



Middlesex County

Adopted

Resolution: 20-737-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

File Number: 20-737-R

Award A Contracts To Longo Electrical & Mechanical Inc. (Primary Vendor) And Bob Ryan Associates t/a Clearwater Services (Secondary Vendor) On An As Needed Basis In The Estimated Amount Not To Exceed \$50,000.00 For The Preventive Maintenance And Repair Service To Various Lift Stations, Pumps, And Motors As Required By The Middlesex County Department Of Infrastructure Management, Office Of Facilities Management (Bid No. B-20-002)

WHEREAS, pursuant to N.J.S.A. 40A:11-4, the Board of Chosen Freeholders may authorize a purchase in excess of \$40,000.00 only after the receipt of bids therefor; and

WHEREAS, in response to advertisements, the Purchasing Agent received bids on May 5, 2020 for Preventative Maintenance and Repair Service to Various Lift Stations, Pumps and Motors as required by the Middlesex County Department of Infrastructure Management, Office of Facilities Management; and

WHEREAS, the Purchasing Agent advises that the Bid Specifications, under D 19. Method of Award, state the following:

It is the intention of the County to award contract(s) to a Primary and Secondary Vendor on the following basis:

Primary Vendor: Shall be the contractor best qualified to provide a requested service at the Lowest Total Lump Sum Amount as submitted on the bid sheet.

Secondary Vendor: Shall be the contractor best qualified to provide a requested service at the 2nd Lowest Total Lump Sum Amount as submitted on the bid sheet should if the Primary Vendor is unable to fulfill a requested repair.

WHEREAS, the Purchasing Agent recommends the contract be awarded to Longo Electrical & Mechanical Inc. (Primary Vendor) and Bob Ryan Associates t/a

June 4, 2020



Middlesex County

Adopted

Resolution: 20-737-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

Clearwater Services (Secondary Vendor), in accordance with its bid in the total estimated amount not to exceed \$50,000.00 for the following:

The primary vendor, Longo Electrical & Mechanical, Inc. has listed on their bid sheet the following hourly labor rates and replacement parts mark-up for unscheduled/emergency repairs:

Mechanics Rate Monday-Friday 7:30 am to 3:30 pm: \$150.00 per hour

Mechanics Overtime Rate Monday-Friday after 3:30 pm: \$225.00 per hour

Mechanics Overtime Rate Saturday, Sunday, and Holidays: \$300.00 per hour

Assistant Mechanics Rate Monday-Friday 7:30 am to 3:30 pm: \$135.00 per hour

Assistant Mechanics Overtime Rate Monday-Friday after 3:30 pm: \$202.50 per hour

Assistant Mechanics Overtime Rate Saturday, Sunday, and Holidays: \$270.00 per hour

Shop Labor Rate Monday-Friday 8:00 am to 4:00pm: \$95.00 per hour

Shop Labor Overtime Rate Monday-Friday after 4:00 pm: \$142.50 per hour

Shop Labor Overtime Rate Saturday, Sunday, and Holidays: \$190.00 per hour

Mark-up percentage on replacement parts: 28%

The primary vendor has not offered a prompt payment discount.

The secondary vendor, Bob Ryan Associates t/a Clearwater Services has listed on their bid sheet the following hourly labor rates and replacement parts mark-up for unscheduled/emergency repairs:

Mechanics Rate Monday-Friday 7:30 am to 3:30 pm: \$120.00 per hour

Mechanics Overtime Rate Monday-Friday after 3:30 pm: \$135.00 per hour

Mechanics Overtime Rate Saturday, Sunday, and Holidays: \$135.00 per hour

June 4, 2020



Middlesex County

Adopted

Resolution: 20-737-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

Assistant Mechanics Rate Monday-Friday 7:30 am to 3:30 pm: \$120.00 per hour

Assistant Mechanics Overtime Rate Monday-Friday after 3:30 pm: \$135.00 per hour

Assistant Mechanics Overtime Rate Saturday, Sunday, and Holidays: \$135.00 per hour

Shop Labor Rate Monday-Friday 8:00 am to 4:00pm: \$95.00 per hour

Shop Labor Overtime Rate Monday-Friday after 4:00 pm: \$95.00 per hour

Shop Labor Overtime Rate Saturday, Sunday, and Holidays: \$110.00 per hour

Mark-up percentage on replacement parts: 25%

The secondary vendor has not offered a prompt payment discount.

WHEREAS, the Purchasing Agent advises that the Contract shall commence from on or about June 26, 2020 for a period of twelve (12) consecutive months and The County shall have an option to extend the contract for a second year at the original bid prices, terms and conditions, which option shall be subject to the availability of funds and approval of the Middlesex County Board of Freeholders; and

WHEREAS, it has been determined that the prices received are reasonable and within budgetary estimates; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Chosen Freeholders of the County of Middlesex that pursuant to N.J.S.A. 40A:11-4, the Purchasing Agent shall be and is hereby authorized to accept the bids of Longo Electrical & Mechanical Inc. (Primary Vendor) and Bob Ryan Associates t/a Clearwater Services (Secondary Vendor) on an as needed basis in accordance with their submitted bids in the total estimated amount not to exceed \$50,000.00 as required by the Middlesex County Department of Infrastructure Management, Office of Facilities Management and specifications on file in the Purchasing Agent's Office, #B-20-002 entitled, "2020 Specifications for Preventive Maintenance and Repair Service to Various Lift Stations, Pumps and Motors as required by the County of Middlesex" dated March, 2020, prepared by the Purchasing Office;

June 4, 2020



Middlesex County

Adopted

Resolution: 20-737-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

BE IT FURTHER RESOLVED that the Contract shall commence from on or about June 26, 2020 for a period of twelve (12) consecutive months and The County shall have an option to extent the contract for a second year at the original bid prices, terms and conditions, which option shall be subject to the availability of funds and approval of the Middlesex County Board of Freeholders;

BE IT FURTHER RESOLVED that neither vendor has offered a discount for prompt payment;

BE IT FURTHER RESOLVED that the award of Contract to said vendor shall be and is hereby made subject to the receipt and approval of Vendor documents by the Office of County Counsel;

BE IT FURTHER RESOLVED that, in the event said Vendor documents are not received and approved by County Counsel on or prior to the date of the award of contract, the award of contract shall be rescinded and awarded to the next responsible bidder at the next public meeting of this Board;

BE IT FURTHER RESOLVED that the bid bonds or checks of the three (3) lowest bidders shall be returned to them within three (3) days, Sundays and holidays excepted, after the awarding and execution of the contract and approval of the performance bond or other security;

BE IT FURTHER RESOLVED that the obligations of the County shall be subject to the extent of funds available in the 2021 Temporary Operating Budget and the adoption of the 2020 Final Operating Budget;

BE IT FURTHER RESOLVED that certified copies of this resolution be forwarded to Longo Electrical & Mechanical Inc. and Bob Ryan Associates t/a Clearwater Services.

June 4, 2020



Middlesex County

Adopted

Resolution: 20-737-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

Giuseppe Pruiti, CFO

5/20/2020

Approved as to form and legality

Alessandro Balduini, Deputy County Counsel

5/21/2020

Charles E. Tomaro, Freeholder

6/8/2020

RESULT:	ADOPTED BY CONSENT VOTE [UNANIMOUS]
MOVER:	Charles E. Tomaro, Freeholder
SECONDER:	Leslie Koppel, Freeholder
AYES:	Kenneth Armwood, Claribel Azcona-Barber, Charles Kenny, Leslie Koppel, Shanti Narra, Charles E. Tomaro
ABSENT:	Ronald G. Rios

I, Amy R. Petrocelli, Clerk of the Board of Chosen Freeholders of the County of Middlesex and State of New Jersey, do hereby certify that the above is a true copy of a resolution adopted at a meeting of the Board held on June 4, 2020

Amy R. Petrocelli, Clerk of the Board

6/8/2020

June 4, 2020