



Jeffrey P. Valacer
Attorney at Law

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December 19, 2019

Borough of Wallington
24 Union Boulevard
Wallington, NJ 07057
Attn: Hector Olmo

Re: LETTER OF INTENT – RFQ-20-0001
FOR OUTSIDE LEGAL SERVICES FOR THE
2020 CALENDAR YEAR
FEDERAL EIN: 23-2639443

Dear Mr. Olmo:

The undersigned, as respondent, has submitted the attached Proposal of Qualification statement in response to a Request for Proposal of Qualifications (RFQ), issued by the Borough of Wallington ("Borough"), dated November 26, 2019, in connection with the services set forth above.

Jeffrey P. Valacer, Esq. of Cohen Seglias Pallas Greenhall & Furman, P.C., HEREBY STATES:

1. The Qualification Statement contains accurate, factual and complete information. We affirm that the contents of our Proposal of Qualification Statement (which Qualification Statement is incorporated herein by reference) are accurate, factual and complete to the best of our knowledge and belief and that the Qualification Statement is submitted in good faith upon express understanding that any false statement may result in the disqualification of the undersigned Respondent.

2. The undersigned Respondent is interested in being invited to respond to the Borough of Wallington request for Proposal of Qualifications (RFQ). It is the intent of Respondent, to complete and submit a Qualification Statement for the provision of the services set forth above and to enter into a contract for said services if selected and awarded a contract by the Mayor and Council of the Borough of Wallington.

3. The undersigned Respondent agrees to participate in good faith in the procurement process as described in the RFQ and to adhere to the Borough of Wallington Procurement schedule.

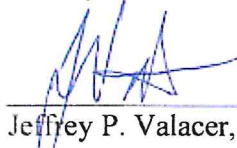
4. The undersigned Respondent agrees that all costs incurred by it (them) in connection with the preparation and submission of the Qualification statement submitted in response to the RFQ, or any negotiation which results therefrom shall be borne exclusively by the Respondent.

5. The undersigned Respondent hereby declares that the only persons participating in this Proposal of Qualification statement as Principals are named herein and that no other than those herein mentioned has any participation in this Proposal of Qualification statement or in any contract to be entered with respect thereto. Additional person may subsequently be including as participating principals, but only if acceptable to the Borough of Wallington. The undersigned Respondent further declares that this Proposal of Qualification Statement is made without connection with any other person, firm or parties who has submitted a Proposal of Qualification Statement, except as expressly set forth below and that it has been prepared and has been submitted in good faith and without collusion or fraud.

6. The undersigned Respondent acknowledge and agrees that the Borough of Wallington may modify, amend, suspend and/or terminate the procurement process (in its sole judgment). In any case, the Borough of Wallington shall not have any liability to the Respondent for any costs incurred by the respondent with respect to the procurement activities described in this RFQ.

7. The undersigned Respondent acknowledges that any contract executed with respect to the provision of the above referenced services must comply with all applicable affirmative action and similar laws. Respondent hereby agrees to take such actions as are required in order to comply with such applicable laws.

8. The undersigned respondent acknowledges and agrees that it will be obligated to satisfy the requirements set forth in Section Two of this RFQ at the time of submission of its Proposal for Qualification Statement. The Respondent hereby states that (as of the date hereof) it has a reasonable expectation that it will be able to satisfy such criteria and requirements as of the date of its submittal.

By: 

Jeffrey P. Valacer, Attorney at Law
Cohen Seglias Pallas Greenhall & Furman, P.C.
Date: December 19, 2019

REQUEST FOR PROPOSALS OF
QUALIFICATIONS FOR
Outside Legal Services for the 2020
Calendar Year

	(X) Please indicate the services RFPQ submission applies to:	
1	☒	Borough Attorney
2	☒	Labor/Employment Counsel
3	☒	Appellate Practice (Federal, Superior Court, Civil Appeals)
4	☒	Board of Health Counsel
5	☒	Rent Control Board Counsel
6	☒	Bond Counsel
7	☒	Prosecutor
8	☒	Public Defender
9	☒	Redevelopment Counsel
10	☒	Planning Board Attorney
11	☒	Zoning Board Attorney
12	☒	Special Counsel
13	☒	Tax Appeals
14	☒	Alternate Prosecutor
15	☒	Alternate Public Defender
16	☒	Alternate Borough Counsel
17	☒	Conflicts Counsel
18	☒	Special Litigation Counsel
19	☒	Council on Affordable Housing Counsel
20	☒	Hearing Officer
21	☒	Affordable Housing Attorney
22	☒	Special Investigation Counsel
23	☒	Human Resources Investigation Counsel
24		
25		
26		
27		
28		
29		

EXECUTIVE SUMMARY

Introduction: Cohen Seglias Pallas Greenhall & Furman, P.C. (“Cohen Seglias”), founded in 1988, is a law firm of approximately 70 attorneys across nine offices offering a wide range of legal services for approximately 30 years. In New Jersey, Cohen Seglias maintains a physical office located in Newark, NJ, just ten (10) miles from Wallington, NJ, in One Newark Center in downtown Newark. Below is a summary of Cohen Seglias’ relevant practice areas:

Commercial Litigation: Cohen Seglias’ Commercial Litigation Group handles business disputes for clients of all sizes in a wide variety of industries. Our litigators regularly prepare cases for trial in state and federal courts and for hearings before administrative agencies nationwide, as well as extensive appellate practice. We understand the high stakes associated with litigation and are aggressive and conscientious advocates for our clients, working to manage risks and protect their rights.

Construction/Zoning Law: Cohen Seglias has a significant presence in the construction industry representing construction and construction industry-related businesses. Our attorneys also work with clients to answer day-to-day questions on a wide variety of matters including:

- Bid protests and bid withdrawals on public projects
- Disputes involving complex operational and financial issues
- Losses of efficiency such as delay, disruption, and acceleration claims
- Construction changes and differing site conditions
- Lien and bond claims
- Contract negotiation and document preparation
- Surety bond claims
- Contracting at the federal, state, and local levels
- Affirmative action and hiring goals on construction projects
- Preparing zoning and subdivision approvals

Labor/Employment Law: Cohen Seglias’ Labor & Employment Group represents employers and management exclusively. Our legal knowledge combined with practical business advice helps our clients navigate the maze of federal and state labor and employment laws. While we stress preventive maintenance where possible, we are litigators when necessary. Our practice rests on our experience and talent as trial lawyers. Our Group advises employers in virtually all matters relating to labor and employment law, including employment litigation, labor-management relations, union election campaigns, preventive maintenance and litigation avoidance, grievances and arbitrations, non-competition agreements and trade secret litigation, and wage and hour matters.

Insurance Coverage & Risk Management: Our Insurance Coverage & Risk Management Group provides policyholders with the resources they need to properly manage risks, avoid claims, and, if necessary, successfully litigate to obtain coverage. Our attorneys regularly evaluate and manage insured and non-insured business risks for our clients, including analyzing

Request for Qualifications: RFQ-20-0001, Wallington, New Jersey Outside Legal Services 2020

Date: December 19, 2019

Bidder: Jeffrey Valacer, Esq. of Cohen Seglias Pallas Greenhall & Furman, PC

those associated with various contractual clauses, such as indemnification provisions and insurance requirements. We also work with our clients to develop prudent risk management programs to minimize uninsured claims.

Real Estate: Cohen Seglias has vast experience in the field of real estate law including: Representing entities in Purchases and Sales, Assisting in Real Estate Financing and Restructuring, Preparing Legal Opinions, and Preparing Commercial and Residential Leases.

Internal Investigations: Cohen Seglias has advised clients in internal investigations in response to whistleblower complaints, complaints of sexual or racial harassment in the workplace, matters under investigation by government agencies, auditing irregularities, and matters subject to civil or administrative litigation. The firm has particular experience in cases involving allegations of misconduct that are the subject of parallel government investigations as our Group includes a former state investigator and prosecutor.

Jeffrey P. Valacer, Esq.: Jeff is an attorney in the Firm's Newark, NJ office and represents a diverse group of companies, general contractors, subcontractors, construction managers, and design professionals in construction law and other litigation. He has an extensive litigation background in both state and federal court, including the United States Bankruptcy Court. Jeff handles all facets of complex litigation, including claim preparation, preparing and responding to discovery, expert discovery, motion practice, and trial preparation. Jeff also has significant experience handling settlement negotiations, mediations, and arbitrations for a wide array of clients.

Prior to joining Cohen Seglias, Jeff spent nearly four years at an Am Law 200 law firm where he gained considerable experience handling a broad range of commercial and employment-related disputes, representing major corporations, limited liability companies, partnerships, government entities, and financial institutions.

He is admitted and in good standing to practice law in the State of New Jersey (NJ Bar ID: 157842016).

Contact Information

Jeffrey P. Valacer, Esq.

Cohen Seglias Pallas Greenhall & Furman, P.C.

One Newark Center

1085 Raymond Boulevard, 21st Floor

Newark, NJ 07102

Tel: 201-390-7944

E-mail: jvalacer@cohenseglias.com

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Date: December 19, 2019

Bidder: Jeffrey Valacer, Esq. of Cohen Seglias Pallas Greenhall & Furman, PC

ADDITIONAL INFORMATION PURSUANT TO SECTION 3.3

- **Description and scope of work by Respondent:** Legal services. See executive summary for more details.
- **References:**
 - Matthew E. Gilson, Esq.
250 Moonachie Road, Suite 102
Moonachie, NJ 07074
Tel: (201) 440-0675
 - Phil Chronakis, Esq.
One Boland Drive
West Orange, NJ 07052
Tel: (973) 325-1500
 - Owen McKeon, Esq.
1911 Spillman Dr – Dept. #16
Bethlehem, PA 18915
Tel: (484) 285-0400
- **Perceived Relevance:** See Executive Summary for more details.
- **Services to Perform:** Legal services. See Executive Summary for more details.
- **Resume:** See attached.
- **Statement of Malpractice Insurance:** Cohen Seglias Pallas Greenhall & Furman, P.C. has and will maintain during the period of engagement at least \$100,000.00 in malpractice insurance.
- No immediate relatives of Principals of Respondent are Borough employees or elected officials in the Borough

**STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE AND ENTERPRISE SERVICES
ANNUAL REPORT CERTIFICATE**

COHEN, SEGLIAS, PALLAS, GREENHALL & FURMAN, P.C.
0100638969

The Division of Revenue and Enterprise Services hereby affirms that the following annual reports for COHEN, SEGLIAS, PALLAS, GREENHALL & FURMAN, P.C. was submitted on 06/20/2019 for the years: 2018-2019

Registered Agent and Office

GEORGE PALLAS
18 JERSEY BELLE DR.
MOORESTOWN, NJ 08077

Main Business Address

30 S. 17TH STREET
19TH FLOOR
PHILADELPHIA, PA 19103

Principal Business Address

One Newark Center
1085 Raymond Boulevard, 21 FLR
Newark, NJ 07102

Officers and Directors

PRESIDENT
ROY COHEN
152 RENAISSANCE DRIVE
CHERRY HILL, NJ 08003



*IN TESTIMONY WHEREOF, I have
hereunto set my hand and affixed
my Official Seal, this
20th day of June, 2019.*

Elizabeth Maher Muoio

**Elizabeth Maher Muoio
State Treasurer**

Certificate Number : 2410872641
Verify this certificate online at
https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp

Contact

jeffreyvalacer@gmail.com

www.linkedin.com/in/jeffreyvalacer
(LinkedIn)
www.cohenseglias.com (Company)

Top Skills

Legal Writing
Legal Research
Employment Law

Languages

English (Native or Bilingual)

Honors-Awards

Law Trustee Merit Scholar
Dean's List

Publications

Thicker Than Water: America's
Addiction to Cheap Flood Insurance

Jeffrey Valacer

Attorney at Cohen Seglias Pallas Greenhall & Furman PC

Experience

Cohen Seglias Pallas Greenhall & Furman PC
Attorney
September 2019 - Present

Gordon Rees Scully Mansukhani, LLP
Attorney
November 2015 - September 2019 (3 years 11 months)

Education

Pace University School of Law
Doctor of Law (J.D.) · (2012 - 2015)

Fordham University
M.A., Elections and Campaign Management · (2009 - 2010)

Fordham University
B.A., Political Science · (2005 - 2009)

Bergen Catholic High School
· (2001 - 2005)

APPENDIX B
CERTIFICATIONS

In addition to responding to the foregoing items, the undersigned Respondent certifies that:

A. The firm's participation in the matters contemplated by this RFQ will not create any conflict of interest for the firm or any of its officers or employees.

B. The firm is an equal opportunity employer and does not discriminate against applicants or employees on the basis of race, color, religion, sex, age, disability, national origin, or ancestry.

C. The firm is not currently in violation of or under any investigation or review for a violation of any state or federal law or regulation that might have a material adverse impact on the firm's ability to serve if selected.

D. The firm understands and agrees that during the time it is a member of the group of qualified firms it will not be eligible to serve as financial advisor to the Borough of Wallington, and that it does not, and will not during that time, have a financial interest in any firm providing financial advisory services to the Borough of Wallington.

Firm: Cohen Saglias Pallas Greenhall and Furman, PC

By: [Signature]

Name Jeffrey Valacer

Title: Attorney

December 18, 2019

DISCLOSURE STATEMENT

The attention of prospective bidders is drawn to the provisions of the Local Government Ethics Law (N.J.S.A. 40A:9-22-1, et seq.) which prohibits a Borough Officer or employee or member of his/her immediate family from having an interest in a business organization or engaging in any business transaction, or professional activity which is in substantial conflict with the proper discharge of his duties in the public interest.

In furtherance thereof, every bidder must disclose below, being a Wallington officer or employee or whether an immediate family member is a Wallington officer or employee. If the bidder is a business organization, then disclosure shall be made with respect to anyone having an interest in the business and their immediate family members.

Please answer the following:

Is the bidder, or a member of the bidder's immediate family, or anyone having an interest in the bidder's business organization including their immediate family members, an officer or employee of Borough of Wallington

NO

X

YES

WA
* President/Vice President or Signature of
Authorized Representative

Jeffrey Valacer
Print Name

Attorney
Title

If yes, provide the name of the individual and identify the position held, below, and notify in writing the Office of the Borough Administrator, 24 Union Boulevard, Wallington, NJ 07057. (Attach a copy of the correspondence to this form).

NOTE: All terms used herein are to be construed in accordance with their meaning under the Local Government Ethics Law, cited above.

*** FAILURE TO SIGN THIS AFFIDAVIT BY A DULY AUTHORIZED COMPANY OFFICIAL MAY RESULT IN REJECTION OF THIS PROPOSAL.**

Disclosure of Investment Activities in IRAN

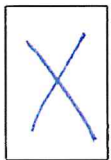
BID/RFP/Solicitation Number: Legal Services 2020
RFQ-20-001
Part 1: Certification

Bidder/Officer: Cohen Seglias
Pallas Greenhall
and Furman, PC

BIDDERS ARE TO COMPLETE PART 1 BY CHECKING EITHER BOX.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. Failure to complete the certification will render a bidder's proposal non-responsive. If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

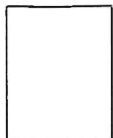
PLEASE CHECK THE APPROPRIATE BOX:



I certify, pursuant to Public Law 012. c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran

pursuant to P.L. 2012. c. 25 ("Chapter 25 List"). I further certify that I am the person listed above. or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. I will skip Part 2 and sign and complete the Certification below.

OR



I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below.

Part 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran on additional sheets provided by you.

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name: (Print): Jeffrey Valacer Signature: [Signature]

Title: Attorney Date: December 18, 2019

OWNERSHIP DISCLOSURE CERTIFICATION

This Statement Shall Be Included with Bid Submission

Name of Business Cohen Segal Pallas Greenhall and Furman, PC

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned. However if a parent entity holding 10% or more is a publicly traded entity, then the respondent in complying with N.J.S.A. 52:25-24.2 may submit the name and address of each publicly traded entity, and the name and address of each person holding 10% or more beneficial interest in the publicly traded entity as of the last the last annual filing with the Security Exchange Commission (SEC), or foreign equivalent.
OR

1 certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

☐ Partnership ☐ Corporation ☐ Sole Proprietorship ☐ Limited Partnership
☐ Limited Liability Corporation ☐ Limited Liability Partnership ☒ Other Professional Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: _____

Name: _____

Home Address: _____

Home Address: _____

Name: _____

Name: _____

Home Address: _____

Home Address: _____

Subscribed and sworn before me this 19 day of
December, 2019

(Notary Public)

Alexander Spillberg
NS Licensed Attorney
24862011

My Commission expires:

(Corporate Seal)

Jeffrey P. Valacer
(Affiant)

Jeffrey P. Valacer
Attorney
(Print name & title of affiant)