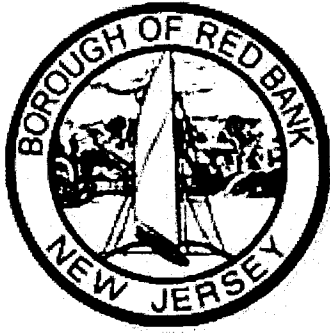




**Proposal for Redevelopment Agency
Project Management Consulting &
Oversight Services
Borough of Red Bank**

October 17, 2019

GOVERNMENT
STRATEGY
GROUP

governmentstrategygroup.com

Government Strategy Group (GSG) is pleased to respond to the Red Bank Redevelopment Agency's RFP Project Management Consulting and Oversight Services. Our team's knowledge-base, relevant experience, and intimate familiarity with Red Bank make us uniquely qualified to successfully accomplish the goals and objectives of the Borough for this assignment.

RESPONSE TO CRITERIA REQUIREMENTS

Government Strategy Group's Chief Executive, Kenneth DeRoberts, and Executive Managing Director, Joseph Hartnett, will be responsible for servicing this assignment, if it is awarded to GSG. Mr. DeRoberts and Mr. Hartnett are two of the most accomplished and experienced C-level executives in New Jersey in the field of local government finance and management, with impeccable reputations.

Mr. DeRoberts is a New Jersey Certified Municipal Finance Officer with an impressive record of accomplishment. He is renowned for leading Summit, NJ, to become the first municipality in the country to achieve AAA bond ratings from all three major Wall Street ratings agencies and for subsequently achieving the same impressive accomplishment for the Borough of New Providence.

In a recent assignment for Bloomfield, NJ, Mr. DeRoberts was credited with breaking a years-long logjam in the redevelopment of the community's downtown as stated by the then-mayor:

"Government Strategy Group's impact on Bloomfield continues to be noticeable more than ten years later, especially because of their successful planning and implementation of redevelopment projects."

Today, nearly all Bloomfield's major redevelopment projects built or in process can be traced back to the strategy implemented by DeRoberts and GSG.

DeRoberts also served as Redevelopment Advisor to one of the largest property owners in Somerset County for nearly seven years.

In each semester for the past eight years Mr. DeRoberts has served as a respected guest lecturer on the subject of redevelopment at the New York University's Schack Institute (Graduate School of Real Estate).

Through GSG, DeRoberts currently participates in the financial review of Edison Township's Redevelopment Agreements.

Mr. Hartnett has been admitted as an expert in local government before the Superior Court of NJ and before the State legislature. Widely respected for his management ability and knowledge, he has been a sought-after speaker/panelist for the NJ League of Municipalities, for NJ Freeholder Boards, for congressional and legislative panels, and for colleges and universities. In 2014, he was appointed by a former Chief Justice of the NJ Supreme Court and a former Assistant U.S. Attorney for NJ to manage the dissolution of a corrupt public agency in Newark, New Jersey's largest city.

Working both with and without a Redevelopment Agency (in Rahway and Montclair, respectively), Mr. Hartnett has been involved with overseeing millions of square feet of commercial, industrial, and residential redevelopment. Additionally, he has planned, managed, and/or implemented hundreds of millions of dollars' worth of public projects, including municipal and regional facilities and infrastructure. He is renowned as an experienced, tough, and effective negotiator of development contracts to maximize the public interest. Related experience includes serving on the Board of Directors of the Union County Economic Development Corporation and as Vice President/CFO/CBO at Saint Peter's University, where he managed dozens of small, medium, and large campus construction projects.

Among many recognitions received, Mr. Hartnett has been honored by the NJ State Legislature and two governors for "remarkable accomplishments" in public management and for achieving "national distinction for technological innovation," and was featured in the national television seminar of Lebenthal & Co. for innovative financing of public projects.

Both Mr. DeRoberts and Mr. Hartnett have proven track records of designing the financing plans necessary to move projects forward.

Government Strategy Group's **familiarity with the Borough of Red Bank**, its local government, its issues and concerns, its stakeholders, and its development and redevelopment needs and challenges, surpasses that of any other consulting firm or team.

Beginning in October 2018, Government Strategy Group participated in the creation of Red Bank's Redevelopment Agency and has served as Project Manager since the Agency's creation earlier in 2019.

In 2018 Mr. DeRoberts and Mr. Hartnett successfully filled the Business Administrator role in Red Bank. Commencing in October of 2017, Government Strategy Group performed an in-depth review of Red Bank municipal operations over a period of seven months and produced a comprehensive Management Enhancement report. As part of that assignment, the GSG team interacted with dozens of Red Bank officials, managers, business people, community activists, and citizens, further deepening GSG's knowledge base of, and familiarity with, Red Bank.

Through these assignments, Government Strategy Group has proven its ability to be responsive to the Borough in a timely fashion and to accommodate the Borough's meeting needs. In fact, Mr. DeRoberts and Mr. Hartnett have literally been available for communications with the Borough on a 24/7 basis.

For all the above reasons, GSG respectfully submits that it meets or exceeds Red Bank's criteria for this RFP. Based on **reputation, relevant experience, qualifications, and proven record of service and performance**, Government Strategy Group is uniquely positioned to help Red Bank fulfill its highest goals and objectives with respect to community development and redevelopment.

PROPOSAL CONTENT REQUIREMENTS

Name, address, phone number

Government Strategy Group
450 Shrewsbury Plaza, #330
Shrewsbury, NJ 07702
(908) 930-0232
info@governmentstrategygroup.com

Biography/history of firm

Government Strategy Group is a division of Progressive Capital International, Inc. GSG was formed in 2006 to provide quality consulting and advisory services to county and local governments. We are based in NJ and focus our efforts exclusively in the state. Our team of senior public sector professionals includes former managers, administrators, CFOs, work flow systems experts and public safety experts. Please visit our website for a complete listing of team members and bios of each: www.governmentstrategygroup.com/team/

Principals

Kenneth DeRoberts, Chief Executive Officer is the sole owner of the firm. Senior team members include Joseph M. Hartnett, Executive Managing Director, Dr. Dale G. Caldwell, Senior Managing Director and Lawrence Caroselli, Senior Managing Director. They are supported by nine Managing Directors.

People who will be assigned

This engagement will be managed by Kenneth DeRoberts, CEO with support from Joseph Hartnett, Executive Managing Director and Dorothy Blakeslee, Managing Director.

Kenneth DeRoberts has a successful record of achievement as a senior-level government manager and an investment banker. Using strategic planning practices, he is an expert in restructuring government operations that leads to doing more while costing less.

DeRoberts oversaw and managed all redevelopment activity for the Township of Bloomfield. Nearly all of the current redevelopment projects were shaped during GSG's engagement. He currently provides Project Management and Oversight Consulting Service to the Red Bank Redevelopment Agency.

Joseph Hartnett Regarded as one of the most progressive and inventive public-sector managers in New Jersey, Joe served as CFO for St Peter's University and as City Manager for both Rahway and Montclair. As a management consultant, his clients have included financial institutions, public sector entities, NJ Transit, Fortune 500 companies and the US Navy.

Dorothy Blakeslee has over 25 years of experience as a financial analyst, financial advisor and investment banker. Dorothy has a proven ability to find creative solutions to

financial problems. She is on the boards of Bergen Community College, the NJ Housing and Mortgage Finance Agency and the NJ Ethnic Advisory Commission.

Our website has a complete listing of team members and bios of each:
www.governmentstrategygroup.com/team/

References

Former Bloomfield Mayor Raymond McCarthy
 (973) 214-3130
themccarthy@msn.com

Former Montclair Mayor Ed Remson
 (973) 477-6549
Remsen_wiley@verizon.net

Relevant prior experience

In 2017, Government Strategy Group was retained by the Borough of Red Bank to conduct a thorough Management Enhancement Review. The report, which was completed and delivered to the Borough in the spring of 2018, contained numerous recommendations to streamline operations and highlighted opportunities for cost savings and revenue enhancement.

GSG was appointed to provide Interim Business Administrator services for the Borough of Red Bank on January 1, 2018. This service concluded on June 30, 2018 with the successful recruitment of a professional Business Administrator.

During this engagement, GSG played an active role in various economic development and redevelopment efforts including the initiation of a comprehensive parking study. Our team participated in directing the pathway for a redevelopment project on Riverside Avenue which resulted in a recently completed Redevelopment Study for this project.

In GSG's Management Enhancement Review, the firm specifically recommended development of design standards so that potential developers could be better guided rather than the Borough reacting to developer concepts. Further, this report strongly recommended a newly created comprehensive Master Plan – one that includes elements for redevelopment and a recommendation to embrace the river for downtown enhancement.

The Borough of Red Bank retained Government Strategy Group to plan and oversee the process to create the Redevelopment Agency, including assisting the Mayor and Borough Council with selecting Commissioners to serve on the Agency as well as empaneling an Advisory Board.

Government Strategy Group has served as Project Manager since the Agency's creation earlier this year and has been actively engaged in overseeing the various professionals working on the Municipal Facilities Project and the Threshold Conformance Analysis.

Municipalities currently under contract

Government Strategy Group is currently serving as Project Manager for the Red Bank Redevelopment Agency and in its fourth year of a contract with the Township of Edison. The firm is currently providing service to the Boroughs of Matawan & Freehold, and the Township of Holmdel.

Redevelopment agency experience

Government Strategy Group has extensive Redevelopment experience, previously in the Townships of Bloomfield and Montclair, and several private sector clients. Currently the firm is serving as Project Manager and providing Consulting Oversight Service to Red Bank's Redevelopment Agency.

Fees

The fee for our services will be billed in accordance with the following hourly rates:

CEO	\$195
Executive Managing Director	\$185
Chief Marketing Officer	\$180
Sr. Managing Director	\$180
Managing Director	\$170
Associate Director	\$125
Admin/Clerical	\$75

GSG will not require reimbursement of routine operating expenses for its services under this contract. The only exception would be an item of non-routine expense, which would require the prior written approval of the Borough.

Proposed action plan, including tasks

GSG will provide and arrange for the management and oversight, on a consulting basis, for the operation of the agency, including assisting with budget preparation and management, board relations, regulatory compliance, government relations, and purchasing and contracting. In addition, we will:

- Devise executable redevelopment strategy that maintains Red Bank's socio-economic diversity and preserves its historic character
- Provide full support and assistance to the Redevelopment Agency to meet the approved Mission Statement, Goals and Objectives
- Project manage the Municipal Facilities Study and the Threshold Conformance Analysis
- Provide input on the Master Plan Update
- Develop strategies that address affordable housing
- Evaluate financial benefits and impact of redevelopment projects
- Analyze, review, oversee and coordinate all existing redevelopment agreements
- Negotiate new redevelopment agreements

- Oversee redevelopment project planning
- Assist with public input and communication strategy
- Work with Borough officials and community representatives designated by them to draft a "Good Neighbor Policy" for developers (This will ensure that developers will have a positive engagement with the community beyond design issues and will play a supportive role in the community.)
- Promote economic development within the Borough
- Coordinate the work of all related professionals – attorneys, designers/architects, planners, appraisers, financial advisors
- Actively engage (as a participant) in the Borough's newly revised Master Plan
- Coordinate necessary certifications by the Borough Engineer
- Develop recommended design standards for targeted areas
- Negotiate and oversee development contracts
- Monitor regulatory and development compliance
- Implement redevelopment plans

APPENDIX

- Proposal Form
- Non-Collusion Affidavit
- Stockholder Disclosure Certification
- Mandatory Equal Opportunity Language
- Affirmative Action Compliance Notice
- Political Contribution Disclosure Form
- Business Registration Certificate
- Certificate of Employee Information Report

PROPOSAL FORM

RO BANK REDEVELOPMENT AGENCY

(Contract Title and Bid Number, if applicable)

PROJECT MANAGEMENT CONSULTING & OVERSIGHT SERVICES

(Description of goods/services being bid)

The undersigned proposes to furnish and deliver the above goods/services pursuant to the bid specification and made part hereof:

VARIOUS HOURLY RATES

Amount in words

\$ _____

Amount in numbers

GOVERNMENT STRATEGY GROUP

Company Name

22-3430 255

Federal I.D. # or Social Security #

450 SHREWSBURY PLAZA, # 330
SHREWSBURY NJ 07702

Address

[Signature]

Signature of Authorized Agent

KENNETH D. ROBERTS

Type or Print Name

Title: CEO

908 930 0232

Telephone Number

10/18/19

Date

Fax Number

KDRC@GOVERNMENTSTRATEGYGROUP.COM
E-mail address

NON-COLLUSION AFFIDAVIT

State of New Jersey

County of MONMOUTH

SS:

I, KENNETH DE ROBERTS residing in LONG BRANCH
(name of affiant) (name of municipality)

in the County of MONMOUTH and State of NJ of full age,
being duly sworn according to law on my oath depose and say that:

I am CEO of the firm of GOVERNMENT STRATEGY GROUP
(title or position) (name of firm)

_____ the bidder making this Proposal for the bid

entitled PROJECT MANAGEMENT, and that I executed the said proposal with
(title of bid proposal)

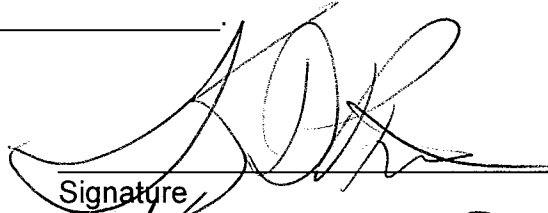
full authority to do so that said bidder has not, directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project; and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that the _____ relies upon
(name of contracting unit)

and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Subscribed and sworn to

before me this day


Signature

KENNETH DE ROBERTS

(Type or print name of affiant under signature)

October 17, 2019

Marlena McCray
Notary public of

My Commission expires 10-21-2020

(Seal)

MARLENA T. McCRAY
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires 10/21/2020

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: GOVERNMENT STRATEGY GROUP

Organization Address: 450 SHREWSBURY PLAZA, #330, SHREWSBURY NJ

Part I Check the box that represents the type of business organization:

- ☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- ☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- ☒ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)
- ☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)
- ☐ Other (be specific): _____

Part II

- ☐ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- ☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
KENNETH DE ROBERTS	450 SHREWSBURY PLAZA, #330 SHREWSBURY NJ

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above**. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **<name of contracting unit>** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **<type of contracting unit>** to notify the **<type of contracting unit>** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **<type of contracting unit>** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	<i>KENNETH DE ROBERTS</i>	Title:	<i>CFO</i>
Signature:	<i>[Signature]</i>	Date:	<i>10/18/19</i>

EXHIBIT A

MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE

N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)

N.J.A.C. 17:27

GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor, where applicable, will send to each labor union or representative or workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to employ minority and women workers consistent with the applicable county employment goals established in accordance with N.J.A.C. 17:27-5.2, or a binding determination of the applicable county employment goals determined by the Division, pursuant to N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the applicable employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval

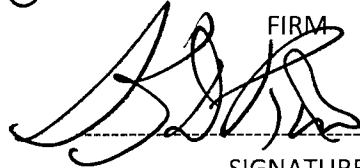
Certificate of Employee Information Report

Employee Information Report Form AA302

The contractor and its subcontractors shall furnish such reports or other documents to the Div. of Contract Compliance & EEO as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Div. of Contract Compliance & EEO for conducting a compliance investigation pursuant to **Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.**

SUBMITTED BY:

GOVERNMENT STRATEGY GROUP

 FIRM

SIGNATURE

CEO

TITLE

10/18/19

DATE

AFFIRMATIVE ACTION COMPLIANCE NOTICE
N.J.S.A. 10:5-31 and N.J.A.C. 17:27

GOODS AND SERVICES CONTRACTS
(INCLUDING PROFESSIONAL SERVICES)

This form is a summary of the successful bidder's requirement to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27-1 et seq.

The successful bidder shall submit to the public agency, after notification of award but prior to execution of this contract, one of the following three documents as forms of evidence:

(a) A photocopy of a valid letter that the contractor is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

OR

(b) A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-4;

OR

(c) A photocopy of an Employee Information Report (Form AA302) provided by the Division and distributed to the public agency to be completed by the contractor in accordance with N.J.A.C. 17:27-4.

The successful vendor may obtain the Affirmative Action Employee Information Report (AA302) from the contracting unit during normal business hours.

The successful vendor(s) must submit the copies of the AA302 Report to the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts (Division). The Public Agency copy is submitted to the public agency, and the vendor copy is retained by the vendor.

The undersigned vendor certifies that he/she is aware of the commitment to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27.1 et seq. and agrees to furnish the required forms of evidence.

The undersigned vendor further understands that his/her bid shall be rejected as non-responsive if said contractor fails to comply with the requirements of N.J.S.A. 10:5-31 and N.J.A.C. 17:27-1 et seq.

COMPANY:

GOVERNMENT STRATEGY GROUP

SIGNATURE:



PRINT NAME:

KENNETH DE ROBERTS

TITLE:

CEO

DATE:

10/18/19

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

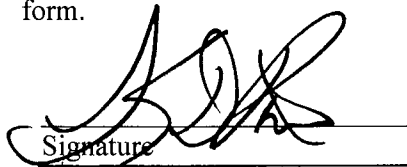
Required Pursuant To N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit
no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	GOVERNMENT STRATEGY GROUP		
Address:	450 SHREWSBURY PLAZA, # 330		
City:	SHREWSBURY	State:	NJ
		Zip:	07702

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

	KENNETH DE ROBERTS	CEO
Signature	Printed Name	Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
			\$
NO REPORTABLE CONTRIBUTIONS			

☐ Check here if the information is continued on subsequent page(s)

12/02/14

Taxpayer Identification# 223-430-255/000

Dear Business Representative:

Congratulations! You are now registered with the New Jersey Division of Revenue.

Use the Taxpayer Identification Number listed above on all correspondence with the Divisions of Revenue and Taxation, as well as with the Department of Labor (if the business is subject to unemployment withholdings). Your tax returns and payments will be filed under this number, and you will be able to access information about your account by referencing it.

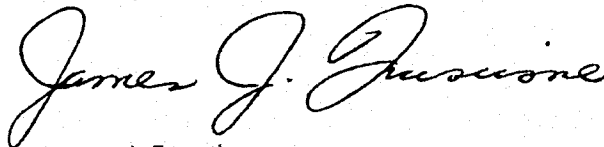
Additionally, please note that State law requires all contractors and subcontractors with Public agencies to provide proof of their registration with the Division of Revenue. The law also amended Section 92 of the Casino Control Act, which deals with the casino service industry.

We have attached a Proof of Registration Certificate for your use. To comply with the law, if you are currently under contract or entering into a contract with a State agency, you must provide a copy of the certificate to the contracting agency.

If you have any questions or require more information, feel free to call our Registration Hotline at (609)292-9292.

I wish you continued success in your business endeavors.

Sincerely,



James J. Fruscione
Director
New Jersey Division of Revenue

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY
DIVISION OF REVENUE
PO BOX 252
TRENTON, N J 08646-0252

TAXPAYER NAME:

PROGRESSIVE CAPITAL INTERNATIONAL, INC.

ADDRESS:

8 JANE RD
NEW PROVIDENCE NJ 07974-1850

EFFECTIVE DATE:

11/30/95

TRADE NAME:

GOVERNMENT STRATEGY GROUP

SEQUENCE NUMBER:

1306998

ISSUANCE DATE:

12/02/14



Director
New Jersey Division of Revenue

FORM-BRC

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

(04-00), D205640V

Certification 41623

**CERTIFICATE OF EMPLOYEE INFORMATION REPORT
RENEWAL**

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-JUL-2016** to **15-JUL-2023**

**GOV STRATEGY GRP (DBA) PROGRESSIVE CAPT INTER
1253 SPRINGFIELD AVE., #211
NEW PROVIDENCE NJ 07974**



Ford M. Scudder

FORD M. SCUDDER
Acting State Treasurer