



MOTOROLA SOLUTIONS

Quote For:

Teaneck Police Department

Attn: Andrew McGurr

Reference:

**Sourcewell (010720-WCH) Proposal: Twp of Teaneck (28193): 100
V300 BWCs, VaaS**

Quote By:

WatchGuard Video

Nicholas Guillory

Date: 08-27-21

		WatchGuard Video 415 E. Exchange Allen, TX 75002 (P) 800-605-6734 (F) 212-383-9661			
Issued To:	Teaneck Police Department - Attention: Andrew McGurr			Date:	08-27-21
Project Name:	Sourcewell (010720-WCH) Proposal: Twp of Teaneck (28193): 100 V300 BWCs, VaaS			Quote ID:	WNG-0155-01

Qty	Item #	Description
(100)	AAS-BWC-5YR-001 \$2,940.00 Each PaaS	Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$49 per Month <u>Software, Hardware & Refresh:</u> - Video-as-a-Service includes CommandCentral Evidence, the cloud-based evidence management system with unlimited device storage and unlimited cloud sharing. - User licenses on a per-device basis. 50 GB of non-device storage included per device, averaged across all devices in the program - CommandCentral Evidence, Records, Redaction, Sharing, Community Engagement capabilities and capture application included. - Body-worn camera (battery + choice of mount included) - Third year technology (Hardware) refresh. <u>Subscription, Support & Warranty:</u> 5-year agreement (billed Quarterly or Annually) - Advanced hardware replacement service & 24/7 support - No-Fault hardware warranty
Subtotal Price (Excluding sales tax)		\$294,000.00

Qty	Item #	Description
(100)	WGP02836 \$56.00 Each	V300 CAMERA MOUNT, M330 MOLLE LOOP W/ QUICK RELEASE LEVERS
Subtotal Price (Excluding sales tax)		\$5,600.00

Qty	Item #	Description
(16)	WGP02614 \$100.00 Each	V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh
Subtotal Price (Excluding sales tax)		\$1,600.00

Qty	Item #	Description
(13)	AAS-BWC-XFS-DOC \$1,800.00 Each PaaS	Transfer Station (8 Bay) Video-as-a-Service Package @ \$30 per Month 8-Bay Ethernet Transfer Station - Ethernet Cable, Rack mount (optional) & Power Cord
Subtotal Price (Excluding sales tax)		\$23,400.00

Qty	Item #	Description
(1)	WGW00122-400 \$5,000.00 Each PaaS	Managed Software Installation Service; On-Site Assist Install, Training, Configuration, Project Management, Consultation
Subtotal Price (Excluding sales tax)		\$5,000.00

Quote Notes:

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. This proposal was prepared for The Township of Teaneck (Sourcewell customer #28193), and all prices comply with WatchGuard, Inc's Sourcewell Cooperative Vendor Contract #010720-WCH.

Quoted by:

Nicholas Guillory - Inside Territory Sales Team Lead - 469-525-8799 - nicholas.guillory@motorolasolutions.com

Due Now	\$71,680.00
Annual Invoice (Excluding sales tax)	\$64,480.00

Quote ID: WNG-0155-01 – Pricing Summary – 08-27-21

Total Spend:

Due Now	\$71,680.00
Years 2-5 Invoice(s) (Pay Each Year)	\$64,480.00
Total Spend	\$329,600.00

Purchase as a Service (PaaS) Financial Profile

Total Price:	\$322,400.00
Contract Term:	5 Years
Monthly Payments:	\$5,373.33
Annual Invoice:	\$64,480.00

Deferred

Total Price	\$329,600.00
Direct Purchase Items	\$7,200.00
Deferred (5 Payments of \$64,480.00)	\$322,400.00

Due Now

Direct Purchase Items	\$7,200.00
1st Invoice	\$64,480.00
Due Now	\$71,680.00

Motorola Solutions, Inc.
Nicholas Guillory
Date _____

Re: WNG-0155-01

Agency: Teaneck Police Department

Total Cost: \$329,600.00

Contract Reference: Sourcewell (010720-WCH) Proposal: Twp of Teaneck (28193): 100 V300 BWCs, VaaS

Please be advised that the Teaneck Police Department will purchase the goods and/or services offered in your Quote WNG-0155-01. This constitutes a purchase pursuant to the terms of the specified contract below, including any applicable addenda.

Specified Contract: Master Customer Agreement and attached addenda, signed concurrently herewith.

Agency affirms that a purchase order or notice to proceed is not required for contract performance or for subsequent years of service, and acknowledges that pursuant to _____, the funds for this purchase has been authorized. Customer agrees to appropriate funding in accordance with the contract.

Invoices shall be according to the milestone schedule included in the quote and services agreement, should reference 'WNG-0155-01' and be sent to:

Teaneck Police Department

Attn: _____

The equipment will be shipped to the customer at the following address, and the ultimate destination where the equipment will be delivered to the customer is:

Teaneck Police Department

Attn: _____

Sincerely,

Signature: _____

Name: _____

Title: _____

Email: _____

Online Terms Acknowledgement

This Online Terms Acknowledgement (this “**Acknowledgement**”) is entered into between Watchguard, Inc., with offices at 415 E. Exchange Pkwy, Allen, TX 75002 (“**Watchguard**”) and the entity set forth in the signature block below (“**Customer**”). Watchguard and Customer will each be referred to herein as a “**Party**” and collectively as the “**Parties**”.

1. Online Terms Acknowledgement. The Parties acknowledge and agree that the terms of the Master Customer Agreement (“**MCA**”) and applicable Addenda available at www.motorolasolutions.com/product-terms, including, without limitation, the Mobile Video Addendum, govern each Ordering Document (as defined in the MSA) between the Parties, including all statements of work, schedules, order forms, and other ordering documents, and further agree that the terms of the MCA and Addenda are incorporated therein and form part of the Parties’ Agreement (as defined in the MCA). For purposes herein, the respective rights and obligations assigned to Motorola Solutions, Inc. within the online terms shall apply to Watchguard, and the respective rights and obligations assigned to ‘Customer’ within the online terms shall apply to Customer signing below. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth in this Acknowledgement and to the terms of the MCA and Addenda posted at www.motorolasolutions.com/product-terms, and the signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement, the MCA and the Addenda.

2. Entire Agreement. This Acknowledgement supplements the terms of the MCA and applicable Addenda and forms a part of the Parties’ Agreement. This Acknowledgement, the MCA and applicable Addenda available at www.motorolasolutions.com/product-terms, and any all Ordering Documents between the Parties constitutes the entire agreement of the Parties regarding the subject matter hereof, and supersedes all previous agreements, proposals, and understandings, whether written or oral, relating to this subject matter.

3. Disputes; Governing Law. Sections 12 – Disputes of the MCA is hereby incorporated into this Acknowledgement *mutatis mutandis*.

4. Execution and Amendments. This Acknowledgement may be executed in multiple counterparts, and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature, will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Watchguard: Watchguard, Inc.

By: _____

Name: _____

Title: _____

Date: _____

Email: _____

Customer: Teaneck Police Department

By: _____

Name: _____

Title: _____

Date: _____

Email: _____