

53180

CHECK DATE
BILL TO



TOWNSHIP OF WEST WINDSOR
ACCOUNTS PAYABLE
P.O. BOX 38
WEST WINDSOR, N.J. 08550
TEL (609) 799-2400 • FAX (609) 799-6799

DATE: 7/30/2019
FISCAL YEAR:
Contract # BERGEN COOP CK02

CHECK NO.
VENDOR

5655
AXON ENTERPRISE, INC.
17800 N. 85TH STREET
SCOTTSDALE AZ 85255

SHIP TO

WEST WINDSOR POLICE DEPT.
20 MUNICIPAL DRIVE
P. O. BOX 38
WEST WINDSOR NJ 08550

SPECIAL INSTRUCTIONS

AS PER RESOLUTION 2019-R156 PURCHASE 44 AXON BODY WORN CAMERAS

ACCOUNT NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
405201918024	1.000		PURCHASE OF 44 AXON BODY WORN CAMERAS - 273910.750 - 273,910.75		
	0.000		AND 12 AXON FLEET CAMERAS IN REFERENCE TO AXON QUOTES: Q-210906-43593.793JH (FLEET) & Q-210866-43593.793JH (BODY CAMERAS) AND IN USING THE BERGEN COUNTY (NJ) CONTRACT 18-71 FOR PRICING AND PURCHASING JUSTIFICATION ALONG WITH AXON'S MASTER SERVICES & PURCHASING AGREEMENT (POSTED AT //WWW.AXON .COM/LEGAL/SALES-TERMS-AND-CONDITIONS), AS WELL AS THE ATTACHED STATEMENT OF WORK (SOW) FOR AXON FLEET .COM/LEGAL/SALES-TERMS-AND-CONDITIONS), AS WELL AS THE ATTACHED STATEMENT OF WORK (SOW) FOR AXON FLEET.	0.000	0.00
			Inv # SI-1608691 (partial pmt on PO)		\$146,230.75
			PO Total		273,910.75 \$146,230.75

INSTRUCTIONS TO VENDOR

RETURN SIGNED WHITE COPY WITH INVOICE
KEEP GOLD COPY FOR YOUR RECORDS.
PLEASE DO NOT CHARGE STATE SALES TAX
VENDOR SIGN BELOW AT "X" AND RETURN WITH INVOICE
FEDERAL TAX EXEMPTION NO. IS 21-6001354

CLAIMANT'S (VENDOR) CERTIFICATION

I do solemnly declare and certify under the penalties of the law that the within bill is
rect in all its particulars; that the articles have been furnished or services rendered as
sted therein; that no bonus has been given or received by any person or persons
thin the knowledge of this claimant in connection with the above claim; that the amount
erein stated is justly due and owing; and that the amount charged is a reasonable one.

X *[Signature]*
VENDOR SIGN HERE

9/4/19 Date
Title

RECEIVED BY

[Signature]
SIGNATURE DATE

APPROVED FOR PAYMENT

[Signature]
TREASURER
[Signature]
BUSINESS ADMINISTRATOR

DEPARTMENTAL CERTIFICATION

I certify that the above goods and services
have been received and checked.

PAYMENT RECORD

12436
CHECK NUMBER

OCT 16 2019
DATE PAID

VOUCHER COPY - SIGN AT X AND RETURN WITH INVOICE FOR PAYMENT

Invoice

Page 1 of 4

Invoice No SI-1608691
 Invoice Date 29-Aug-19
 Payment Term Net 30
 Payment Due Date 28-Sep-19
 Sales Order SO190479917
 Customer account 455708
 Purchase Order 53180
 Customer reference

Axon Enterprise, Inc.
 PO BOX 29661
 DEPARTMENT 2018
 PHOENIX, AZ 85038-9661
 Ph: (480) 991-0797
 Fax: (480) 991-0791
 AR@axon.com
 www.axon.com

BILL TO:

TOWNSHIP OF WEST WINDSOR
 ATTN: ACCOUNTS PAYABLE
 PO BOX 38
 WEST WINDSOR, NJ 08550
 USA

SHIP TO:

WEST WINDSOR POLICE DEPT
 20 MUNICIPAL DR
 WEST WINDSOR, NJ 08550
 USA

Item number	Description	Quantity	Unit price	[USD]Amount
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	44	0.00	0.00
70112	AXON SIGNAL UNIT	2	279.00	558.00
71019	NORTH AMERICA POWER CORD	7	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	44	124.75	5,489.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	7	1,495.00	10,465.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	44	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	44	0.00	0.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	44	180.00	7,920.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	44	180.00	7,920.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	44	180.00	7,920.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	3	468.00	1,404.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	3	468.00	1,404.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	3	468.00	1,404.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	3	468.00	1,404.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	3,207.75
85035	EVIDENCE.COM STORAGE	4,277	0.75	3,207.75
85035	EVIDENCE.COM STORAGE	4,277	0.75	3,207.75
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	10,560.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	10,560.00
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85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	10,560.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00
85144	AXON STARTER	1	2,500.00	2,500.00
87019	5 YEAR TASER ASSURANCE PLAN BODY 2	3	0.00	0.00
87019	5 YEAR TASER ASSURANCE PLAN BODY 2	44	0.00	0.00
87022	5 YEAR TASER ASSURANCE PLAN AXON SIX BAY + HUB DOCK BODY2	7	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	2,352.00
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Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: (480) 991-0797
Fax: (480) 991-0791
AR@axon.com
www.axon.com

Invoice

Page 2 of 4

Invoice No SI-1608691
Invoice Date 29-Aug-19
Payment Term Net 30
Payment Due Date 28-Sep-19
Sales Order SO190479917
Customer account 455708
Purchase Order 53180
Customer reference

Item number	Description	Quantity	Unit price	[USD]Amount
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	44	180.00	7,920.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	44	180.00	7,920.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	3	468.00	1,404.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	3,207.75
85035	EVIDENCE.COM STORAGE	4,277	0.75	3,207.75
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	10,560.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	2,352.00

Please see <https://www.axon.com/legal/sales-terms-and-conditions> for all sales terms and conditions

Invoice Total	146,230.75
Shipping	0.00
Sales Tax	0.00
Total	146,230.75
Amount Received	0.00
BALANCE DUE	USD 146,230.75

Continued on next page



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Invoice

Page 3 of 4

Invoice No	SI-1608691
Invoice Date	29-Aug-19
Payment Term	Net 30
Payment Due Date	28-Sep-19
Sales Order	SO190479917
Customer account	455708
Purchase Order	53180
Customer reference	

Backordered

Item Number	Description	Remaining Quantity	Estimated Ship Date
70033	70033 : - : :	7	16-Aug-19

Continued on next page



Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: (480) 991-0797
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Invoice

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Invoice No SI-1608691
Invoice Date 29-Aug-19
Payment Term Net 30
Payment Due Date 28-Sep-19
Sales Order SO190479917
Customer account 455708
Purchase Order 53180
Customer reference

RETURN THIS PORTION WITH YOUR PAYMENT

TOWNSHIP OF WEST WINDSOR
ATTN: ACCOUNTS PAYABLE
PO BOX 38
WEST WINDSOR, NJ 08550
USA

BALANCE DUE 146,230.75
Currency USD

For ACH Payments:(Preferred Method)

Account Name Axon Enterprise, Inc.
Account Number 634912729
Bank Routing/Transit 122100024
Reference Number SI-1608691

For Wire Transfers:

Beneficiary Axon Enterprise, Inc.
Account Number 634912729
Bank Routing/Transit 021000021
SWIFT Code CHASUS33
Reference Number SI-1608691

For Lockbox Payments Mail To:

Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Reference Number SI-1608691

Please reference the invoice number on your ACH, Wire or Check payment

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire transfer

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End

Page 53180

Finance
John

REQUEST FOR COUNCIL ACTION

Date of Request: 07/15/2019

Initiated By: Robert Garofalo

Division/Department: Police

Done

ACTION REQUESTED/ EXECUTIVE SUMMARY:

Respectfully request approval, through a resolution, to purchase 44 Axon Body Worn Cameras to be worn by all uniform personnel while encountering the public. Plus the purchase of 12 fleet cameras for our patrol vehicles. The quote attached outlines the costs associated with the cameras and totals \$273,910.75.

7/30/19

The purchase of the Axon Body Worn Cameras, fleet cameras and associated software is in accordance with Bergen County contract 18-71.

SOURCE OF FUNDING:

Capital Account # 405 2019 18 024

CONTRACT AMOUNT: \$273,910.75

CONTRACT LENGTH: 5 Years

OTHER SUPPORTING INFORMATION ATTACHED:

Resolution
Certificate of Funds

S:\AGENDA INBOX (file name)

COMPLETE AND READY FOR ADMINISTRATOR'S REVIEW

Robert Garofalo

Department/Division Head

July 15, 2019

Date

APPROVED FOR AGENDA OF:

By

Marlena Schmid, Business Administrator

07/24/2019

**** PLEASE NOTE ** DEADLINE FOR SUBMISSION TO THE CLERK'S OFFICE FOR REVIEW AND APPROVAL BY THE BUSINESS ADMINISTRATOR IS 10:00 A.M. ON THE FRIDAY ONE WEEK PRECEDING THE COUNCIL MEETING.**

MEETING DATE: 7/29 Ordinance # _____ Resolution # 2019-R156

Council Action Taken:

\\CHIEF2019\Users\garfo\Documents\Scans\BWC\REQUEST FOR COUNCIL ACTION Purchase of Axon BWCs and fleet cameras.doc

Contract 2019-089

☒ APPROVED

RESOLUTION

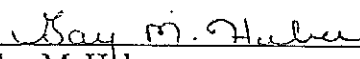
- WHEREAS, the Township of West Windsor wishes to purchase 44 Axon Body Worn Cameras (BWC) to be worn by on-duty uniform personnel while in the performance of their duties and 12 Axon Fleet Cameras for patrol vehicles; and
- WHEREAS, Class III uniform personnel will not be issued body worn cameras; and
- WHEREAS, on September 4, 2018, the Township of West Windsor adopted Resolution 2018-R200 authorizing purchases through the County of Bergen Coop CK02; and
- WHEREAS, Axon Enterprises, Inc., 17800 N. 85th Street, Scottsdale, Arizona has been awarded the Bergen County Coop Resolution #18-71 for said Axon Body Worn Cameras and Fleet Cameras; and
- WHEREAS, the purchase of this equipment was included in the 2019 Capital Budget, and the total cost for these purchases will not exceed \$273,910.75; and
- WHEREAS, the Chief Financial Officer has certified that funds are available for said equipment in the following accounts:

Acquisition of Police Equipment	405-2019-18-024	\$273,910.75
---------------------------------	-----------------	--------------

NOW, THEREFORE, BE IT REOLVED by the Township Council of the Township of West Windsor that the Township Business Administrator is hereby authorized to purchase 44 Axon Body Worn Cameras, and 12 Axon Fleet Cameras to include five year warranty from Axon Enterprises, Inc. through the Berger County Coop for a total not to exceed of \$273,910.75.

July 29, 2019

I hereby certify that the above resolution was adopted by the West Windsor Township Council at their meeting held on the 29th day of July, 2019.


Gay M. Huber
Township Clerk
West Windsor Township

West Windsor Police Department

Special Report

Date: 7/16/2019

To: Chief Garofalo

From: Lt. Mohr

Subject: Axon body worn cameras and fleet cameras.

Chief,

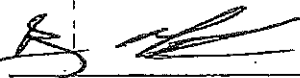
As you are aware, our fleet in-car video systems are approximately 15 years old. They have far exceeded their useful and expected life. The cost of continuing to fix the old equipment is not a sound use of budgetary funding.

Our body worn cameras were found to be defective and a fire hazard. They had to be returned to the manufacturer.

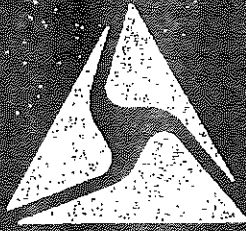
A committee was assembled to research fleet and body worn camera options. The committee found that Axon not only manufactured one of the most widely use and reliable systems, but Axon has also engineered features into their systems that will ensure usefulness well into the future.

Axon is a part of the Bergen County Co-op. We have obtained quotes for both fleet and body worn systems. They are attached for your review.

Respectfully,



Lt. Danny Mohr



AXON

West Windsor Police Dept. - NJ

AXON SALES REPRESENTATIVE

Jesse Hernandez

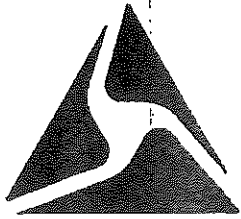
4804632151

jesseh@axon.com

ISSUED

5/8/2019

Q-210866-43593.793JH



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-210866-43593.793JH

Issued: 05/08/2019

Quota Expiration: 12/31/2019

Account Number: 455708

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Danny Mohr
West Windsor Police Dept. - NJ
20 Municipal Drive
West Windsor, NJ 08550
US

BILL TO

West Windsor Police Dept. - NJ
20 Municipal Drive
West Windsor, NJ 08550
US

SALES REPRESENTATIVE

Jesse Hernandez
Phone: 4804632151
Email: jesseh@axon.com
Fax:

PRIMARY CONTACT

Danny Mohr
Phone: (609) 799-1222
Email: mohr@westwindSORpolice.com

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	44	180.00	180.00	7,920.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	3	468.00	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	240.00	10,560.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	0.75	3,207.75
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	44	499.00	124.75	5,489.00
11553	SYNC CABLE, USB A TO 2.5MM	44	0.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	7	1,495.00	1,495.00	10,465.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00

Q-210866-43593.793JH

Protect Life.

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	7	42.00	0.00	0.00
70112	AXON SIGNAL UNIT	2	279.00	279.00	558.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	44	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	44	0.00	0.00	0.00
Services					
85144	AXON STARTER	1	2,750.00	2,500.00	2,500.00
				Subtotal	44,455.75
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	44,455.75

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	44	180.00	180.00	7,920.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	3	468.00	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	240.00	10,560.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	0.75	3,207.75
				Subtotal	25,443.75
				Estimated Tax	0.00
				Total	25,443.75

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	44	180.00	180.00	7,920.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	3	468.00	468.00	1,404.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	240.00	10,560.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	0.75	3,207.75
				Subtotal	25,443.75
				Estimated Tax	0.00
				Total	25,443.75

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	44	180.00	180.00	7,920.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	3	468.00	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	240.00	10,560.00
85035	EVIDENCE.COM STORAGE	4,277	0.75	0.75	3,207.75
				Subtotal	25,443.75
				Estimated Tax	0.00
				Total	25,443.75

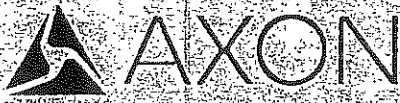
Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	44	180.00	180.00	7,920.00
85110	EVIDENCE.COM INCLUDED STORAGE	440	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	3	468.00	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	7	336.00	336.00	2,352.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	44	240.00	240.00	10,560.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	4,277	0.75	0.75	3,207.75
				Subtotal	25,443.75
				Estimated Tax	0.00
				Total	25,443.75

Grand Total	146,230.75
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Discounts (USD)

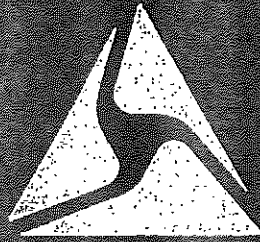
Quote Expiration: 12/31/2019

List Amount	163,241.75
Discounts	17,011.00
Total	146,230.75

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	44,455.75
Year 2	25,443.75
Year 3	25,443.75
Year 4	25,443.75
Year 5	25,443.75
Grand Total	146,230.75



AXON

West Windsor Police Dept. - NJ

AXON SALES REPRESENTATIVE

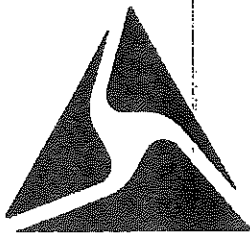
Jesse Hernandez

4804632151

jesseh@axon.com

ISSUED

5/8/2019



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-210906-43593.793JH

Issued: 05/08/2019

Quote Expiration: 12/31/2019

Account Number: 455708

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Danny Mohr
West Windsor Police Dept. - NJ
20 Municipal Drive
West Windsor, NJ 08550
US

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West Windsor, NJ 08550
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SALES REPRESENTATIVE

Jesse Hernandez
Phone: 4804632151
Email: jesseh@axon.com
Fax:

PRIMARY CONTACT

Danny Mohr
Phone: (609) 799-1222
Email: mohr@westwindSORpolice.com

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	12	1,548.00	1,548.00	18,576.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	12	0.00	0.00	0.00
Hardware					
71088	AXON FLEET 2 KIT	12	1,560.00	0.00	0.00
80192	5 YEAR TAP, FLEET 2 KIT	12	0.00	0.00	0.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	12	15.00	0.00	0.00
11622	CRADLEPOINT IBR900-600M-NPS + 5YR NETCLOUD ESSENTIALS (PRIME	12	1,430.00	1,430.00	17,160.00
11511	ROUTER ANTENNA, FLEET	12	270.00	270.00	3,240.00
Other					
No Custom Triggers	No Custom Triggers (Declined)	12	0.00	0.00	0.00
Services					
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	12	1,200.00	1,200.00	14,400.00
Subtotal					53,376.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					53,376.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	12	1,548.00	1,548.00	18,576.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	12	0.00	0.00	0.00
				Subtotal	18,576.00
				Estimated Tax	0.00
				Total	18,576.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	12	1,548.00	1,548.00	18,576.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	12	0.00	0.00	0.00
				Subtotal	18,576.00
				Estimated Tax	0.00
				Total	18,576.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	12	1,548.00	1,548.00	18,576.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	12	0.00	0.00	0.00
				Subtotal	18,576.00
				Estimated Tax	0.00
				Total	18,576.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	12	1,548.00	1,548.00	18,576.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	12	0.00	0.00	0.00
				Subtotal	18,576.00
				Estimated Tax	0.00
				Total	18,576.00
Grand Total					127,680.00



Discounts (USD)

Quote Expiration: 12/31/2019

List Amount	146,580.00
Discounts	18,900.00
Total	127,680.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	53,376.00
Year 2	18,576.00
Year 3	18,576.00
Year 4	18,576.00
Year 5	18,576.00
Grand Total	127,680.00

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform

This document details a proposed system design

Agency Created For: West Windsor Police Dept. - NJ

Quote: Q-210906-43593.793JH

Sold By:	Jesse Hernandez
Designed By:	Jake Borro
Installed By:	Axon
Target Install Date:	

VEHICLE OVERVIEW

DEPT NAME		CUSTOMER NAME	
Headquarters		West Windsor Police Dept - NJ	
Total Configured Vehicles 12 Total Vehicles with this Configuration Video Capture Sources 24 Total Cameras Deployed 1 Axon Signal Unit(s) Per Vehicle Mobile Data Terminal Per Vehicle 1 Located In Each Vehicle Mobile Router Per Vehicle 1 Cradlepoint IBR900 Series Offload Mechanism 4G LTE Cellular Evidence Management System - Evidence.com  Axon Camera  Signal Unit  In-Car Router  Battery Box			

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware		2	Axon Fleet Cameras will be installed in each vehicle
		2	Axon Fleet Battery Boxes will be installed in each vehicle
		1	Axon Signal Units will be installed in each vehicle
		1	Cradlepoint IBR900 Series router will be installed in each vehicle
Axon Battery Boxes		The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods		When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal		Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements		Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates Hard Drive: Must have 25GB+ of free disk space RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port. Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band. USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.	

Additional Considerations	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Axon will provide the following router for all vehicles:	Cradlepoint IBR900 Series
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	Cradlepoint IBR900 Series will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.			
Network Addressing	IP Addressing		Total IPs Required	
	Axon Fleet Cameras	24	48	
	Mobile Data Terminal	12		
	Cradlepoint IBR900 Series	12		
Hardware Provisioning	Customer to provide all IP addressing and applicable network information			

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

Project Management	Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.
Vehicle Installation	Axon will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install. Clip vs Rip installation removal: - o It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. - o A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.
Custom Trigger Installation	Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.
Training	End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope.

4G / Cellular Offload Considerations

Network Considerations	The Cradlepoint IBR900 Series will be the connection which allows 4G upload of recorded video
	The customer will ensure that their cellular contract does not allow for data throttling, or service denial, once a set data threshold is met. Throttling or denial of service will negatively affect Fleet upload capabilities.
	The MDT's 4G connection will facilitate the upload of recorded video content.
Hardware Provisioning	The customer will provide all 4G sim cards as required by their mobile provider.

2019-69

TOWNSHIP OF WEST WINDSOR
CERTIFICATION OF FUNDS

I, JOANNE R. LOUTH, Chief Financial Officer of the Township of West Windsor, do hereby certify as follows:

1. I have examined the Capital Accounts of the Township of West Windsor in order to determine if sufficient funds are available for Axon Enterprises, Inc. Purchase of 44 body worn cameras to be worn by all on-duty uniform police officers, 12 fleet vehicle cameras to be utilized in patrol and associated software.

The projected cost of which is not to exceed \$273,910.75.

2. I have determined that such funds as are necessary are available in the following line item appropriation accounts:

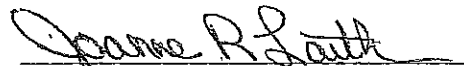
Acquisition of Police Equipment 405-2019-18-024 \$273,910.75.

I have determined that the above described expenditure may be authorized by the Township Council against the aforesaid line item account(s) in the amounts specified for each.

Now therefore, based on the foregoing, I do hereby certify that adequate funds are currently available for the purposes and in the line item amounts specified above and further, I shall encumber the same for a period of sixty (60) days from the date of this certification or until an ordinance or resolution authorizing the expenditure described above is enacted, whichever event shall occur sooner.

SIGNED AND CERTIFIED BY ME THIS

19th, Day of July 2019


JOANNE R. LOUTH
CHIEF FINANCIAL OFFICER

I, MICHAEL W. HERBERT, Township Attorney for the Township of West Windsor, have reviewed the above Certification of Availability and find the same has been signed by the Township Treasurer, is in order, and the Township Council may adopt the necessary resolution or ordinance authorizing the expenditure described therein.

DATE _____

MICHAEL W. HERBERT
TOWNSHIP ATTORNEY

Get Outlook for Android

From: Jesse Hernandez <jesseh@axon.com>
Sent: Friday, August 2, 2019 5:23:21 PM
To: Dan Mohr <mohr@westwindsorpolice.com>
Subject: RE: BWCs and fleet equipment

Lt Mohr, hope all is well. Regarding the request to move forward with the PO, we are able to proceed if the PO references the quotes, Axon's general terms (MSPA), and the Bergen County Co-Op... Then we should be fine to accept it for processing. Here is some suggested verbiage to include/add onto the PO:

In reference to Axon Quotes: **Q-210906-43593.793JH (Fleet)** and **Q-210866-43593.793JH (Body Cameras)** and **in using the Bergen County (NJ) Contract 18-71** for pricing and purchasing justification along with Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet

Respectfully,

Jesse Hernandez
Senior Axon Consultant

Office: 480 463 2151
Mobile: 602 592 9794

AXON.COM

From: Dan Mohr <mohr@westwindsorpolice.com>
Sent: Friday, August 2, 2019 5:02 AM
To: Jesse Hernandez <jesseh@axon.com>
Subject: Re: BWCs and fleet equipment

Jesse,

I just put the purchase order in the mail. A scanned copy is attached.

Danny

Lt. Danny Mohr
West Windsor Township Police Department
20 Municipal Drive
West Windsor, NJ 08550
O - 609-799-1222
F - 609-799-6338