

AXON

Hoboken Police Dept - NJ

AXON SALES REPRESENTATIVE

Josh Bowling

jbowling@axon.com

ISSUED

2/23/2021

Q-288135-44250.908JB



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-288135-44250.908JB

Issued: 02/23/2021

Quote Expiration: 07/01/2021

Account Number: 300125

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Steven Agular
Hoboken Police Dept - NJ
106 Hudson Street
Hoboken, NJ 07030
US

BILL TO

Hoboken Police Dept - NJ
106 Hudson Street
Hoboken, NJ 07030
US

SALES REPRESENTATIVE

Josh Bowling
Phone:
Email: jbowling@axon.com
Fax:

PRIMARY CONTACT

Steven Agular
Phone: (201) 420-5121
Email: agulars@hobokenpd.org

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	140	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	130	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	130	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	30	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	10	0.00	0.00	0.00
Hardware						
73202	AXON BODY 3 - NA10		140	699.00	699.00	97,860.00
74210	AXON BODY 3 - 8 BAY DOCK		18	1,495.00	1,495.00	26,910.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		18	43.90	43.90	790.20
74028	WING CLIP MOUNT, AXON RAPIDLOCK		154	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		140	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	140	336.00	336.00	47,040.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	18	354.00	354.00	6,372.00
Other						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		18	0.00	0.00	0.00

Q-288135-44250.908JB

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73827	AB3 CAMERA TAP WARRANTY	60	140	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	18	0.00	0.00	0.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	140	288.00	288.00	40,320.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	130	180.00	180.00	23,400.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
Services						
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
85014	AXON 1-DAY SERVICE		1	2,000.00	2,000.00	2,000.00
Subtotal						252,122.20
Estimated Shipping						0.00
Estimated Tax						0.00
Total						252,122.20

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		4	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		4	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		4	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	4	0.00	0.00	0.00
Subtotal						0.00
Estimated Tax						0.00
Total						0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	140	336.00	336.00	47,040.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	18	354.00	354.00	6,372.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	140	288.00	288.00	40,320.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	130	180.00	180.00	23,400.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
Subtotal						121,812.00
Estimated Tax						0.00
Total						121,812.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	140	336.00	336.00	47,040.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	18	354.00	354.00	6,372.00
Other						
73309	AXON CAMERA REFRESH ONE		140	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		18	0.00	0.00	0.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	140	288.00	288.00	40,320.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	130	180.00	180.00	23,400.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73309	AXON CAMERA REFRESH ONE		4	0.00	0.00	0.00
Subtotal						121,812.00
Estimated Tax						0.00
Total						121,812.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	140	336.00	336.00	47,040.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	18	354.00	354.00	6,372.00

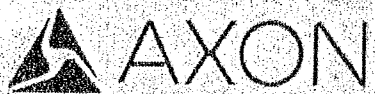
Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	140	288.00	288.00	40,320.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	130	180.00	180.00	23,400.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
Subtotal						121,812.00
Estimated Tax						0.00
Total						121,812.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	140	336.00	336.00	47,040.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	18	354.00	354.00	6,372.00
Other						
73310	AXON CAMERA REFRESH TWO		140	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		18	0.00	0.00	0.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	140	288.00	288.00	40,320.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	130	180.00	180.00	23,400.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73310	AXON CAMERA REFRESH TWO		4	0.00	0.00	0.00
Subtotal						121,812.00
Estimated Tax						0.00
Total						121,812.00

Grand Total 739,370.20



Summary of Payments

Payment	Amount (USD)
Year 1	252,122.20
Spares	0.00
Year 2	121,812.00
Year 3	121,812.00
Year 4	121,812.00
Year 5	121,812.00
Grand Total	739,370.20

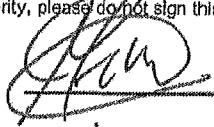
Notes
State of New Jersey T0100 used for pricing and purchasing justification.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:



Date:

3/25/21

Name (Print):

Jason Freeman

Title:

Business Administrator

PO# (Or write N/A):

Please sign and email to Josh Bowling at jbowl@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

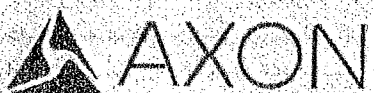
The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only		
		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

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Protect Life.



Hoboken Police Dept - NJ

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	Sgt. Alex Gonzalez	201-420-5117
What are your receiving hours? (Monday-Friday)	7a - 3p	
Is a dock available for this incoming shipment?	No	
Are there any delivery restrictions? (no box trucks, etc.)	No	



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-328890-44512.695.JK

Issued: 11/12/2021

Quote Expiration: 11/30/2021

EST Contract Start Date: 01/01/2022

Account Number: 300125

Payment Terms: N30
Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business/Delivery/Invoice-106 Hudson St 106 Hudson St Hoboken, NJ 07030-5704 USA	Hoboken Police Dept - NJ 106 Hudson St Hoboken, NJ 07030-5704 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Joe Kwiatek Phone: Email: jkwiatek@axon.com Fax:	Phone: (201) 420-5117 Email: depascatej@hobokenpd.org Fax:

Program Length	52 Months
TOTAL COST	\$73,993.59
ESTIMATED TOTAL W/ TAX	\$73,993.59

Bundle Savings	\$19,370.49
Additional Savings	\$0.00
TOTAL SAVINGS	\$19,370.49

PAYMENT PLAN: Dec 2021

PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Dec, 2021	\$5,691.83

Payment Total \$5,691.83

PAYMENT PLAN: Mar 2022

PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 2	Mar, 2022	\$17,075.44

PAYMENT PLAN: Mar 2023

PLAN NAME

Year 3

PAYMENT PLAN: Mar 2024

PLAN NAME

Year 4

PAYMENT PLAN: Mar 2025

PLAN NAME

Year 5

Quote Details

Bundle: AB3 Camera Bundle Quantity: 12 Start: 1/1

Category	Item	Description
Camera	73202	AXON BODY 3 - NA1
Camera Mount	74020	MAGNET MOUNT, FL
USB	11534	USB-C to USB-A CAE

Bundle: AB3 Multi Bay Dock Bundle Quantity: 2 Start: 1/1

Category	Item	Description
Dock	74210	AXON BODY 3 - 8 BAY
Power Cord	71019	NORTH AMER POWER BAY / 6-BAY DOCK
Wall Mount	70033	WALL MOUNT BRACKET

Bundle: Basic License Bundle		Quantity: 4	Start: 1/1/2022	End: 4/14/2026	Total: 3120 USD	
Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
E.com License	73840	EVIDENCE.COM BASIC LICENSE	4	\$15.00	\$15.00	\$3,120.00
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	4	\$0.00	\$0.00	\$0.00

Bundle: BWC Unlimited with TAP		Quantity: 12	Start: 1/1/2022	End: 4/14/2026	Total: 55535.99 USD	
Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	12	\$11.67	\$8.65	\$5,398.97
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	12	\$39.00	\$28.91	\$18,042.82
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	\$21.00	\$15.57	\$1,619.23
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	\$1,610.00	\$1,193.66	\$2,387.32
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	12	\$755.00	\$559.76	\$6,717.12
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	\$1,685.00	\$1,249.27	\$2,498.53
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	\$24.00	\$17.79	\$1,103.27
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	12	\$790.00	\$585.71	\$7,028.51
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	48	\$0.40	\$0.30	\$740.22

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature For Chief D. LORRUE



11/12/2021

Date Signed

12/15/21