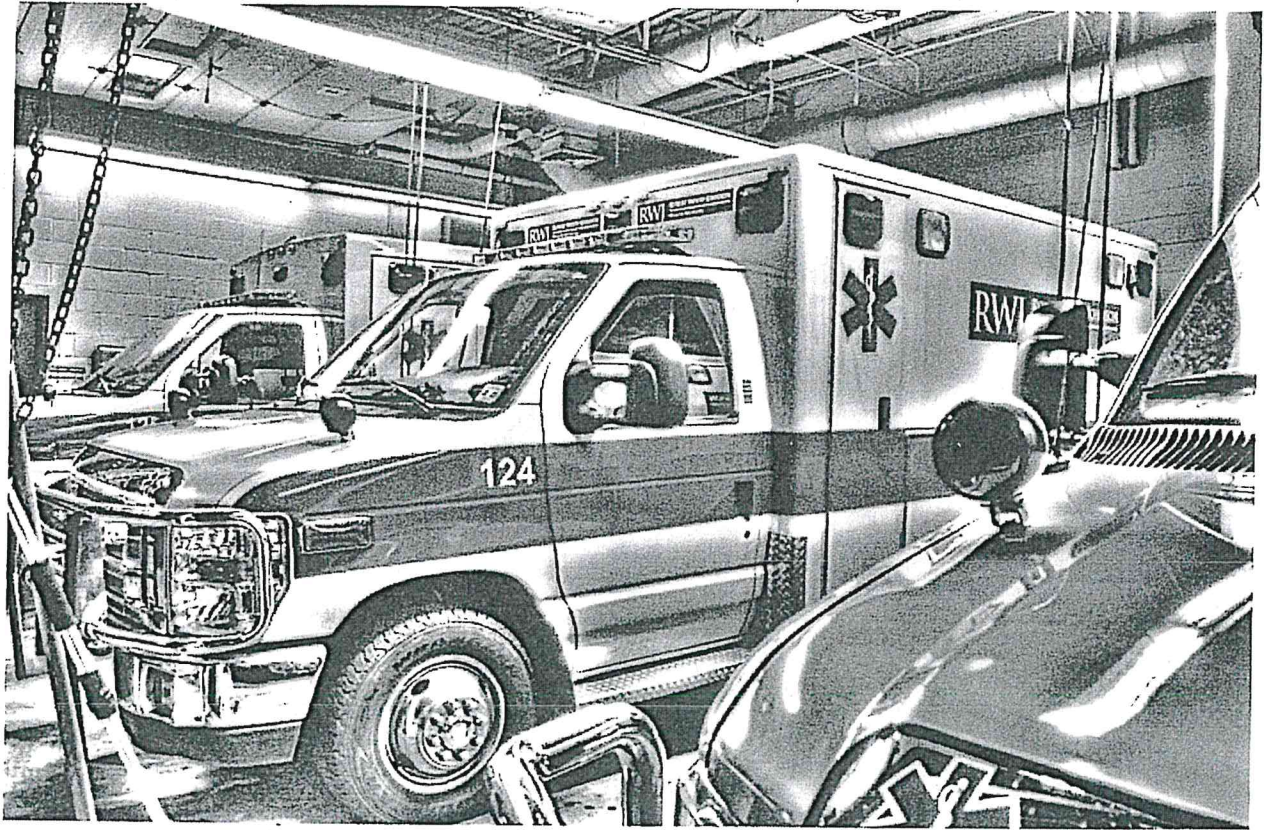




Response to the Borough of South River Request for
Providing a Basic Life Support Emergency Medical
Services (EMS) Response and Transportation System

RWJBarnabas | EMS
HEALTH

Submitted: October 20, 2021

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Borough of South River Proposal for Provision of Emergency Medical Services

Submitted by: RWJBarnabas Health EMS

Vendor Information

Physical Main Operations Address:

RWJBarnabas Health EMS
Mobile Health
126 Paterson Street
New Brunswick, NJ 08901

Mailing Address:

379 Campus Drive, 3rd Floor
Somerset, NJ 08873
Attn: Mobile Health (EMS) Department

Administrative Point of Contact:

Anthony Raffino, MICP, FP-C
Assistant Vice President
Main number: (732) 729-7135
Fax: (732) 418-8336
Email: Anthony.Raffino@rwjbh.org

Submitted: October 20, 2021

Executive Summary

The RWJBarnabas Health EMS (hereinafter referred to as "RWJBH EMS," also known as Robert Wood Johnson Health Network, Inc. "RWJHN") has provided emergency medical services (EMS) continuously since 1982 to a coverage area that spans 9 counties in New Jersey. We are a comprehensive EMS division that provides basic life support (BLS), advanced life support (ALS), specialty care transport (SCT), EMS communications, EMS and trauma education, community outreach, injury prevention education, and EMS disaster response and education. As the largest EMS provider in the state and one of the largest in the country, RWJBH EMS treats and transports more than 120,000 patients annually. RWJBH EMS is dedicated to delivering our patients high-quality treatment and transportation with compassion, dignity, empathy, and respect. As the region's needs for healthcare evolve, new challenges arise. RWJBH EMS meets these challenges with state of the art equipment, a modern fleet, a superior communications center, and a dedicated team of medical directors and leadership. Most importantly, we have skilled, caring EMS professionals who make us proud every day. Our team will work collaboratively with the Borough to ensure that first and foremost, the patients we serve in your community receive the highest quality of prehospital care available. Our commitment starts with each patient, their families, and our communities. Professionally, we extend these commitments to our partners and fellow first responders.

RWJBH EMS is a not-for-profit corporation, licensed under RWJ University Hospital (hereinafter referred to as "RWJUH") wholly owned by the RWJBarnabas Health System (hereinafter referred to as "RWJBH"), the parent corporation for numerous healthcare entities in the State of New Jersey, including eleven (11) Acute Care Hospitals, four (4) Children's Hospitals, and numerous outpatient centers across the state.

Now as the largest unified EMS provider in the state, RWJBH EMS serves as the system-wide EMS Division for the RWJBarnabas Health. Achieved by unifying and growing the previously established divisions including RWJ Mobile Health Services (New Brunswick, Somerset, and Hamilton), Rahway MICU, and Jersey City Medical Center EMS. Additionally, the RWJBH training center now falls under the RWJBH EMS umbrella. A visual representation of this relationship can be seen in Tab J. RWJBH understood the need for enhancement in pre-hospital services for the community and has since provided RWJBH EMS with significant support for the growth and improvement required to provide superior medical care. With this support, RWJBH EMS has strengthened community relationships through community outreach and EMS coverage. Located in Tab L is a map of our service area.

RWJBH EMS Training Center is now the state's largest Training Center with over 130 full-time and per diem education staff. The staff is comprised of subject matter experts from a diverse group of professionals from EMTs, paramedics, tactical paramedics, dive medics, flight paramedics, flight nurses, physicians, physician assistants, registered nurses, law enforcement officers, emergency preparedness, and fire-fighters. RWJBH EMS EMTs and paramedics also supplement the education staff, connecting the classroom to the current practice in the field.

The Training Center has a Paramedic Program that is accredited by the Committee on Accreditation of Educational Programs for the Emergency Medical Services Professions. This program is held at our Jersey City Medical Center location in affiliation with Hudson County Community College. We have expanded and added a campus in East Brunswick that started in early 2020. This program is training current EMTs to become Paramedics. The Training Center also is an EMT Training Program that is accredited by NJ Office of Emergency Medical Services. The training center credentials approximately 800 new EMTs each year. EMT programs are held at the following campuses: Jersey City, Somerset, Rahway, Belleville, Monmouth, Lakewood, East Brunswick.

For the Borough, RWJBH EMS will staff the ambulances with a minimum of two (2) New Jersey certified emergency medical technicians, and all employees receive extensive additional training. This training includes regular quarterly competency evaluations with classroom and practical components in areas such as airway management, cardiac and respiratory care, trauma care, pediatrics, incident management, and more. RWJBH EMS supports employee professional development with additional education and training, including the Just Culture program, Lean, and cultural competence. Additionally, our full and part-time employees have access to a generous tuition assistance program. By virtue of the relationship between RWJBarnabas and the Rutgers Medical School, all RWJBH EMS providers remain on the cutting edge of medical care at all times.

RWJBH EMS supports these functions with Med Central, a state-of-the-art regional communications center located in New Brunswick. These dispatch centers are staffed 24/7 with fully trained and certified emergency medical dispatchers at the APCO or MPDS standard. All calls are coordinated with a Tri-Tech VisiCAD system, which records all assignments and makes recommendations for closest-unit dispatch through a GPS InMotion gateway in each vehicle. RWJBH EMS also uses the Optima system for predicting call locations in the future based on past patterns, and uses this system to dynamically deploy ambulances around the system to maximize coverage and minimize response times. RWJBH EMS also utilizes a GPS gateway device called Pulse Genesis that allows our dispatch center to see the closest appropriate ALS unit in the region. This allows for the closest appropriate resource to be sent to emergencies without geographical borders. RWJBH EMS also operates on the New Jersey Interoperable Communications System (NJ-ICS), a robust 700 MHz P25 radio system with multiple talk groups for various needs and providing seamless coverage across the service area.

RWJBH EMS recently established a physician led Clinical Leadership Board. This board is responsible for our Quality Assurance (QA)/Quality Improvement (QI) process, clinical policies and procedures, formulary, clinical practice, and treatment algorithms. Participants include the company Medical Director, Dr. Wang, the assistant medical director from each of the ALS sites, and the ALS/BLS SCTU clinical staff. We are looking to expand the participation on the board to include physician specialists, contracted agencies or towns, and increase general staff participation.

In 2014, RWJBH EMS received the New Jersey Statewide Outstanding Private EMS System award for excellence in EMS. One of the major factors in leading to this recognition was our development of the Pit Crew CPR program that was started here in 2014. This program resulted in a 237% increase in cardiac arrest survival to neurologically intact discharge since its inception. RWJBH EMS has been able

to sustain a CPC Level 1 and 2 discharge rate from 34% to 68% with witnessed cardiac arrests over the past two years.

RWJBH EMS has the experience, infrastructure, financial resources, physician participation and patient centric approach to provide the residents, workers and visitors to the Borough of South River with the highest quality pre-hospital emergency medical care possible.

RWJBH EMS has an experienced management comprised of recognized EMS leaders including, Jim Smith, VP; Tony Raffino, AVP; Lauren Saum, Senior Director; Deanna Douglas, Director of Northern Region; Andy Ibanez, Manager of the Central Region; and James Sweeney, Manager of Communications Center. We have assembled a new executive team has over 80 years of experience and is uniquely adept in our ability to assist in varying models to meet the needs of our communities. We pride ourselves as an agency for our dedication to our communities, for our reliability with exceeding service performance, and maintaining our relationships. Please see Tab J to view the RWJBH EMS organizational chart and Tab K to view the leadership team biographies. RWJBH will work with the Borough of South River to provide employee specific information when deemed appropriate by RWJBH legal department. If awarded the bid, RWJBH EMS will provide a roster of their supervisory, management, and leadership team. RWJBH EMS employees are held to the highest standards for CEU's in the state of New Jersey. RWJBH EMS ensures that all employees are compliant with yearly clinical and administrative competencies. If awarded the bid, RWJBH EMS will provide the Borough of South River with evidence of this annual CEU training.

RWJBH EMS has a vast presence that covers from Jersey City to Ocean County. RWJBH EMS has provided BLS EMS services to South River for several years and is part of our Certificate of Need for our Paramedic Division. We started BLS EMS service as an emergency request to the Borough which eventually changed to a contract based on the previous RFP award. During this time, we have provided exceptional patient care and superior service to the Borough during the most difficult times of the pandemic. We look forward to continuing our service and partnership with South River.

REQUEST FOR PROPOSAL

1. SPECIFICATIONS

1. RWJBH EMS acknowledges that the Borough of South River is requesting basic life support (BLS) emergency medical service (EMS) response and transportation system for one BLS ambulance that would cover the Borough twenty-four hours a day, seven days a week.
2. Acknowledged.
3. Acknowledged.
4. Acknowledged.
5. Acknowledged.
6. Acknowledged.
7. Acknowledged.
8. Acknowledged.
9. Acknowledged.
10. Acknowledged.
11. Acknowledged.
12. Acknowledged.
13. Acknowledged.
14. Acknowledged.
15. Acknowledged.
16. Acknowledged.
17. Acknowledged.

2. REQUIREMENTS

1. RWJBH EMS acknowledges that the borough is requesting basic life support (BLS) emergency medical service (EMS) response and transportation system for one BLS ambulance that would cover the Borough twenty-four hours a day, seven days a week. This ambulance will be licensed for BLS by the New Jersey Office of Emergency Medical Services, and will be staffed with two (2) properly trained and certified emergency medical technicians. RWJBH EMS shall comply with all applicable laws and regulations governing the provision of BLS emergency ambulance services.
2. Acknowledged and attached in Tab E.
3. Acknowledged and attached in Tab F and G. RWJBH EMS has state of the art equipment that meet and exceed the guidelines required by the New Jersey Department of Health. All of our equipment is required to have service intervals maintenance is under contract with Emsar, an approved maintenance equipment vendor. RWJBH EMS has state of the art equipment including, but not limited to, P25 compatible radios.
4. RWJBH EMS acknowledges that the term of the contract would be for three (3) years with an option to extend the contract for two (2) additional one (1) year terms in the Borough's sole discretion.
5. Acknowledged.
6. Acknowledged. Updated insurance as required found in tab N.
7. Acknowledged.
8. Acknowledged and attached in Tab E.

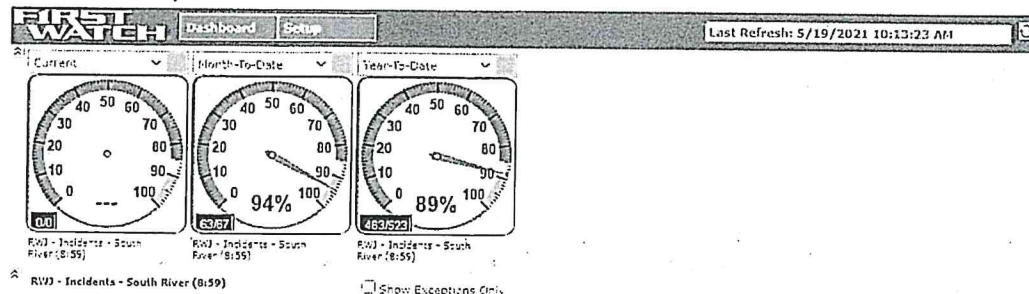
9. Acknowledged.
10. Acknowledged.
11. RWJBH EMS maintains the confidentiality and security of all patient medical records.
12. Acknowledged.
13. Acknowledged.
14. Acknowledged.
15. Acknowledged.
16. Acknowledged.
17. Acknowledged.

3. TECHNICAL SPECIFICATIONS

1. RWJBH EMS acknowledges that the borough is requesting basic life support (BLS) emergency medical service (EMS) response and transportation system for one BLS ambulance that would cover the Borough twenty-four hours a day, seven days a week. RWJBH EMS acknowledges the transportation priorities and that all crew members shall meet any applicable State and Federal rules and regulations. RWJBH EMS will work with the Borough to establish an acceptable written mutual aid plan. RWJBH EMS acknowledges that ambulances and associated equipment shall meet all state licensing certification, servicing and maintenance requirements; shall be kept in good repair and condition. This ambulance will be licensed for BLS by the New Jersey Office of Emergency Medical Services, and will be staffed with two (2) properly trained and certified emergency medical technicians. RWJBH EMS shall comply with all applicable laws and regulations governing the provision of BLS emergency ambulance services.
2. With the acquisition of the building on 346 Cranbury Road in East Brunswick, formally the East Brunswick Squad Building, RWJBH EMS does not required the Borough office space and will station the BLS unit at this site, which is within a 2 mile radius of the boundaries of the Borough of South River at all times. In this building we will not only will we be providing EMT programs, but additionally a satellite campus for our paramedic program. We will also host numerous programs for the community and house our ALS unit and a Supervisor.
3. The ambulance serving the Borough will be licensed for BLS by the New Jersey Office of Emergency Medical Services, and will be staffed with two (2) properly trained and certified emergency medical technicians. RWJBH EMS shall comply with all applicable laws and regulations governing the provision of BLS emergency ambulance services. RWJBH EMS will provide notice to the Borough if any member of their staff has their license revoked.
4. RWJBH EMS has regional supervisors that will be able to be dispatched within a reasonable amount of time to respond to any scene in the Borough such as a Mass Casualty Incident, structure fire with injuries, helicopter, and other large scale emergencies or at the request of the Borough when appropriate.
5. Acknowledged.
6. Acknowledged.

7. Acknowledged. The BLS unit will be stationed at 346 Cranbury Road in East Brunswick and will provide daily notice to the Borough regarding the location of the unit. RWJN acknowledges the permission for the use of the BLS unit for mutual aid while understanding that it is still responsible for the response time requirements of the contract.
8. RWJBH EMS acknowledged that all ambulance must meet the requirements of all federal, state and local laws, regulations, licenses and standards. RWJBH EMS has state of the art equipment that is compatible and can integrate with the Borough system. The ambulance will be equipped with two-way radio communication equipment capable of communicating with Borough and each person staffed on the ambulance must have a portable handheld radio with the same capabilities. A detailed list of our vehicles can be found tab G.
9. RWJBH EMS acknowledges the dispatch plan outlined and would request the right of first refusal.
10. RWJBH EMS acknowledges and agrees to the response times outlined in the RFP. Compliance with these standards can be found in Tab H.
 - i. Less than 8 minutes 59 seconds no less than 90% of the occasions in five (5) consecutive days.
11. RWJBH EMS will provide services that will be performed regularly, diligently, and operated in a manner that will ensure optimal patient care and performance. RWJBH EMS agrees to provide data outlined in RFP. RWJBH EMS will provide remote dashboards to the Borough that will measure daily, weekly, and monthly performance. RWJBH EMS acknowledges that the monthly reporting will be submitted by the tenth of the following month in electronic format. Below is an example of those dashboard additionally in Tab H is the past 3 months of the Borough's monthly reports. RWJBH EMS will continue to make sure that the reports meet all of the Borough's needs.

Firstwatch gauges are a real time web enabled tool used to manage contractual compliance. It provides interactive metrics and allows for online review of late calls based on the established business rules. The example below shows daily, monthly, and year-to-date contract compliance.



RWJBH EMS agrees to provide quality data. A team of EMS Medical Directors and Quality specialists oversees the QA process. Our Quality Policy is to establish and maintain a quality

assurance/quality improvement program in accordance with N.J.A.C 8:43G-27.1, 27.2, and Chapter 40 & 41, MICU Programs 8:41-9.8. The purpose of this policy is to maintain leading edge high quality patient care in a dynamically changing environment.

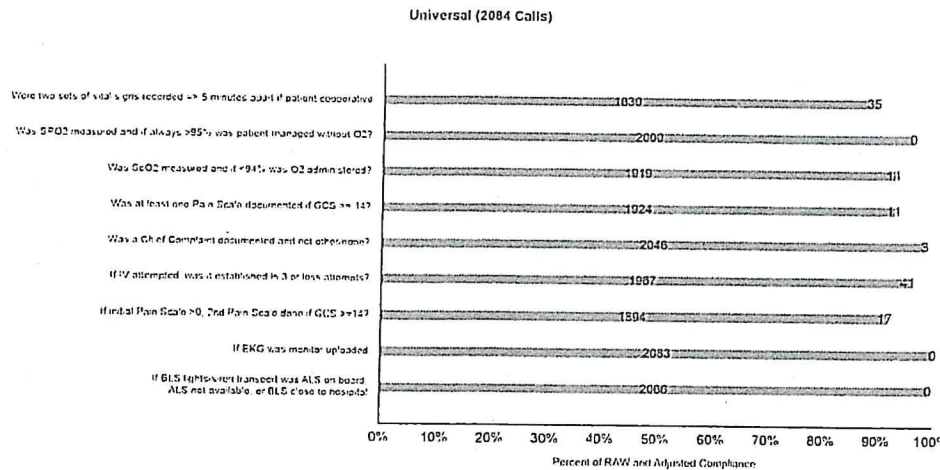
The quality assurance/quality improvement program is an ongoing process of monitoring: patient care, consistency with patient treatment and triage protocols, consistency of chart with tape review, appropriateness' base physician orders, completeness of medical record, compliance with patient treatment and triage protocols, excessive on-scene times, special procedures, radio failure, and any/all other areas deemed necessary by the EMS Medical Director and the Physician Clinical Board.

RWJBH EMS has implemented an added infection control procedure utilizing UV Light disinfection in ambulances for high risk cases.

The quality assurance/quality improvement program meets and/or exceeds all requirements and regulations set forth in Chapter 40 & 41, MICU Programs (8:41-9.7,8:41-9.8). This program is reviewed monthly for performance against benchmark and yearly for inclusion in continued surveillance. Below is a chart of the BLS Clinical Benchmarks Monitored as well as an example of the reporting.

BLS Clinical Benchmarks Monitored	
Cardiac Arrest	BLS Airway Compliance
Narcans	Protocol Compliance
	Airway Compliance
Trauma	< 10 Minutes on Scene
	SMR Compliance
	Trauma Activation
	Trauma Center Triage Appropriateness
Stroke	Last Known Well Documented
	Code Stroke Activation
	ALS Requested
	Appropriate O2 Use
Universal	Appropriate O2 Use
	Appropriate Lights and Sirens Usage
	Pain Scale Documentation
	Documentation compliance
ALS Utilization	Vitals with normal limits
	Compliance with protocols

PROTOCOL COMPLIANCE GRAPH



RWJBH EMS acknowledges the requirement to maintain proper documentation of calls for billing purposes and the request to provide quarterly financial reports outlined in the RFP. Please see sample below specifically for South River:

RWJBH Mobile Health
South River Sample quarterly financial Report
Q1 2020

(Non Billable = RMAs, BLS Assessments/triages, DOAs)

	Calls	Call %	Charges	Payments	Adjustments	Write Offs	Balance
NON BILLABLE	66	23.2%	\$ -	\$ -	\$ -	\$ -	\$ -
BILLABLE	218	76.8%	\$ 272,060	\$ 79,266	\$ 118,282	\$ 18,794	\$ 55,718
COMP/MVA	6	2.8%	\$ 7,410	\$ 2,434	\$ 1,970	\$ -	\$ 3,006
Medicaid	52	23.9%	\$ 64,935	\$ 16,976	\$ 37,168	\$ 7,085	\$ 3,705
Medicare	97	44.5%	\$ 120,556	\$ 36,716	\$ 69,437	\$ 6,267	\$ 8,135
OTHER CONTRACT	1	0.5%	\$ 1,270	\$ -	\$ -	\$ -	\$ 1,270
SELF PAY	28	12.8%	\$ 34,580	\$ -	\$ -	\$ 3,775	\$ 30,805
THIRD PARTY IN	34	15.6%	\$ 43,310	\$ 23,139	\$ 9,707	\$ 1,667	\$ 8,797
Grand Total	284	100.0%	\$ 272,060	\$ 79,266	\$ 118,282	\$ 18,794	\$ 55,718

12. RWJBH EMS agrees to provide the Borough with a written report of complaints as well as all additional requirements for complaints addressed in RFP.
13. RWJBH EMS acknowledges standby coverage for the Borough of South River.
14. RWJBH EMS acknowledges that the contract term is for three (3) years. The contract will include a renewal clause to provide for a renewal option on the part of the Borough for not more than two (2) additional one (1) year terms.
15. Acknowledged and attached in Tab I.
16. Acknowledged. After services are rendered, all information is sent to RWJBH EMS's vendor, Revenue Guard, who does the billing on behalf of RWJBH EMS. Billing complaints will first be

addressed by Revenue Guard and then by RWJBH EMS's Revenue Cycle team if necessary. The Borough will be kept informed of all complaints.

In conclusion, RWJBH EMS has been continuously providing emergency medical services (EMS) since 1982 to a coverage area that spans 9 counties in New Jersey and over 20 municipalities. We are a comprehensive EMS division that provides basic life support (BLS), advanced life support (ALS), specialty care transport (SCT), EMS communications, EMS and trauma education, community outreach, injury prevention education, and EMS disaster response and education. As the largest EMS provider in the state and one the largest in the country, RWJBH EMS treats and transports more than 120,000 patients annually. RWJBH EMS is dedicated to delivering our patients high-quality treatment and transportation with compassion, dignity, empathy, and respect. As the region's needs for healthcare evolve, new challenges arise. RWJBH EMS meets these challenges with state of the art equipment, a modern fleet, a superior communications center, and a dedicated team of medical directors and leadership. Most importantly, we have skilled, caring EMS professionals who make us proud every day. Our team will work collaboratively with the Borough to ensure that first and foremost, the patients we serve in your community receive the highest quality of prehospital care available. Our commitment starts with each patient, their families, and our communities. Professionally, we extend these commitments to our partners and fellow first responders. Professionally, we extend these commitments to our partners and fellow first responders. Located in Tab L is our service map and tab M our experience sheet demonstrating our coverage area.

RWJBH EMS offer our communities high level pre-hospital EMS services which include Emergency Dispatch, BLS-EMS, Paramedics, and Critical Care Nurses. Each community is unique and operates slightly differently throughout the state. Our agency is uniquely adept in our ability to assist in varying models to meet the needs of our communities. We pride ourselves as an agency for our dedication to our communities, for our reliability with exceeding service performance, and maintaining our relationships.

RWJBH EMS has provided BLS EMS services to South River for several years and the Borough is part of our Certificate of Need for our Paramedic Division allowing for greater continuity of care for Borough. We started BLS EMS service as an emergency request to the Borough which eventually changed to a contract based on the previous RFP award. During this time, we have provided exceptional patient care and superior service to the Borough during the most difficult times of the pandemic. Due to the cost of staffing and operations, RWJBH EMS is proposing a \$50,000.00 cost to the Borough of South River for EMS Services paid on an annual basis. We look forward to continuing our service and partnership with South River.

PROPOSAL

To Borough of South River
48 Washington Street, South River
Middlesex County, New Jersey 08883

PROPOSAL OF: RWJ Barnabas Health Ems

ADDRESS: 379 Campus Drive, Somerset NJ 08873

**FOR: PROVIDING A BASIC LIFE SUPPORT EMERGENCY MEDICAL
SERVICE ("EMS") RESPONSE AND TRANSPORTATION SYSTEM**

Gentlemen/Ladies:

We hereby certify that we are the only person or persons interested in this bid, that it is made without collusion with any person, firm, or corporation making another bid of the same contract, that the bid is in all respects fair and that no office of Borough or any person in the employ is directly or indirectly interested in this bid or in the supplies or work to which it relates, or in the profits or any portion thereof.

We further declare that we have carefully examined the Instructions to Bidders, Specifications, and Contract Form herein referred to and propose to furnish, deliver and/or install all necessary materials specified and in the manner and time prescribed and understand that the qualities of material as shown herein are approximate only and are subject to increase or decrease and further understand that all quantities of material, whether increased or decreased, are to be furnished at the following unit prices.

TOTAL BID PRICE FOR

\$ 50,000.00 annually

Exceptions to Specifications are to be shown:

Bidder to supply at least three (3) references:

<u>Kevin Zebro</u>	<u>Township of East Brunswick</u>	<u>732-390-8850</u>
Individual Name	Company Name	Telephone Number

<u>Sgt. Brian Farrer</u>	<u>Franklin Township</u>	<u>732-873-5533</u>
Individual Name	Company Name	Telephone Number

<u>Dan Mason</u>	<u>SASSA</u>	<u>908-337-0081</u>
Individual Name	Company Name	Telephone Number

The Bidder agrees that this bid shall be good and may not be withdrawn for a period of sixty (60) calendar days after the scheduled closing time for bids. Upon receipt of written notice of the acceptance of this bid, bidder will execute the formal contract within fourteen (14) days.

BIDDER: RWJBarnabas Health EMS October 20, 2021
COMPANY DATE


AUTHORIZED SIGNATURE

VP, mobile Health
TITLE

PROPOSAL CHECKLIST

Borough of South River

(Name of Local Contracting Unit)

Basic Life Support Emergency Medical Service (Ems)

(Name of Construction/Public Works Project)

Response and Transportation System

A. Failure to submit the following documents may be cause for the proposal to be rejected.

Required With
Submission of Bid
(Owner's checkmarks)

Initial Each Item
Submitted With
(Bidder's Initials)

X	Statement of corporate ownership, pursuant to <u>N.J.S.A. 52:25-24.2</u>	✓	
X	If Applicable, bidder's acknowledgment of receipt of any notice(s) or revision(s) addenda to an advertisement, specifications or bid document(s)	✓	
X	Disclosure of Investment Activities in Iran	✓	
X	Submission of a Non-Collusion Affidavit (this form must be Notarized) <u>N.J.S.A. 52:34-15</u>	✓	
X	Bidder's Certificate of Business Registration, pursuant to <u>N.J.S.A. 52:32-44</u>	✓	
X	Affirmative Action Exhibit A	✓	
X	Bidder's Affidavit	✓	

C. **SIGNATURE:** The undersigned hereby acknowledges and has submitted the above listed requirements.

Name of Bidder: RWJBarnabas Health Ems

By Authorized Representative:

Signature: 

Printed Name and Title: James F. Smith, VP of Mobile Health

Date: October 20, 2021

THIS CHECKLIST MUST BE SUBMITTED WITH BID PROPOSAL

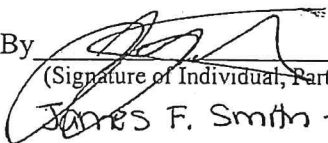
Non-Collusion Affidavit

Upon request, the vendor will be expected to amplify the foregoing statements as necessary to satisfy the Borough concerning his ability to successfully perform the work in a satisfactory manner.

The undersigned vendor submitting this proposal or bid certifies and affirms that such bid is genuine and is not the result of collusion; that said vendor has not colluded, conspired, connived, or agreed, directly or indirectly, with any vendor or person, to put in a false bid, or that such other persons shall refrain from bidding, and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person, to fix overhead, profit or cost element of said bid price, or that of any other vendor, or to secure any advantage against the Borough or any person interested in the proposed contract; and further, that such vendor has not, directly or indirectly, submitted this bid, or the contents thereof, or divulged information or data relative thereto to any association or to any member or agent thereof; and, that no Borough official or employee is interested directly or indirectly in the bid or in any portion of the bid, nor in the contract or in any part of the contract which may be awarded the undersigned on the basis of such bid.

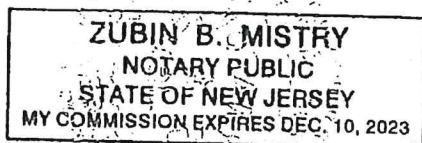
Signed this 19 day of October, 2021.

RWJBarnabas Health Ems
(Vendor)

By 
(Signature of Individual, Partner, or Officer Signing the Proposal)
James F. Smith - VP of mobile Health

SEAL

(Seal is required if vendor is a corporation)



Zmistry

AFFIRMATIVE ACTION

1. Vendors are required to comply with the requirements of N.J.S.A. 10:5-31 *et seq.* and N.J.A.C. 17:27.
2. Vendors shall execute and submit the Affirmative Action Exhibit A which follows on next page.
3. The successful vendor shall submit Affirmative Action evidence after notification of award, but prior to execution of the contract with the Borough. Affirmative Action evidence shall be either a copy of letter of Federal approval, or Certificate of Employee Report, or complete Form AA-302 (Employee Information Report).

EXHIBIT A

MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127) N.J.A.C. 17:27

GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or

expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

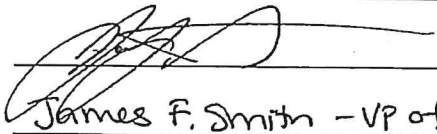
The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval

✓ Certificate of Employee Information Report

Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at www.state.nj.us/treasury/contract_compliance)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.

Company	<u>RWJ Barnabas Health Ems</u>
Signature	<u></u>
Title	<u>James F. Smith - VP of mobile H</u>
Date	<u>October 20, 2021</u>

Certification 4403

CERTIFICATE OF EMPLOYEE INFORMATION REPORT
RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of 15-JUL-2020 to 15-JUL-2023

ROBERT WOOD JOHNSON UNIVERSITY HOSPITAL
379 CAMPUS DRIVE
SOMERSET NJ 08873



Elizabeth Maher Muoio

ELIZABETH MAHER MUOIO
State Treasurer

DISCLOSURE STATEMENT

(P.L. 1977, Chapter 33)

The following statement is a list of all stockholders in this corporation or partners in this partnership with ten percent (10%) or greater interest therein, as the case may be. (IF NONE, WRITE NONE.)

Proposal Item: Basic Life Support Emergency medical service (EMS) Response and Transportation System

Name of Corporation or Partnership: RWJBarnabas Health EMS

Date October 20, 2021 of _____ Proposal: _____

Percentage of Interest in Corporation or Partnership:

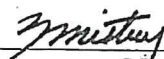
Name

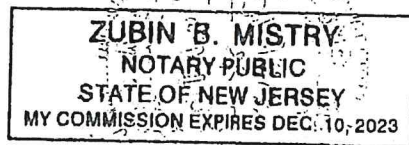
Address

_____	_____
_____	_____
_____ <u>NONE</u> _____	_____ <u>_____</u> _____
_____	_____
_____	_____
_____	_____


(Signature of Affiant)

Subscribed and sworn to before me this 20th
day of October, 2021.


(Notary Public)



VENDOR'S AFFIDAVIT

STATE OF New Jersey)
COUNTY OF Middlesex) : SS.:

James F. Smith being duly sworn, deposes and says that he/she resides at:
379 Campus Drive, Somerset NJ 08873
and that he/she is the Vice President of RWJ Barnabas Health Ems
(Title) (Partnership/Corporation)

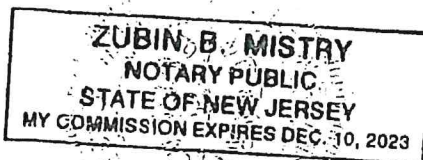
who signed the above Proposal or Bid, that he/she was duly authorized to sign and that the bid is the true offer of the vendor, that the seal attached is the seal of the vendor and that all declarations and statements contained in the bid are true to the best of his/her knowledge and belief.

He/she further deposes that he/she has submitted herewith a list of names and addresses of all stockholders and/or partners owning a ten percent (10%) or greater interest therein in compliance with P.L. 1977, Chapter 33, effective March 8, 1977.


(Signature of Affiant)

Subscribed and sworn to before me this 20th
day of October, 2021.

Zmistry
(Notary Public)



BOROUGH OF SOUTH RIVER

DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

NAME OF CONTRACTOR/VENDOR RWJ Barnabas Health EMS

PART 1:

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the New Jersey Department of Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

I certify, pursuant to Public Law 2012, c. 25, that neither the person or entity listed above for which I am authorized to submit a proposal

✓ is not providing goods or services of \$20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran,
AND

✓ is not a financial institution that extends \$20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in part 2 below to the Borough of South River under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the proposer/vendor, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

Name _____

Relationship to Proposer/Vendor _____

Description of Activities

NONE

Duration of Engagement _____

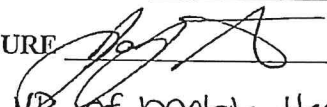
Anticipated Cessation Date _____

Proposer/Vendor Contact Name _____

Contact Phone Number _____

Certification: I being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above referenced person or entity. I acknowledge that the Borough of South River is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the Borough to notify the Borough in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the Borough of South River and that the Borough at its option may declare any contract(s) resulting from this certification void and unenforceable.

FULL NAME (print): James F. Smith

SIGNATURE 

TITLE: VP of mobile Health

DATE October 20, 2021

ACKNOWLEDGMENT OF RECEIPT OF ADDENDA TO BID DOCUMENTS

BOROUGH OF SOUTH RIVER

As required by N.J.S.A. 40A:11-23.la., the undersigned Bidder hereby acknowledges receipt of the following notices, revisions, or addenda to the bid advertisement, specifications or bid documents. By indicating date of receipt, bidder acknowledges the submitted bid takes into account the provisions of the notice, revision or addendum. Note that the local unit's record of notice to bidders shall take precedence and that failure to include provisions of changes in a bid proposal may be subject for rejection of the bid.

Number of Addendum/Revision	Received (mail, fax, pick-up, etc.)	Received
	NONE	

Acknowledgment by bidder:

Name of Bidder: RWJBarnabas Health Ems

Name and Title of Authorized Representative: James F. Smith VP of mobile Health

Signature: 

Date: October 20, 2021

THIS FORM MUST BE RETURNED EVEN IF NO ADDENDA IS PROVIDED

STOCKHOLDER DISCLOSURE STATEMENT
in compliance with N.J.S.A. 40A:11-23.2

Name of Business:

RWJBarnabas Health Ems

Principal Place of Business:

379 Campus Drive, Somerset NJ 08873

☐

PARTNERSHIP

☒

CORPORATION

☐

SOLE PROPRIETORSHIP

☐ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned. If one or more of the below is itself a corporation or partnership, I have annexed the names and addresses of anyone owning a 10% or greater interest therein.

☒ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

PLEASE CHECK APPROPRIATE BOXES ABOVE AND SIGN BELOW.

STOCKHOLDERS:
OF

%

NAME	STREET ADDRESS	CITY AND STATE	PARTNERSHIP

NONE

I further certify that no officer or employee of the Borough of South River has any interest, direct or indirect, in this corporation or partnership or in this contract.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

SWORN AND SUBSCRIBED TO
BEFORE ME THE 20th DAY
OF October, 2021

Zubini

Signature of Notary Public

[Signature]
SIGNATURE

LIST OF SUBCONTRACTORS
AS REQUIRED BY N.J.S.A. 40A:11-16
(This form must be submitted with bid)

In accordance with the Local Public Contracts Law N.J.S.A. 40A:11-16, the following is a list of names of the subcontractors to whom the bidder will subcontract the furnishing of work required for the completion of this project. If no subcontractors will be used, please state "None".

Trade	Company	Address
	NONE	

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

is statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: RWJBarnabas Health EMS

Organization Address: 379 Campus Drive Somerset, NJ 08873

Part I Check the box that represents the type of business organization:

- ☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- ☒ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- ☐ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)
- ☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)
- ☐ Other (be specific): _____

Part II

- ☐ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. (COMPLETE THE LIST BELOW IN THIS SECTION)

OR

- ☒ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. (SKIP TO PART IV)

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

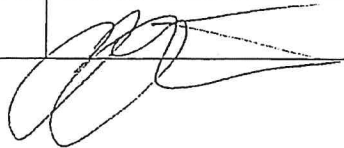
Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the <name of contracting unit> is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with <type of contracting unit> to notify the <type of contracting unit> in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the <type of contracting unit> to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	James F. Smith	Title:	Vice President
Signature:		Date:	10/20/21



STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: ROBERT WOOD JOHNSON HEALTH NETWORK, INC.
Trade Name:
Address: 120 ALBANY ST STE 750
NEW BRUNSWICK, NJ 08901
Certificate Number: 1672088
Effective Date: October 20, 2011
Date of Issuance: December 26, 2012

For Office Use Only:
20121226160841380

STATE OF NEW JERSEY
DEPARTMENT OF TREASURY
SHORT FORM STANDING

ROBERT WOOD JOHNSON HEALTH NETWORK, INC.

0100648100

With the Previous or Alternate Name

ROBERT WOOD JOHNSON HEALTH SYSTEM, INC. (Previous Name)

I, the Treasurer of the State of New Jersey, do hereby certify that the above-named New Jersey Non Profit Corporation was registered by this office on December 8, 1995.

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and registered office are:

Carl O'Brien
120 Albany Street
Suite 750
New Brunswick, NJ 08901



Certification# 112090371

IN TESTIMONY WHEREOF, I have
hereunto set my hand and affixed my
Official Seal at Trenton, this
5th day of June, 2008

A handwritten signature in black ink, appearing to read "R. David Rousseau".

R. David Rousseau
State Treasurer

Verify this certificate at
https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp



RWJ BARNABAS HEALTH, INC.

Consolidated Financial Statements and
Supplementary Information

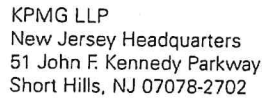
December 31, 2020 and 2019

(With Independent Auditors' Report Thereon)

RWJ BARNABAS HEALTH, INC.

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The Board of Trustees
RWJ Barnabas Health, Inc.:

Management's Responsibility for the Financial Statements

Auditors' Responsibility

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of RWJ Barnabas Health, Inc. as of December 31, 2020 and 2019, and the results of its operations, and its cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.



Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

KPMG LLP

Short Hills, New Jersey
April 29, 2021

