



State of New Jersey Contract - 83909
RADIO COMMUNICATIONS EQUIPMENT &
ACCESSORIES
Motorola Manufacturer's Representative
Proposal



SOUTH
BRUNSWICK
FIRE DISTRICT #3

DATE: JANUARY 27, 2025

CUSTOMER #: 1036863414

BILL TO: SOUTH BRUNSWICK
FIRE DISTRICT #3
PO BOX 78
KINGSTON, NJ 08528

ATTN: ACCOUNTS PAYABLE
PHONE:
FAX:

SHIP TO: SOUTH BRUNSWICK
FIRE DISTRICT #3
6 HEATHCOTE RD
KINGSTON, NJ 08528

ATTN: CAPAIN CHUCK PISANO
PHONE: 609-924-1181
FAX: 609-924-9737

ULTIMATE
DESTINATION: SOUTH BRUNSWICK
FIRE DISTRICT #3
6 HEATHCOTE RD
KINGSTON, NJ 08528

ATTN: CAPTAIN CHUCK PISANO
PHONE: 509-924-1181
FAX: 609-924-9737

PLEASE SEND PURCHASE ORDER TO:

VENDOR#: VENDOR: MOTOROLA SOLUTIONS, INC.
C/O WIRELESS C&E
P.O. BOX 29
CHESTER, NJ 07930-0029
ATTN: JOHN VILOT
PHONE: (908) 879-8556
FAX: (908) 879-8323
E-MAIL: jvilot@wirelessce.com

CONTRACT LINE No.	COMM CODE	MODEL	DESCRIPTION	QTY	LIST UNIT PRICE	Ext UNIT PRICE	NJ State Discount	DISC UNIT PRICE	DISC EXTENDED PRICE
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TOTAL NUMBER OF APX 8000XE PORTABLE RADIOS: 20
(MODEL 1.5 TOP DISPLAY ONLY; NO KEYPAD; RUGGEDIZED BLACK HOUSING)

ASTRO® APX 8000XE Digital Portable Radio - Model 1.5 Top Display Only; No Keypad (Charger NOT Included)

00002	726-88-085633	H91TGD9PW5AN	APX 8000 ALL BAND PORTABLE MODEL 1.5	20	\$7,138.00	\$142,760.00	25.00%	\$5,353.50	\$107,070.00
00002	726-88-085633	QA02006	ENH: APX8000XE RUGGED RADIO	20	\$880.00	\$17,600.00	25.00%	\$660.00	\$13,200.00
00002	726-88-085633	Q806	ADD: ASTRO DIGITAL CAI OPERATION	20	\$567.00	\$11,340.00	25.00%	\$425.25	\$8,505.00
00002	726-88-085633	H38	ADD: SMARTZONE OPERATION	20	\$1,650.00	\$33,000.00	25.00%	\$1,237.50	\$24,750.00
00002	726-88-085633	Q361	ADD: P25 9600 BAUD TRUNKING	20	\$330.00	\$6,600.00	25.00%	\$247.50	\$4,950.00
00002	726-88-085633	QA00580	ADD: TDMA OPERATION	20	\$495.00	\$9,900.00	25.00%	\$371.25	\$7,425.00
00002	726-88-085633	G996	ADD: PROGRAMMING OVER P25 (OTAP)	20	\$110.00	\$2,200.00	25.00%	\$82.50	\$1,650.00
00002	726-88-085633	QA09008	ADD: GROUP SERVICES	20	\$165.00	\$3,300.00	25.00%	\$123.75	\$2,475.00
00002	726-88-085633	QA03399	ADD: ENHANCED DATA APX	20	\$165.00	\$3,300.00	25.00%	\$123.75	\$2,475.00
00002	726-88-085633	Q667	ADD: ADP ONLY	20	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00002	726-88-085633	H869	ENH: MULTIKEY	20	\$363.00	\$7,260.00	25.00%	\$272.25	\$5,445.00
00028	920-46-085647	Q887	ADD: 5 YEAR ESSENTIAL SERVICE Provides 5 years of hardware coverage beginning at time of purchase. Repairs will be made only at the designated Motorola repair depot. Local services are not included. Motorola will pay the inbound shipping charges only with use of the Motorola designated delivery service. Motorola will pay for outbound shipping via Motorola's normal shipping methods. No discounts are allowed on this option.	20	\$306.00	\$6,120.00	0.00%	\$306.00	\$6,120.00

SUBTOTAL APX 8000XE PORTABLE RADIOS	20							\$9,203.25	\$184,065.00
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ACCESSORIES FOR APX 8000XE PORTABLE RADIOS

XVE500 Remote Speaker Microphone (Black) Replaces Discontinued XE500 RSM & Requires Minimum Firmware Version R30.00.00

00013	726-90-085643	PMMN4154ABLK	XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT BLACK WITH KNOB, UL	20	\$748.00	\$14,960.00	20.00%	\$598.40	\$11,968.00
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Multi-Unit Charger

00013	726-90-085643	NNTN8844B	CHARGER, MULTIUNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	4	\$1,705.20	\$6,820.80	20.00%	\$1,364.16	\$5,456.64
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SUBTOTAL ACCESSORIES FOR APX 8000XE PORTABLE RADIOS									\$17,424.64
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CONTRACT LINE No.	COMM CODE	MODEL	DESCRIPTION	QTY	LIST UNIT PRICE	Ext UNIT PRICE	NJ State Discount	DISC UNIT PRICE	DISC EXTENDED PRICE
TOTAL NUMBER OF APX 8500 MOBILE RADIOS: (DUAL E5 DASH CONTROL HEADS FOR CAR/VAN/SUV)				2					
ASTRO® APX 8500 Digital All Band Mobile Radio - Dual E5 Control Heads For Two Chiefs' Vehicles									
00003	726-88-085633	M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE	2	\$5,894.00	\$11,788.00	25.00%	\$4,420.50	\$8,841.00
00003	726-88-085633	G806	ENH: ASTRO DIGITAL CAI OP APX	2	\$567.00	\$1,134.00	25.00%	\$425.25	\$850.50
00003	726-88-085633	G51	ENH: SMARTZONE OPERATION APX	2	\$1,650.00	\$3,300.00	25.00%	\$1,237.50	\$2,475.00
00003	726-88-085633	G361	ENH: P25 TRUNKING SOFTWARE APX	2	\$330.00	\$660.00	25.00%	\$247.50	\$495.00
00003	726-88-085633	GA00580	ADD: TDMA OPERATION	2	\$495.00	\$990.00	25.00%	\$371.25	\$742.50
00003	726-88-085633	G996	ENH: OVER THE AIR PROVISIONING	2	\$110.00	\$220.00	25.00%	\$82.50	\$165.00
00003	726-88-085633	GA09000	ADD: DIGITAL TONE SIGNALING	2	\$165.00	\$330.00	25.00%	\$123.75	\$247.50
00003	726-88-085633	GA09008	ADD: GROUP SERVICES	2	\$165.00	\$330.00	25.00%	\$123.75	\$247.50
00003	726-88-085633	QA03399	ADD: ENHANCED DATA APX	2	\$165.00	\$330.00	25.00%	\$123.75	\$247.50
00003	726-88-085633	G193	ADD: ADP ONLY	2	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00003	726-88-085633	W969	ADD: MULTIKEY OPERATION	2	\$363.00	\$726.00	25.00%	\$272.25	\$544.50
00003	726-88-085633	GA01670	ADD: APX E5 CONTROL HEAD	2	\$717.00	\$1,434.00	25.00%	\$537.75	\$1,075.50
00003	726-88-085633	G444	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00003	726-88-085633	G67	ADD: REMOTE MOUNT E5 MP	2	\$327.00	\$654.00	25.00%	\$245.25	\$490.50
00003	726-88-085633	GA00092	ADD: APXM DUAL E5 CH	2	\$627.00	\$1,254.00	25.00%	\$470.25	\$940.50
00003	726-88-085633	G628	ADD: REMOTE MOUNT CABLE 17 FT APX (To Front & Rear)	2	\$17.00	\$34.00	25.00%	\$12.75	\$25.50
00003	726-88-085633	G892	ADD: NO RF ANTENNA NEEDED (Wireless To Provide All-Band Antenna)	2	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00003	726-88-085633	GA01606	ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED	2	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00003	726-88-085633	GA01517	DEL: NO J600 ADAPTER CABLE NEEDED	2	\$0.00	\$0.00	25.00%	\$0.00	\$0.00
00003	726-88-085633	G892	ENH: HAND MIC.GCAI WATER RESISTANT	4	\$79.00	\$316.00	25.00%	\$59.25	\$237.00
00003	726-88-085633	G831	ADD: SPKR 15W WATER RESISTANT	4	\$66.00	\$264.00	25.00%	\$49.50	\$198.00
00028	920-46-085647	GA00318	ADD: 5 YEAR ESSENTIAL SERVICE	2	\$480.00	\$960.00	0.00%	\$480.00	\$960.00
SUBTOTAL APX 8500 MOBILE RADIOS - DUAL CONTROL HEADS				2				\$9,391.50	\$18,783.00



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CONTRACT LINE No.	COMM CODE	MODEL	DESCRIPTION	QTY	LIST UNIT PRICE	Ext UNIT PRICE	NJ State Discount	DISC UNIT PRICE	DISC EXTENDED PRICE	
TOTAL NUMBER OF APX 8500 MOBILE RADIOS:					3					
(DUAL E5 DASH CONTROL HEADS FOR APPARATUS)										
ASTRO® APX 8500 Digital All Band Mobile Radio - Dual E5 Control Heads For Three Engines										
00003	726-88-085633	M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE	3	\$5,894.00	\$17,682.00	25.00%	\$4,420.50	\$13,261.50	
00003	726-88-085633	G806	ENH: ASTRO DIGITAL CAI OP APX	3	\$567.00	\$1,701.00	25.00%	\$425.25	\$1,275.75	
00003	726-88-085633	G51	ENH: SMARTZONE OPERATION APX	3	\$1,650.00	\$4,950.00	25.00%	\$1,237.50	\$3,712.50	
00003	726-88-085633	G361	ENH: P25 TRUNKING SOFTWARE APX	3	\$330.00	\$990.00	25.00%	\$247.50	\$742.50	
00003	726-88-085633	GA00580	ADD: TDMA OPERATION	3	\$495.00	\$1,485.00	25.00%	\$371.25	\$1,113.75	
00003	726-88-085633	G996	ENH: OVER THE AIR PROVISIONING	3	\$110.00	\$330.00	25.00%	\$82.50	\$247.50	
00003	726-88-085633	GA09000	ADD: DIGITAL TONE SIGNALING	3	\$165.00	\$495.00	25.00%	\$123.75	\$371.25	
00003	726-88-085633	GA09008	ADD: GROUP SERVICES	3	\$165.00	\$495.00	25.00%	\$123.75	\$371.25	
00003	726-88-085633	QA03399	ADD: ENHANCED DATA APX	3	\$165.00	\$495.00	25.00%	\$123.75	\$371.25	
00003	726-88-085633	G193	ADD: ADP ONLY	3	\$0.00	\$0.00	25.00%	\$0.00	\$0.00	
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00003	726-88-085633	GA00092	ADD: APXM DUAL E5 CH	3	\$627.00	\$1,881.00	25.00%	\$470.25	\$1,410.75	
00003	726-88-085633	G628	ADD: REMOTE MOUNT CABLE 17 FT APX (To Cab)	3	\$17.00	\$51.00	25.00%	\$12.75	\$38.25	
00003	726-88-085633	G609	ADD: REMOTE MOUNT CABLE 50 FT APX (To Pump Panel)	3	\$39.00	\$117.00	25.00%	\$29.25	\$87.75	
00003	726-88-085633	G892	ADD: NO RF ANTENNA NEEDED (Wireless To Provide All-Band Antenna)	3	\$0.00	\$0.00	25.00%	\$0.00	\$0.00	
00003	726-88-085633	GA01606	ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED	3	\$0.00	\$0.00	25.00%	\$0.00	\$0.00	
00003	726-88-085633	GA01517	DEL: NO J600 ADAPTER CABLE NEEDED	3	\$0.00	\$0.00	25.00%	\$0.00	\$0.00	
00003	726-88-085633	G892	ENH: HAND MIC,GCAI WATER RESISTANT	6	\$79.00	\$474.00	25.00%	\$59.25	\$355.50	
00003	726-88-085633	G831	ADD: SPKR 15W WATER RESISTANT	6	\$66.00	\$396.00	25.00%	\$49.50	\$297.00	
00028	920-46-085647	GA00318	ADD: 5 YEAR ESSENTIAL SERVICE	3	\$480.00	\$1,440.00	0.00%	\$480.00	\$1,440.00	
SUBTOTAL APX 8500 MOBILE RADIOS - DUAL CONTROL HEADS				3					\$9,420.75	\$28,262.25



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PROGRAMMING & INSTALLATIONS SERVICES BY WIRELESS COMMUNICATIONS & ELECTRONICS

Programming Services (To Be Completed During Normal Business Hours M-F 8:00 am - 4:00 pm)

00027	925-36-085646	LSV00Q00202A	PORTABLE RADIO PROGRAMMING (RE-USE EXISTING CODE PLUG)	20	\$118.00	\$2,360.00	0.00%	\$118.00	\$2,360.00
00027	925-36-085646	LSV00Q00202A	MOBILE RADIO PROGRAMMING (RE-USE EXISTING CODE PLUG)	5	\$136.00	\$680.00	0.00%	\$136.00	\$680.00
00027	925-36-085646	SVCPRO111066A	REMOVAL & INSTALLATION OF TWO DUAL HEAD MOBILE RADIOS IN CHIEFS' VEHICLES; THREE DUAL HEAD MOBILE RADIOS IN FIRE APPARATUS; (Includes Wireless C&E Supplying & Installing Five All-Band Mobile Radio Antennas).	1	\$9,700.00	\$9,700.00	0.00%	\$9,700.00	\$9,700.00

SUBTOTAL PROGRAMMING & INSTALLATION SERVICES

\$12,740.00

Notes:

1. Terms are Net 30 days items as shipped.
2. Terms and prices are quoted from the Motorola NJ State Contract 83909.

GRAND TOTAL

\$261,274.89