



EVALUATION TABULATION

CC No. TBD

Ocean County Code Blue Warming Center Program Coordinator

RESPONSE DEADLINE: July 20, 2023 at 4:00 pm

Report Generated: Wednesday, July 26, 2023

PHASE 1

EVALUATORS

Name	Title
Mary Jo Buchanan	Executive Director
Rose Marie Bulbach	Program Specialist 3
Lori Enquist-Schmidt	Coordinator
Tracy Maksel	Director
Kimberly Reilly	County Alcohol and Drug Coordinator
Wendy Saunders	Executive Director
Shelby Voorhees	Youth Services Commission Administrator

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Technical Criteria	Points Based	30 (30% of Total)

Description:

- A. Does the vendor's proposal demonstrate a clear understanding of the scope of work and related objectives?
- B. Is the vendor adequately qualified to perform the scope of work?
- C. Is the proposal complete and responsive to the specific requirements?

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- D. Has the vendor's past performance been articulated adequately, specifically experience in providing Code Blue services and working with the population defined?
- E. Does the vendor's proposal use innovative technology and techniques?
- F. Has the vendor's past performance been articulated adequately, specifically experience in providing Code Blue services and working with the population defined?

Criteria	Scoring Method	Weight (Points)
Management Criteria	Points Based	30 (30% of Total)

Description:

- A. Does the vendor define adequately staffing patterns to support the scope of work?
- B. Does the vendor document a record of reliability of timely delivery and on-time and on-budget implementation?

Criteria	Scoring Method	Weight (Points)
Strength of Experience	Points Based	20 (20% of Total)

Description:

- A. Does the proposer have experience with Federal, State and/or local grants and reporting systems, or other similar government grants and reporting systems?
- B. Does the proposer understand and have experience with the Homeless Management Information System (HMIS)?

Criteria	Scoring Method	Weight (Points)
Cost Criteria	Points Based	20 (20% of Total)

Description:

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- A. Relative cost: How does the cost compare to other similarly scored proposals?
- B. Full explanation: Is the price and its component charges, fees, etc. adequately explained or documented?
- C. Are all costs included in the proposal classified allowable costs by the State grant requirements?
- D. Is the total cost of the proposal within the award amount?

AGGREGATE SCORES SUMMARY

Vendor	Mary Jo Buchanan	Rose Marie Bulbach	Lori Enquist-Schmidt	Tracy Maksel	Kimberly Reilly	Wendy Saunders	Shelby Voorhees	Total Score (Max Score 100)
Ending Homelessness Group	-	-	78	80	80	78	80	79.2
Just Believe, A New Jersey Non-profit Corporation	-	-	53	46	60	63	42	52.8

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Technical Criteria Points Based 30 Points (30%)	Management Criteria Points Based 30 Points (30%)	Strength of Experience Points Based 20 Points (20%)	Cost Criteria Points Based 20 Points (20%)	Total Score (Max Score 100)
Ending Homelessness Group	29.6	29.6	20	-	79.2
Just Believe, A New Jersey Non-profit Corporation	18.4	18.6	15.8	-	52.8

INDIVIDUAL PROPOSAL SCORES

Ending Homelessness Group

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Technical Criteria | Points Based | 30 Points (30%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: 29

Strong proposal, demonstrated knowledge and experience

Tracy Maksel: 30

Well articulated complete proposal. Qualified agency with a strong history. Well established and described method of coordination. Reimbursement based funding experience to subcontractors well established and demonstrated in the proposal. The proposal is NOT for direct service delivery but to provide infrastructure support to code blue services and enhance system development in an administrative capacity. Agency details clearly how they will approach this role. This proposal illustrates clear boundaries, infrastructure methodology and experience in leading such endeavors through an administrative and not a direct service approach. Proposal illustrates well the involvement of the organization, and future intentions for growth, in the local system of care for planning, advocacy and collaboration.

Kimberly Reilly: 30

Has overseen since 2018 successful implementation for five years clear understanding of scope of work and role well written, easy to understand, clear & concise

Wendy Saunders: 29

Very well written proposal. Description of Program clearly identifies overview of activities and responsibilities

Shelby Voorhees: 30

EHG has a thorough proposal addressing all items asked/requested. This agency is thoughtful in their proposal and articulating their services.

Management Criteria | Points Based | 30 Points (30%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

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Lori Enquist-Schmidt: 29

Clearly defines data collection, staffing patterns clearly outlined.

Tracy Maksel: 30

Staffing and infrastructure is well illustrated. Timeliness in service delivery is evident in the proposal.

Kimberly Reilly: 30

RFQ out to 3 agencies streamlined process service coordination clear and concise for county

Wendy Saunders: 29

Shelby Voorhees: 30

EHG has a solid plan for how to operate CB locations and it works well. Proposal articulates this.

Strength of Experience | Points Based | 20 Points (20%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: 20

very experienced

Tracy Maksel: 20

The agency demonstrates well an ability to report, support and coordinate systems. The proposal specifically illustrates reporting elements and systems.

Kimberly Reilly: 20

Since 2018, historical oversight, successful

Wendy Saunders: 20

Shelby Voorhees: 20

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EHG has been providing these Code Blue oversight services very well in Ocean for the last 4 years and have been serving the county for the last 9 years. Yes they have extensive experience with HMIS.

Cost Criteria | Points Based | 20 Points (20%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: -

Tracy Maksel: -

Kimberly Reilly: -

Wendy Saunders: -

Shelby Voorhees: -

Just Believe, A New Jersey Non-profit Corporation

Technical Criteria | Points Based | 30 Points (30%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: 19

Cannot be a service provider and coordinator simultaneously, clear coordination/administration is not outlined, reads as direct service provider

Tracy Maksel: 15

The agency is a good one, however this proposal takes a direct service delivery approach. It reads that there will be four sties run by this agency. The intent of the service is to coordinate and provide infrastructure to direct service providers in their efforts to deliver

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code blue programming. Not to fund one agency to run those sites independently. Proposal does not provide detail regarding how coordination of system wide service providers will be conducted. Reimbursement based funding experience is articulated based on grants received by the agency. There is no articulation of experience the agency has providing funding to subrecipients. If this agency is awarded funding for this project, they will need to step away from direct service provisions (they can't fund themselves with this allocation) for code blue and serve only as the fiscal/infrastructure/coordinating agent. I don't believe that is in the best interest of the organization's mission, goals and impact in delivering direct client services in our community.

Kimberly Reilly: 20

existing advocate for homelessness with hx of program provision as well a prior assistance to Code Blue direct services reported but not coordinator of services? can't fund self - conflict

Wendy Saunders: 23

Although the agency has great experience as a direct service Code Blue provider, the proposal does not present an administrative entity approach. The proposal was not clear if they agency was going to continue to provide direct services which would be a conflict if awarded this funding.

Shelby Voorhees: 15

Has been a provider of Code Blue Services but not served as System Management. Provider articulates more direct service related operations and not a management facilitation model. Provider understands the scope of services related to direct services, but seems to miss the mark for management of the services. Not truly experienced in providing reimbursement to service providers. They do have experience in receiving reimbursement funding.

Management Criteria | Points Based | 30 Points (30%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: 19

Concerns regarding mangement of the program as consultation is not out lined. Budget is not inclusive of all materials required for operations, Did not follow sample of budget provided- missing line items that may be essential to service provision/coordination. Dissuses utilization of volunteers, unclear if volunteers will be deployed to assist will all sites

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Tracy Maksel: 15

Staffing patterns articulated lend to a direct service model approach. They do provide good and timely service, for what they currently do. Again, this proposal submission is skewed to a direct service approach to code blue, not a systemic coordination of ALL existing and future programs from a lead administrative entity.

Kimberly Reilly: 20

can't serve in dual role of service provider & coordinator - pick one. how do you solicit services? not very clear? concerns on how this is going to be operationalized overall

Wendy Saunders: 24

Staffing position descriptions appear to be for the current agency positions, not for this new program

Shelby Voorhees: 15

Some concerns around funding management and paying yourself to provide the services. Cannot be a service provider and a coordinator at the same time. This is a conflict of interest. Concerns about vetting providers for services. Direct service model approach through articulated staffing pattern, not a management approach.

Strength of Experience | Points Based | 20 Points (20%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: 15

Has history using HMIS which is a strength, did not mention reporting level of service, expected outcomes and other benchmarks.

Tracy Maksel: 16

The agency has experience reporting in HMIS and reporting to current funding agents. The narrative does not describe in detail what elements are tracked and what systems besides HMIS are used to report data to funding agents.

Kimberly Reilly: 20

need more information on how this will be successfully coordinated?

Wendy Saunders: 16

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Shelby Voorhees: 12

Does have experience in providing Code Blue services but not in the Management of the system/services. Budget doesn't add up in the staffing area. Missing line items that seem to be essential to the facilitation of this grant. They do have experience with HMIS as stated in the proposal. Does not provide any additional information in the proposal about any additional reporting regarding fiscal/level of services/tracking outcomes, etc.

Cost Criteria | Points Based | 20 Points (20%)

Mary Jo Buchanan: -

Rose Marie Bulbach: -

Lori Enquist-Schmidt: -

Tracy Maksel: -

Kimberly Reilly: -

Wendy Saunders: -

Shelby Voorhees: -