

TABULATION OF BIDS
COV BID 2019-54 LED STREET & AREA LIGHTING
JANUARY 14, 2020

Engineer's Estimate - \$340,200.00 (REVISED)

	Rumsey Electric Co. 15 Colwell Lane Conshohocken, PA	Billows Electric Supply Company Inc. 1813 Underwood Blvd. Delran, NJ 08075	Wesco Distribution 2902 N. Blvd. Richmond, VA 23230	Anixter Inc. 51 Steel Dr. New Castle, DE 19720	Iby Utilities 4583 Buckley Rd. Liverpool, NY 13088	Solarmax LED, Inc. 3080 12th Street Riverside, CA 92507
Ownership Disclosure	YES	YES	YES	YES	YES	YES
Aff Action	YES	YES	YES	YES	YES	YES
Check List	YES	YES	YES	YES	YES	YES
Proposal	YES	YES	YES	YES	YES	YES
Addenda	YES	YES	YES	YES	YES	YES
Iran DiscI	YES	YES	YES	YES	YES	YES
Part 2.01	\$164,868.00	\$177,551.50	\$180,196.70 *	\$212,230.00	\$221,349.00	\$123,141.60 **
"	2.02	\$13,530.00	\$14,550.00	\$6,528.66 *	\$15,630.00	NO BID
"	2.03	\$18,000.00	\$19,235.00	\$18,736.50	\$18,950.00	\$221,135.50
"	2.04	\$2,835.00	\$987.00	NO BID	NO BID	NO BID
"	2.05	\$1,997.50	\$2,361.50	\$1,884.29	\$1,890.00	\$1,916.70
"	2.06	\$111,752.50	\$123,770.00	\$96,833.00 *	\$110,970.00	\$117,447.90
						\$58,224.40
TOTAL	\$312,983.00	\$338,455.00	\$304,179.15	\$359,670.00	\$561,849.10	\$185,270.50
CORRECTED TOTAL					\$362,849.10	

* WITH EXCEPTIONS

** NOT ALL ITEMS

Specifications received by the following:

Electrolights LLC
 Graybar Ele. Co.
 G & M Sales
 Shanahan & Assoc.
 Best LED Group
 Construction Journal
 CIS
 Diehl Electric Inc.
 Kubiak & Son
 Prime Vendor

Digital Filaments
 Construct Connect
 Deltek
 Riggs Distiler
 Donnelly Energy

Kane Communications
 Lights on America
 Dodge Data & Analytical
 Citeium Group
 Huen Electric Inc.

Metro Tech Sales

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Check List	YES	YES	YES	YES	YES
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*** WITH EXCEPTIONS**
**** NOT ALL ITEMS**

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Graybar Ele. Co.
CIS
Construction Journal
Diehl Electric Inc.
Kubiak & Son
Prime Vendor
Best LED Group
Shannah & Assoc.

Digital Filaments
Construct Connect
Deltak
Riggs Distiler
Donnelly Energy

Kane Communications
Lights on America
Dodge Data & Analytical
Citelum Group
Huen Electric Inc.
Metro Tech Sales

PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS

The bidder shall state on the line below, if a corporation, the name of the state in which incorporated.

the state in which

Jennifer Dalls

(Contact Person Who Prepared Proposal)

315-1052-1211

(Telephone Number)

(Federal I.D. Number)

wells@irby.com
(Email address)

COMPANY Job Utilities

ADDRESS 1583 Buckle Rd

LIVERPOOL NOV 13 1888

TELEPHONE 315-1057-1241

BY 1-1
(Signature)

Jennifer Volk

(Name-please print or type) D

Inside same bag
(Title)

DATE 1/10/2020

Have you attached the required items listed on the Check List? Failure to do so may result in automatic rejection of this bid.

(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

The undersigned bidder declares he/she has read the Notice to Bidders, Instructions to Bidders, and Specifications attached, that he/she has determined the conditions affecting the bid, and agrees, if this proposal is accepted and an open-end contract awarded, to furnish and deliver the following for a period of one year, with option for a second year.

** Second year Subject to price Escalation*
PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-002	50		75 Watt LED Type V Part Number: <u>ATBX P60 MVOLT R5 NL HS</u> Manufacturer: <u>AEL</u> Delivery: <u>4 weeks</u> Published Lumens for part number above: <u>7,100</u> Published Input Wattage for part number above: <u>51</u>	<u>\$ 172.92</u>		<u>\$ 8,646.00</u> ✓
570-040	400		56 Watt LED Type III Part Number: <u>ATBX P50 MVOLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 weeks</u> Published Lumens for part number above: <u>5600</u> Published Input Wattage for part number above: <u>41</u>	<u>\$ 150.25</u>		<u>\$ 62,500.00</u> ✓
570-041	400		75 Watt LED Type III Part Number: <u>ATBS P30 MVOLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 weeks</u> Published Lumens for part number above: <u>8,300</u> Published Input Wattage for part number above: <u>60</u>	<u>\$ 194.79</u>		<u>\$ 77,916.00</u> ✓
570-042	200		108 Watt LED Type III Part Number: <u>ATBS P60 MVOLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 weeks</u> Published Lumens for part number above: <u>11,863</u> Published Input Wattage for part number above: <u>92</u>	<u>\$ 254.17</u>		<u>\$ 50,834.00</u> ✓
570-043	45		165 Watt LED Type III Part Number: <u>ATBM P40 MVOLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 weeks</u> Published Lumens for part number above: <u>17,360</u> Published Input Wattage for part number above: <u>135</u>	<u>\$ 314.58</u>		<u>\$ 14,156.10</u> ✓

EST. QTY X DESCRIPTION UNIT PRICE = TOTAL
ITEM

570-044 15 210 Watt LED Type III \$ 486.40 \$ 7296.90 ✓
Part Number: ATBL D MV0LT R3 97 NL
Manufacturer: AEL
Delivery: 4 weeks
Published Lumens for part number above: 24,000
Published Input Wattage for part number above: 209

PART 2.01 TOTAL \$ 221,349.80 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): TBA
See Section 1.13 of the specification entitled "Pricing".

**PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) -
SPECIAL PURPOSE USE**

570-045 30 150 Watt LED Type III \$ N/A \$
Part Number: -
Manufacturer:
Delivery:
Published Lumens for part number above:
Published Input Wattage for part number above:

PART 2.02 TOTAL \$ 0

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: _____
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.03: POST TOP Colonial Style LED

EST. QTY X DESCRIPTION UNIT PRICE = TOTAL
ITEM

570-026 50 69 Watt LED Type III \$ 442.71 \$ 22,135.50 ✓
Part Number: ARDCL P35 A5 40k R3 02x2 CR
Manufacturer: AEL
Delivery: 4 weeks
Published Lumens for part number above: 6,690
Published Input Wattage for part number above: 65

PART 2.03 TOTAL \$ 221,355.50 ✓
C 22,135.50

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES
Is optional second year pricing being offered? ✓ YES / NO TBD
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%):
See Section 1.13 of the specification entitled "Pricing".

PART 2.04: ACORN LED CONVERSION KIT

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-027	3		Part Number: <u>63W8C5K</u> Manufacturer: <u>PEMCO</u> Delivery: _____	\$ <u>N/A</u>		\$ _____

PART 2.04 TOTAL \$ 0

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D:
Is optional second year pricing being offered? YES / NO _____
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%):
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: CONTEMPORARY SERIES LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-028	5		Part Number: <u>245L-20LEDE10-MVOLT-4K-R2-AY-1SS/CR</u> Manufacturer: <u>AEI (Acuity)</u> Delivery: <u>4 weeks</u>	\$ <u>383.34</u>		\$ <u>1916.70</u> ✓
			updated part #: <u>245L P30 AS 40K R2 AY 5S NL2x2 CR</u>			

PART 2.05 TOTAL \$ 1916.70 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES
Is optional second year pricing being offered? ✓ YES / NO TBD
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%):
See Section 1.13 of the specification entitled "Pricing".

PART 2.06: FLOOD LIGHTS

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-180	125		130 Watt LED Fixture w/visor Part Number: <u>ACPDLED PL3 MVOLT WFL 40K TM 64SDP 20KV PER3 NL RFD</u> Manufacturer: <u>AEI</u> Delivery: <u>5 weeks</u>	\$ <u>489.58</u>		\$ <u>61,197.50</u> ✓
			Published Lumens for part number above: <u>14,575</u> Published Input Wattage for part number above: <u>113</u>			

311295

260 Watt LED Fixture w/visor \$ 703.13

\$ 50,250.40 ✓

Part Number:

ACR1LED G10A MVOLT 66 4K TM GY NL RFD 311296

Manufacturer: AEL

Delivery: 5 weeks

Published Lumens for part number above: 32,000

Published Input Wattage for part number above: 261

PART 2.06 TOTAL \$ 117,447.90 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES

Is optional second year pricing being offered? ☒ YES / ☐ NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): TBD

See Section 1.13 of the specification entitled "Pricing".

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 501,849.10 ✓

C 362,849.10

Please see enclosed specs
from AEL

PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS Steve Enss
The bidder shall state on the line
below, if a corporation, the name
of the state in which incorporated.
GREENWOOD IL

STEVE ENSS
(Contact Person Who Prepared Proposal)

302-328-3506
(Telephone Number)



(Federal I.D. Number)

STEVEN.ENSS@ANIXTER.COM
(Email address)

COMPANY ANIXTER
ADDRESS 14148 SOSSEY HWY
GREENWOOD DE 19950
TELEPHONE 302-398-3606
BY Steve Enss
(Signature)
STEVE ENSS
(Name-please print or type)
(Title) OUTSIDE SALES
DATE Jan 9 2020

Have you attached the required items listed
on the Check List? Failure to do so may
result in automatic rejection of this bid.

(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

The undersigned bidder declares he/she has read the Notice to Bidders, Instructions to Bidders, and Specifications attached, that he/she has determined the conditions affecting the bid, and agrees, if this proposal is accepted and an open-end contract awarded, to furnish and deliver the following for a period of one year, with option for a second year.

PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

<u>ITEM</u>	<u>EST.</u> <u>QTY</u>	<u>X</u>	<u>DESCRIPTION</u>	<u>UNIT</u> <u>PRICE</u>	<u>=</u>	<u>TOTAL</u> <u>BID</u>
570-002	50		75 Watt LED Type V Part Number: <u>ATBX P60HUGUT R5 NL HS</u> Manufacturer: <u>AEL</u> Delivery: <u>4 Wk</u> Published Lumens for part number above: <u>7,100</u> Published Input Wattage for part number above: <u>51</u>	<u>\$168.00</u>		<u>\$8,400</u> ✓
570-040	400		56 Watt LED Type III Part Number: <u>ATBX P50 MUDLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 Wk</u> Published Lumens for part number above: <u>5600</u> Published Input Wattage for part number above: <u>41</u>	<u>\$150.00</u>		<u>\$60,000</u> ✓
570-041	400		75 Watt LED Type III Part Number: <u>ATBS P30 MUDLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 Wk</u> Published Lumens for part number above: <u>8300</u> Published Input Wattage for part number above: <u>60</u>	<u>\$187.00</u>		<u>\$74,800</u> ✓
570-042	200		108 Watt LED Type III Part Number: <u>ATBS P60 MUDLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 Wk</u> Published Lumens for part number above: <u>11,803</u> Published Input Wattage for part number above: <u>92</u>	<u>\$243.00</u>		<u>\$48,600</u> ✓
570-043	45		165 Watt LED Type III Part Number: <u>ATBM P40 MUDLT R3 P7 NL</u> Manufacturer: <u>AEL</u> Delivery: <u>4 Wk</u> Published Lumens for part number above: <u>17,360</u> Published Input Wattage for part number above: <u>135</u>	<u>\$299.00</u>		<u>\$13,455</u> ✓

ITEM	EST.	QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
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570-044	15			210 Watt LED Type III	\$ 425.00		\$ 6,375
				Part Number: <u>ATBLO MOULT R3 P7 NL</u>			
				Manufacturer: <u>AEL</u>			
				Delivery: <u>4 WK</u>			
				Published Lumens for part number above: <u>24,000</u>			
				Published Input Wattage for part number above: <u>809</u>			

PART 2.01 TOTAL \$ 212,230

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: 28
Is optional second year pricing being offered? X YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): 1.05
See Section 1.13 of the specification entitled "Pricing".

PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) - SPECIAL PURPOSE USE

570-045	30			150 Watt LED Type III	\$ 521.00		\$ 15,630
				Part Number: <u>VERD-C39-D-0-T3-4N7-10 MSP-M5/DIM-L40-AP</u>			
				Manufacturer: <u>EATON</u>			
				Delivery: <u>2-10 WK</u>			
				Published Lumens for part number above: _____			
				Published Input Wattage for part number above: <u>81</u>			

PART 2.02 TOTAL \$ 15,630

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: 32
Is optional second year pricing being offered? X YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 1.05
See Section 1.13 of the specification entitled "Pricing".

PART 2.03: POST TOP Colonial Style LED

ITEM	EST.	QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-026	50			69 Watt LED Type III	\$ 379.00		\$ 18,950
				Part Number: <u>ARDCU D3.5 AS 40K R3 NL2x2 CR</u>			
				Manufacturer: <u>AEL</u>			
				Delivery: <u>4 WK</u>			
				Published Lumens for part number above: <u>6,690</u>			
				Published Input Wattage for part number above: <u>65</u>			

PART 2.03 TOTAL \$ 18,950

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: 4A
Is optional second year pricing being offered? X YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 1.05
See Section 1.13 of the specification entitled "Pricing".

PART 2.04: ACORN LED CONVERSION KIT

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-027	3		Part Number: 63W8C5K Manufacturer: PEMCO Delivery: _____	\$ 120.30		\$ _____

PART 2.04 TOTAL \$ _____

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: _____
Is optional second year pricing being offered? _____ YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: COMTEMPORARY SERIES LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-028	5		Part Number: 245L-20LEDE10-MVOLT-4K-R2-AY-SS/CR Manufacturer: AEL (Acuity) <u>~ Revised</u> Delivery: <u>4 wk</u> <u>245L P30AS 40K R2 AYSS NL2X0 CR</u>	\$ 378.00 \$ 1890		\$ 1890 ✓

PART 2.05 TOTAL \$ 1890 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: 2
Is optional second year pricing being offered? X YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%): 1.05
See Section 1.13 of the specification entitled "Pricing".

PART 2.06: FLOOD LIGHTS

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-180	125		130 Watt LED Fixture w/visor Part Number: <u>ACPOLED P33MD0LT WFL 40 KTM G4 SDD 20 KU PER3 NL RFD</u> Manufacturer: <u>AEL</u> Delivery: <u>5 wk</u> Published Lumens for part number above: <u>14,575</u> Published Input Wattage for part number above: <u>113</u>	\$ 450 \$ 56,250		\$ 56,250 ✓

570-181

80

260 Watt LED Fixture w/visor \$ 684.00 \$ 54,720 ✓
Part Number: ACPILED GIGA BOOST 66 4KTM 64 BL RFD 311296

Manufacturer: AEL

Delivery: 5 WK

Published Lumens for part number above: 32,000

Published Input Wattage for part number above: 261

PART 2.06 TOTAL \$ 110,970 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: SE

Is optional second year pricing being offered? ☒ YES / ☐ NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 1.05

See Section 1.13 of the specification entitled "Pricing".

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 359,670 ✓

PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS 
The bidder shall state on the line below, if a corporation, the name of the state in which incorporated.
New Jersey

Joseph Leach

(Contact Person Who Prepared Proposal)

856-751-2200

(Telephone Number)



(Federal I.D. Number)

joed@billows.com

(Email address)

COMPANY Billows Electric Supply Co., Inc.

ADDRESS 1813 Underwood Blvd.

Delran, NJ 08075

TELEPHONE 856-751-2200

BY 
(Signature)

Michael Cucinotta

(Name-please print or type)
Vice President of Sales

(Title)

DATE January 13, 2020

Have you attached the required items listed on the Check List? Failure to do so may result in automatic rejection of this bid.

856-751-8625

(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

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PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

ITEM	EST. QTY	X DESCRIPTION	UNIT PRICE	= TOTAL BID
570-002	50	75 Watt LED Type V Part Number: <u>VERO-COLOUTIS 410 MSPAP/HSVERD</u> Manufacturer: <u>ENDU-COOPER</u> Delivery: <u>8-10 WEEKS</u> Published Lumens for part number above: <u>> 7000</u> Published Input Wattage for part number above: <u>56 WATT</u>	\$ <u>196.00</u>	\$ <u>9800.00</u> ✓
570-040	400	56 Watt LED Type III Part Number: <u>RFS-54W16LED 4KTR3MUNVDMG-RCS2AGY3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 WEEKS</u> Published Lumens for part number above: <u>5000</u> Published Input Wattage for part number above: <u>54 WATT</u>	\$ <u>137.50</u>	\$ <u>55,000.00</u> ✓
570-041	400	75 Watt LED Type III Part Number: <u>RFS-72W32LED 4KTR3MUNVDMG-RCS2AGY3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 WEEKS</u> Published Lumens for part number above: <u>8000</u> Published Input Wattage for part number above: <u>72</u>	\$ <u>154.50</u>	\$ <u>61,800.00</u> ✓
570-042	200	108 Watt LED Type III Part Number: <u>RFS108W32LED 4KTR3MUNVDMG-RCS2AGY3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 WEEKS</u> Published Lumens for part number above: <u>12,000</u> Published Input Wattage for part number above: <u>108</u>	\$ <u>182.20</u>	\$ <u>36,580.00</u> ✓
570-043	45	165 Watt LED Type III Part Number: <u>RFM 160W48LED 4KTR3MUNVDMG-RCS2AGY3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 WEEKS</u> Published Lumens for part number above: <u>16,000</u> Published Input Wattage for part number above: <u>160</u>	\$ <u>198.30</u>	\$ <u>8,923.50</u> ✓

ITEM	EST.	QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
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570-044	15			210 Watt LED Type III Part Number: <u>DEL180W30LED4KTR3MUNUD4GRCDSP2G13</u> Manufacturer: <u>LUMAR</u> Delivery: <u>6-8 WEEKS</u> Published Lumens for part number above: <u>23000</u> Published Input Wattage for part number above: <u>180</u>	\$ <u>363.20</u>		\$ <u>5,448.00</u>
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PART 2.01 TOTAL \$ 177,551.50 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES
Is optional second year pricing being offered? YES / X NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): ---
See Section 1.13 of the specification entitled "Pricing".

PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) - SPECIAL PURPOSE USE

570-045	30			150 Watt LED Type III Part Number: <u>COBR2HEAD-VE90609OUT34UT10HSP48K</u> Manufacturer: <u>COOPERLUMINAIRES</u> Delivery: <u>8-10 WEEKS</u> Published Lumens for part number above: <u>9800</u> Published Input Wattage for part number above: <u>81</u>	\$ <u>485.00</u>		\$ <u>14,550.00</u>
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PART 2.02 TOTAL \$ 14,550.00 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES
Is optional second year pricing being offered? YES / X NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): ---
See Section 1.13 of the specification entitled "Pricing".

PART 2.03: POST TOP Colonial Style LED

570-026	50			69 Watt LED Type III Part Number: <u>POSTA2480OUT310HSP48K</u> Manufacturer: <u>LEKINGTON/COOPER</u> Delivery: <u>8-10 WEEKS</u> Published Lumens for part number above: <u>8300</u> Published Input Wattage for part number above: <u>83</u>	\$ <u>384.70</u>		\$ <u>19,235.00</u>
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PART 2.03 TOTAL \$ 19,235.00 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES / X NO
Is optional second year pricing being offered? YES / X NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.04: ACORN LED CONVERSION KIT

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-027	3		Part Number: <u>63W8C5K</u> Manufacturer: <u>PEMCO</u> Delivery: <u>6-8 WEEKS</u>	\$ <u>329.00</u>		\$ <u>987.00</u>

PART 2.04 TOTAL \$ 987.00

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES / X NO
Is optional second year pricing being offered? YES / X NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: CONTEMPORARY SERIES LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-028	5		Part Number: <u>245L-20LEDE10-MVOLT-4K-R2-AY-SS/CR</u> Manufacturer: <u>AEL (Acuity)</u> Delivery: _____	\$ <u>472.30</u>		\$ <u>2,361.50</u>

PART 2.05 TOTAL \$ 2,361.50

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES / X NO
Is optional second year pricing being offered? YES / X NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.06: FLOOD LIGHTS

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-180	125		130 Watt LED Fixture w/visor Part Number: <u>UFLD C40DU663AP410K/TS2UFLD AP</u> Manufacturer: <u>COOPER FATS</u> Delivery: <u>8-10 WEEKS</u>	\$ <u>466.00</u>		\$ <u>58,250.00</u>
Published Lumens for part number above: <u>16000</u>				Published Input Wattage for part number above: <u>128</u>		

570-181

80

260 Watt LED Fixture w/visor \$ 819⁰⁰

Part Number:

\$ 66,520⁰⁰

UFLO LC100DU66SAP4N710K4/TS2HWNFFLDAP

Manufacturer: COOPERATION

Delivery: 8-10 WEEKS

Published Lumens for part number above: 30,000

Published Input Wattage for part number above: 260

PART 2.06 TOTAL \$ 123,770⁰⁰

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES

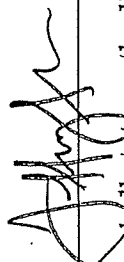
Is optional second year pricing being offered? YES / X NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): ---

See Section 1.13 of the specification entitled "Pricing".

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 338,455⁰⁰

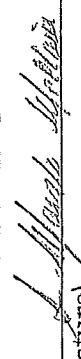
PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS 
The bidder shall state on the line below, if a corporation, the name of the state in which incorporated.
Corporation

A. Morán McMan
(Contact Person Who Prepared Proposal)

(Telephone Number)

(Federal I.D. Number)
mmcmn@weco.com
(Email address)

COMPANY WECO DISTRIBUTION
ADDRESS 7902 Arthur Ashe Blvd
Richmond, VA, 23130
TELEPHONE 804-340-9300
BY 
(Signature)
A. Morán McMan
(Name-please print or type)
WECO Utility Inside Sales
(Title)
DATE 11/13/2020

Have you attached the required items listed on the Check List? Failure to do so may result in automatic rejection of this bid.

336-443-4901 / 804-313-7313
(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

The undersigned bidder declares he/she has read the Notice to Bidders, Instructions to Bidders, and Specifications attached, that he/she has determined the conditions affecting the bid, and agrees, if this proposal is accepted and an open-end contract awarded, to furnish and deliver the following for a period of one year, with option for a second year.

PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-002	50		75 Watt LED Type V Part Number: <u>ERL10080340A6RAYLR</u> Manufacturer: <u>GE</u> Delivery: <u>15 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>161.36</u>		\$ <u>8068</u> ✓
Exception: Type 4 in lieu of type 5 Shield: ELSHS-ERL1						
570-040	400		56 Watt LED Type III Part Number: <u>ERL10080340A6RAYLR</u> Manufacturer: <u>GE</u> Delivery: <u>15 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>131.35</u>		\$ <u>52,542</u> ✓
570-041	400		75 Watt LED Type III Part Number: <u>ERL10080340A6RAYLR</u> Manufacturer: <u>GE</u> Delivery: <u>15 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>161.02</u>		\$ <u>64,408</u> ✓
570-042	200		108 Watt LED Type III Part Number: <u>ERL10080340A6RAYLR</u> Manufacturer: <u>GE</u> Delivery: <u>15 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>201.69</u>		\$ <u>40,338</u> ✓
570-043	45		165 Watt LED Type III Part Number: <u>ERL10080340A6RAYLR</u> Manufacturer: <u>GE</u> Delivery: <u>15 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>222.93</u>		\$ <u>10,031.85</u> ✓

<u>ITEM</u>	<u>EST.</u>	<u>QTY</u>	<u>X</u>	<u>DESCRIPTION</u>	<u>UNIT</u>	<u>PRICE</u>	<u>=</u>	<u>BID</u>	<u>TOTAL</u>
570-044	15			210 Watt LED Type III Part Number: <u>EA12023C340A68AYLA</u> Manufacturer: <u>GE</u> Delivery: <u>14 days</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____		\$ 320.59		\$ 4808.85	
									PART 2.01 TOTAL \$ 180,196.7

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Freight Allowed
 Is optional second year pricing being offered? YES / NO
 Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): 3-6 L increase subject to market conditions
 See Section 1.13 of the specification entitled "Pricing".

**PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) –
SPECIAL PURPOSE USE**

570-045 30 150 Watt LED Type III \$ 217.622 ✓
 Exception : Part Number: EA1HAWC340A6RAYL3 \$ 6529.66
 Enhance surge is 1015 in Manufacturer: GE
 Delivery: 15 days
 Published Lumens for part number above: _____
 Published Input Wattage for part number above: _____
 View of solid

PART 2.02 TOTAL \$ 6528.66 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Freight Allowed

Is optional second year pricing being offered? YES / NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 3-6-1. Subject to market - supplier

See Section 1.13 of the specification entitled "Pricing": additions

PART 2.03: POST-TOP Colonial Style LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	TOTAL BID
570-026	50		69 Watt LED Type III	\$ 374.73	\$ 18,736.50
Part Number: LXI-AF24-60-0-11-13-10MSP-4-BK					
Manufacturer: Cooper					
Delivery: 8-10 weeks					
Published Lumens for part number above:					
Published Input Wattage for part number above: 81W LED					

18 736.5
PART 2.03 TOTAL \$

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Freight Allowed
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 3-6-1. Subject to Market &
See Section 1.13 of the specification entitled "Pricing". Supplier increases.

PART 2.04: ACORN LED CONVERSION KIT

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-027	3		Part Number: <u>63W8C5K</u> Manufacturer: <u>PEMCO</u> Delivery: <u>—</u>	\$ <u>NA</u>		\$ <u>NA</u>

PART 2.04 TOTAL \$ —

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: —
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%): —
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: CONTEMPORARY SERIES LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-028	5		Part Number: <u>245L-20LEDE10-MVOLT-4K-R2-AY-SS/CR</u> Manufacturer: <u>AEL (Acuity)</u> Delivery: <u>4 weeks</u>	\$ <u>376.057</u>		\$ <u>1884.285</u> <u>1884.29</u>

Updated Part # 245L P30 AT 40K R2AYSS NL2X2

PART 2.05 TOTAL \$ 1884.285 1884.29

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Freight Allowed
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%): 3-6-1. Subject to market & supplier
See Section 1.13 of the specification entitled "Pricing". increased.

PART 2.06: FLOOD LIGHTS

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-180	125		130 Watt LED Fixture w/visor	\$ <u>355.24</u>		\$ <u>44,405</u>

Exception: Enhanced surge.

Is 10K in lieu of

Part Number: EFM1010ND066740AAS2GRAY
Manufacturer: GE
Delivery: 1W

Published Lumens for part number above:
Published Input Wattage for part number above:

10/10
Shield = TSVGRAY - EFM

570-181

80

Exception: 266 W in lieu of
260 W.

Enhanced surge is 10/5 in
lieu of 10/10

Shield: TSVGRAY-EFH

260 Watt LED Fixture w/visor \$ 657.35

\$ 52,420 ✓

Part Number:

EPH1110 DD6740AAS16RAYA

Manufacturer: GE

Delivery: 15 days

Published Lumens for part number above:

Published Input Wattage for part number above:

PART 2.06 TOTAL \$ 96,033 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Freight Allowed

Is optional second year pricing being offered? ☒ YES / NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): 3-6-1. Submit to market and
See Section 1.13 of the specification entitled "Pricing". Supplier increases

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 304,179.1

304,179.15

PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS Jan Chen

The bidder shall state on the line below, if a corporation, the name of the state in which incorporated.

DELAWARE

Michael Montella
(Contact Person Who Prepared Proposal)

610-331-3199
(Telephone Number)

[REDACTED]
(Federal I.D. Number)

MONTELLA@RUMSEY.COM
(Email address)

COMPANY Rumsey Electric Co.

ADDRESS 15 Delwell Lane
Conshohocken PA 19428

TELEPHONE 610-331-3199

BY Michael Montella
(Signature)

Michael Montella

(Name-please print or type)
Regional Sales Representative
(Title)

DATE 01-13-20

Have you attached the required items listed on the Check List? Failure to do so may result in automatic rejection of this bid.

610-941-8181
(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

The undersigned bidder declares he/she has read the Notice to Bidders, Instructions to Bidders, and Specifications attached, that he/she has determined the conditions affecting the bid, and agrees, if this proposal is accepted and an open-end contract awarded, to furnish and deliver the following for a period of one year, with option for a second year.

PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

ITEM	EST. QTY	X DESCRIPTION	UNIT PRICE	= TOTAL BID
570-002	50	75 Watt LED Type V Part Number: <u>VERD-COI-D-U-15-4-10MSP-AP w/ #S-VERD</u> Manufacturer: <u>Cospar</u> Delivery: <u>2-10 wks ARO (50 DAYS)</u> Published Lumens for part number above: <u>6090</u> Published Input Wattage for part number above: <u>56</u>	\$ <u>177.90</u>	\$ <u>8,895.-</u>
570-040	400	56 Watt LED Type III Part Number: <u>RFS-54W16LED4K-T-R3M-UNV-DM6-RCD-SP2-6Y3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 wks ARO (40 DAYS)</u> Published Lumens for part number above: <u>6336</u> Published Input Wattage for part number above: <u>53</u>	\$ <u>128.-</u>	\$ <u>51,200.-</u>
570-041	400	75 Watt LED Type III Part Number: <u>RFS-72W32LED4K-T-R3M-UNV-DM6-RCD-SP2-6Y3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 wks ARO (40 DAYS)</u> Published Lumens for part number above: <u>9379</u> Published Input Wattage for part number above: <u>73</u>	\$ <u>143.50</u>	\$ <u>57,400.-</u>
570-042	200	108 Watt LED Type III Part Number: <u>RFS-108W32LED4K-T-R3M-UNV-DM6-RCD-SP2-6Y3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 wks ARO (40 DAYS)</u> Published Lumens for part number above: <u>12984</u> Published Input Wattage for part number above: <u>108</u>	\$ <u>170.25</u>	\$ <u>34,050.-</u>
570-043	45	165 Watt LED Type III Part Number: <u>RFM-160W48LED4K-T-R3M-UNV-DM6-RCD-SP2-6Y3</u> Manufacturer: <u>LUMEC</u> Delivery: <u>6-8 wks ARO (40 DAYS)</u> Published Lumens for part number above: <u>19489</u> Published Input Wattage for part number above: <u>161</u>	\$ <u>184.40</u>	\$ <u>8,298.-</u>

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-044	15		210 Watt LED Type III Part Number: <u>2FL-180W80LED4K-T-23M-UNV-DMG-RED-SP2-GY3</u> Manufacturer: <u>LUMEC</u> <u>5%</u> Delivery: <u>6-8 Wks AEO (40 DAYS)</u> Published Lumens for part number above: <u>23877</u> Published Input Wattage for part number above: <u>180</u>	<u>\$ 335.-</u>		<u>\$ 5,025.-</u> ✓
PART 2.01 TOTAL \$ <u>164,868.-</u> ✓						

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: yes mm
 Is optional second year pricing being offered? ✓ YES / NO
 Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): maximum of 1.06
 See Section 1.13 of the specification entitled "Pricing".

**PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) -
SPECIAL PURPOSE USE**

570-045	30		150 Watt LED Type III Part Number: <u>VERB-C029-D-4-T3-4W7-10MSP-MS/DIM-L40-AP</u> Manufacturer: <u>COOPER</u> Delivery: <u>70 DAYS</u> Published Lumens for part number above: <u>10135</u> Published Input Wattage for part number above: <u>81</u>	<u>\$ 451.-</u>		<u>\$ 13,530.-</u> ✓
PART 2.02 TOTAL \$ <u>13,530.-</u> ✓						

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: yes mm
 Is optional second year pricing being offered? ✓ YES / NO
 Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): maximum 1.06
 See Section 1.13 of the specification entitled "Pricing".

PART 2.03: POST TOP Colonial Style LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-026	50		69 Watt LED Type III Part Number: <u>LXT-AF24-60-D-4-T3-10MSP-4-BK</u> Manufacturer: <u>COOPER</u> Delivery: <u>70 DAYS</u> Published Lumens for part number above: <u>6690</u> Published Input Wattage for part number above: <u>54</u>	<u>\$ 360.-</u>		<u>\$ 18,000.-</u> ✓
PART 2.03 TOTAL \$ <u>18,000.-</u>						

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes mm
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): Maximum 1.06
See Section 1.13 of the specification entitled "Pricing".

PART 2.04: ACORN LED CONVERSION KIT

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-027	3		Part Number: 63W8C5K Manufacturer: PEMCO Delivery: <u>70 DAYS</u>	\$ <u>945.-</u>		\$ <u>2,835.-</u> ✓

PART 2.04 TOTAL \$ 2,835.- ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes mm
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%): Maximum 1.25
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: COMTEMPORARY SERIES LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-028	5		Part Number: <u>\$ 399.50</u> ✓ 245L-20LEDE10-MVOLT-4K-R2-AY-ISS/CR Manufacturer: AEL (Acuity) <u>UPDATED #</u> Delivery: <u>28 DAYS</u> <u>245L P30 AS 40K R2 AY 55 NL2x2 CR</u>			\$ <u>1,997.50</u> ✓

PART 2.05 TOTAL \$ 1,997.50 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes mm
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%): Maximum 1.10
See Section 1.13 of the specification entitled "Pricing".

PART 2.06: FLOOD LIGHTS

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-180	125		130 Watt LED Fixture w/visor Part Number: <u>130 Watt LED Fixture w/visor</u> <u>WFLD-C40-D-U-66-S-AP-4-10K w/TS2-WFLD-AP</u> Manufacturer: <u>ceder</u> Delivery: <u>70 DAYS</u> Published Lumens for part number above: <u>1692R</u> Published Input Wattage for part number above: <u>128</u>	\$ <u>434.50</u>		\$ <u>54,312.50</u> ✓

570-181

80

260 Watt LED Fixture w/visor \$ 718.-

\$ 57,440.- ✓

Part Number:

UFLD-L-CL00-D-U-66-S-AP-4W7-10K w/ TS24W/NFFLD-AP

Manufacturer: Cosmos

Delivery: 70 DAYS

Published Lumens for part number above: 33289

Published Input Wattage for part number above: 252

PART 2.06 TOTAL \$ 111,752.50 ✓

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: YES mm

Is optional second year pricing being offered? ☒ YES / NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): Maximum 1.06

See Section 1.13 of the specification entitled "Pricing".

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 312,983.-

PLEASE PRINT (LEGIBLY) OR TYPE

WITNESS J Yu
The bidder shall state on the line below, if a corporation, the name of the state in which incorporated.
California

Jackson Yu
(Contact Person Who Prepared Proposal)
(909) 300-0788 ext. 5405
(Telephone Number)

(Federal I.D. Number)
jyu@solarmaxtech.com
(Email address)

COMPANY Solarmax LED, Inc.
ADDRESS 3080 12th Street
Riverside, CA 92507
TELEPHONE (951) 300-0788 ext. 5405
BY J Yu
(Signature)
Jackson Yu
(Name-please print or type)
Project management Director
(Title)
DATE 01/10/2020
Have you attached the required items listed on the Check List? Failure to do so may result in automatic rejection of this bid.
(909) 595-7388
(Fax Number)

PROPOSAL
OPEN-END CONTRACT FOR
LED STREET & AREA LIGHTING - 2020
JANUARY 14, 2020
COV BID # 2019-54

To the Purchasing Board of the City of Vineland

The undersigned bidder declares he/she has read the Notice to Bidders, Instructions to Bidders, and Specifications attached, that he/she has determined the conditions affecting the bid, and agrees, if this proposal is accepted and an open-end contract awarded, to furnish and deliver the following for a period of one year, with option for a second year.

PART 2.01: STREET LIGHT LUMINAIRES (COBRAHEAD)

<u>ITEM</u>	<u>EST.</u> <u>QTY</u>	<u>X</u> <u>DESCRIPTION</u>	<u>UNIT</u> <u>PRICE</u>	=	<u>TOTAL</u> <u>BID</u>
570-002	50	75 Watt LED Type V Part Number: _____ Manufacturer: _____ Delivery: _____ Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ _____		\$ _____
570-040	400	56 Watt LED Type III Part Number: SMX-35WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solarmax LED Delivery: 7-9 weeks Published Lumens for part number above: 5305 Lumen Published Input Wattage for part number above: 35W	\$ 93.83		\$ 37,532.00
570-041	400	75 Watt LED Type III Part Number: SMX-72WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solarmax LED Delivery: 7-9 weeks Published Lumens for part number above: 10,089 Lumen Published Input Wattage for part number above: 72W	\$ 126.35		\$ 50,540.00
570-042	200	108 Watt LED Type III Part Number: SMX-110WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solarmax LED Delivery: 7-9 weeks Published Lumens for part number above: 15,267 Lumen Published Input Wattage for part number above: 110W (tested wattage on LM79 report is 108W)	\$ 130.15		\$ 26,030.00
570-043	45	165 Watt LED Type III Part Number: SMX-115WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solarmax LED Delivery: 7-9 weeks Published Lumens for part number above: 16,498 Lumen Published Input Wattage for part number above: 115W	\$ 147.93		\$ 6,656.85

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-044	15		210 Watt LED Type III Part Number: SMX-190WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solamax LED Delivery: 7-9 weeks Published Lumens for part number above: 26,510 Lumen Published Input Wattage for part number above: 190W	\$ 158.85		\$ 2,382.75

PART 2.01 TOTAL \$123,141.60

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes
 Is optional second year pricing being offered? ☒ YES / ☐ NO
 Second Year Pricing Terms & Delivery (Multiplier Ex: 1.01 = 1%): same price as first year
 See Section 1.13 of the specification entitled "Pricing".

**PART 2.02: COBRA HEAD STREET LIGHT LUMINAIRES (LED TYPE) -
SPECIAL PURPOSE USE**

570-045	30		150 Watt LED Type III Part Number: SMX-110WIE-NV-LV2-00-4070-T302-P-10 Manufacturer: Solamax LED Delivery: 6-8 weeks Published Lumens for part number above: 15,267 Lumen Published Input Wattage for part number above: 110W	\$ 130.15		\$ 3,904.50
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PART 2.02 TOTAL \$ 3,904.50

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes
 Is optional second year pricing being offered? ☒ YES / ☐ NO
 Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): same price as first year
 See Section 1.13 of the specification entitled "Pricing".

PART 2.03: POST TOP Colonial Style LED

ITEM	EST. QTY	X	DESCRIPTION	UNIT PRICE	=	TOTAL BID
570-026	50		69 Watt LED Type III Part Number: _____ Manufacturer: _____ Delivery: _____ Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ _____		\$ _____

PART 2.03 TOTAL \$ _____

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: _____
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.04: ACORN LED CONVERSION KIT

<u>ITEM</u>	<u>EST.</u> <u>QTY</u>	<u>X</u>	<u>DESCRIPTION</u>	<u>UNIT</u> <u>PRICE</u>	=	<u>TOTAL</u> <u>BID</u>
570-027	3		Part Number: <u>63W8C5K</u> Manufacturer: <u>PEMCO</u> Delivery: _____	\$ _____		\$ _____
						PART 2.04 TOTAL \$ _____

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: _____
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.0125 = 1.25%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.05: CONTEMPORARY SERIES LED

<u>ITEM</u>	<u>EST.</u> <u>QTY</u>	<u>X</u>	<u>DESCRIPTION</u>	<u>UNIT</u> <u>PRICE</u>	=	<u>TOTAL</u> <u>BID</u>
570-028	5		Part Number: _____ <u>245L-20LEDE10-MVOLT-4K-R2-AY-/SS/CR</u> Manufacturer: <u>AEL (Acuity)</u> Delivery: _____	\$ _____		\$ _____
						PART 2.05 TOTAL \$ _____

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: _____
Is optional second year pricing being offered? YES / NO
Second Year Pricing Terms & Delivery (Multiplier Ex: 1.25 = 25.0%): _____
See Section 1.13 of the specification entitled "Pricing".

PART 2.06: FLOOD LIGHTS

<u>ITEM</u>	<u>EST.</u> <u>QTY</u>	<u>X</u>	<u>DESCRIPTION</u>	<u>UNIT</u> <u>PRICE</u>	=	<u>TOTAL</u> <u>BID</u>
570-180	125		130 Watt LED Fixture w/visor Part Number: _____ <u>FML120UW-40BSKRPC + Visor FML-VISOR-B</u> Manufacturer: <u>Maxlite</u> Delivery: <u>5-7 weeks</u> Published Lumens for part number above: _____ Published Input Wattage for part number above: _____	\$ <u>231.12</u>		\$ <u>28,890</u>

570-181

80

260 Watt LED Fixture w/visor \$ 366.68

\$ 29,334.40

Part Number:

FMX200UW-40BSKRPC + Visor FMX-VISOR-B

Manufacturer: Maxlite

Delivery: 5-7 weeks

Published Lumens for part number above: 31,100 Lumen

Published Input Wattage for part number above: 200W

PART 2.06 TOTAL \$ 58,224.40

Verify pricing is F.O.B. VMEU Warehouse. See Section 1.02.D: Yes

Is optional second year pricing being offered? YES / NO

Second Year Pricing Terms & Delivery (Multiplier Ex: 1.025 = 2.5%): same price as first year

See Section 1.13 of the specification entitled "Pricing".

TOTAL BID FOR PARTS 2.01 THRU 2.06 \$ 185,270.50