

Resolution No. 2020-69

**TOWN OF SECAUCUS
COUNTY OF HUDSON, STATE OF NEW JERSEY**

**A RESOLUTION ON BEHALF OF THE TOWN OF SECAUCUS AUTHORIZING
THE PURCHASE OF BODY CAMERAS AND RELATED SERVICES FROM AXON
ENTERPRISES, INC. THROUGH THE SOURCEWELL COOPERATIVE**

WHEREAS, pursuant to P.L. 2020, c. 128, approved November 24, 2020, the Town of Secaucus Police Department has the need to purchase Body Worn Cameras and Related Services in order to comply and prepare for implementation; and

WHEREAS, the Town of Secaucus Police Department has obtained quote #Q-288342-44260.738CC from Axon Enterprises, Inc., located at 17800 N. 85th Street Scottsdale, AZ 85255, outlining a yearly payment schedule, for a total amount not to exceed Five Hundred Thirty-Eight Thousand One Hundred Eighty-Eight Dollars and 64/100 (\$538,188.64), for a five (5) year term; and

WHEREAS, the total amount for Year One is One Hundred Sixty-Seven Thousand Seven Hundred Eleven Dollars 77/100 (\$167,711.77), and Ninety-Two Thousand Five Hundred Ninety-Six Dollars 80/100 (\$92,596.80) for each year thereafter, in accordance with the attached proposal; and

WHEREAS, in accordance with N.J.S.A. 40A:11-15(8), "The supplying of any product or the rendering of any service by a company providing voice, data, transmission, or switching services" may be awarded "for a term not exceeding five years."; and

WHEREAS, the Body Cameras and Related Services as set forth in the quote submitted by Axon Enterprises, Inc. will be procured through the Sourcewell Cooperative via Contract No. 010720-AXN Public Safety Video Surveillance; and

WHEREAS, the Town of Secaucus is a member of the Sourcewell Cooperative (formerly National Joint Powers Alliance) previously authorized by Resolution 2014-279; and

WHEREAS, the Chief Financial Officer has determined that sufficient funds to award this contract are available under line item 01-2010-00-21312-028.

NOW THEREFORE, BE IT RESOLVED, that the Mayor and Council for the Town of Secaucus, County of Hudson, State of New Jersey award the contract for Body Cameras and Related Services to Axon Enterprises, Inc. at an amount not to exceed Five Hundred Thirty-Eight Thousand One Hundred Eighty-Eight Dollars and 64/100 (\$538,188.64); and

BE IT FURTHER RESOLVED, that Axon Enterprises, Inc. shall provide all compliance information requested by the Town of Secaucus Office of Purchasing; and

BE IT FURTHER RESOLVED, that the Mayor, Town Administrator, or their designee are hereby authorized to execute any contracts and documents regarding this award, and take any action necessary to effectuate the spirit and purpose of this resolution.

Adopted: March 9, 2021

I, Michael Marra, Town Clerk of the Town of Secaucus, County of Hudson, do hereby certify that the above is a true copy of a resolution approved by the Mayor and Council on March 9, 2021.

Michael Marra

Town Clerk

[Signature]
Mayor

Motion: <i>RC</i>	Yes	No	Abstain		Absent
Second: <i>OT</i>					
Councilman Costantino	✓				
Councilman McKeever	✓				
Councilman Clancy	✓				
Councilwoman Tringali	✓				
Councilman Dehnert					
Councilman Gerbasio	✓				
Mayor Gonnelli	✓				

I, Sheetal Nagpal, Treasurer of the Town of Secaucus, do hereby certify that funds are available in accordance with the Local Budget Law NJSA 40A:4-1 in

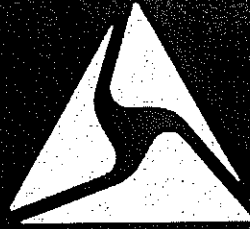
Account Number:

01-2010-20-21312-028

Amount \$*167,711.77*

Date *3/9/21*

Sheetal Nagpal
Sheetal Nagpal



AXON

Secaucus Police Dept. - NJ

AXON SALES REPRESENTATIVE

Connor Chatterton

(480) 905-2057

cchatterton@axon.com

ISSUED

3/5/2021

Q-288342-44260.738CC



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-288342-44260.738CC

Issued: 03/05/2021

Quote Expiration: 03/31/2021

Account Number: 466216

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Joseph Baccola
Secaucus Police Dept. - NJ
1203 Paterson Plank Road
Secaucus, NJ 07094
US

BILL TO

Secaucus Police Dept. - NJ
1203 Paterson Plank Road
Secaucus, NJ 07094
US

SALES REPRESENTATIVE

Connor Chatterton
Phone: (480) 905-2057
Email: cchatterton@axon.com
Fax:

PRIMARY CONTACT

Joseph Baccola
Phone: (201) 330-2042
Email: jbaccola@secaucus.net

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	80	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	80	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	320	0.00	0.00	0.00
73478	REDACTION ASSISTANT USER ACCESS LICENSE	60	85	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	15	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	5	0.00	0.00	0.00
Hardware						
73202	AXON BODY 3 - NA10		80	699.00	664.05	53,124.00
74210	AXON BODY 3 - 8 BAY DOCK		12	1,495.00	1,420.25	17,043.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		12	43.90	41.71	500.52
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		80	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		80	31.30	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK		88	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		3	699.00	664.05	1,992.15

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK		3	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		3	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	80	1,068.00	1,014.60	81,168.00
73827	AB3 CAMERA TAP WARRANTY	60	80	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	12	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8- BAY, AB2 1-BAY / 6-BAY DOCK		12	0.00	0.00	0.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	85	108.00	103.46	8,794.10
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
Services						
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
Subtotal						167,711.77
Estimated Shipping						0.00
Estimated Tax						0.00
Total						167,711.77

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		2	699.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK		2	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		2	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	2	336.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	2	0.00	0.00	0.00
Subtotal						0.00
Estimated Tax						0.00
Total						0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
74022	SM POCKET MOUNT, 4 IN, AXON RAPIDLOCK		3	31.30	29.89	89.67
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	80	1,068.00	1,019.94	81,595.20
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	85	108.00	103.14	8,766.90
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	446.94	2,234.70
Subtotal						92,686.47
Estimated Tax						0.00
Total						92,686.47

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73309	AXON CAMERA REFRESH ONE		80	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	80	1,068.00	1,019.94	81,595.20
73689	MULTI-BAY BWC DOCK 1ST REFRESH		12	0.00	0.00	0.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	85	108.00	103.14	8,766.90
73309	AXON CAMERA REFRESH ONE		2	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	446.94	2,234.70
Subtotal						92,596.80
Estimated Tax						0.00
Total						92,596.80

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	80	1,068.00	1,019.94	81,595.20

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	85	108.00	103.14	8,766.90
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	446.94	2,234.70
Subtotal						92,596.80
Estimated Tax						0.00
Total						92,596.80

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73310	AXON CAMERA REFRESH TWO		80	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	80	1,068.00	1,019.94	81,595.20
73688	MULTI-BAY BWC DOCK 2ND REFRESH		12	0.00	0.00	0.00
73479	REDACTION ASSISTANT USER ACCESS PAYMENT	12	85	108.00	103.14	8,766.90
73310	AXON CAMERA REFRESH TWO		2	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	446.94	2,234.70
Subtotal						92,596.80
Estimated Tax						0.00
Total						92,596.80

Grand Total 538,188.64



Discounts (USD)

Quote Expiration: 03/31/2021

List Amount	568,701.70
Discounts	30,513.06
Total	538,188.64

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	167,711.77
Spares	0.00
Year 2	92,686.47
Year 3	92,596.80
Year 4	92,596.80
Year 5	92,596.80
Grand Total	538,188.64

Notes

Sourcewell Contract #010720-AXN

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (Or write
N/A): _____

Please sign and email to Connor Chatterton at cchatterton@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA#:
		Address Used:
		SO#:
Review 1	Review 2	
Comments:		

Q-288342-44260.738CC

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Protect Life.