



Proposal for Basic Life Support EMS Service



Inspira Medical Centers, Inc.

Inspira Health

Response to Request for Qualifications and Proposal

For

Dennis Township, NJ

Provision of a Basic Life Support Emergency Medical Services Response and
Transportation Services

2021

November 16, 2021



Proposal for Basic Life Support EMS Service



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TRANSMITTAL LETTER

November 16, 2021

TOWNSHIP OF DENNIS

OFFICE OF THE DENNIS TWP CLERK

ATTN: JACKIE JUSTICE, TOWNSHIP CLERK

571 Petersburg Rd, PO BOX 204, Dennisville NJ 08251

Dear Madam,

Inspira EMS and Ground Transportation is pleased to answer the RFP for BLS Emergency Ambulance Service for Dennis Township in Cape May County, New Jersey.

Inspira EMS and Ground Transportation is a premier provider of Emergent and Non-Emergent Prehospital and Interfacility Medical Transport operating in the counties of Atlantic, Cape May, Cumberland, Gloucester, and Salem. As a quadruple licensed EMS agency, we proudly provide Basic and Advanced Life Support, Specialty Critical Care Transport and Mobility Assistance Vehicles.

Our Team of over 400 employees are governed by three (3) 24-hour Field Supervisors, one (1) 12-hour EMS Operations Supervisor, and three (3) Service Line Operations Managers. Our dispatch center, iCOMM, is staffed 24 hours per day with Emergency Medical Dispatchers, EMT's, and a Communications Supervisor. Inspira EMS provides pre-hospital 911 services to Maurice River, Downe, and Fairfield Townships in Cumberland County NJ, 911 BLS Service in Northfield and Linwood in Atlantic County, and Lower Township in Cape May County. We also provide Advanced Life Support Paramedic service in Cumberland, Salem, and Gloucester Counties.

Inspira EMS proudly participates in the NJ Motorsports Park racing season providing Basic and Advanced Life Support as well as Fire Suppression and Recovery Specialists. We provide in house Fleet Maintenance, Logistics, and 24-hour towing capability.



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Inspira EMS and Ground Transport is focused on providing professional, competent and compassionate care to the residents and visitors in our service areas. Our extensive clinical team assures up to date training, education, certification and other requirements are met, maintained and verified. Clinical oversight is provided by our Medical Director, Dr. Jay Stiefel, who maintains medical direction for all EMT's, Paramedic's and Registered Nurses through Standing Order and Radio Failure guidance as dictated in NJ OEMS Regulations, including 8:40 and 8:41.

Inspira Health is committed to the health and safety of our communities; please note that we have submitted a competitive bid without increase for all contract years.

In the event Inspira EMS is awarded the highest bid score, final acceptance of the contract will be subject to approval by the Board of Trustees of Inspira Health Network, Inc.

We look forward to the opportunity to serve the citizens and visitors of Dennis Township.

Should you have any questions feel free to contact me.

Sincerely,

Mark Chapman
Administrative Director
Inspira EMS
600 Cedar Street
Millville, New Jersey 08332
chapmanm@ihn.org
Phone (856)825-5063



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EXPERIENCE

Inspira Medical Centers, Inc. ("IHN") has been providing emergency medical services for over 40 years in Southern New Jersey at both the basic (EMT) and advanced life support (MICU) levels. Currently IHN provides 9-1-1 response services to the following communities:

- Maurice River Township (contract) – 911 Basic Life Support Pre-Hospital
- Downe Township (Municipal Resolution) – 911 Basic Life Support Pre-Hospital
- Fairfield Township (contract)– 911 Basic Life Support Pre- Hospital
- City of Northfield, Atlantic County (contract) 911 Basic Life Support 6/2021
- City of Linwood, Atlantic County (contract) 911 Basic Life Support 6/2021
- Lower Township, Cape May County (contract) 911 Basic Life Support 6/2021
- All of Cumberland, Salem, and Gloucester Counties at the Advanced Life Support Level (MICU).

IHN is licensed by the NJ Department of Health and is currently in good standing for the entire fleet of over 50 licensed operational EMS vehicles (License attached).



STAFFING & TRAINING

IHN currently employs over 400 full time and part time emergency medical services field providers, support staff, and EMS Academy staff. All IHN field staff exceed the minimum requirements of the State of New Jersey including clinical training, background checks, driving history and drug screening. Policy and Protocol binders are kept in each ambulance and online. All ambulances are equipped with Automatic External Defibrillators (AED) and all staff are certified to utilize them. Additionally, Emergency Medical Technician -Basic staff are trained in administration of Narcan, CPAP, Aspirin for



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cardiac chest pain and Epinephrine for anaphylaxis. Inspira EMS is in the process of adding Albuterol administration by basic life support providers for the treatment of acute exacerbation of asthma.

EMERGENCY BACK UP/SUPPORT SERVICES

IHN maintains a mutual aid plan for the provision of 9-1-1 requests during peak demand intervals. This plan is kept updated with the respective Communications dispatch protocol. The mutual aid plan will dispatch the nearest available ambulance service as a back-up when requested based on the type of incident and needs.

In addition to mutual aid protocol, IHN offers two (2) Bariatric Ambulances, a Mobile Health Clinic, a Fire Rehab unit, Special Operations Equipment including tents, heating and air-conditioning, and off-road ATV with patient transport capability. As a participating agency of the New Jersey Task Force, we are tasked with the care, housing, and operation of a 24-foot stake body with shelter system, skid steer and trailers, SOV with MCI Equipment, and additional off road "gator".

IHN will provide standby coverage for fire department activations as requested, as well as community events, MCI and Hazardous Materials exposure to the full of extent of our training and ability, to include advanced levels of service if requested by the entity that manages advanced care in the region.

IHN will provide additional support services to all fire departments with replacement of oxygen and medical supplies. Training and recertifications will be provided at a discounted or non-cost to the providers.

LOCATION, PROXIMITY AND RESPONSE TIME STANDARD

IHN shall maintain a fractile response time of less than 10 minutes for greater than 90% of requests for service in Dennis Township.

EMERGENCY DISPATCH SERVICE

IHN staffs our internal dispatch center (iCOMM) 24 hours/ 7 days a week. This will insure the immediate availability of direct communication to all calls made specifically to our organization. All requests for service that are made through the 9-1-1 system will go directly to the appropriate County Communications Center. These calls are directly handled by this public service answering point. All requests for emergency services are



Proposal for Basic Life Support EMS Service



dispatched directly by County Communications. Inspira EMS does utilize fluid deployment strategies that allow it to efficiently move non-emergency ambulance services into the 9-1-1 systems through its internal communications system. Mapping Software and GPR units are utilized to assure fastest and most direct routes are utilized for response. Field crews are fully trained in the operation of GPS, Zoll CAD and "Docsink" for communications and direction with iCOMM. All crews utilize pager, portable and mobile radio, unit cell phones, HIPAA compliant direct message service and CAD access to monitor service requests.

Requests for 911 activation will continue through the cities existing protocol. The need for additional units will be requested through agreed upon mutual aid plans to be negotiated with appropriate entities prior to commencement of services.

SERVICES & COST PROPOSAL

Inspira EMS is proposing, at the cost of One Hundred Ninety-Five Thousand Dollars (\$195,000.00) annually to the Township of Dennis: One (1) 24-hour ambulance daily; staffed with two (2) Emergency Medical Technicians who are certified and in good standing with the New Jersey Department of Health Office of Emergency Medical Services.

Additionally, available Inspira BLS units may be relocated to the Township of Dennis during times of high demand or MCI. Capable and properly equipped Advanced Life Support units may provide coverage as needed at no additional cost to the Township.

BILLING FOR SERVICES

IHN maintains an aggressive corporate compliance program focusing on billing practices. IHN will invoice all applicable third-party payors as well as residents and visitors for all out of pocket costs, such as copayments and deductibles as required by their subscriber agreement or under federal or state law. IHN will also invoice any uninsured patients in accordance with internal billing and apply IHN policies regarding charitable care as appropriate. IHN does not utilize the practice of billing insurance only when there is a patient responsibility component. IHN will make reasonable efforts to collect copayments and deductibles as required under current regulation.



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EXCEPTIONS AND DISCLOSURES

Inspira Health and Belleplain Emergency Corps have a signed Letter of Intent.

The expected completion date for the purchase of Belleplain Emergency Corps is prior to the start of this contract.

In the event the contract for EMS services is awarded to Inspira Health; the base of operations for the unit serving the Township of Dennis will be the Belleplain Emergency Corps Building at 167 Broad Street in Woodbine NJ.

The Belleplain location will serve as a secondary hub for BLS and Critical Care Transport units.

It is the intention of Inspira Health to assume responsibility of primary dispatch of contracted 911 BLS units through the Primary PSAP located at 167 Broad Street in Woodbine NJ.



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LEADERSHIP

Inspira EMS is proud that its leadership team has a combined experience of 500 years in EMS. The following is the organizational structure:



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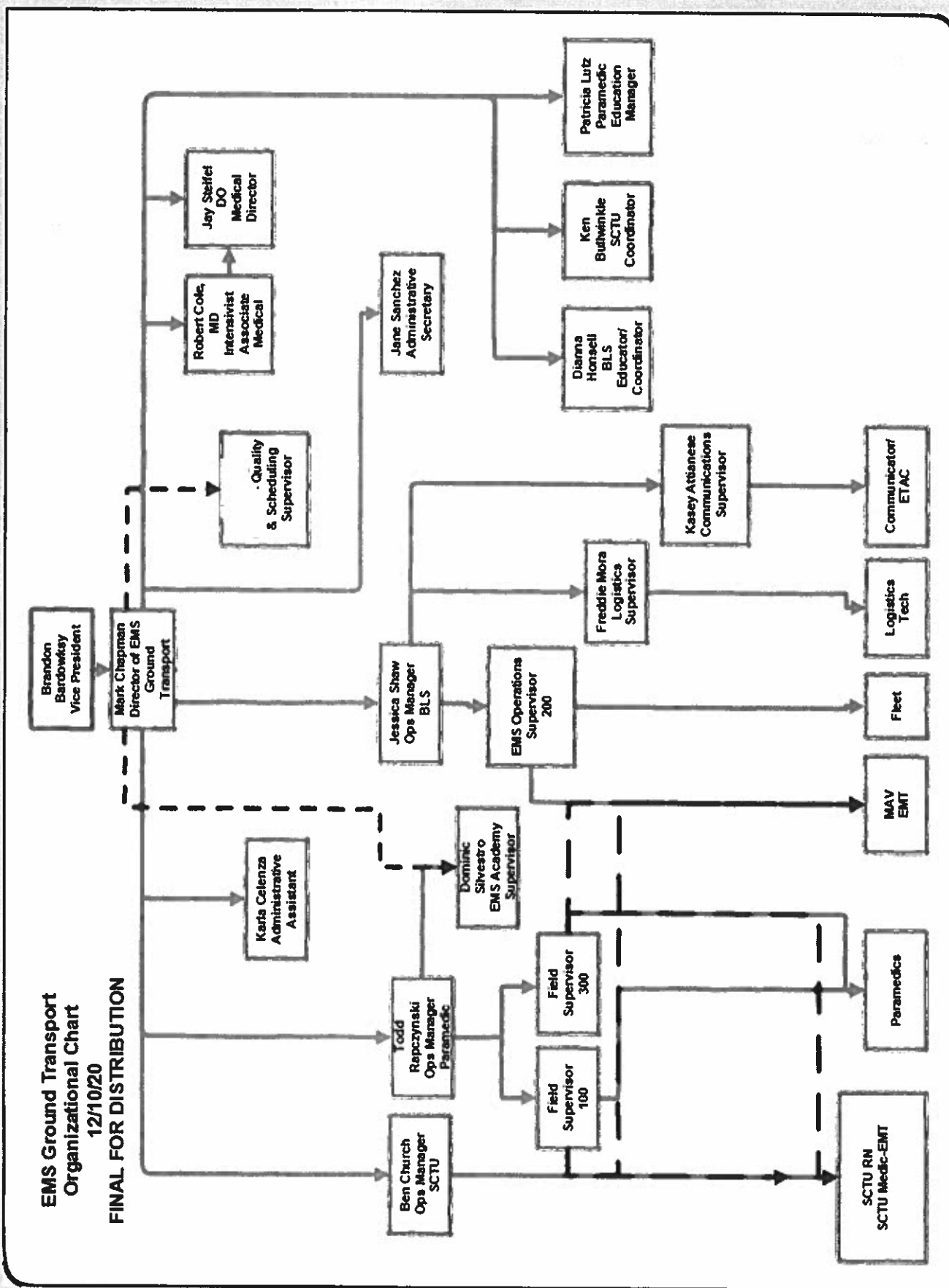


LEADERSHIP

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Mark Chapman

Administrative Director

Mark Chapman is the Administrative Director for the Emergency Medical Services Department of Inspira Health Network. He first entered Emergency Medical Services in 1978 and has been certified as a prehospital care provider for the past forty years. He has an earned doctorate in Theoretical and Applied Mathematics as well as Analytical Chemistry. Additionally, he has graduate degrees in Emergency Management and Public Health with a concentration in Health Care Education

His research interests in Emergency Medical Services include hybrid Emergency Medical Services instruction and the ability of Basic level Emergency Medical Services to provide excellent patient care using standing orders and protocols developed by Emergency Medical Services Medical Control Physicians. His research interests in mathematics and chemistry include investigating Chebyshev polynomials and their relationship to prime numbers as well as the adsorption and de-adsorption of pesticides found in aqueous and their impact on human and porcine cellular mitosis. Additionally, he has interests in applied theoretical mathematics and the impact of theoretical mathematics on the development of the interest of middle school students in science, technology, engineering and mathematics.

Ben Church

SCTU Operations Manager

Church Started in EMS in 1981 as a 5-point first aider in a college ambulance service in Northern NJ. He has been a RN for 33 years with his education at Cumberland county college ASN, BSN at Kean University and MS, HCA from New England College. While in North NJ the clinical and administrative background included ICU, ER, Organ Donation, Education and MICU in both staff and leadership roles. Opportunities in Critical Care Transport was initiated/facilitated/administrated, public outreach projects, and education programs that were EMS and Hospital based.

Nine years of Church's career were traveling as a RN from Hawaii to the east coast focusing on clinical opportunities in the ICUs, Eds and EMS departments. maintained a footprint in EMS clinical operations throughout the country. For 10 years Church's responsibilities included numerous EMS projects in South Jersey, mostly focused on operations and opportunity. The last 6 years' experience has been as a Supervisor and manager in the growing department. Currently responsibilities include Critical Care



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transport, organizational development, program improvement and system development for Inspira EMS.

Jessica Shaw **BLS Operations Manager**

Jessica's career in Public Safety and Emergency Medical Services began in 1997. Jessica began as a volunteer riding with Elwood Fire Rescue and Egg Harbor City Ambulance squad while completing her EMT certification and went on to graduate from the West Jersey School of Paramedic Sciences Paramedic Program. Jessica has held previous leadership positions in Emergency Medical Services prior to coming to Inspira in 2011. Jessica is committed to the health and safety of the community and has extensive experience in responsible expansion and growth methods for EMS agencies. Jessica currently oversees BLS, MAVT, iCOMM, Fleet and Logistics.

Jessica has been a New Jersey State Certified Paramedic for over 20 years. Jessica previously worked as a Federal Corrections Officer and Police Dispatcher. Jessica is currently completing her degree in Emergency Medical Services.

Todd Rapczynski **ALS Operations Manager**

Todd Rapczynski started his career in Emergency Services 32 years ago when he became a Fire Fighter for Bellmawr Fire Department. Todd started out as an EMT in the Bellmawr First Aid Squad. During his time there he was an Assistant Chief for the Squad. He also worked as an EMT for Philadelphia Racetrack, and Woodbury TLC EMS. Todd obtained several instructor qualifications in the various elements of Emergency Medical Services. Todd continues to teach these elements in Emergency Medical Services to experienced providers, and those in specialty positions. Todd has continued to be an instructor in the various elements of emergency Medical Services.

Todd has been a Paramedic for 23 years. He has worked for West Jersey Health/Virtua Health for 10 years and a Paramedic for Underwood Memorial Hospital/Inspira Health. As a Paramedic Todd Joined the Tactical Team in 1997 and Special Operations in 1998. He was a founding member of the NJEMSTF and a Southern NJ Leader. He became a Relief Supervisor for Inspira Health in 2002 and a Full Time Supervisor in 2007. In 2020 he was promoted to the ALS Service Line Manager. He has been deployed on multiple assignments including EMS response to NY on 9-1-1 and the following recovery period. Post Katrina as a leader of Medical in La. The task force was law enforcement, rescue,



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HazMat, and recovery. Numerous responses to area disasters in South Jersey and the region. Education is EMS based starting in 2001 with an Associates in Health Care, bachelor's in science for Information Technology, and a master's in organizational leadership. Specialty training included National Registry, Critical Care Paramedic, and instructor cards for PALS, ACLS, and CPR. He is co-Leadership for the EMS academy for Inspira.

Ken Bullwinkle, RN, MSN, CEN, CCRN, PHRN, MICN SCTU Coordinator

Ken grew up in the fire service and was destined to be in the fire/ems field from an early age. He is a third-generation fire responder. Upon turning 16 he joined the Upper Darby Fire Company in PA and this started his 27 years and counting in Emergency services. Starting as an EMT and joining several 911 and transport companies, a passion began for EMS. Ken continued his education and attended Widener University and majored in Nursing. He graduated with his BSN and began a career in the Emergency Department as well as the ICU with hopes of becoming a flight nurse. Gaining the requisite experience and certifications, that journey allowed him to continue to work in 911 as a PHRN with several paramedic units in PA and then to become a flight nurse prior to his joining the Inspira team. Ken holds advanced certifications in emergency nursing (CEN), critical care nursing (CCRN) and pre-hospital nursing (MICN and PHRN). For the last 15 years, in addition to his clinical and patient care responsibilities, he has been in the education role at several area hospitals covering various ED, Critical Care and EMS departments. Ken has earned a master's degree in Nursing Education from Drexel University in 2010. He was honored twice as the Educator of the year while serving as the Clinical Educator/Training officer for St. Francis Hospital in Wilmington, DE for their emergency department and their EMS divisions. Ken is national faculty for several NAEMT programs in PA, NJ and DE and holds instructor certifications in CPR, ACLS, PALS, PHTLS and others. Ken is also adjunct faculty in their EMT and Paramedic Programs at Delaware County Community College in PA. As a resident of Salem County, he maintains active membership in the Reliance Fire Department covering the municipalities of Pilesgrove and Woodstown.

Ken joined the Inspira EMS department in August 2019 as their SCTU coordinator. Bringing a vast amount of education, experience, knowledge and training to the team, he has enhanced the team's ability to continue to provide high quality care to our patients and family. Having a pro-active approach to teaching and learning, patient care



has improved, and we are now capable of comfortably handling sicker patients with more complex problems. Ken has been instrumental in the areas of shared governance and shared decision making therefore engaging the staff to take a more active role in their department. Ken is a leader within the department that is seeing tremendous growth and opportunity in the field of EMS and critical care transport in New Jersey.

Patricia Lutz
Paramedic Educator

Pat's interest in EMS started in College, while pursuing a degree in Communications from Glassboro State College (now Rowan University). In 1978, a classmate convinced Pat to join the GSC First Aid Squad (currently the award-winning Rowan EMS). While there, she served as an officer with the squad, and became an American Red Cross instructor to help train new squad members. Even before graduating Summa Cum Laude with her BA, Pat had decided to change her career focus and enrolled in the Paramedic Education course at Camden County College, certifying as a paramedic in December of 1981. During her years as a staff paramedic, Pat provided EMS coverage on the ambulance dedicated for President Reagan and other dignitaries during his visit to Glassboro in 1986. She was twice honored as Paramedic of the Year by the Mantua and the National Park VFW Posts. Pat also found that she enjoyed teaching, and obtained her first AHA instructor certification in 1987, and remains an instructor in ACLS, PALS, PHTLS and CPR. While working as a full-time staff paramedic, Pat was asked by the department to assist in staff education by developing the policies, procedures and education for several new advanced skills.

When the position of department Clinical Coordinator/EMS Educator opened up in 1990, Pat was promoted, a position that she holds to this day. In addition, Pat serves as a state evaluator for the National Registry Paramedic exam, maintains an additional certification as a critical care paramedic (CCEMTP,) and has received both the Certificate of Congressional Special Recognition and the Gloucester County Outstanding American award for service during the 9-11 World Trade Center tragedy. Pat has seen tremendous growth in the profession over the years. With the evolution of EMS-focused research and evidence-based medicine, the changes in technology and therapies, and the addition of several high-risk skills, there is always something new to learn, to update, to educate.



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Dianna Honsell BLS Educator

Dianna Honsell – Has 35 years of Emergency Medical Services experience in the Field and EMS Education. I am currently an EMT, MAVO, CEVO, TECC, BLS CPR/FIRST AID Instructor. I am the Training Coordinator for Inspira-Millville Station CESTA Academy which includes education of EMS Professionals as well as community members and the oversight of Instructor's and Aides. I assist in the development of BLS Protocols and the QA/QI of Patient Charts to include remediation. Previously I worked as a Law Enforcement Special Police Officer, Police, Fire and Ambulance Dispatcher. I have been a volunteer Firefighter/EMS Provider for several Departments.

Jay Steifel, DO Medical Director

Dr. Stiefel began his career in emergency medicine in 1974 when, as a student at Cherry Hill High School West, he joined the Woodland Fire Company and Cherry Hill First Aid Squad as a volunteer. He became an EMT in 1975 and a volunteer Paramedic in 1977 with the West Jersey Health System (now Virtua Health). He also had several positions with transport ambulance companies and as an emergency room technician.

From 1977 to 1979 Dr. Stiefel attended Camden County College while still volunteering his free time to EMS. In 1979 he transferred to Rutgers University and in 1982 received a bachelor's degree in biology and chemistry. Following college, he attended the University of Medicine and Dentistry of New Jersey (now Rowan) School of Osteopathic Medicine and graduated in 1986. He worked in his free time as a paid Paramedic during both college and medical school. After medical school Dr. Stiefel did a one-year rotating internship at Kennedy Memorial Hospital and a three-year residency in Internal Medicine at Cooper Hospital.

During his senior year of residency, he began working as an attending emergency physician at West Jersey Hospital, where he took a full-time position upon graduation. In 1995 he became the Associate Director of Emergency Medicine at West Jersey Berlin and in 1997 was promoted to Director. In 1999 he moved to Underwood- Memorial Hospital as an attending emergency physician, and in 2001 accepted the role of Medical Director of the Inspira Health Network Mobile Intensive Care Unit. He became recertified as a Paramedic in 2012 and continues to hold that certification.



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Dr. Stiefel is board certified in Internal Medicine and Emergency Medicine and is board eligible for sub-specialty certification in Emergency Medical Services. In addition, he is an instructor in ACLS and PALS and was appointed as regional faculty for the American Heart Association from 2010 to 2018 when the program was discontinued. He is a member of the Board of the Alumni Association at the Rowan University School of Osteopathic Medicine. He was an associate professor at the School of Paramedical Sciences at Camden County College from 2000-2018. Dr. Stiefel was also an active member of the Board of Directors of the Gloucester Township Ambulance Alliance from 2013 to 2019.

In addition, Dr. Stiefel is past Chair of the New Jersey State MICU Advisory Council and is an active member of that council as well as the New Jersey EMS Council and the New Jersey chapter of the National Association of EMS Physicians. He was also the recipient of the EMS Physician of the Year by the New Jersey Office of Emergency Medical Services in 2015.



Proposal for Basic Life Support EMS Service



AFFIRMATIVE ACTION

It is the policy of Inspira not to discriminate with respect to recruitment, hiring ,training, upgrading, promotion, transfer, demotion, layoff, recall, termination, rate of pay or other forms of compensation and conditions of employment or services on the basis of sex, race, color, national origin, creed, ethnic background, ancestry, atypical hereditary cellular or blood trait, genetic information, age, marital status, sexual orientation, sexual preference, handicap, service in the Armed Forces of the United States, or being a disabled veteran or veteran of the Vietnam Era, except as otherwise permitted by law.



FLEET MAINTENANCE

Inspira EMS employs two (2) fulltime in-house fleet technicians one of which is an ASE Certified Mechanic. The fleet maintenance team have implemented an aggressive maintenance program for the current fleet. Inspira EMS has a state-of-the-art Fleet Maintenance Service Center, complete with lifts, tools, and diagnostic equipment. The lead technician Mark Brogen is Ford and ASE certified with a concentration in diesel engines.



The Fleet Maintenance team has instituted an aggressive maintenance program that requires each vehicle to receive basic service and inspection every 3,000 miles. Major services are performed at much more aggressive service intervals than are required by the manufacturer and major parts are replaced well before their useful life has expired. The Fleet Maintenance team is capable to be deployed to any roadside mechanical problems that might arise. EMS Field Providers perform a comprehensive inspection of the vehicle before the beginning of each shift to ensure that the vehicle is appropriately stocked and that all equipment is in working order.



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RISK AND INSURANCE

Inspira maintains the coverage requirements in the RFP for all insurance lines. Additionally, Inspira EMS maintains a progressive risk management program including the utilization of employee safety coaches and employee led safety briefings several times a week. The risk management program includes vehicle monitoring systems that monitor speed, driving quality and external video recording systems in the event of an incident. Inspira Health is a High Reliability Organization and embraces values of which promote patient safety and efficient healthcare delivery.

SUMMARY STATEMENT

Inspira Health is prepared to provide Basic Life Support Emergency Medical Services to the citizens and visitors of Dennis Township.

Inspira proposes that the cost to the Cities per year, for the term of the agreement, will remain as indicated in the Request for Proposal.





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BUSINESS REGISTRATION CERTIFICATE

STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE		DEPARTMENT OF TREASURY/ DIVISION OF REVENUE PO BOX 233 TRENTON, NJ 08646-0233	
TAXPAYER NAME: INSPIRA MEDICAL CENTERS INC	TRADE NAME:	SEQUENCE NUMBER: 0061507	ISSUANCE DATE: 10/03/15
ADDRESS: 333 IRVING AVE BRIDGETON NJ 08302-2123		EFFECTIVE DATE: 02/14/06	Director <i>James J. [Signature]</i> New Jersey Division of Revenue
FORM BRC 104-081 D201846V		This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.	



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inspira
HEALTH

NJ OEMS LICENSE

New Jersey Department of Health

New Jersey 
OFFICE OF EMERGENCY MEDICAL SERVICES

The New Jersey Department of Health - Office of Emergency Medical Services recognizes that the requirements for licensure as set forth at N.J.A.C. 8:40-1.1, et seq. and hereby grant licensure to:

Inspira Medical Centers
600 Cedar St
Millville, NJ 08332

As a provider of the following services:
BLS/MAV/MICU/SCTU

Provider ID: 0822031
Valid: 1/1/2021
Expiration: 12/31/2022

Terry Clancy, Ph.D., RN, NRP
Director, Office of Emergency Medical Services



Proposal for Basic Life Support EMS Service



Certificate of Employee Information

Certification 4276

CERTIFICATE OF EMPLOYEE INFORMATION RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-APR-2020** to **15-APR-2023**



INSPIRA MEDICAL CENTERS INC. - MAHE-HOSPITAL
1430 WEST SHERMAN AVE.
VINELAND NJ 08360

Elizabeth Maher Muoio

ELIZABETH MAHER MUOIO
State Treasurer



Proposal for Basic Life Support EMS Service



AUDITED FINANCIAL STATEMENTS



Proposal for Basic Life Support EMS Service



Inspira Health Network, Inc.

Consolidated Balance Sheets

December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 101,627,000	\$ 122,036,000
Assets limited as to use, externally designated	18,814,000	18,457,000
Patient accounts receivable, net	80,587,000	74,474,000
Supplies	7,555,000	6,684,000
Prepaid expenses and other current assets	21,333,000	18,781,000
Total current assets	<u>229,916,000</u>	<u>240,432,000</u>
Assets Limited as to Use		
Internally designated by Board of Directors	762,639,000	668,801,000
Externally designated by donor	5,478,000	2,577,000
Externally designated under bond indenture agreements	26,245,000	156,343,000
Under interest rate swap agreements	8,007,000	6,796,000
Total assets limited as to use	<u>802,369,000</u>	<u>834,517,000</u>
Property and Equipment, Net	<u>813,382,000</u>	<u>627,771,000</u>
Other Assets		
Pledges receivable, net	8,165,000	12,644,000
Investment in unconsolidated entities	16,938,000	13,233,000
Insurance recoveries receivable	2,085,000	4,081,000
Other assets	2,543,000	3,626,000
Operating lease right-of-use asset	15,240,000	-
Pension asset	4,334,000	1,960,000
Total other assets	<u>49,305,000</u>	<u>35,544,000</u>
Beneficial Interest in Perpetual and Temporary Trusts	<u>10,502,000</u>	<u>9,471,000</u>
Total assets	<u>\$ 1,905,474,000</u>	<u>\$ 1,747,735,000</u>



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Inspira Health Network, Inc.

Consolidated Balance Sheets
December 31, 2019 and 2018

	2019	2018
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 112,527,000	\$ 95,459,000
Construction accounts payable	18,058,000	29,217,000
Accrued salaries and payroll taxes	19,898,000	17,052,000
Accrued vacation and other employee benefits	21,916,000	20,796,000
Accrued interest payable	10,282,000	10,662,000
Estimated settlements due to third-party payors	52,591,000	50,364,000
Current portion of operating lease obligations	3,019,000	-
Current installments of long-term debt	9,656,000	9,256,000
Total current liabilities	247,947,000	232,806,000
Accrued Retirement Benefits	11,054,000	8,395,000
Interest Rate Swap Agreements	8,007,000	6,796,000
Estimated Settlements Due to Third-Party Payors	18,710,000	22,791,000
Operating Lease Obligations	12,560,000	-
Other Long-Term Liabilities	26,141,000	30,255,000
Long-Term Debt	520,322,000	530,790,000
Total liabilities	844,741,000	831,833,000
Net Assets		
Without donor restrictions	1,047,102,000	892,869,000
With donor restrictions	13,631,000	23,033,000
Total net assets	1,060,733,000	915,902,000
Total liabilities and net assets	\$ 1,905,474,000	\$ 1,747,735,000



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Inspira Health Network, Inc.

Consolidated Statements of Operations and Changes in Net Assets
December 31, 2019 and 2018

	2019	2018
Net Assets Without Donor Restrictions		
Revenue:		
Net patient service revenue	\$ 818,523,000	\$ 763,726,000
Other revenue	30,748,000	34,866,000
Total revenue	849,271,000	798,592,000
Expenses:		
Salaries and wages	362,555,000	342,603,000
Employee benefits	100,168,000	90,377,000
Physician fees	35,949,000	35,550,000
Supplies and other expenses	232,662,000	212,968,000
Interest	8,392,000	6,193,000
Depreciation and amortization	52,054,000	45,359,000
Loss on disposal	3,284,000	-
Total expenses	795,064,000	733,050,000
Operating income	54,207,000	65,542,000
Nonoperating Gains and Losses		
Interest and dividend income	18,355,000	13,738,000
Change in value of interest rate swap agreements	(1,211,000)	1,649,000
Net realized gains on sale of investments	1,813,000	16,808,000
Change in net unrealized gains and losses on investments	68,931,000	-
Gain on sale of property and equipment	-	424,000
Excess of revenue and gains over expenses	142,095,000	98,161,000



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Inspira Health Network, Inc.

Consolidated Statements of Operations and Changes in Net Assets
December 31, 2019 and 2018

	2019	2018
Net Assets Without Donor Restrictions (Continued)		
Excess of revenue and gains over expenses (from previous page)	\$ 142,095,000	\$ 98,161,000
Other changes in net assets without donor restrictions:		
Other	(761,000)	(860,000)
Pension liability adjustment	261,000	138,000
Change in net unrealized gains and losses on investments	-	(55,884,000)
Net assets released from restriction for property and equipment	12,638,000	3,977,000
Increase in net assets without donor restrictions	154,233,000	45,532,000
Net Assets With Donor Restrictions		
Contributions	1,820,000	4,748,000
Change in beneficial interest in temporary trust	518,000	(296,000)
Net assets released from restriction	(12,644,000)	(3,986,000)
Investment income	573,000	(74,000)
Other	(182,000)	-
Change in beneficial interest in perpetual trusts	513,000	(646,000)
Decrease in net assets with donor restrictions	(9,402,000)	(254,000)
Increase in net assets	144,831,000	45,278,000
Net Assets, Beginning	915,902,000	870,624,000
Net Assets, Ending	\$1,060,733,000	\$ 915,902,000



Proposal for Basic Life Support EMS Service



Inspira Health Network, Inc.

Consolidated Statements of Cash Flows
December 31, 2019 and 2018

	2019	2018
Operating Activities		
Increase in net assets	\$ 144,831,000	\$ 45,278,000
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Income from unconsolidated entities	(2,067,000)	(2,504,000)
Depreciation and amortization	52,054,000	45,359,000
Accretion of bond premium	(3,463,000)	(3,705,000)
Amortization of underwriter discount	97,000	99,000
Amortization of deferred financing costs	58,000	51,000
Change in right-of-use asset and lease obligation, net	339,000	-
Pension liability adjustment	(261,000)	(138,000)
Gain on sale of property and equipment	-	(424,000)
Loss on disposal	3,284,000	-
Net realized and unrealized (gains) losses on investments	(70,744,000)	39,076,000
Change in beneficial interest in perpetual and temporary trusts	(1,031,000)	942,000
Change in value of interest rate swap agreements	1,211,000	(1,649,000)
Capital campaign pledges	2,641,000	(4,572,000)
Changes in certain assets and liabilities:		
Patient accounts receivable	(6,113,000)	(4,459,000)
Supplies	(871,000)	(32,000)
Prepaid expenses and other current assets	(2,552,000)	(332,000)
Insurance recoveries receivable	1,096,000	385,000
Accounts payable, accrued expenses and other liabilities	17,486,000	(1,497,000)
Accrued interest payable	(380,000)	819,000
Estimated settlements due to third-party payors	(1,854,000)	(16,827,000)
Net cash provided by operating activities	134,049,000	95,870,000
Investing Activities		
Additions to property and equipment, net	(251,887,000)	(203,072,000)
Proceeds from sale of property and equipment	-	1,327,000
Increase in assets limited as to use	(27,548,000)	(15,968,000)
Change in investment in unconsolidated entities	(1,038,000)	4,052,000
Increase in other assets	862,000	(759,000)
Net cash used in investing activities	(279,611,000)	(214,450,000)
Financing Activities		
Restricted contributions	1,838,000	1,825,000
Payments of long-term debt	(7,720,000)	(8,825,000)
Proceeds from issuance of long-term debt, net	952,000	168,000
Net cash used in financing activities	(4,930,000)	(6,832,000)
Decrease in cash and cash equivalents and restricted cash and cash equivalents	(150,492,000)	(125,412,000)
Cash and Cash Equivalents and Restricted Cash and Restricted Cash Equivalents, Beginning	305,220,000	430,632,000
Cash and Cash Equivalents and Restricted Cash and Restricted Cash Equivalents, Ending	\$ 154,728,000	\$ 305,220,000
Supplemental Disclosures of Cash Flow Information		
Cash paid for interest, net of amount capitalized	\$ 12,072,000	\$ 8,932,000
Noncash Investing and Financing Activities		
Construction accounts payable for acquisition of property and equipment	\$ 18,058,000	\$ 29,217,000
Reconciliation of Cash and Restricted Cash to Balance Sheets		
Cash and cash equivalents	\$ 101,627,000	\$ 122,036,000
Externally designated by donor	35,000	1,588,000
Externally designated under bond indenture agreements	43,059,000	174,800,000
Under interest rate swap agreements	8,007,000	8,796,000
	\$ 154,728,000	\$ 305,220,000



Proposal for Basic Life Support EMS Service



Inspira Health Network, Inc.
Contracting Business Manager & Operations and Compliance Manager
10000 South 10th Street
Tucson, Arizona 85719

Line Item	Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net patient service revenue		Net 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Proposal for Basic Life Support EMS Service



inspira Health Services, Inc.
10000 Highway 100, Suite 100
Columbia, SC 29210
803.733.1111

Account	2019		2020		2021		2022		2023		2024		2025		2026		2027		2028		2029		2030		2031		2032		2033		2034		2035		2036		2037		2038		2039		2040		2041		2042		2043		2044		2045		2046		2047		2048		2049		2050		2051		2052		2053		2054		2055		2056		2057		2058		2059		2060		2061		2062		2063		2064		2065		2066		2067		2068		2069		2070		2071		2072		2073		2074		2075		2076		2077		2078		2079		2080		2081		2082		2083		2084		2085		2086		2087		2088		2089		2090		2091		2092		2093		2094		2095		2096		2097		2098		2099		2100		2101		2102		2103		2104		2105		2106		2107		2108		2109		2110		2111		2112		2113		2114		2115		2116		2117		2118		2119		2120		2121		2122		2123		2124		2125		2126		2127		2128		2129		2130		2131		2132		2133		2134		2135		2136		2137		2138		2139		2140		2141		2142		2143		2144		2145		2146		2147		2148		2149		2150		2151		2152		2153		2154		2155		2156		2157		2158		2159		2160		2161		2162		2163		2164		2165		2166		2167		2168		2169		2170		2171		2172		2173		2174		2175		2176		2177		2178		2179		2180		2181		2182		2183		2184		2185		2186		2187		2188		2189		2190		2191		2192		2193		2194		2195		2196		2197		2198		2199		2200		2201		2202		2203		2204		2205		2206		2207		2208		2209		2210		2211		2212		2213		2214		2215		2216		2217		2218		2219		2220		2221		2222		2223		2224		2225		2226		2227		2228		2229		2230		2231		2232		2233		2234		2235		2236		2237		2238		2239		2240		2241		2242		2243		2244		2245		2246		2247		2248		2249		2250		2251		2252		2253		2254		2255		2256		2257		2258		2259		2260		2261		2262		2263		2264		2265		2266		2267		2268		2269		2270		2271		2272		2273		2274		2275		2276		2277		2278		2279		2280		2281		2282		2283		2284		2285		2286		2287		2288		2289		2290		2291		2292		2293		2294		2295		2296		2297		2298		2299		2300		2301		2302		2303		2304		2305		2306		2307		2308		2309		2310		2311		2312		2313		2314		2315		2316		2317		2318		2319		2320		2321		2322		2323		2324		2325		2326		2327		2328		2329		2330		2331		2332		2333		2334		2335		2336		2337		2338		2339		2340		2341		2342		2343		2344		2345		2346		2347		2348		2349		2350		2351		2352		2353		2354		2355		2356		2357		2358		2359		2360		2361		2362		2363		2364		2365		2366		2367		2368		2369		2370		2371		2372		2373		2374		2375		2376		2377		2378		2379		2380		2381		2382		2383		2384		2385		2386		2387		2388		2389		2390		2391		2392		2393		2394		2395		2396		2397		2398		2399		2400		2401		2402		2403		2404		2405		2406		2407		2408		2409		2410		2411		2412		2413		2414		2415		2416		2417		2418		2419		2420		2421		2422		2423		2424		2425		2426		2427		2428		2429		2430		2431		2432		2433		2434		2435		2436		2437		2438		2439		2440		2441		2442		2443		2444		2445		2446		2447		2448		2449		2450		2451		2452		2453		2454		2455		2456		2457		2458		2459		2460		2461		2462		2463		2464		2465		2466		2467		2468		2469		2470		2471		2472		2473		2474		2475		2476		2477		2478		2479		2480		2481		2482		2483		2484		2485		2486		2487		2488		2489		2490		2491		2492		2493		2494		2495		2496		2497		2498		2499		2500		2501		2502		2503		2504		2505		2506		2507		2508		2509		2510		2511		2512		2513		2514		2515		2516		2517		2518		2519		2520		2521		2522		2523		2524		2525		2526		2527		2528		2529		2530		2531		2532		2533		2534		2535		2536		2537		2538		2539		2540		2541		2542		2543		2544		2545		2546		2547		2548		2549		2550		2551		2552		2553		2554		2555		2556		2557		2558		2559		2560		2561		2562		2563		2564		2565		2566		2567		2568		2569		2570		2571		2572		2573		2574		2575		2576		2577		2578		2579		2580		2581		2582		2583		2584		2585		2586		2587		2588		2589		2590		2591		2592		2593		2594		2595		2596		2597		2598		2599		2600		2601		2602		2603		2604		2605		2606		2607		2608		2609		2610		2611		2612		2613		2614		2615		2616		2617		2618		2619		2620		2621		2622		2623		2624		2625		2626		2627		2628		2629		2630		2631		2632		2633		2634		2635		2636		2637		2638		2639		2640		2641		2642		2643		2644		2645		2646		2647		2648		2649		2650		2651		2652		2653		2654		2655		2656		2657		2658		2659		2660		2661		2662		2663		2664		2665		2666		2667		2668		2669		2670		2671		2672		2673		2674		2675		2676		2677		2678		2679		2680		2681		2682		2683		2684		2685		2686		2687		2688		2689		2690		2691		2692		2693		2694		2695		2696		2697		2698		2699		2700		2701		2702		2703		2704		2705		2706		2707		2708		2709		2710		2711		2712		2713		2714		2715		2716		2717		2718		2719		2720		2721		2722		2723		2724		2725		2726		2727		2728		2729		2730		2731		2732		2733		2734		2735		2736		2737		2738		2739		2740		2741		2742		2743		2744		2745		2746		2747		2748		2749		2750		2751		2752		2753		2754		2755		2756		2757		2758		2759		2760		2761		2762		2763		2764		2765		2766		2767		2768		2769		2770		2771		2772		2773		2774		2775		2776		2777		2778		2779		2780		2781		2782		2783		2784		2785		2786		2787		2788		2789		2790		2791		2792		2793		2794		2795		2796		2797		2798		2799		2800		2801		2802		2803		2804		2805		2806		2807		2808		2809		2810		2811		2812		2813		2814		2815		2816		2817		2818		2819		2820		2821		2822		2823		2824		2825		2826		2827		2828		2829		2830		2831		2832		2833		2834		2835		2836		2837		2838		2839		2840		2841		2842		2843		2844		2845		2846		2847		2848		2849		2850		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Proposal for Basic Life Support EMS Service



REQUIRED BID FORMS



Proposal for Basic Life Support EMS Service





Proposal for Basic Life Support EMS Service



Request for Proposals

Providing Basic Life Support Emergency Medical Service
Response and Transportation for the Township of Dennis

Tuesday, November 16, 2021
2:00 PM Prevailing Time

Township of Dennis

571 Petersburg Road

PO Box 204

Dennisville, NJ 08214



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Notice to Providers**BID INVITATION AND NOTICE TO BIDDERS
TOWNSHIP OF DENNIS, CAPE MAY COUNTY, NEW JERSEY**

The Dennis Township Chief Finance Officer invites sealed proposals for Providing Basic Life Support Emergency Medical Service Response and Transportation for the Township of Dennis.

Specifications may be obtained daily between 8:30 AM and 4:00 PM from the Dennis Township Clerk, 571 Petersburg Road, PO Box 204, Dennisville, New Jersey 08214 or they will be mailed on telephone request (609) 861-9700 ext. 223.

Proposals shall be submitted in the manner designated within the Specifications. They shall be enclosed in sealed envelopes bearing the legend, **"Providing Basic Life Support Emergency Medical Service Response and Transportation for the Township of Dennis"** on the outside. One (1) original proposal and three (3) copies shall be returned to the Dennis Township Clerk by **Tuesday, November 16, 2021 at 2:00 PM** prevailing time, when they will be opened and read in public. Late proposals will not be considered.

Bidders are required to comply with the requirements of P.L. 1975, c. 127 (N.J.A.C. 17:27) Affirmative Action and P.L. 1977, c. 33 (N.J.S.A. 52:25-24.2) Corporate Disclosure.

By order of the Dennis Township Committee, Zeth A. Matalucci, Mayor.

Jessica Bishop, CMFO, QPA

Request for Proposals

Page | 4

For Providing Basic Life Support Emergency Medical Service Response and Transportation

Check ListRead, Acknowledged,
Signed & Submitted
Respondent's Initial**THE ITEMS THAT ARE CHECKED BELOW ARE TO BE SUBMITTED WITH YOU BID**

- ☒ Complete RFP Packet with Proposal Attached
- ☒ Statement of Authority
- ☒ List of Subcontractors as required by N.J.S.A. 40A:11-16
- ☒ EEO/Affirmative Action Requirements
- ☒ Corporate Disclosure Statement pursuant to N.J.S.A. 52:25-24.2
- ☒ Consent of Insurance (notarized)
- ☒ Non-Collusion Affidavit (notarized)
- ☒ Debarment Certification
- ☒ Disclosure of Investments in Iran
- ☒ Acknowledge of Receipt of Addenda Form
- ☒ Conflicts with Terms and Conditions, if applicable
- ☒ Exceptions to Specifications, if applicable
- ☐
- ☐
- ☐
- ☐
- ☐
- ☐
- ☐
- ☐
- ☐

THE ITEMS THAT ARE CHECKED BELOW MUST BE SUBMITTED BY CONTRACT AWARD DATE

- ☒ Certificates of the Required Insurance naming Township of Dennis Additional Insured
- ☒ New Jersey Business Registration Certificate
- ☒ W-9 Taxpayer Identification Number and Certificate
- ☐

READ ONLY

- ☒ Americans With Disability Act of 1990 Language
- ☐

The items and/or forms indicated above must be reviewed and/or submitted with your bid. This checklist is provided for informational purposes only. All required documentation may not be listed above and it shall be the responsibility of the bidder to carefully review the complete bid packet, familiarize themselves with the requirements of the packet, and to submit with their bid all required documentation.

The undersigned hereby acknowledges that they have submitted and/or reviewed all the documents required as described herein:

Name of Company: Inspira Health

Signature: [Signature] Date: 11/15/2021

Print Name: M. CHAPMAN Title: EMS Director

Township of Dennis

Tuesday, November 16, 2021; 2:00 PM Prevailing Time

General Information**Proposal Submission**

Proposals shall be submitted in the matter designated herein and all pages of this RFP Package, including the necessary forms to be signed, must be returned with the proposal. Failure to do so may be cause for rejection of the proposal. Proposals shall be returned in sealed envelopes addressed to:

Dennis Township
Attn: Jackie Justice, Township Clerk
571 Petersburg Road, PO Box 204
Dennistown, NJ 08214

It shall be the responsibility of the respondent to ensure that their complete bid submission is delivered to the location and at the date and time listed herein. The Township accepts no responsibility for proposals that are not delivered to the location and/or at the date and time listed herein.

One (1) original proposal and three (3) copies shall be returned in an envelope prominently marked: Proposal for Providing Basic Life Support Emergency Medical Service Response and Transportation for the Township of Dennis. The Township accepts no liability for bids opened or unopened in error due to the absence of such prominent notation.

Contract Form

This bid package, which includes indemnification, insurance, termination and licensing provisions, becomes part of the contract upon the Bidder's signature. The successful bidder shall be required to execute Dennis Township's approved contract form which includes specific dates and the authorized Township of Dennis signatures. Where inconsistent, the terms of the Township's contract shall prevail. An example of such contract document is attached.

It is also agreed and understood that the acceptance of the final payment by Contractor shall be considered a release in full of all claims against the Township arising out of, or by reason of, the work done and materials furnished under this Contract.

All bidders shall complete and sign all contract forms. All addenda issued prior to bid receipt date must also be signed and returned with the bid. Bidders are cautioned to fill in all information as requested on the bid form as a basis for making awards. Price information must be clearly indicated on lines provided.

Failure to provide this information shall be cause for rejection of bid as submitted.

Use of the Check List in this package to assure that all documents are submitted is recommended. By submitting a bid, the prospective vendor covenants and agrees that it fully understands all obligations and that no cancellation or relief from compliance with these bid specifications because of any misunderstanding or lack of information will be allowed.

Vendor Inquiries

All inquiries from vendors with respect to the specifications shall be directed to:

Jessica Bishop, Chief Finance Officer and Purchasing Agent
Phone: (609) 861-9700 ext. 225; Fax: (609) 861-9719
Email: jbishop@dennistwp.org

Township of Dennis
Tuesday, November 16, 2021; 2:00 PM Prevailing Time

Standard Terms and Conditions

1. Terms Governing all Contracts

- 1.1 Unless the bidder is specifically instructed otherwise in this bid packet, the following terms and conditions shall apply to all contracts or purchase agreements made with the Township of Dennis. These terms are in addition to the terms and conditions set forth in the contract form and should be read in conjunction with same unless the bid packet specifically indicates otherwise. In the event that the bidder would like to present terms and conditions that are in conflict with these terms and conditions or those set forth in the contract, the bidder must present those conflicts in an attached document clearly marked "Conflicts with Terms and Conditions" for the Township of Dennis to consider. This document must be attached to the bid packet and must be signed and dated by an official of the proposing company. Any conflicting terms and conditions that the Township of Dennis is willing to accept will be reflected in an addendum to the bid packet. The Township's terms and conditions shall prevail over any conflicts set forth in a bidder's proposal that were not submitted through the above process and approved by the Township. Nothing in these terms and conditions shall prohibit the Dennis Township Solicitor from amending a contract when the Solicitor determines it is in the best interests of the Township.
- 1.2 **Exceptions to Specifications** - Exceptions, if any, to the specifications, shall be noted on the Bid Form, and must be detailed in writing at the time of the bid. Exceptions to the specifications must be attached to the bid packet and must be noted "Exceptions to Specifications" and must be signed and dated by an official of the bidding company. Please note that bids received without any exceptions noted shall be assumed to be in complete compliance with the specifications. It should be noted that failure to list "Exceptions to Specifications" shall in no way provide relief to vendors providing services which do not meet the technical specifications. Vendors found to be supplying services which are not identified as "Exceptions to Specifications" shall be subject to legal action.
- 1.3 **Addenda** - Each and every request for interpretation of these specifications shall be made in writing, addressed and forwarded to the Dennis Township Chief Finance Officer, who may send written instructions to the prospective bidders in the form of addenda. If an addendum is issued, prospective bidders shall acknowledge receipt of such on the form provided within this bid document, entitled "Acknowledgment of Receipt of Addenda", and must return this form with their submission. Failure to acknowledge and return with your submission the receipt of any issued addenda for this bid on the "Acknowledgement of Receipt of Addenda" form provided in this bid document shall be cause for your bid to be rejected pursuant to N.J.S.A. 40A:11-23.2.e.
- 1.4 **Oral Instructions** - Neither the Township of Dennis nor its authorized representatives will be responsible in any way for oral answers unconfirmed in writing to any inquiries regarding the intent or meaning of these specifications.
- 1.5 **Reservations** - The Township of Dennis reserves the right to reject any or all bids, if necessary, or to waive any informalities in the bids, and unless otherwise specified by the bidder, to accept any item, items or services in the bids should it be deemed in the best interest of the Township to do so. The Dennis Township Committee also reserves the right to split bids, award individual items, or to award groups of items and categories of items.
- 1.6 **Time for Making Awards** - The Township of Dennis normally awards contracts or rejects all bids within thirty (30) days, but in no case more than sixty (60) days. Exceptions to this schedule shall be in accordance with N.J.S.A. 40A:11-24, which provides that bidders, at the request of the contracting unit, may agree to have their bids held for consideration for a longer period.
- 1.7 **Brand Names** - Brand names or descriptions used in this specification are to acquaint bidders with the type of commodity desired and will be used as a standard by which alternate or competitive

materials offered will be judged. Where a brand name, trade name, or other references using a manufacturer's name or terms appear it is intended to be a guide referring to a specific quality, grade, style, or size. A product of equal quality will be considered, but must be designated in accordance with the conditions specified in the "Exceptions to Specifications" document. For the purpose of evaluation, where an equivalent product is being bid, the bidder must indicate, no matter how slight, any variations from the items specified. If no variations are noted it will be construed that the bid fully conforms to the specifications in every instance. The decision by the Township of Dennis as to whether a bid alternative or substitute is in fact equal, shall be final and without recourse.

- 1.8 **Chemical Abstracts** - The manufacturer or supplier of a substance or a mixture shall supply the Chemical Abstracts Service number of all the components of the mixture or substance and the chemical name to the Township to assure that every container bears a proper label at a Township facility. This complies with P.L. 1983, Chapter 315, "Worker Right to Know Act", subsection B, section 14. Further, all applicable Material Safety Data Sheets (MSDS) must be furnished, in legible form, to the Township of Dennis.
- 1.9 **Tie Bids** - The Township of Dennis reserves the right to award at their discretion to any one of the tie bidders.
- 1.10 **Signatures** - The bid must be signed in ink by a company official in order to be accepted by the Township of Dennis as a valid bid. Failure to sign the bid may result in your bid being rejected.
- 1.11 **Differences** - The Township may, after bids are opened, request from any vendor, clarification of any statement or information contained in their bid. Should any differences arise between the contracting parties as to the meaning or intent of these Instructions or Specifications, the Dennis Township Chief Finance Officer or his/her designated representative's decision is to be final conclusive.
- 1.12 **Mailed Bids** - Bids may be hand delivered or mailed consistent with the provisions of the legal notice to bidder. In the case of mailed bids, the Township assumes no responsibility for bids received after the designated date and time and will return late bids unopened.
- 1.13 **American Produced Goods** - Only manufactured and farm products of the United States, wherever available, shall be used under this contract pursuant to N.J.S.A. 40A:11-18. However, the decision of the Dennis Township Committee will be paramount where a price discrepancy favors the foreign goods or products and said decision does not conflict with the law.
- 1.14 **Conflicts of Interest** - No bidder shall influence, or attempt to influence or cause to be influenced, any Dennis Township officer or employee to use his/her official capacity in any manner which might tend to impair the objectivity or independence of judgment of said officer or employee. No bidder shall cause or influence, or attempt to cause or influence, any Dennis Township officer or employee to use his/her official capacity to secure unwarranted privileges or advantages for the bidder or any other person.
- 1.15 **Trademark** - By submission of the bid, the bidder certifies that the service to be furnished will not infringe upon any valid patent, trademark or copyright and the successful bidder shall, at its expense, defend any and all actions or suits charging such infringement, and will save the Township of Dennis harmless in any case of any such infringement.

2. State Law Requirements

These specifications, instructions to bidders, and all accompanying documents, the bid and contract awarded to the successful bidder shall be construed in accordance with the laws of the State of New Jersey.

- 2.1 **Bid Security - (Not required for this bid)** When required, a bid bond, cashier's check, or certified check payable to Township of Dennis, for ten (10) percent of the total amount of the bid, but not to exceed \$20,000.00, or in the amount as specified in the Legal Ad, shall accompany each bid. It

shall be subject to forfeit and retention by the Township in lieu of other legal remedies, should a successful bidder fail to execute a contract and provide a performance bond, if required, within ten (10) calendar days after the Township has tendered the contract. The check or bond of the unsuccessful bidders shall be returned as prescribed by law. The check or bond of the bidder to whom a contract is awarded shall be retained until a contract is executed and the performance bond or other security, if required, is submitted. If the successful bidder fails to enter into a contract within ten (10) calendar days from the date of the notification to do so, then the certified check or bid bonds deposited by him shall, at the option of the Township, be retained as liquidated damages. Bid Bonds, certified checks, or cashier's checks as submitted with this bid will be returned to all but the three (3) lowest bidders within three (3) Township work days after the opening of the bid, Saturdays, Sundays, and holidays excepted. Said bond or check will be returned to the three (3) lowest bidders upon receipt of an approved performance bond, if required, and upon execution of a formal contract with the successful bidder.

- 2.2 **Performance Bond – (Not required for this bid)** When a Performance Bond is specified, bidders shall include with their bid a surety company's certificate that it will provide such a bond in the sum specified if the bidder is awarded a contract. A successful bidder shall, when required, furnish such a Performance Bond in the total amount of the contract or as otherwise specified. Said bond shall be that of an approved company, authorized to transact business in the State of New Jersey. In lieu of a Performance Bond, the bidder may provide an Irrevocable Letter of Credit. The bidder shall submit this letter from the issuing financial institution with their bid. Contact the Finance Department at (609) 861-9700 for acceptable language for the Irrevocable Letter of Credit.
- 2.3 **Public Works Contractor Registration - (Not required for this bid)** Effective April 11, 2000, the Public Works Contractor Registration Act, P.L. 1999, C.238, specifies that no contractor or subcontractor shall bid on or engage in any contract, or part thereof, for public work which is subject to the provisions of the New Jersey Prevailing Wage Act, P.L. 1963 C. 150 (C.34:11-56.25 et seq.), for the construction, reconstruction, demolition, alteration, repair or maintenance of a public building regularly open to and used by the general public or public institution, and includes any subcontractor or lower tier subcontractor of a subcontractor unless they are registered with the Commissioner of Labor. For the purpose of the Public Works Contractor Registration Act, no pumping station, treatment plant or other facility associated with utility and environmental construction, reconstruction, demolition, alteration, repair or maintenance shall be regarded as a public building regularly open to and used by the general public or public institution. If required, bidders must include with their bid submission either 1) a copy of their New Jersey Contractor Registration Document, or 2) a copy of their completed and submitted Application for Public Works Contractor Registration Form. If the bidder includes in their bid submission a copy of their completed and submitted Application for Public Works Contractor Form, such submission shall establish eligibility for contract award for a period of thirty (30) calendar days. If subcontractor and lower tier subcontractors are to be used by your company to perform any aspect or component of the project described herein, you must provide with your bid submission all of the abovementioned documentation for every subcontractor and lower tier subcontractor. It is important to note that, although not required to register, contractors who perform covered work on public projects not included in the abovementioned definition of public works must still comply with the provisions of the New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56-25 et seq., as regards to the payment of prevailing wage rates and the keeping and submitting of certified payroll records
- 2.5 **Prevailing Wage Act – (Not required for this bid)** The New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.26 et seq. is hereby made part of every contract entered into on behalf of the Township of

Dennis, except those contracts which are not within the contemplation of the Act. The bidder's signature on the bid form is his guarantee that neither he nor any subcontractors he might employ to perform the work covered by the specifications has been suspended or debarred by the Commissioner, Department of Labor for violation of the provisions of the Prevailing Wage Act and/or the Public Works Contractor Registration Acts; the bidder's signature on the proposal is also his guarantee that he and any subcontractors he might employ to perform the work covered by the specifications shall comply with the provisions of the Prevailing Wage and Public Works Contractor Registration Acts, where required.

- 2.6 **Business Registration** - Pursuant to N.J.S.A. 52:32-44, the Township of Dennis is prohibited from entering into a contract with an entity unless the bidder and each subcontractor named in the bid have a valid Business Registration Certificate on file with the Division of Revenue. N.J.S.A. 52:32-44 imposes the following requirements on contractors and all subcontractors that knowingly provide goods or perform services for a contractor fulfilling this contract: the contractor shall provide written notice, to its subcontractors to submit proof of Business Registration to the contractor; prior to receipt of final payment from a contracting agency, a contractor must submit to the contracting agency an accurate list of all subcontractors or attest that none was used; during the term of this contract, the contractor and its affiliates shall collect and remit, and shall notify all subcontractors and their affiliates that they must collect and remit to the Director, New Jersey Division of Taxation, the use tax due pursuant to the Sales and Use Tax Act, (N.J.S.A. 54:32B-1 et seq.) on all sales of tangible personal property delivered into this State. A contractor, subcontractor or supplier who fails to provide proof of Business Registration or provides false Business Registration information shall be liable to a penalty of \$25.00 for each day of violation, not to exceed \$50,000.00 for each Business Registration not properly provided or maintained under a contract with a contracting agency. Any questions in this regard can be directed to the Division of Revenue at (609) 292-1730. Form NJ-REG can be filed online at <http://www.state.nj.us/treasury/revenue/busregcert.shtml>.
- 2.7 **Anti-Discrimination** - All parties to any contract with the Township of Dennis agree not to discriminate in employment and agree to abide by all anti-discrimination laws including those contained within N.J.S.A. 10:2-1 through N.J.S.A. 10:2-4, N.J.S.A. 10:5-1 et seq. and N.J.S.A. 10:5-31 through 10:5-38, and all rules and regulations issued thereunder are hereby incorporated by reference.
- 2.8 **Pay to Play Prohibitions** - Pursuant to N.J.S.A. 19:44A-20.13 et seq (L.2005, c. 51), and specifically, N.J.S.A. 19:44A-20.21, it shall be a breach of the terms of the contract for the business entity to: make or solicit a contribution in violation of the statute; knowingly conceal or misrepresent a contribution given or received; make or solicit contributions through intermediaries for the purpose of concealing or misrepresenting the source of the contribution; make or solicit any contribution on the condition or with the agreement that it will be contributed to a campaign committee or any candidate of holder of the public office of Governor, or to any State or county party committee; engage or employ a lobbyist or consultant with the intent or understanding that such lobbyist or consultant would make or solicit any contribution, which if made or solicited by the business entity itself, would subject that entity to the restrictions of the Legislation; fund contributions made by third parties, including consultants, attorneys, family members, and employees; engage in any exchange of contributions to circumvent the intent of the Legislation; or directly or indirectly through or by any other person or means, do any act which would subject that entity to the restrictions of the Legislation.
- 2.9 **Americans with Disabilities Act** - The contractor must comply with all provisions of the Americans with Disabilities Act (ADA), P.L 101-336, in accordance with 42 U.S.C. 12101, et seq.

- 2.10 **Affirmative Action Law** - In accordance with Affirmative Action Law, P.L. 1975, c.127 (N.J.A.C. 17:27) with implementation of July 10, 1978, successful bidder must agree to obtain individual employer certification and number and complete Affirmative Action employee information report.
- 2.11 **Corporate Disclosure** – No corporation or partnership may be awarded a contract for the performance of work or the furnishing of materials or supplies, unless it lists with its bid, or prior thereto, the names and addresses of all stockholders who own ten (10) percent or more of its stock of any class, or all individual partners who own a ten (10) percent or greater interest therein (N.J.S.A. 52:25-24.2, P.L. 1977, Chapter 33).
- 2.12 **Financial and Ability Verification** – The Township, pursuant to the Local Public Contracts Law, N.J.S.A. 40A: 11-1 et seq., may require from any person proposing to Bid heron a statement showing his financial ability and experience in performing public work before furnishing him with the Contract Documents, therefore, and if not satisfied with the sufficiency of the statement, may refuse the Contract Documents to him.
- 2.13 **Indemnification** - The bidder or subcontractor, where applicable, shall be responsible for, shall keep, save and hold the Township of Dennis harmless from, shall indemnify and shall defend the Township of Dennis against any claim, loss, liability, expense (specifically including but not limited to costs, counsel fees and/or experts' fees), or damage resulting from all mental or physical injuries or disabilities, including death, to employees or recipients of the bidder's services or to any other persons, or from any damage to any property sustained in connection with this contract which results from any acts or omissions, including negligence or malpractice, of any of its officers, directors, employees, agents, servants or independent contractors, or from the bidder's failure to provide for the safety and protection of its employees, or from bidder's performance or failure to perform pursuant to the terms and provisions of this Contract.
- 2.14 **Political Contribution Disclosure** – The successful vendor will be awarded this contract based on merits and abilities of that vendor to provide the goods and services as described herein. In the event this contract is not awarded through a "fair and open process" pursuant to N.J.S.A. 19:44A-20.4 et seq., the undersigned will hereby attest that vendor, its subsidiaries, assigns or principals controlling in excess of 10% of the company has neither made a contribution, that is reportable pursuant to the Election Law Enforcement Commission pursuant to N.J.S.A. 19:44A-8 or 19:44A-16, in the one year period preceding the award of the contract that would, pursuant to P.L. 2004, C19, affect its eligibility to perform this contract, nor will it make a reportable contribution during the term of the contract to any political party committee in the Township of Dennis if a member of that political party is serving in an elective public office of that Township when the contract is awarded, or to any candidate committee of any person serving in an elective public office of Dennis Township when the contract is awarded.
- 2.15 **N.J.S.A. Statue 34: 9-2** - Resident citizens to be preferred in employment on public works. In the construction of any public work for the state, or any county, city, township, borough, or other municipal corporation or any board, committee, commission or officer thereof, whether the same be a building, excavation, sewer, or drainage construction, road building, paving, bridge, or any other form or kind of public work, preference in employment thereon shall be given to citizens of the State of New Jersey who have resided and maintained domiciles within the State for a period of not less than one (1) year immediately prior to such employment. Persons other than citizens of the State may be employed when such citizens are not available. Every contract for the construction of public works shall provide that if this section is not complied with the Contract shall be voidable at the instance of the State or County. All boards, officers, agents or employees having the power to enter into contracts which provide for the expenditure of public money on public works, shall file in the Office of the Commissioner of Labor the name and address of all Contractors holding Contracts with the state, or any county, or municipal corporation, or with any

board, committee, commission or officer thereof. Upon the demand of the Commissioner a Contractor shall furnish a list of name and address of all his or its Sub-contractors. Each Contractor performing work for the state, or for any county, or municipal corporation, or for any board, committee, commission, or officer thereof shall keep a list of his or its employees, stating whether they are native born citizens or naturalized citizens, and in case of naturalization, the date thereof and the name of the court in which granted. Any person, firm, or corporation violating the provisions of this section shall be deemed and adjudged a disorderly person, and upon conviction shall be punishable by a fine of not less than fifty dollars (\$50.00) nor more than five hundred dollars (\$500.00) or by imprisonment of not less than thirty days (30) nor more than ninety days (90), or by both such fine and imprisonment.

3. Insurance (Required for this contract)

- 3.1 The successful vendor shall not commence any work in connection with the awarded contract until all of the following types of insurance have been obtained and the Solicitor for the Township of Dennis has approved the insurance policies. All insurance policies shall be obtained from an insurance company authorized to conduct business in the State of New Jersey and one that maintains an office in the State of New Jersey. The vendor shall furnish proof of insurance coverage by Certificate of Insurance accompanying the contract documents and shall name the Township of Dennis as additional insured. Such Certificate of Insurance shall provide that the insurance company gives the Township of Dennis thirty (30) days prior notice of any changes or cancellation terms of such policies during the period of coverage. The Township of Dennis shall be exempt from, and in no way liable for, any sums of money that may represent a deductible in any insurance policy. The payment of any such deductible shall be the sole responsibility of the vendor providing such insurance.
- 3.2 The bidder's liability under this agreement shall continue after the termination of this agreement with respect to any liability, loss, expense or damage resulting from acts occurring prior to termination.
- 3.3 On any construction, reconstruction, alteration, or similar project, the Contractor shall require each Subcontractor to carry insurance coverage equal to or exceeding the type and level of coverage required to be carried by the Contractor. This coverage shall be in addition to the coverage carried by the Contractor and shall list the Township of Dennis as Additional Insured on the policy.
- 3.4 It shall be the responsibility of the successful vendor to maintain in force such insurance policies named herein during the life of this contract.

WORKER'S COMPENSATION INSURANCE, including Occupational Diseases, shall be required of the successful vendor, covering its employees engaged in the work, in accordance with the statutory requirements of the laws of the State of New Jersey. The Worker's Compensation Insurance Policy shall contain an Employee's Liability endorsement providing limits of not less than statutory requirements and an Employer's Liability limit of \$1,000,000.00.

GENERAL PUBLIC LIABILITY INSURANCE shall be required of the successful vendor, which shall also include Products Liability, including losses, injury, or damage resulting from the performance of this agreement, with a limit of not less than \$5,000,000.00 single limit bodily injury and/or property damage combined from damages arising out of bodily injury and/or property damage combined from damages arising out of bodily injuries to or death of all persons in any one occurrence and for damages to, or destruction of property including the loss of use thereof in any one occurrence, and \$5,000,000.00 aggregate property damage per accident.

AUTOMOBILE LIABILITY INSURANCE shall be required of the successful vendor, with a limit of not less than \$5,000,000.00 single limit bodily injury and/or property damage combined for

damages arising out of bodily injuries to, or death of all persons in any one occurrence and for damages to, or destruction of property, including the loss of use thereof in any one occurrence covering owned, non-owned, or hired vehicles.

PROFESSIONAL LIABILITY (Medical Malpractice Errors and Omissions). The contractor, its employees and volunteers must be included as insureds: \$5,000,000.00 per occurrence and \$5,000,000.00 annual aggregate.

4. Terms Related to Price and Payment

- 4.1 Carelessness in quoting prices or in preparation of the bid otherwise shall not relieve the bidder. All quotations made on the bid form shall be made with a typewriter, or pen and ink. Any alterations, erasures, and/or white-outs shall be initialed in ink by the bidder. Failure to provide all information, and/or failure to initial alterations may cause your bid to be rejected.
- 4.2 Prices shall be net, including any charges for packing, crating, containers, etc. All transportation charges shall be fully prepaid by the contractor, F.O.B. destination and placement at locations specified by the Township of Dennis. No additional charges will be allowed for any transportation costs resulting from partial shipments made at the contractor's convenience. The vendor shall guarantee any or all materials and services supplied under these specifications. Defective or inferior items shall be replaced at the expense of the vendor. In the case of rejected materials, the vendor shall be responsible for return freight charges.
- 4.3 **Additional Claims** - The successful bidder agrees that he will make no claim for additional payment or any other concession because of any misinterpretation or misunderstanding of the contract on his part, or of any failure to fully acquaint himself with any conditions related to the contract.
- 4.4 **Items Bid** - No bidder will be allowed to offer more than one price on each item even though he may feel that he has two (2) or more types/products that will meet the specifications. Bidders must determine for themselves which type/product to offer. If said bidder should submit more than one price on any item, all prices for the item shall be rejected. If the amount shown in words and its equivalent in words do not agree, the written words shall be binding. Ditto marks are not considered writing or printing and shall not be used. In the event that there is a discrepancy between the unit prices and the extended totals, the unit prices shall prevail. In the event there is an error in the summation of the extended totals, the computation by the Township of Dennis of the extended totals shall govern.
- 4.5 **Quantity** - Unless otherwise specified on the Bid Form or in the Special Instructions for individual classes of commodities, the quantities listed are approximate only, and the Township does not guarantee to purchase any definite, minimum, or maximum quantities.
- 4.6 **Taxes** - The Township of Dennis is exempt from any State sales tax or Federal excise tax. In submitting its bid, the bidder certifies that its total base bid does not include any NJ State Sales Tax.
- 4.7 All bids submitted shall include in the price any applicable permits or fees required by any other government entity that has jurisdiction to require the same.
- 4.8 **Payment** - A purchase order will be issued for each order from the Dennis Township Chief Finance Officer. No other order shall be accepted. With each purchase order, a voucher will be submitted for a Claimant signature. The vendor will sign the voucher and return it to the User Department. Upon receipt of the entire order, the payment will be sent by the third Wednesday of the following month. Proof of delivery documentation shall be attached to all vouchers submitted for payment. Promptness in submitting vouchers is of advantage to the vendor. The Township of Dennis shall not be responsible for any late fees or service fees.

- 4.9 **New Jersey Prompt Payment Act** - The New Jersey Prompt Payment Act, N.J.S.A. 52:32-32 et seq., requires state agencies to pay for goods and services within sixty (60) days of the agency's receipt of a properly executed Purchase Order or within sixty (60) days of receipt and acceptance of goods and services, whichever is later. Properly executed performance security, when required, must be received by the Township of Dennis prior to processing any payments for goods and services accepted by state agencies.

5. Terms Related to Termination/Cancellation

- 5.1 **Termination for Default** - The contractor's right to perform this contract may be terminated by the Township in the event services are not performed as called for in the contract. Thereafter, the Township may have the service performed by others and the Contractor shall be liable for all costs to the Township in excess of the contract price for the remaining portion of the contract.
- 5.2 **Termination for Convenience** - If the Township elects to terminate this contract, written notice will be given at least sixty (60) days in advance of the effective date. The contractor will be paid for all labor and material provided as of the termination date. No consideration will be given for the loss of anticipated revenue on the cancelled portion of the contract.
- 5.3 **Cancellation for Unappropriated Funds** – Dennis Township's obligation to make payment under this contract is contingent upon the availability of appropriated funds and receipt of revenues from which payment for contract purposes can be made. No legal liability on the part of the Township of Dennis for payment of any money shall arise unless and until funds are appropriated each fiscal year to the using agency by the Dennis Township Chief Finance Officer and made available through receipt of revenues.
- 5.4 **Acquisition, Merger, Sale and/or Transfer of Business** - It is understood by all parties that if, during the life of the contract, the Provider disposes of his/her business concern by acquisition, merger, sale and or/transfer or by any means convey his/her interest(s) to another party, all obligations are transferred to that new party. In this event, the new owner(s) will be required to submit all documentation/legal instruments that were required in the original bid/contract. Any changes shall be subject to approval by the Township.
The Provider shall not assign any interest in the contract and shall not transfer any interest in the same without the prior written consent of the Township.

END OF GENERAL INSTRUCTIONS

Specifications**SCOPE**

The Township of Dennis is soliciting proposals from contractors interested in providing basic life support (BLS) emergency medical service response and transportation for a period of five (5) years, unless either party gives sixty (60) days prior written notice of termination, commencing January 1, 2022 and ending December 31, 2026. One (1) original proposal and three (3) copies of the proposal shall be submitted. This is a request for proposal under the Competitive Contracting provisions of the New Jersey Local Public Contracts Law (N.J.S.A. 40A:11 et. seq.). Proposals shall be considered pursuant to N.J.S.A. 40A:11-3 and will be evaluated and awarded based on the criteria outlined below.

AWARD CRITERIA

Proposals will be evaluated on the basis of the most advantageous, price and other factors considered. The evaluation will consider the following:

1. Experience, reputation and fiscal strength of the proposed contractor; (15 Points)
2. Knowledge of the Township of Dennis; (10 Points)
3. Staff approach, training, qualifications and fleet; (15 Points)
4. Evaluation of proposed response time and criteria; (30 Points)
5. Cost; and (30 Points)

other factors as demonstrated to be in the best interest of the Township of Dennis.

CALL VOLUMES

The data below is for billable calls only and does not include dispatches for fire standbys, MVC's without transport, lift assists, refusals or other unfounded calls.

Year	Billable Calls
2018	838
2019	617

MINIMUM STANDARDS

Contractor shall conform to all local, state and federal laws or regulatory provisions governing the provisioning of emergency medical services.

LICENSURE

Contractor shall maintain licensure as a Basic Life Support Provider as defined in N.J.A.C. 8:40-1.1, et seq. and provide a copy of its License from the State of New Jersey to the Township of Dennis.

LEVEL OF CARE

Contractor shall meet and/or exceed the minimum level of care for "Street EMS (Emergency Response)" provider as defined in N.J.A.C. 8:40-1.1, et seq.

STATISTICAL INFORMATION

Contractor shall provide the Township of Dennis with monthly reports within 15 days after the close of the month that contains at a minimum:

- a. Total number of calls that Contractor was dispatched to within the Township of Dennis;

- b. Total number of calls that Contractor answered;
- c. Total number of calls that a mutual aid squad answered;
- d. Total number of mutual aid calls or other calls for service that Contractor answered;
- e. Fractal response times;
- f. Number of ambulance crews working per shift per day;
- g. Any complaints, comments or pertinent explanations.

RESPONSE

Contractor shall provide adequate personnel to include emergency medical technicians and vehicles to provide all basic life support throughout Dennis Township twenty-four (24) hour a day, seven (7) days a week. Contractor will maintain one (1) primary ambulance in ready state to respond to emergency medical service calls received under this contract and one (1) secondary ambulance that will be dispatched if additional emergency calls are received while the primary ambulance is already in use. During peak season, mid-June through Labor Day, contractor will maintain two (2) primary ambulances in ready state to respond to emergency medical service calls received under this contract and one (1) secondary ambulance that will be dispatched if additional emergency calls are received while the primary ambulances are already in use. **The Contractor shall maintain a fractal response time of less than (10) minutes for greater than ninety (90%) percent of all requests for service.** Fractal response shall be defined as the measurement of response time beginning with the time of initial dispatch to a 911 request, ending at the time the Contractor arrives at the location of the incident. Contractor will be required to provide additional ambulances if Contractor fails to achieve a fractal response time of less than 10 minutes for greater than ninety (90%) percent of all requests for service. Contractor shall maintain a relationship with another ambulance services to provide emergency backup services, if required. Ambulances must be located in Dennis Township in order to respond in a timely fashion. Each ambulance shall be equipped with a semiautomated external defibrillator model approved by the New Jersey Department of Health and Senior Services, Office of Emergency Medical Services.

FLEET

The Township of Dennis or any authorized Township representative with an EMT certification, have the right to inspect all ambulances utilized, or references, herein and the right to recommend reasonable adjustments so that the needs of the Township will be accommodated.

All ambulances utilized, or referenced, herein for service within the Township shall be maintained by Contractor in sound mechanical condition and will be cleaned and properly stocked with the usual, necessary and appropriate supplies as to their purpose and need. The Contractor shall also be solely responsible for all cost incurred to said ambulance with regards to maintenance, fuel, insurance, stocking, repairs and inspections without additional cost to the Township.

STAFFING

Contractor emergency medical technicians are required to have current certifications in Emergency Vehicle Operations Course or Certification as an Emergency Vehicle Operator. Contractor's staff must receive initial substance abuse screening on hire, randomly and incident based. All driver's licenses shall be checked through the NJ Division of Motor Vehicles prior to driving any emergency apparatus and every two years thereafter. Proof of these checks will remain on-file with the contractor and subject to review when requested by the Township of Dennis. Additionally, all such personnel shall be groomed and neatly dressed in a recognizable uniform with the name badge visible, and will perform their duties in a professional and caring manner.

COMPLAINTS

Contractor shall respond to any complaints against it in a prompt manner. Contractor will report complaints to the Township of Dennis on a monthly basis and will list the nature of the complaint, its investigative findings and, if necessary, corrective action.

SIGNIFICANT EVENTS

Contractor shall provide standby services at no additional cost to the Township of Dennis, at all serious fire, flood, dangerous or hazardous emergencies that occur within the coverage area, when requested by the Public Safety Director, Fire Chief, Emergency Management Coordinator and/or Incident Commander. However, subject to provisions above, in such case, Contractor may bill the patient and third-party payers, if any, for services rendered.

STANDBY SERVICES

Contractor shall provide standby services, at no additional cost to the Township of Dennis, under direction or approval of the Dennis Township Administrator, and/or his/her designee for sporting events, holiday events or other events determined by the Township of Dennis. The Township Administrator, and/or designee will confer with the Contractor on a regular basis to discuss the needs of the community and the resources required for the indicated events.

EMERGENCY FIRST RESPONDER KITS

Contractor shall provide response kits to the Dennis Township Fire Districts that have a first responder program. Response kits shall include the following supplies which shall be replenished as requested by the Fire District:

Medical Supplies:

- O₂ cylinder and regulator
- Adult NRB Mask
- Adult NC
- Adult BVM
- Pediatric NRM Mask
- Pediatric NC
- Pediatric BVM
- OPA Kit
- NPA Kit
- Water based lubricant
- Handheld Suction
- Sterile Water
- Cold Pack
- Heat Pack
- Glucose Gel
- Pen Light
- Stethoscope
- Blood Pressure Cuff
- Fingertip Pulse Oximeter
- Triage Tags

Trauma:

- Adjustable C-Collar, Adult/Pediatric
- Large Trauma Dressing
- Burn Sheet
- 5x9 Trauma Dressing
- 4x4 Gauze
- Kravats
- Kling
- Tape
- Sam Splint
- Sensi Wrap
- Cat Tourniquet
- Compression bandage
- Z Fold Gauze
- Vented Chest Seals
- Disposable Longboard Straps

EDUCATION

Contractor shall provide CPR training on an annually basis, at no additional cost, for the staff of the Township of Dennis. All training will be held at a mutually agreeable location.

PROPOSAL FORMAT

Proposals shall include the following information:

1. Name and telephone number of the person(s) to be contacted for further information and clarification.
2. Description of your patient billing and collection policies and procedures.
3. Description of your experience as the provider of BLS (and/or ALS) emergency medical services for a population consistent with that of the Township of Dennis or equivalent experience in a contiguous service area.
4. Evidence of the fiscal strength to implement and maintain the services outlined in this RFP for the term of the contract.
5. Description of your ambulance fleet by type (e.g. Type I or Type II), standard equipment, average age of your ambulances; and configuration.
6. Description of your vehicle maintenance program.
7. Description of your vehicle safety program, which shall include ongoing driver training program.
8. Description of your quality assurance program.
9. Description of your quality improvement program and any performance measure program.
10. Description of your patient care records storage system.
11. Description of your personnel policies and procedures.
12. Description of your Communicable Disease Policy that complies with OSHA requirements and other regulations.
13. Describe your employee safety program.
14. Staffing:

Ambulance Workforce

- a. Describe work schedules, shift assignments, and any audit criteria related to work schedules and working conditions.
- b. Describe how you measure workload and fatigue for ambulance crews.
- c. Describe your employee recruitment and screening program.
- d. Describe your employee retention program.
- e. State the lowest and highest hourly pay rates for an EMT.
- f. Describe your Critical Incident Stress Management and Employee Assistance programs.

Management and supervision

- a. Describe the management structure that will be used to manage all aspects of the emergency medical service.
- b. Identify your key management staff for the area that will include the Township of Dennis.
- c. Describe the qualifications and provide job descriptions for all management and supervisory personnel for the emergency medical service.

Training

- a. Describe your training/education program for ambulance personnel.
- b. Describe your orientation program for new hired EMT's.
- c. Describe your procedures and controls for ensuring that EMT's satisfy annual refresher training and continuing education requirements.

- d. Describe your procedures to ensure timely, accurate, and accountable communications with EMS personnel regarding changes in EMS system policies, procedures, protocols, and precautions.
- 15. Describe your license/certification requirements under applicable laws and regulations and how you satisfy those requirements.
- 16. Describe your Response Criteria for responding to calls in the coverage area using contractor location in which vehicles shall be housed and dispatched as the "respond from" location for purposes of the bid solicitation and measured from time of dispatch to arrival at the scene.
- 17. Identify any and all public sector clients for whom you have provided emergency medical services in the past five (5) years. You should identify the client by name, address, contact person, description of the scope of services provided, and cost for said services to the client.
- 18. Cost proposals shall be set forth clearly in the bid response.

END OF SPECIFICATIONS

Statement of Authority

By my signature, I hereby state that I have the Authority to submit this Proposal:

PROPOSAL SUBMITTED FOR:

Company: Inspira Medical Centers Inc

Address: 333 Irving Avenue, Bridgeton NJ 08302

Bid Submitted By: Mark Chapman

(Please Print)

Signature: _____
(Bid must be signed to be valid)

Title: Director Date: November 16, 2021

Telephone: 856-825-5063

Facsimile: _____

Email Address chapmanm@ihn.org

Taxpayer Identification Number: 221870210

Do you have any exceptions to the specifications? Yes ☒ No _____. If yes, list them as required in the section 1.2 of this bid packet.

Do you have any conflicts with the Terms and Conditions? Yes _____ No ☒. If yes, list them as required in the section 1.1 of this bid packet.

Do you intend to use subcontractors to perform any aspect of the work described herein? Yes _____ No ☒. If yes, you must complete the enclosed Subcontractor List and provide all of the documentation for subcontractors as detailed and required herein.

Subcontractor Disclosure

Pursuant to Article 40A:11-16, there will be set forth in the Bid the name or names of all Subcontractors to whom the Bidder will Subcontract to for this particular Bid. With each sub listed, a copy of their Contractor Registration Certificate must be provided to the Township of Dennis prior to any Contract being awarded. The Township of Dennis requires that all bidders list all subcontractors (including any and all sub-sub contractors) who will complete work on this project. **After bids are opened, no changes or substitutions to this subcontractor list will be permitted without written permission from the Township of Dennis. Please include the name, address, and work to be completed by each subcontractor or sub-sub contractor:**

1.) N/A

2.)

3.)

4.)

5.)

Note:

Do not leave the subcontractor pages blank. If you do not intend to use any subcontractors then you must so state that you will not be using subcontractors in the appropriate place on each page.

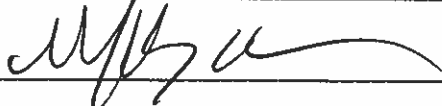
Affirmative Action Requirements

RESPONDENTS ARE REQUIRED TO COMPLY WITH THE REQUIREMENTS OF P.L. 1975, c. 127 (N.J.S.A. 10:5-31, et seq.). See also N.J.A.C. 17:27 et seq.

REQUIRED AFFIRMATIVE ACTION EVIDENCE:

- A. **PROCUREMENT & SERVICE CONTRACTS** (which are not subject to a federally approved or sanctioned affirmative action program). All successful vendors must submit within seven (7) calendar days of the notice of intent to award or the signing of the contract, whichever is sooner, one of the following:
1. A PHOTOCOPY OF THEIR FEDERAL LETTER OF AFFIRMATIVE ACTION PLAN APPROVAL
 2. A PHOTOCOPY OF THEIR CERTIFICATE OF EMPLOYEE INFORMATION REPORT
 3. A COMPLETED AFFIRMATIVE ACTION EMPLOYEE INFORMATION REPORT AA-302
- B. **CONSTRUCTION CONTRACTS** ALL SUCCESSFUL CONTRACTORS MUST SUBMIT WITHIN THREE (3) CALENDAR DAYS OF THE SIGNING OF THE CONTRACT AN INITIAL PROJECT MANNING REPORT AA-201 FOR ANY CONTRACT AWARD THAT MEETS OR EXCEEDS THE PUBLIC AGENCY BIDDING THRESHOLD.

COMPANY NAME: Inspira Medical Centers Inc

SIGNATURE:  DATE: 11/16/21

PRINT NAME: Mark Chapman

TITLE: Director of EMS

Americans with Disabilities Act

The Contractor and the Township of Dennis do hereby agree that the provisions of Title II of the Americans With Disabilities Act of 1990 (The "Act") (42 U.S.C. 512.101 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made part of this Contract. In providing any aid, benefit, or service on behalf of the Township pursuant to this contract, the Contractor agrees that the performance shall be in strict compliance with this Act. In the event the that the Contractor, its agents, servants, or employees, or subcontractors violate or are alleged to have violated this Act during the performance of this contract, the Contractor shall defend the Township in any action or administrative proceeding commenced pursuant to this Act. The Contractor shall indemnify, protect, and save harmless, the Township, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages of whatever kind or nature, arising out of or claimed to arise out of the alleged violation. The Contractor shall, at his own expense, appear, defend, and pay any and all legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the Township's grievance procedure, the Contractor agrees to abide by any decision of the Township which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the Township or if the Township incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the Contractor shall satisfy and discharge the same at its own expense.

The Township of Dennis shall, as soon as practicable after a claim has been made against it, give written notice thereof to the Contractor along with full and complete particulars of the claim. If any action or administrative proceeding is brought against the Township or any of its agents, servants, and employees, the Township shall expeditiously forward or have forwarded to the Contractor, every demand, complaint, notice, summons, pleading, or other process received by the Township or its representatives.

It is expressly agreed and understood that any approval by the Township of the services provided by the Contractor pursuant to this contract will not relieve the Contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the Township pursuant to this paragraph.

It is further agreed and understood that the Township assumes no obligation to indemnify or save harmless the Contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of the Agreement. Furthermore, the Contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the Contractor's obligations assumed in this Agreement, nor shall they be constructed to relieve the Contractor from any liability, nor preclude the Township from taking other actions available to it under any other provisions of this Agreement or otherwise at law.

Equal Employment Opportunity Language**EXHIBIT A (Revised 04/10)****MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE****N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)****N.J.A.C. 17:27****GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

For Providing Basic Life Support Emergency Medical Service Response and Transportation

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

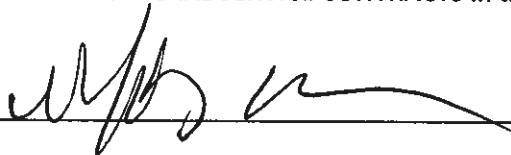
In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents: Letter of Federal Affirmative Action Plan Approval, Certificate of Employee Information Report or Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at www.state.us/treasury/contract_compliance)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Public Contracts Equal Employment Opportunity Compliance as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Public Contracts Equal Employment Opportunity Compliance for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.

I, the undersigned, do hereby agree to the terms as outlined in EXHIBIT A (Revised 04/10) from the New Jersey Public Law 1975, c. 127 (NJAC 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE FOR GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS in the State of New Jersey.

SIGNATURE



PRINT NAME Mark Chapman

TITLE Director of EMS

COMPANY Inspira Medical Centers Inc

ADDRESS 333 Irving Avenue, Bridgeton NJ 08302

Corporate Disclosure Statement

N.J.S.A. 52:25-24.2 (P.L. 1977 c33)

Failure of the bidder/respondent to submit the required information is cause for automatic rejection.

CHECK ONE:



I certify that the list below contains the names and addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR



I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

☐ Partnership☐ Corporation☐ Sole Proprietorship☐ Limited Partnership☐ Limited Liability Corporation☐ Limited Liability Partnership☐ Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Name	Address
Name	Address
Name	Address
Name	Address

Subscribed and sworn before me
this 16 day of November, 2021

(Notary Public)

My Commission Expires:

Mark Chapman
NOTARY PUBLIC
State of New Jersey
ID # 5001648
My Commission Expires
August 19, 2024

(Affiant)

(Print Name and Title)

Township of Dennis

Tuesday, November 16, 2021; 2:00 PM Prevailing Time

Consent of Insurance Coverage

WHEREAS, Inspira Medical Centers Inc as principal, has submitted a bid to provide goods and/or services as specified herein to the Township of Dennis, and whereas, in order for such bid to be considered, proof of insurance must be submitted therewith;

NOW, THEREFORE BE IT KNOWN THAT, if the Township of Dennis shall accept the bid of the Principal and the Principal shall enter into a contract with the Township of Dennis in accordance with the terms of such bid, we the undersigned, do hereby state that we will provide the Principal with insurance coverage as set below:

- A. The insurance to be provided shall be underwritten by a company licensed to conduct business in the State of New Jersey and who also maintains an office in the State of New Jersey.
- B. Comprehensive General Liability insurance in an amount no less than \$5,000,000.00 combined single limit including broad form comprehensive general liability insurance liability endorsement, and \$5,000,000.00 aggregate property damage per accident; and shall include provisions for thirty (30) days prior written notice to the Township of Dennis of any changes, modifications, or cancellation of such coverage. The Township of Dennis shall be included as an additional named insured.
- C. Professional liability (Medical Malpractice Errors and Omissions). The contractor, its employees and volunteers must be included as insureds: \$5,000,000.00 per occurrence and \$5,000,000.00 annual aggregate.
- D. Comprehensive General Automobile Liability insurance in an amount no less than \$5,000,000.00 combined single limit covering owned, non-owned, or hired vehicles and shall include provisions for thirty (30) days prior written notice to the Township of Dennis of any changes, modifications, or cancellation of such coverage. The Township of Dennis shall be included as an additional named insured.
- E. All policies maintained shall name the Township of Dennis as an additional named insured and shall provide for thirty (30) days prior written notice to the Township of Dennis of any changes, modifications, or cancellation terms of such policies and we shall provide Dennis Township Counsel with certificates of insurance evidencing such policies and provisions.
- F. All required insurance coverage must be in effect no later than 12:01 A.M., prevailing time, at the start of the day of the contract and remain in effect for the duration of the contract, including any extensions.

Sworn to and subscribed

Before me on this 16
Day of November
2021

NOTARY PUBLIC

My Commission expires



Mark Chapman
NOTARY PUBLIC
State of New Jersey
ID # 5001648
My Commission Expires
August 19, 2024

PRINCIPAL:

Inspira Medical Centers inc

(Bidder's Company Name)

Jessica S.
(Authorized Signature for the Principal)

INSURER:

(Insurer's Company Name)

(Authorized Signature for the Insurer)

Township of Dennis

Tuesday, November 16, 2021; 2:00 PM Prevailing Time

Non-Collusion AffidavitState of New JerseyCounty of Atlantic ss:

I, Jessica Shaw residing in Mayslanding
(Name of Affiant) (Name of Municipality)
 in the County of Atlantic and the State of New Jersey

of full age, being duly sworn according to law on my oath depose and say that:

I am BLS Operations Chief of the firm Inspira Medical Centers Inc
(Title or Position) (Name of Firm)

the bidder making the bid for the above named project, and that I executed the said bid with full authority so to do; that said bidder has not, directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project; and that all statements contained in said bid and in this affidavit are true and correct, and made with full knowledge that the Township of Dennis, in the County of Cape May and State of New Jersey relies upon the truth of the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by Inspira Medical Centers inc (N.J.S.A. 52:34-15).

(Name of Contractor)

Sworn to and subscribed

Before me on this

Day of Nov 162021

Jessica Shaw
(Signature of Affiant)

Jessica Shaw

(Print Name of Affiant)

NOTARY PUBLIC

My Commission expires

Mark Chapman
 NOTARY PUBLIC
 State of New Jersey
 ID # 5001648
 My Commission Expires
 August 19, 2024

Township of Dennis

Tuesday, November 16, 2021; 2:00 PM Prevailing Time

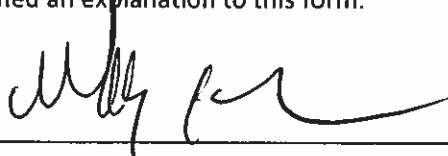
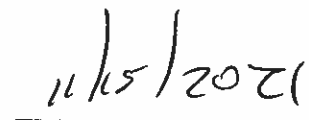
Debarment Certification**Certification Regarding the Debarment, Suspension, Ineligibility and
Voluntary Exclusion – Lower Tier Covered Transactions**

1. By signing and submitting this certification, the contracting firm is providing the certification as set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the contracting firm knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Township may pursue available remedies including suspension and/or debarment.
3. The contracting firm shall provide immediate written notice to the Township if at any time it learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction", "debarred", "suspended", "ineligible", "lower tier covered transaction", "participant", "person", "primary covered transaction", "principal", and "voluntarily excluded", as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the Township for assistance in obtaining a copy of those regulations.
5. The contracting firm agrees by submitting this certification that, should the covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction.
6. The contracting firm further agrees by submitting this certification that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transaction," without modification, in all subcontracts to this agreement as authorized by the Township.

CHOOSE ONE OF THE FOLLOWING:

(X) A. I hereby certify on behalf of Inspira Medical Centers Inc that neither it
(Name of Firm)
nor its principals are debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participating in this transaction by a federal department or agency.

() B. I am unable to certify to any of the statements set forth in this certification. I have attached an explanation to this form.


(Signature)
(Date)

Business Registration Compliance

Revised Contract Language for Business Registration Compliance

Goods and Services Contracts (including purchase orders)

** Construction Contracts (including public works related purchase orders)*

N.J.S.A. 52:32-44 imposes the following requirements on contractors and all subcontractors that **knowingly** provide goods or perform services for a contractor fulfilling this contract:

- 1). the contractor shall provide written notice, to its subcontractors to submit proof of Business Registration to the contractor;
- *2). subcontractors through all tiers of a project must provide written notice to their subcontractors and suppliers to submit proof of Business Registration and subcontractors shall collect such proofs of Business Registration and maintain them on file;
- 3). prior to receipt of final payment from a contracting agency, a contractor must submit to the contracting agency an accurate list of all subcontractors or attest that none was used;
- 4). during the term of this contract, the contractor and its affiliates shall collect and remit, and shall notify all subcontractors and their affiliates that they must collect and remit to the Director, New Jersey Division of Taxation, the use tax due pursuant to the Sales and Use Tax Act, (N.J.S.A. 54:32B-1 et seq.) on all sales of tangible personal property delivered into this State.

A contractor, subcontractor or supplier who fails to provide proof of Business Registration or provides false Business Registration information shall be liable to a penalty of \$25.00 for each day of violation, not to exceed \$50,000.00 for each Business Registration not properly provided or maintained under a contract with a contracting agency. Information on the law and its requirements is available by calling (609) 292-9292.

SAMPLES BUSINESS REGISTRATION CERTIFICATES

STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE FOR STATE AGENCY AND CASINO SERVICE CONTRACTORS		STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE	
TAXPAYER NAME: TAX REGISTRATION TEST ACCOUNT	TRADE NAME: CLIENT REGISTRATION	Taxpayer Name: TAX REG TEST ACCOUNT	
TAXPAYER IDENTIFICATION: 978-000-00000	SEQUENCE NUMBER: 000000	Trade Name: 847 ROEBLING AVE TRENTON, NJ 08611	
APPROVAL: 847 ROEBLING AVE TRENTON, NJ 08611	ISSUANCE DATE: 07/14/04	Certificate Number: 1007907	
EFFECTIVE DATE: 08/01/04		Date of Issuance: October 14, 2004	
For Office Use Only: 2004101411203003			

Disclosure of Investment Activity in Iran

OPS Number: _____

Proposer: Inspira Medical Centers Inc

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the New Jersey Department of the Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

I certify, pursuant to Public Law 2012, c. 25, that the person or entity listed above for which I am authorized to submit a proposal:

- ☐ is not providing goods or services of \$20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran,
AND
- ☒ is not a financial institution that extends \$20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in part 2 below to the New Jersey Turnpike Authority under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the proposer, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the box below.

Name: _____	Relationship to Proposer: _____
Description of Activities: _____	
Duration of Engagement: _____	Anticipated Cessation Date: _____
Proposer Contact Name: _____	Contact Phone Number: _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Mark ChaoSignature: [Signature]Title: Subs TreasDate: 11/15/2021

Township of Dennis

Tuesday, November 16, 2021; 2:00 PM Prevailing Time

Acknowledgment of Receipt of Addenda

The undersigned Bidder hereby acknowledges receipt of the following Addenda:

<u>Addendum Number</u>	<u>Dated</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

☒ No addenda were received

Acknowledged for: Inspira Medical Centers Inc

(Name of Bidder)

By: Jessica Shaw

(Signature of Authorized Representative)

Name: Jessica Shaw

Title: BLS Operations Chief

FAILURE TO ACKNOWLEDGE AND RETURN WITH YOUR BID SUBMISSION THE RECEIPT OF ANY ISSUED ADDENDA FOR THIS BID ON THIS ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA FORM SHALL BE CAUSE FOR YOUR BID TO BE REJECTED. N.J.S.A. 40A:11-23.2.e.