver glittering with salute, green and purple with salute, yellow chrysanthemum with red pistil with salute, blue and white peony with salute, gold crackling with salute and strobing chrysanthemum with salute.

___180___ These are specialty flights of shells that will be fired in groups of two, three and five: Blue chrysanthemum with green pistil, glittering silver, green ring with purple heart, yellow peony with green heart, purple peony with silver heart, glittering red to green, red gamboge crown, gold glittering, charcoal peony, red chrysanthemum with blue pistil, gold to crackling chrysanthemum and silver diadem, green comet with report, purple comet with report, crackling comet with report, green peony with glittering comet

___300___ 4 Inch Diameter (12 inch circumference)

___200___ These will be in the form of singles: willow to silver glittering, gold peony with blue pistil, red gamboge to red to silver with blue pistil, red gamboge to blue to silver with red pistil, red gamboge to red to blue with green pistil, yellow chrysanthemum, purple ring, green chrysanthemum, silver crown chrysanthemum, red crown chrysanthemum, gold willow to flashing, gold kamuru with silver flashing, brocade diadem with palm core, glitter coconut, red, white and blue cross ring, purple shuttle, green to blue to silver, blue chrysanthemum with coconut pistils, green to crackling, gold wave to blue to red, red to white to blue, yellow peony with pistils, fish and whistle, serpents and stars, battle and clouds, crackling palm tree, Peanut shells with the following varieties: red to green to silver with salute, blue peony with coconut pistils with salute, gold wave to red to blue with silver pistils with salute, red gamboge to purple with salute, variegated strobe shell with salute



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**MOUNT LAUREL TOWNSHIP
CUSTOM DESIGNED DISPLAY**

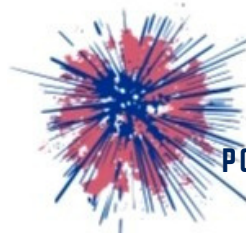
4 Inch Shells continued:

100 These are specialty shells that are flighted in groups of two, three and or six and fired to create more fire in the sky: red gamboge to golden, green crown chrysanthemum, purple chrysanthemum with red pistil, yellow to crackling, white chrysanthemum with glittering, red chrysanthemum, glittering blue to yellow, half silver half red, two layer ring, red coconut tree, brocade to purple, bees, red comet with report, silver flashing with crackling comet, gold glittering peony with glittering comet, silver peony with blue comet, crackling peony with silver comet

150 **5 Inch Diameter (15 inch circumference)**

90 These will be in the form of singles: blue to gold to purple, blue to red to yellow, red ring brocade crown, glittering chrysanthemum and white peony with green heart, red gamboge to green, blue chrysanthemum shell of shells, blue brocade crown, gold chrysanthemum shell of shells, brocade purple, yellow willow, red fish, purple flashing, blue to crackling, golden wave to red to blue, silver crossette to strobe, green falling leaves, gold shuttle, gold spangle with strobing pistil, crackling silver spider, purple chrysanthemum with coconut pistil, coconut tree shell of shells, green to blue to silver, red crossette, half red half blue, willow to strobe, red tracer, yellow bees, silver palm, diadem with coconut tree core

60 These will be shot as flights of two to give a great effect: green peony with glittering comet, purple peony with glittering comet, green chrysanthemum with red comet, red comet with report, blue comet with report, purple comet with report, white comet with report, glittering comet with report, purple chrysanthemum shell of shells, white shuttle, crackling crossette, three color changing ring, gold spangle chrysanthemum, red and yellow flashing, diadem with report, yellow chrysanthemum with blue heart, silver twinkling chrysanthemum, red and purple two color peony, green and blue with whistles, crackling palm tree, blue dahlia, green butterfly



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**MOUNT LAUREL TOWNSHIP
CUSTOM DESIGNED DISPLAY**

__100__ 6 Inch Diameter (18 inch circumference)

__70__ These will be in the form of singles: four color changing, willow to silver glittering, half blue half purple, yellow peony with palm core, blue peony with palm core, purple ring, green chrysanthemum, red chrysanthemum, brocade crown, silver diadem, gold chrysanthemum shell of shells, green glitter, blue brocade crown, purple chrysanthemum, white chrysanthemum with color pistil, red gamboge to blue to silver, green to red to white peony, green crossette, crackling silver spider, blue to silver peony with red pistils, red to white to blue with coconut pistils, yellow shuttle shell, silver strobing falling leaves, purple to crackling, gold kamuru to silver flash, brocade with strobing core, silver glittering crossette, green palm tree

__30__ These will be shot in flights of two: red fish with silver ring, red timed rain, mixed blue and green with reports, mixed red and silver chrysanthemum with whistles, jupiter ring, saturn ring, bowtie ring, five pointed star in ring, red plum, double hearts, blue star pattern, ring with titanium salutes, silver tourbillion with purple ring, red comet with report, blue comet with report, silver comet with report, glittering comet

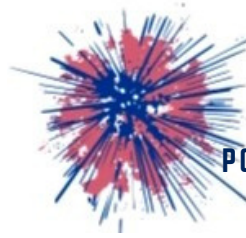
Mid Show Barrage

100 – 3 inch finale

12 – 4 inch finale

5 – 5 inch finale

4 – 6 inch finale



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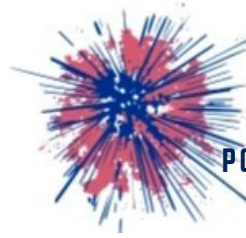
**MOUNT LAUREL TOWNSHIP
CUSTOM DESIGNED DISPLAY**

GRANDE FINALE:

Your ending will be most spectacular. This year we have special shells that will be chained just for us. If there is one thing that I have found over the years, it is that most, if not all spectators remember the end of your show best. So this year, we have developed special segments for your finale. Some of these segments fit into the “American Tradition theme” of red, white and blue. We have special effect segments of crackling shells, strobing shells, palm tree shells and our new brocade (waterfall) shells. We then go into the super-fancy tiger tail shells which frankly are just tremendous. Your display comes to a conclusion with the loudest salutes that we could find. Based on your show size and site that we fire this from, we will then “layer” your display with the larger size shells of similar effects so that you truly have the traditional Schaefer Pyrotechnics Inc. “wall of fire” effect that will make this a

MOST SPECTACULAR CONCLUSION

- 100 – 3 Inch red, white and blue shells with silver tails
- 100 – 3 Inch brocade shells
- 100 – 3 Inch crackling shells
- 60 – 3 Inch gold and silver spider shells
- 60 – 3 Inch assorted tiger tail to color and salute shells
- 60 – 3 Inch silver strobe shells
- 60 – 3 Inch silver palm tree shells
- 180 – 3 Inch assorted color shells
- 100 – 3 Inch titanium salute shells
- 102 – 4 Inch assorted color shells
- 60 – 5 Inch diadem, flitter, twinkle, four colors changing, and brocade shells
- 16 – 6 Inch spangle, dahlia, willow and glitter shells



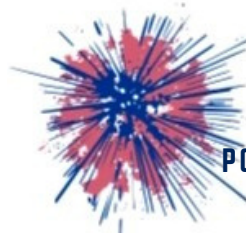
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CONTRACT

We, the undersigned, being interested in a Fireworks Display for Mount Laurel Township, agree to pay a price of \$29,520.00 for the display agreed upon, which will be furnished by KS Productions/DBA Schaefer Fireworks, Inc. (hereinafter "Schaefer") on July 3, 2025..

The undersigned, (hereinafter "sponsor"), intending to be legally bound, agree as follows:

1. To make a deposit Payment of 50% of the Contract Price payable immediately upon execution of this Contract; if for any reason such Deposit is not made, Schaefer reserves the right to cancel the display at any time up to and including the day of the event and in such event, Sponsor waives any and all claims against Schaefer. The above contract price is subject to a price increase based on any tariffs imposed on imported Chinese fireworks being used in the display by the Government of the United States of America. In the event a price increase is imposed by the company, the sponsor will be advised of the amount via email prior to the date of the display
2. Under certain circumstances Schaefer may, at its sole election, waive the deposit requirement in part or in full, and may accept a purchase order or other form of confirmation from Sponsor. Upon receipt of any such purchase order the parties agree that Schaefer may rely upon the contract for the display, including purchase materials, insurance and reserving equipment and labor. In the event that Sponsor terminates the show for any reason, Schaefer shall be entitled to payment of 50% of the display price as liquidated damages, plus all costs of suit and attorney fees for collection.
3. To make balance of payment immediately after the display. The check should be given to the driver after the display or mailed the next business day. There will be a service charge of 1.5% per month on all invoices that are over 30 days old. If the full amount, or any part thereof, is not paid when due, the undersigned agrees to pay all legal costs in the collection of the unpaid balance including filing fees and attorney fees. Sponsor agrees that jurisdiction and venue for any such action shall be in Lancaster County, Pennsylvania. If there are any disputes or concerns about the provided display, they must be raised in writing within 5 working days, or Sponsor agrees that they will be waived. Sponsor also agrees to either pay sales tax on contract amount if company or individual is from Pennsylvania or provide Schaefer with a sales tax exemption certificate.
4. Sponsor agrees to furnish an appropriate firing site that will be inspected by a Schaefer representative before your display. If the sponsor does not allow any digging of mortars in the ground, or if digging is not possible, ie. firing site is a barge or parking lot, then sand and barrels must be provided by the sponsor. The amount of sand and barrels will be agreed upon at least 30 days prior to the display. If the firing site is inaccessible to the vehicle that Schaefer technicians' representatives bring to transport the equipment and material due to reasons including, but not limited to, terrain and weather, then the sponsor agrees to furnish either additional laborers and/or four wheel drive vehicle(s) to assist in the set up or tear down of the fireworks display, at no additional cost to Schaefer.
5. All displays must conform to the NFPA standard which calls for 70 foot per inch of diameter clearance from the firing site in all directions, to any parking car, inhabited building, public road or active railroad. Schaefer is not responsible or will not pay for any damage or personal injuries that occur from non-compliance of this code and its safety distances which shall remain the sole responsibility of the sponsor.
6. Sponsor agrees to furnish police and/or crowd security personnel, provide proper parking supervision, and insure adequate patrol of the safety zone as marked and secured by the sponsor until Schaefer advises that this is no longer necessary. If Schaefer has to procure additional security, the sponsor agrees to reimburse the cost to Schaefer. Schaefer shall have control of the firing area during the display (although security shall continue to be the Sponsor's responsibility); thereafter Sponsor shall be responsible for the policing of the firing area and will be responsible for the site cleanup.
7. Schaefer reserves the right to terminate the display in the event persons, vehicles, or animals enter the secured safety zone and security is unable or unwilling to remove them and enforce the safety regulations.



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8. Sponsor will make application and obtain all applicable permits whether local or state and will provide full fire protection for the display as per advice of local fire or police officials. (Schaefer will apply for permit).
9. Cancellation of the display, for any reason whatsoever, including weather, drought conditions and or failure to sell the event, shall entitle Schaefer to compensation equal to 50% of the contract price due immediately after cancellation. If said cancellation is not paid within 10 days, service charges of 1.5% per month shall accrue, and Sponsor shall be responsible for all costs of collection including filing costs and legal fees.
10. Schaefer agrees to carry a certificate of insurance for \$5,000,000.
11. Schaefer agrees to provide one or more trained pyrotechnicians to set up and fire the fireworks display. Schaefer shall provide the equipment and personnel to shoot the proposed display.
12. The show that Schaefer proposes is based on availability of product to Schaefer. In the event of shipping problems, strikes, acts of God, or any other reasons, outside of the control of Schaefer, that does not allow Schaefer to provide the material proposed, Schaefer has the right to make substitutions of equal or greater value for shells, cakes or candles, with no notice to the customer, in the best interest of the fireworks display. Schaefer shall not be responsible for events beyond the control of the shooter, including weather. If fireworks are damaged or destroyed by rain or other cause beyond Schaefer's control, the risk of loss shall remain with Sponsor.
13. Postponement Policy is as Follows: Postponement time is 8:00 a.m., day of display, if postponement occurs after that time, there will be a 15% charge of the contract price. If the display is postponed for any reason including rain, drought, natural disaster, wind conditions or strike, the display will be rescheduled for the next clear evening unless a different day is mutually agreed upon with the office of Schaefer and the undersigned. (Rain date will be _____). Moving to the rain date must be mutually agreed upon by both parties. Schaefer fully intends to fire the display on the scheduled show date unless it is determined that it is unsafe to do so. If the display is not rescheduled within ten (10) days (and to occur within sixty (60) days), it shall be treated as canceled, and Section 9 hereof shall apply. If the display is set up, in whole or part, and Sponsor requests postponement, Sponsor shall provide 24 hour security over such display until the show can be shot. If the postponement occurs prior to 8 a.m. there will be a charge to sponsor for costs incurred including, but not limited to, administrative costs, truck rental, labor and travel expenses. If the customer wishes to move to the rain date outside of a 24 hour window before their display, then the reschedule must be mutually agreed upon.
14. This show was proposed based on fuel prices on July 1, 2024. If fuel prices are higher at the time of your display, Schaefer reserves the right to add a fuel surcharge to cover any additional costs incurred due to increases in fuel to deliver your display. The fuel surcharge will be based on actual differences in fuel prices but will not exceed \$150.00 for your display.

KS Productions/DBA Schaefer Fireworks, Inc. upon acceptance of this proposal in writing, agrees to fulfill the contract in a workmanlike manner.

Accepted on this day of 10/11/24

On behalf of Mount Laurel Township _____

On behalf of KS Productions Inc/ DBA Schaefer Fireworks _____

jm

Rayley Smyke