

COPY

Proposal to serve:

Borough of Wallington

Request for Qualifications:

Grant Services Consultant

December 2, 2024

Submitted By:

Bruno Associates, Inc.

1373 Broad Street, Suite 203B

Clifton, NJ 07013

Tel: 973-249-6225 Fax: 973-249-6301

www.BrunoAssociatesInc.com

Borough of Wallington
County of Bergen
State of New Jersey

	Please indicate the services your RFQ submission applies to		(X)
1	Borough Attorney		
2	Labor Law Attorney		
3	Planning Board Attorney		
4	Zoning Board Attorney		
5	Board of Health Attorney		
6	Tax Appeal Attorney		
7	Public Defender		
8	Prosecutor		
9	Bond Counsel		
10	Information Technology Consultant (I.T.) / Computer Management		
11	Grant Services		X
12	Borough Auditor		
13	Borough Engineer		
14	Alt. Borough Engineer		
15	Borough Planner		
16	Borough Architect		
17	Insurance / Risk Management Consultant		
18	Real Estate Tax Appraiser		
19	Redevelopment Attorney		
20	Affordable Housing Attorney		
21	Financial Advisor		
22	Rent Control Board Attorney		



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Administrative Information Requirements

Section 3.2

a) Executive Summary

For over 50 years BAI has empowered municipal and county units of government, non-profit organizations, school districts and authorities across New Jersey to access the funding they need to perform their essential operations, conduct programs and undertake quality-of-life projects. During this span, BAI has adapted and evolved alongside the ever-changing world of grantmaking to offer clients the ability to seamlessly integrate the complex world of grants into their everyday operations. Since his early years as a Congressional and gubernatorial press secretary, John R. Bruno, Sr., founder of Bruno Associates, recognized the need to assist public and non-profit institutions to effectively pursue grant funding from federal, state, county and private funding sources.

Today, BAI continues to successfully procure and manage funding for its diverse client base, and its team of skilled consultants is tireless in its pursuit of the funding which profoundly impacts communities. The professional team at BAI is trained to provide specialized services to the municipality in virtually any area of expertise dictated by a given grant opportunity. BAI's entire staff has received training in order to provide subject-matter expertise to Municipal Administrators, Clerks, Chief Financial Officers, elected officials, and Fire and Police Chiefs. Grant professionals at BAI have college and advanced degrees, participate in continuing education training and average more than 15 years of experience in their respective fields within the public and non-profit sectors. Professional experience includes former Business Administrators, elected officials, Executive Directors, Grant Managers, Economic Development Professionals and newspaper reporters.

BAI's expertise knows no bounds as we specialize in a broad spectrum of funding categories, not limited to: economic development and redevelopment projects, transportation programs, recreation, community and real-estate development, housing development, public safety/law enforcement and environmental protection.



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b) A completed and executed Letter of Intent (see Appendix A to this RFQ).

c) A completed and executed Certifications document (see Appendix B to this RFQ).

d) Name of Firm

Bruno Associates, Inc.

Address of Place of Business/Respondent

1373 Broad Street – Suite 203B
Clifton, New Jersey 07013
Telephone Number: 973-249-6225
Fax Number: 973-249-6301
Key Contact: Christopher Brown

e) Bruno Associates, Inc. is a For-Profit New Jersey Corporation.

a) **Principal:** Christopher Brown 100%

Address: 42 Manning Avenue, Butler, NJ 07405

b) Bruno Associates, Inc. has been operating and in business under its present name for 53 years.

f) Bruno Associates, Inc. has been under the current management for 15 years.

g) Bruno Associates, Inc. has never had any judgments in which it has been adjudicated liable for professional malpractice.

h) Bruno Associates, Inc. is not currently involved, nor has it ever been involved in any bankruptcy or re-organization proceedings in the last (10) years.

i) Bruno Associates, Inc. is not required to hold a federal or state license to provide grant writing/consulting services.

j) A copy of the firms' NJ Business Registration Certificate is attached to the Appendix Section of this RFQ.



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Professional Information Requirements

Section 3.3

1) a) Description and Scope of Work

Tasks that will be performed by BAI

- Perform extensive evaluations and analyses of each department in order to gain a comprehensive understanding of needs, goals, and obstacles. Consultants are skilled at identifying priority projects and areas of concern, while forecasting future needs which may be on the horizon. BAI consultants are adept at detecting deficiencies which may not be readily apparent.
- Inventory your municipality's prior involvement with grant programs and engage funding agencies to determine the status of previous awards. We open a line of communication with these agencies to let them know we are mobilizing to close out a project which may have fallen dormant. This inventory is helpful to us and the municipal staff we work for because it provides a sense of clarity and direction. We quickly address actionable items and convey to the grantor that we are shepherding the municipality to close a project and receive the grant award.
- Research, prepare, and convey funding opportunities and news to key personnel as they become available. Present each application in a concise format in order to facilitate decision-making and project selection. Our Grant Professionals and research staff tirelessly keep their finger on the pulse of current and potential funding opportunities to keep municipalities in-the-know and provide ample time to put forth a strong proposal.
- Track County, State and Federal legislative news, initiatives and potential funding opportunities that are relevant to municipal governments within New Jersey.
- Create a comprehensive portfolio of goals, objectives and timelines/deadlines that coincide with and clearly illustrate the previously awarded grants uncovered through our research, in addition to monitoring grants submitted by the firm. This living document will also integrate a summary of active applications and new funding opportunities which are aligned with the needs of your municipality.
- Review Master Plan/Master Plan Re-Examination Reports and elements contained therein to better understand your municipality's needs.
- Prepare monthly progress reports illustrating the status of projects, opportunities researched, upcoming deadlines and applications submitted.
- Draft the requisite municipal endorsing resolutions, public notices, press releases etc. per the requirements of certain funding programs and transmit to clerk's office.



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- Draft and acquire letters of support from state and federal representatives endorsing chosen projects, as required by certain grant applications.
- Collaborate with other town professional service providers (engineers, accountants, environmental specialists etc.) to ensure application requirements are met and that a high-quality proposal is submitted.
- Conduct visits to potential project sites. Take pictures to augment a proposal's visual appeal.
- Attend technical workshops offered by funding agencies at the county, state and federal level on the latest government technology grant submission software on behalf of your municipality to ensure you are current in the systems which are standard in today's industry. Our professionals are always accessible and provide clear and concise technical assistance to municipal staff when needed.
- Initiate, complete and submit grant applications to secure funding for priority projects and initiate procurement opportunities. With BAI Grant Professionals, you can always expect the highest quality of writing and proposal composition. Any application submitted on behalf of your municipality is always checked and re-checked by our staff of former newspaper copyeditors, reporters, municipal administrators, elected officials, and other highly-educated individuals.
- Provide grant management/compliance and reporting, in addition to follow-up services with all necessary legislative officials. Our Grant Professionals are well-versed in the compliance aspect of each funding opportunity. We like to let you know what you can expect upon award and illustrate a clear plan of action on how to move a project forward so your awarded funding is swiftly utilized. This is especially important regarding intricate federal funding programs, which are often comprised of stringent pre-application guidelines and require considerable post-award compliance and oversight.
 - Check on the status of each application.
 - Provide directions on how to properly utilize awarded funding.
 - Assist with reporting to ensure compliance with a program.



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b) New Jersey Municipal Agency References

- Name of Entity: Township of West Milford
Contact Name: Michele Dale, Mayor
Address: 1480 Union Valley Road, West Milford, NJ 07480
Phone: 973-728-7000 E-mail: dale@westmilford.org
- Name of Entity: Borough of Saddle River
Contact Name: Richard Molinari, Administrator
Address: 100 East Allendale Avenue, Saddle River, NJ 07458
Phone: 201-327-2609 E-mail: rmolinari@saddleriver.org
- Name of Entity: Borough of Old Tappan
Contact Name: Anna Haverilla, Administrator
Address: 227 Old Tappan Road, Old Tappan, NJ 07675
Phone: 201-664-1849 E-mail: boroadmin@oldtappan.net
- Name of Entity: Borough of Mahwah
Contact Name: Ben Kezmarsky, Administrator
Address: 475 Corporate Drive, Mahwah, NJ 07430
Phone: 201-529-5757 E-mail: bkezmarsky@mahwahtwp.org
- Name of Entity: Borough of Ho-Ho-Kus
Contact Name: William J. Jones, Administrator
Address: 333 Warren Avenue, Ho-Ho-Kus, NJ 07423
Phone: 201-652-4400 ext. 231 E-mail: jonesw@ho-ho-kusboro.com
- Name of Entity: Township of Barnegat
Contact Name: Martin Lisella, Administrator
Address: 900 West Bay Avenue, Barnegat, NJ 08005
Phone: 609-698-0080 E-mail: mlisella@barnegat.net
- Name of Entity: Borough of Norwood
Contact Name: James Barsa, Mayor
Address: 455 Broadway, Norwood, NJ 07648
Phone: 201-767-7200 E-mail: jbarsa@norwoodboro.org
- Contact Name: Jack Ciattarelli, Former Assemblyman 16th Legislative District/
Candidate for Governor
Phone: 908-385-6331 E-mail: jack@jack4nj.com
- Name of Entity: Township of Berkeley
Contact Name: John Bacchione, Mayor
Address: 627 Pinewald Keswick Road, Bayville, NJ 08721
Phone: 732-244-7400 E-mail: mayor@twp.berkeley.nj.us



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- Name of Entity: Borough of Paramus
Contact Name: Hector Olmo, Administrator
Address: 1 West Jockish Square, Paramus, NJ 07652
Phone: 201- 265-2100 ext. 2211 E-mail: holmo@paramusborough.org
- Name of Entity: Borough of Allendale
Contact Name: Amy Wilczynski, Mayor
Address: 500 West Crescent Avenue, Allendale, NJ 07401
Phone: 201-818-4411
- Name of Entity: Borough of Ramsey
Contact Name: Deirdre A. Dillon, Mayor
Address: 33 N. Central Avenue, Ramsey, NJ 07446
Phone: 201-825-3400 ext. 221 E-mail: ddillon@ramseynj.com
- Name of Entity: Borough of North Arlington
Contact Name: Dan Pronti, Mayor
Address: 214 Ridge Road, North Arlington, NJ 07031
Phone: 201-991-6060 E-mail: dpronti@northarlington.org
- Name of Entity: Borough of Sussex
Contact Name: Robert Holowach, Mayor
Address: 2 Main Street, Sussex, NJ 07461
Phone: 973-875-4831 E-mail: mayor@sussexboro.com
- Name of Entity: Borough of Raritan
Contact Name: Eric Colvin, Administrator
Address: 22 First Street, Raritan, NJ 08869
Phone: 908-231-1300 ext.111 E-mail: ecolvin@raritan-nj.org
- Name of Entity: Township of Hillsborough
Contact Name: Anthony Ferrera, Administrator
Address: 379 South Branch Road, Hillsborough, NJ 08844
Phone: 908-369-4313 ext.7107 E-mail: aferrera@hillsborough-nj.org
- Name of Entity: Borough of Carlstadt
Contact Name: Joe Crifasi
Address: 500 Madison Street, Carlstadt, NJ 07072
Phone: 201-939-2850 E-mail: jcrifasi@carlstadtnj.us
- Name of Entity: Borough of Emerson
Contact Name: Robert G. Hermansen, Administrator
Address: 1 Municipal Place, Emerson, NJ 07630
Phone: 201-262-5077 E-mail: administrator@emersonnj.org



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- Name of Entity: Borough of Northvale
Contact Name: Joseph McGuire, Mayor
Address: 116 Paris Avenue, Northvale, NJ 07647
Phone: 201-767-3330 Email: jmcguire@northvalenj.org

- Name of Entity: Township of Wyckoff
Contact Name: Pete Melchione, Mayor
Address: 340 Franklin Avenue, Scott Plaza, Wyckoff, NJ 07481-1907 |
Phone: (201) 891-7000

- Name of Entity: Borough of Dumont
Contact Name: Tom Kelly, Councilman
Address: 50 Washington Avenue, Dumont NJ 07628
Phone: 201-387-5022 Email: tkelly@dumontboro.org

- Name of Entity: Borough of Hasbrouck Heights
Contact Name: Ron Kistner, Mayor
Address: 320 Boulevard, Hasbrouck Heights, NJ 07604
Phone: 201-288-0195 E-mail: MayorKistner@hasbrouck-heightsnj.org



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c) Perceived Relevance of Experience

BAI has extensive experience working with counties, municipalities, local authorities and other independent government agencies throughout New Jersey. For over 50 years, BAI has leveraged its relationships with powerful agencies to help its clients' goals come to fruition. BAI's extensive and reputable track record has enabled us to foster strong ties to grantmaking institutions. Our reputation within this line of work, along with our unmatched talent, makes us the only firm capable of providing a comprehensive understanding of resource opportunities from both public and private institutions.

The BAI Team is experienced and familiar with the evolving funding priorities, procedures and regulations of the following agencies:

- NJ Department of Transportation
- NJ Department of Environmental Protection
- NJ Department of Community Affairs
- NJ Department of Agriculture
- NJ Board of Public Utilities
- NJ Economic Development Authority
- NJ Department of Law and Public Safety
- NJ Department of Human Services
- NJ Department of Health
- NJ Department of Education
- Federal Emergency Management Agency (FEMA)
- United States Environmental Protection Agency
- United States Department of Commerce
- United States Department of Housing and Urban Development (HUD)
- United States Department of Justice
- United States Department of Transportation
- United States Department of Veterans Affairs
- Department of Homeland Security (Federal & State)

Notable Grant Awards

Borough of Allendale GRANT PROGRAM

	AWARD AMOUNT
Assistance to Firefighters Grant Program (AFG)	\$8,697.62
NJAOG Body Worn Cameras	\$38,722.00
American Rescue Plan, Firefighter Turnout gear	\$22,000.00
Community Project Funding, Congressional Appropriations	\$750,000.00
Census 2020 Municipal Outreach Grant Program	\$2,000.00
Bergen County Open Space Grant Program	\$75,000.00
NJDOT Local Aid Road Improvement Project	\$215,000.00
NJDOT Municipal Aid, Multi-phase Streetscape Project	\$998,034.00

Bergen County Sheriff's Office GRANT PROGRAM

	AWARD AMOUNT
Congressional Appropriations – Safety and Critical Response Equipment	\$447,000.00
Firehouse Subs Foundation Grant (10 Fully Automatic AEDs/accessories)	\$14,950.00
COPS Technology & Equipment Program Invitational Solicitation	\$954,000.00
BJA's Kevin and Aponte Grant Program	\$75,887.00
State Criminal Alien Assistance Program	\$257,338.00
NJOAG Automated License Plate Reader Initiative Grant Program	\$400,368.00
NJOAG Gunshot Detection Technology Initiative Grant Program	\$336,500.00
NJOAG Body Worn Cameras	\$305,700.00
Congressional Appropriations, Strategic Cameras & Message Boards	\$953,500.00

Town of Belvidere GRANT PROGRAM

	AWARD AMOUNT
AARP Community Challenge Grant Program	\$23,250.00
NJDCA Local Recreation Improvement Grant	\$46,754.00
NJDCA American Rescue Plan Firefighter Grant	\$35,000.00
NJDEP & NJ UCF Stewardship Grant	\$24,315.00
Warren County MCCTFC, Historic Preservation Grant	\$43,720.00
USDA Community Facilities Grant Program	\$30,250.00

Township of Berkeley GRANT PROGRAM

	AWARD AMOUNT
NJDCA Boardwalk Preservation Fund (BPF) – Allen Road Boardwalk	\$448,125.00
NJOAG Body Worn Camera	\$264,940.00
FEMA SAFER, Recruitment & Retention of Firefighters	\$39,930.00
Local Recreation Improvement Grant Program (LRIG)	\$81,000.00
NJDEP Stormwater Assistance Grant Program	\$25,000.00
American Fire Rescue Plan	\$34,000.00
USDOJ COPS Hiring Grant Program	\$1,250,000.00
Assistance to Firefighters, FEMA (New Ambulance and Supplies)	\$260,999.00
COPS in Shops Grant Program, Office of the Attorney General	\$3,250.00
NJPPU Clean Fleet Electric Vehicle Grant Program	\$5,500.00
Assistance to Firefighters, FEMA (PPE & Supplies)	\$4,618.00
NJ Historic Trust Grant Program	\$656,537.00
NJDEP Green Acres Grant Program	\$135,873.00
CDBG Disaster Recovery, DCA Zoning Code Enforcement Grant	\$100,000.00
Turf Field Construction Veteran's Park, NJDEP Green Acres Program	\$750,000.00
NJ Bulletproof Vest Program	\$9,500.00
NJDEP Bonus Recycling Grant Program	\$11,000.00

Borough of Carlstadt**GRANT PROGRAM****AWARD AMOUNT**

Firehouse Subs Public Safety Foundation (AEDs & ARM Chest Compression System)	\$24,478.00
USDOJ COPS Hiring Grant Program	\$625,000.00
NJDOT Local Freight Impact Fund Grant	\$730,000.00
Assistance to Firefighters Grant, FEMA (Portable Radios)	\$221,240.00
NJDEP Stormwater Assistance Grant Program	\$25,000.00
NJDOT Distracted Driving Crackdown	\$7,000.00
US BJA Bulletproof Vest Partnership Program	\$7,878.91

Town of Chelmsford, MA**GRANT PROGRAM****AWARD AMOUNT**

Assistance to Firefighters Grant, FEMA (Portable Radios, Turnout Gear)	\$213,491.00
Assistance to Firefighters, FEMA, COVID-19 PPE & Supplies	\$42,169.00
Assistance to Firefighters, FEMA (Fitness Equipment)	\$46,357.00

City of Clifton**GRANT PROGRAM****AWARD AMOUNT**

NJHT – Preserve NJ Fund – Morris Canal Stabilization	\$444,995.00
USDOJ COPS Hiring Grant Program	\$750,000.00
NJDEP Stormwater Grant, MS4 Infrastructure Map	\$10,000.00
NJDCA American Rescue Plan Firefighter Grant	\$28,000.00
Clifton PD, NJOAG Body Worn Cameras	\$407,600.00
NJDEP Stewardship Grant (Tree Planting)	\$48,934.00
NJDOT Municipal Aid (Roadways)	\$753,257.00
Passaic County Open Space Trust Fund (Park Development)	\$200,000.00
Memorial Library, LCBA Round II, NJ State Library, Thomas Edison University	\$189,150.00
Local Recreation Improvement Grant, NJDCA	\$80,000.00
NJAOG Body Worn Camera	\$407,600.00
Transportation Alternatives Set-Aside Program	\$880,000.00
TD Green Spaces Grant Program, The Arbor Day Foundation & TD Bank, Nash Park Project (Only grant awarded in NJ – 2020)	\$20,000.00
NJDOJ Coronavirus Emergency Funding for PPE	\$67,745.00
Assistance to Firefighters, FEMA (PPE & Supplies)	\$100,236.00
Athenia Park Recreational Complex, NJDEP Green Acres Program	\$1,000,000.00
Zelenka Park, Passaic County Open Space Trust Fund	\$250,000.00
Staffing for Adequate Fire & Emergency Response Grant	\$1,350,000.00
Athenia Park Recreational Complex, Passaic County Open Space Trust Fund	\$275,000.00
NJDOT Safe Routes to School Program	\$568,000.00

Clifton Board of Education**GRANT PROGRAM****AWARD AMOUNT**

USDOE - Clean School Bus Rebate Program	\$640,000.00
Organization for Autism Research (OAR) – Peer Education Grant Program	\$12,200.00
School-based Health Services Network – COVID-19 Student Support Recovery Grant	\$250,000.00

Borough of Emerson**GRANT PROGRAM****AWARD AMOUNT**

Congressional Appropriations: (Gottheimer) Dorchester Road & Vivian Ave. Drainage	\$959,752.00
NJPDES Municipal Stormwater Assistance Program	\$25,000.00
NJDCA Local Recreation Improvement Grant Program	\$60,000.00
NJDOT Municipal Aid Grant Program	\$112,840.00
Bergen County Open Space Grant Program	\$85,001.00
Emerson Public Library, LCBA Round II, NJ State Library, Thomas Edison University	\$155,400.00
Walking Path at Hillman-Villano Fields, NJDCA Local Recreation Improvement Grant	\$75,000.00
Emerson PD, NJOAG Body Worn Cameras	\$50,950.00
Bergen County CDBG Grant Program	\$173,667.00
NJDOT Local Aid Grant Program	\$215,000.00

GRANT PROGRAM

Congressional Appropriations: (Gottheimer) Dorchester Road & Vivian Ave. Drainage
NJPDES Municipal Stormwater Assistance Program
NJDCALocal Recreation Improvement Grant Program
NJDOT Municipal Aid Grant Program
Bergen County Open Space Grant Program
Emerson Public Library, LCBA Round II, NJ State Library, Thomas Edison University
Walking Path at Hillman-Villano Fields, NJDCALocal Recreation Improvement Grant
Emerson PD, NJOAG Body Worn Cameras
NJDOT NJ Transportation Alternatives Grant Program
Firehouse Subs Public Safety Foundation

AWARD AMOUNT

\$959,752.00
\$25,000.00
\$60,000.00
\$112,840.00
\$85,001.00
\$155,400.00
\$75,000.00
\$50,950.00
\$780,000.00
\$24,783.40

Township of Hillsborough**GRANT PROGRAM**

NJDCALocal Recreation Improvement Grant Program
Federal Appropriations, Green Hills Development Swale Improvement
NJDEP Lake Management Grant Program
NJACCHO Enhancing Local Public Health Infrastructure
US BJA Bulletproof Vest Partnership Program
NJDCALocal Recreation Opportunities for Individuals with Disabilities

AWARD AMOUNT

\$66,000.00
\$320,482.00
\$246,000.00
\$212,485.00
\$7,350.00
\$10,000.00

Township of Hillside**GRANT PROGRAM**

COPS Hiring Grant Program
NJDCALocal Recreation Improvement Grant (LRIG)
NJDOH Strengthening Local Health Capacity
NJDEP Leafing Out Grant
NJBPU Clean Energy Planning Grant Program (CEPG)

AWARD AMOUNT

\$1,250,000.00
\$68,000.00
\$74,664.00
\$850,000.00
\$10,000.00

Township of Lyndhurst**GRANT PROGRAM**

NJ Department of Transportation, Local Freight Impact Fund
Lyndhurst PD, NJOAG Body Worn Cameras
NOAG Safe and Secure Communities Grant Program
Census 2020 Municipal Outreach Grant Program
Bergen County Open Space Trust Fund
Bergen County Community Development Block Grant
NJDOT Municipal Aid Grant Program
Recreational Opportunities for Individuals with Disabilities

AWARD AMOUNT

\$675,000.00
\$122,280.00
\$32,400.00
\$8,000.00
\$63,038.00
\$108,900.00
\$197,000.00
\$7,500.00

Township of Mahwah**GRANT PROGRAM**

Firehouse Subs Public Safety Foundation (Automated Chest Compression System)
NJDOT Local Transportation Projects Fund
NJPDES Municipal Stormwater Assistance Program
Recreational Opportunities for Individuals with Disabilities
Bergen County Community Development Block Grant
Bergen County Open Space Trust Fund
NJOAG Body Worn Cameras Grant (55 Cameras)
Valley Hospital Foundation, Lucas Device

AWARD AMOUNT

\$17,077.11
\$76,500.00
\$25,000.00
\$6,709.00
\$79,590.00
\$100,000.00
\$112,090.00
\$16,743.75

County of Mercer**GRANT PROGRAM**

NJDOH Department of the Deaf and Hard of Hearing – Open Access Grant
NJDOT Safe Streets to Transit
NJDEP Green Acres Park Development Grant
NJDOLE Job Opportunities for Building Success (JOBS)

AWARD AMOUNT

\$70,000.00
\$212,267.50
\$1,500,000.00
\$947,100.00

Borough of Middlesex**GRANT PROGRAM**

	AWARD AMOUNT
Local Recreation Improvement Grant (LRIG) – Cook Field	\$65,000.00
American Rescue Plan (ARP) Firefighter Grant	\$21,000.00
Assistance to Firefighters Grant Program (AFG)	\$178,795.00

Borough of North Arlington**GRANT PROGRAM**

	AWARD AMOUNT
NJDCA – Resilient Communities Program	\$721,600.00
NJDEP Stormwater Assistance Grant	\$10,000.00
NJDOT Click It or Ticket Grant	\$7,000.00
NJDCA Local Recreation Improvement Grant	\$70,000.00
NJDOT Transportation Alternatives Set-Aside Program	\$949,000.00
NJDCA American Rescue Plan Firefighter Grant Program	\$19,899.00
NJDOT Municipal Aid Grant Program	\$135,400.00
Joe Mellino Little League Field, Local Recreational Improvement Grant, NJDCA	\$75,000.00
NJOAG Body Worn Camera	\$81,520.00
Turf Surface at Zadroga Field, Bergen County Open Space Trust Fund	\$104,430.00
NJDEP Green Acres Acquisition	\$362,500.00
Street Trees, Bergen County Community Development Block Grant	\$76,000.00
Bergen County CARES Program, Mobil Test Site, Police OT	\$314,201.00

Borough of North Plainfield**GRANT PROGRAM**

	AWARD AMOUNT
COPS Hiring Grant Program	\$125,000.00
NJ Urban and Community Forestry Leafing Out Grant	\$850,000.00
NJDCA FY24 Local Recreation Improvement Grant	\$78,000.00

Borough of Northvale**GRANT PROGRAM**

	AWARD AMOUNT
FEMA Staffed for Adequate Fire & Emergency Response – Recruitment and Retention	\$494,000.00
USDOJ COPS Hiring Grant Program	\$250,000.00
NJDCA Local Recreation Improvement Grant	\$70,000.00
Bergen County Open Space Grant, Dog Park at Veterans Park	\$22,597.00
NJDEP Stormwater Assistance Grant	\$25,000.00
NJDOT Local Transportation Projects Fund (LTPH) Streetscape Project Management	\$330,000.00

Borough of Norwood**GRANT PROGRAM**

	AWARD AMOUNT
Federal Appropriations, Broad Street Bridge Replacement	\$1,000,000.00
NJDOT Municipal Aid Grant Program	\$203,110.00
Bergen County Open Space Trust Fund	\$87,038.00
NJDCA Local Recreation Improvement Grant	\$75,000.00

Borough of Old Tappan**GRANT PROGRAM**

	AWARD AMOUNT
Click It or Ticket Mobilization Fund	\$7,000.00
NJPDES, Municipal Stormwater Assistance Program	\$25,000.00
NJDCA Local Recreation Improvement Grant	\$46,000.00
NJDCA American Rescue Plan Grant Program	\$24,000.00

Borough of Paramus**GRANT PROGRAM****AWARD AMOUNT**

COPS Technology & Equipment (Communication Upgrades)	\$963,000.00
USDOJ COPS Hiring Grant Program	\$1,250,000.00
Transportation Trust Fund, Local Aid Infrastructure Fund Program	\$1,000,000.00
Click It or Ticket Mobilization Fund	\$7,000.00
NJPDES Municipal Stormwater Assistance Program	\$25,000.00
Safe and Secure Grant Program	\$32,400.00
ARP Firefighter Grant Program, PPE for Fire Department	\$20,000.00
NJDCA Recreational Opportunities for Individuals with Disabilities	\$20,000.00
Paramus EMS, The Valley Hospital Foundation (Power Stretcher & Load Systems)	\$10,000.00

Township of Pemberton**GRANT PROGRAM****AWARD AMOUNT**

NJDCA Local Recreation Improvement Grant (LRIG)	\$74,000.00
American Rescue Plan (ARP) Firefighters Grant	\$48,000.00
Community Project Funding Grant Program (Sewer Interceptor Relining Project)	\$910,431.68

Borough of Park Ridge**GRANT PROGRAM****AWARD AMOUNT**

NJDOT Municipal Aid Grant Program	\$180,540.00
NJDOT Transit Village Grant Program	\$147,000.00
Bergen County Community Development Block Grant	\$21,000.00
Bergen County Open Space Trust Fund	\$92,500.00
Bergen County Trust Fund Land Acquisition, Open Space Farmland & Historic Preservation	\$122,280.00
NJDCA Local Recreation Improvement Grant, Athletic Amenities/Equipment Enhancements	\$40,000.00
NJOAG Body Worn Camera	\$44,836.00
FEMA Staffed for Adequate Fire & Emergency Response	\$10,200.00
NJBPU Community Energy Plan	\$10,000.00

Paterson Board of Education**GRANT PROGRAM****AWARD AMOUNT**

NJDCA, Local Recreation Improvement	\$75,000.00
NJDOE, Full-Service Community Schools Program	\$2,500,000.00
Bridging the Digital Divide- Emergency Connectivity Fund	\$1,041,303.00
New Jersey Child Nutrition Fund Grant	\$20,000.00
New Jersey Child Assault Prevention Program (NJCAP)	\$15,002.00
School-Based Healthcare Foundation (Covid 19- Student Support Recovery Grant)	\$250,000.00
NJDOE, Stem Dual Enrollment & Early College High School Pilot Program	\$561,000.00
Chef Ann Foundation, Salad Bars 2 Schools	\$18,882.00
USDOJ Technology & Threat Assessment Solutions for Safer School Programs	\$500,000.00
Hackensack Meridian Health, Take the Vape Away	\$6,000.00

Pleasantville City**GRANT PROGRAM****AWARD AMOUNT**

COPS Hiring Grant Program	\$1,403,924.00
Pathways to Recover Grant Program	\$500,000.00
Federal Highway Safety Grant Program	\$25,000.00
American Rescue Plan Firefighter Grant Program	\$56,000.00
COPS Hiring Grant Program	\$2,011,864.00
School Violence Prevention Program, US Department of Justice	\$489,810.00
Exhaust System, SCBA's Extrication Equipment, Assistance to Firefighters Grant, FEMA	\$56,000.00
NJDEP Regional Greenhouse Gas Initiative (RGGI), Diesel Vehicle Electrification	\$785,346.00
NJOAG Body Worn Camera	\$46,874.00
FY20 Assistance to Firefighters Grant	\$56,000.00

GRANT PROGRAM	AWARD AMOUNT
COPS Hiring Grant Program	\$1,403,924.00
Pathways to Recover Grant Program	\$500,000.00
Federal Highway Safety Grant Program	\$25,000.00
American Rescue Plan Firefighter Grant Program	\$56,000.00
COPS Hiring Grant Program	\$2,011,864.00
School Violence Prevention Program, US Department of Justice	\$489,810.00
Exhaust System, SCBA's Extrication Equipment, Assistance to Firefighters Grant, FEMA	\$56,000.00
NJDEP Regional Greenhouse Gas Initiative (RGGI), Diesel Vehicle Electrification	\$785,346.00
NJOAG Body Worn Camera	\$46,874.00
NJDOT Safe Routes to School Program	\$1,900,000.00

Borough of Ramsey

GRANT PROGRAM	AWARD AMOUNT
FEMA Assistance to Firefighters Grant (AFG) Program	\$557,904.00
Ramsey PD, NJOAG Body Worn Cameras	\$48,912.00
It Pay\$ to Plug In Electric Vehicle DC Fast Charger Community Grant, NJDEP	\$150,000.00
NJUFC Stewardship Grant (Municipal Tree Inventory) NJDEP	\$24,001.38
Firehouse Subs Public Safety Foundation Grant - Fire Extinguisher Training System	\$23,012.00
Assistance to Firefighters, FEMA (Prevention & Safety)	\$41,570.00
Assistance to Firefighters, FEMA (PPE & Supplies)	\$31,565.00
Recreational Opportunities for Individuals with Disabilities, NJDCA	\$20,000.00
Bergen County Open Space Trust Fund	\$67,500.00
Firehouse Subs Public Safety Foundation	\$22,339.00
Community Center ADA Improvements, Bergen County CDBG	\$69,335.00
Tree Planting, Community Stewardship Incentive Program	\$30,000.00

Borough of Rutherford

GRANT PROGRAM	AWARD AMOUNT
Congressional Appropriations Stormwater Management Selection	\$750,000.00
NJDCA Local Recreation Improvement Grant Program	\$70,000.00
NJDOT Local Freight and Impact Fund	\$600,000.00
Assistance to Firefighters, FEMA (Portable Radios)	\$238,096.00
Assistance to Firefighters, FEMA (PPE & Supplies)	\$4,783.00
NJDOT Safe Streets to Transit Grant Program	\$210,000.00
Bergen County Community Development Block Grant	\$102,800.00
Community Forestry Program, CSIP, NJDEP	\$150,000.00
Lighting at Memorial Field, NJDEP Green Acres Program	\$450,000.00
NJDOT Safe Streets to Transit	\$125,000.00
Electric Vehicle Charging Stations, NJDEP	\$40,000.00
WW1 Monument Restoration, NJ Historic Trust	\$61,800.00
Recreation Opportunities for Individuals with Disabilities, NJDCA	\$20,000.00
Wall Field Resurfacing, Bergen County Open Space Trust Fund	\$74,358.00

Borough of Sayreville

GRANT PROGRAM	AWARD AMOUNT
NJ Department of Highway and Traffic Safety (Distracted Driving)	\$9,000.00
ANJEC: Open Space Stewardship Grant 2021	\$1,500.00
NJ Department of Highway and Traffic Safety (Click it or Ticket)	\$6,000.00
Sustainable Jersey 2021 PSEG Funding Cycle	\$10,000.00
NJOAG Body Worn Cameras (BWC)	\$220,104.00
NJ State Library, IMLS American Rescue Plan Act	\$46,611.00
USDOJ COPS Hiring Grant Program	\$1,000,000.00
NJ Division of Highway Traffic Safety, Pedestrian Safety	\$23,160.00
Assistance to Firefighters, PPE	\$37,195.00

Township of Saddle Brook**GRANT PROGRAM**

	AWARD AMOUNT
Sustainable Jersey & PSE&G, Partnership Program	\$2,500.00
NJDCA Local Recreation Improvement Grant Program	\$60,000.00
NJDOT Municipal Aid Grant Program	\$225,680.00
Bergen County Open Space Trust Fund	\$144,447.00
Federal Appropriations, Clean Water State Revolving Fund	\$1,393,682.00
Local Aid Cambridge Ave Project, NJDOT Municipal Aid Program	\$216,000.00
Barrier Free Entrances Phase II, Bergen County CDBG	\$156,644.00
NJDCA Local Rec Improvement Grant	\$50,000.00
AFG-S FEMA	\$8,087.00
Bergen County Dept of Parks/Div of Open Space	\$30,000.00

Borough of Saddle River**GRANT PROGRAM**

	AWARD AMOUNT
Bergen County Open Space Land Acquisition	\$890,000.00
NJDEP Green Acres Grant Program	\$291,964.00
NJDCA Local Recreation Improvement Grant Program	\$51,000.00
NJOAG Body Worn Cameras	\$42,798.00
Firehouse Subs Public Safety Foundation Grant	\$22,072.00

Borough of Sussex**GRANT PROGRAM**

	AWARD AMOUNT
Small Cities CDBG Grant Program	\$400,000.00
Transportation Alternative Grant Program	\$644,000.00
Congressionally Directed Spending (CDS) Sewer Line Replacement	\$1,000,000.00
It Pay\$ to Plug in Electric Vehicle DC Fast Charger Community Grant, NJDEP	\$150,000.00
Road Improvements, NJDOT Local Aid	\$121,174.00
Local Recreation Improvement Grant Program, NJDCA	\$50,000.00
NJDOT Municipal Aid Grant Program	\$166,200.00
NJDOT Local Aid Infrastructure Fund Emergency Project	\$250,000.00
Lake Rutherford Water Line Installment, USDA Rural Development	\$1,018,800.00
Lake Rutherford Dam Rehabilitation	\$400,000.00
Lake Rutherford Water Line Installation	\$400,000.00
Water Distribution System Improvements	\$40,000.00

City of Union City**GRANT PROGRAM**

	AWARD AMOUNT
COPS Hiring Grant Program	\$3,750,000.00
NJOAG Automated License Plate Reader Grant	\$222,000.00
Enhancing Local Public Health Infrastructure Grant Program	\$653,917.00
Federal Highway Safety Grant Program	\$35,000.00
COPS Technology and Equipment Program	\$1,100,000.00
Congressional Appropriations, Police Communications	\$1,200,000.00

Borough of Wallington**GRANT PROGRAM**

	AWARD AMOUNT
Community Development Block Grant Program	\$122,300.00
LCBA Round I, NJ State Library, Thomas Edison University	\$1,525,475.00
NJOAG Automated License Plate Readers	\$86,400.00
Modifications Turnout Gear Grant Program, FEMA	\$389,447.62
Union Blvd. & Locust Ave. Streetscape Phase I, Municipal Aid, NJDOT	\$236,000.00
Hathaway Park Improvement Project, Green Acres Program, NJDEP	\$219,383.00
Bergen County Community Development Block Grant	\$146,025.00
Bulletproof Vest Partnership, US Department of Justice	\$4,000.00
Bergen County Department of Parks/Division of Open Space	\$77,347.00
Wallington PD, NJOAG Body Worn Cameras	\$50,950.00

GRANT PROGRAM

	AWARD AMOUNT
Community Development Block Grant Program	\$122,300.00
LCBA Round I, NJ State Library, Thomas Edison University	\$1,525,475.00
NJOAG Automated License Plate Readers	\$86,400.00
Modifications Turnout Gear Grant Program, FEMA	\$389,447.62
Union Blvd. & Locust Ave. Streetscape Phase I, Municipal Aid, NJDOT	\$236,000.00
Hathaway Park Improvement Project, Green Acres Program, NJDEP	\$219,383.00
Bergen County Community Development Block Grant	\$146,025.00
Bulletproof Vest Partnership, US Department of Justice	\$4,000.00
Expanding Digital Inclusion & Institutional Capacity, American Rescue Plan, NJ State Library	\$24,525.00
NJDOT Municipal Aid Grant Program	\$219,000.00

Township of Weehawken**GRANT PROGRAM**

	AWARD AMOUNT
Diesel Vehicle Electrification Project, NJDEP	\$348,900.00
Hudson County CDBG-CV	\$341,745.00
Strengthening Local Public Health Capacity Program, NJ Department of Health	\$291,042.00
Homeland Security, Port Security Grant/Port Imperial Security Cameras	\$119,000.00
Hudson River Waterfront Walkway, NJDEP Green Acres Program	\$1,000,000.00
NJDOT Transportation Alternative Grant Program	\$1,200,000.00
Hudson County Open Space Trust Fund	\$500,000.00
Summer Food Grant Program	\$21,745.00

Township of West Milford**GRANT PROGRAM**

	AWARD AMOUNT
NJBPU Clean Energy Grant Program (CEPG)	\$10,000.00
NJDCA FY24 Local Recreation Improvement Grant (LRIG)	\$60,000.00
American Rescue Plan Firefighters Grant (FY 24 NJDCA ARP Firefighter)	\$75,000.00

Town of West New York**GRANT PROGRAM**

	AWARD AMOUNT
NJOAG, Automated License Plate Readers	\$125,000.00
Enhancing Local Public Health Infrastructure	\$471,884.00
NJ State Library Construction Bond Act	\$12,500,000.00
Volkswagen Mitigation Trust (NJBPU/NJDEP)	\$1,920,198.00
NJDOT Municipal Aid Grant Program	\$901,575.00
Safe Routes to School Grant Program	\$1,300,000.00
Hudson County CDBG-CV	\$610,432.00
Hudson County Open Space	\$500,000.00
NJOAG Body Worn Cameras (BWC)	\$295,510.00
2021 Distracted Driving Enforcement Fund	\$6,000.00
Strengthening Local Public Health Capacity Program 2022	\$291,042.00
Drive Sober or Get Pulled Over	\$6,000.00
Summer Food Program – Department of Agriculture	\$796,715.00
NJ Division of Criminal Justice, Safe & Secure Communities Grant Program	\$60,000.00
NJDOT Municipal Aid Grant Program	\$757,980.00
Hudson County Open Space	\$1,050,000.00
Assistance to Firefighters Grant	\$100,000.00
Miller Stadium Turf Installation, NJDEP Green Acres Program	\$1,000,000.00
NJDOT Safe Routes to School Program	\$1,300,000.00

West New York Board of Education**GRANT PROGRAM**

	AWARD AMOUNT
Fresh Fruit and Vegetables Program, NJ Department of Agriculture	\$250,140.00
Classroom Resources, Theater Equipment, Andrew Lloyd Webber Initiative	\$20,000.00
New Jersey Child Assault Prevention Program	\$18,167.00
Learning Through Gardening Grant Program, NJ Agricultural Society	\$2,500.00

Bruno Associates, Inc.
Project Highlights

Township of West Milford

USDOJ COPS Hiring Grant Program: \$750,000.00

the Township of West Milford has been awarded a \$750,000 grant through the 2024 USDOJ COPS Hiring Program. One of only 15 local law enforcement departments awarded in New Jersey, this significant funding will allow the West Milford Township Police Department to add six new officers to its force, bolstering its commitment to community safety and proactive policing. The COPS Hiring Program, a key initiative under the U.S. Department of Justice, seeks to strengthen public safety efforts and promote community resilience by increasing law enforcement personnel dedicated to community policing. The \$750,000 grant will offset hiring costs associated with salary and benefit packages for new officers over 3-5 years before being retained by the Township. This award highlights West Milford's dedication to enhancing its community policing capacity, ensuring that residents feel safe and supported.

Township of Hillside

USDOJ COPS Hiring Grant Program: \$1,250,000.00

Bruno Associates celebrates alongside the Township of Hillside which has been selected for an award of \$1.25 million through the 2024 USDOJ COPS Hiring Program. This grant will enable Hillside's Police Department to hire 10 additional officers, significantly enhancing its ability to serve and protect the community. The Hillside Police Department commits to using its COPS award to increase transparency, center community policing initiatives, and fill critical staffing shortages. The COPS Hiring Program, administered by the U.S. Department of Justice, is designed to advance public safety through community-oriented policing strategies. By supporting the hiring of new officers, the program aims to build stronger, safer communities through increased engagement and problem-solving partnerships. Hillside's successful application reflects its ongoing commitment to public safety and community well-being. We are proud to have partnered with Hillside in securing this vital funding.

Borough of North Plainfield

USDOJ COPS Hiring Grant Program: \$125,000.00

The Borough of North Plainfield has been selected for a \$125,000 grant award through the USDOJ COPS Hiring Program. This grant will enable the North Plainfield Police Department to hire one new police officer to bolster staffing and allow the Borough to participate in the New Jersey Office of the Attorney General's ARRIVE Together Pilot Program. In 2020, across New Jersey, two out of every three uses of force by law enforcement involved a civilian suffering from mental health or substance abuse issues. The ARRIVE Together Pilot Program was created to address these issues. "ARRIVE" is an acronym that stands for "Alternative Responses to Reduce Instances of Violence and Escalation." The "ARRIVE Together" Initiative partners a plainclothes officer with a mental health professional, who will respond together in an unmarked police vehicle to mental health emergencies. This initiative was created to reduce the number of times police use force when responding to such calls for service. The North Plainfield Police Department will partner with two community-based mental health care organizations to implement the ARRIVE Together initiative in the Borough, reducing police use of force and improving service and outcomes for patients experiencing mental health emergencies

City of Pleasantville

COPS Hiring Grant Program: \$1,403,924.00

The City of Pleasantville has been awarded \$1,403,924.00 through the FY24 program. This will allow the city to hire four additional officers for its Community Policing Unit (CPU), bolstering public safety and enhancing community engagement. This is the second COPS Hiring grant we've secured for Pleasantville since FY22, when we helped the city win \$2 million in funding. Together, these grants have significantly strengthened Pleasantville's police force, allowing officers to focus on crime prevention, community trust, and quality-of-life issues.

Township of Barnegat

FEMA Staffing for Adequate Fire and Emergency Response Grants (SAFER) Program: \$242,810.00

The FEMA Staffing for Adequate Fire and Emergency Response Grants (SAFER) program has allocated \$242,810 to the Barnegat Fire Company's Recruitment and Retention Initiative. Barnegat Fire Company has suffered from declining membership and volunteer burnout after a swath of retirements over the past decade. The recruitment and retention plan, developed in collaboration with previous Chiefs, has struggled to find funding since its inception almost ten years ago, with partial funding piloted under the current administration. The plan will finally come to fruition under Chief Chris Velders and will include incentives such as a stipend for new members who complete required training, enhanced benefits for existing members, and a comprehensive marketing and recruitment strategy overseen by fire officials. The SAFER grant program was created to provide funding directly to volunteer fire departments to help them increase or maintain the number of trained, front-line firefighters in service. Barnegat's award will enhance local first responder's abilities to comply with staffing, response and operational standards set by the National Fire Protection Association.

Borough of Ramsey

FEMA Assistance to Firefighters Grant Program: \$557,904.00

The Borough of Ramsey has been awarded \$557,904 through the FEMA FY23 Assistance to Firefighters Grant (AFG) Program. This funding will enable the Ramsey Fire Department to purchase 25 sets of new Personal Protective Equipment (PPE) and 44 Self-Contained Breathing Apparatus (SCBA) units, along with essential firefighting hoses and portable radios to improve communication during emergencies.

Additionally, the grant will fund specialized training programs, including Confined Space Technician, Technical Rescue, Firefighter Safety and Survival, Safety Officer, and Fire Emergency Services Instructor courses. Serving a community of 15,000 residents, the Ramsey Fire Department is responsible for protecting critical infrastructure such as 12 schools, 6 industrial sites, major transportation routes, and essential water facilities. This grant ensures that they are equipped with state-of-the-art gear and the training necessary to effectively safeguard these vital assets.

Clifton Board of Education

Kit for Kids Grant Program: \$12,200.00

The Clifton Public School District has been awarded \$12,200 for the Kit for Kids program which is designed to increase awareness of autism among students from grades K-8. Funded by the Organization for Autism Research (OAR), the kit is centered around an illustrated booklet entitled "What's Up with Nick?" This vibrant and kid-friendly booklet tells the story of a new student, an autistic boy, through the eyes of a typical peer. The story teaches children that autistic students may think differently or require specific accommodations, but all students are of equal worth and should be treated as such. Despite the growing number of autistic children educated in mainstream classrooms, many students are not familiar with autism. Kit for Kids helps address these problems by educating children about autism and will help students better understand its characteristics. By increasing students' acceptance of differences, Kit for Kids creates a more inclusive classroom and overall sense of community who are full of compassion. Bruno Associates, Inc. is thrilled to contribute to Clifton Public Schools' classrooms and paving the way for a more understanding and harmonious school environment.

Clifton Board of Education

Clean School Bus Rebate Grant Program: \$640,000.00

The Clifton Public School District has been awarded \$640,000 from the U.S. Environmental Protection Agency (EPA) to replace three existing school buses with zero-emission and clean school buses. Eleven New Jersey school districts were awarded a total of \$12 million in federal rebates to fund the purchase of 69 electric school buses. Grants are funded under President Biden's Inflation Reduction Act, which allocated a total of \$5 billion for the purchase of zero emission and low emission school buses. This program will help the school district save money in the long run by not spending on fuel with costly diesel expenses. Bruno Associates, Inc. is proud to have helped the Clifton School District secure funding for an environmental project that helps the community while taking steps towards reducing emissions, improving air quality, and contributing to a greener future.

Borough of North Arlington

NJ Department of Community Affairs' Resilient Communities Program: \$721,600.00

The Borough of North Arlington has been awarded \$721,600 in grant funding through the NJ Department of Community Affairs' Resilient Communities Program! This grant will support the vital Passaic River Resiliency Project, aimed at repairing the bulkhead along the Passaic River, performing riverbank stabilization, and implementing crucial flood mitigation efforts. Our team at Bruno Associates, Inc. is proud to have partnered with North Arlington to secure this essential funding. This achievement highlights our commitment to helping municipalities navigate the complexities of grant procurement and project management.

Borough of North Plainfield

NJ Urban and Community Forestry (NJUCF) Program's "Leafing Out" Management Grant: \$850,000.00

The Borough of North Plainfield has been selected for an \$850,000.00 grant by the New Jersey Urban and Community Forestry (NJUCF) Program's "Leafing Out" Management Grant. Leafing Out Grants were available on a competitive basis to 53 pre-selected municipalities across New Jersey who met specified federal Justice40 initiative criteria. North Plainfield was also awarded an additional \$12,500.00 through the Leafing Out Education grant. This award will enable North Plainfield to implement a multifaceted urban forestry project throughout the Borough. Key components of this project include wide-ranging community education programs, completing a local tree inventory and community forest management plan (CFMP), maintaining and enhancing the Borough's existing tree cover, and strategically planting new trees throughout the Borough to mitigate flooding, reduce the heat island effect, and improve the distribution of the tree canopy. This comprehensive project will facilitate a community-wide approach to improving the environment, expanding conservation practices, and enabling the overall environment to flourish.

Township of Hillside

NJ Urban and Community Forestry (NJUCF) Program's "Leafing Out" Management Grant: \$850,000.00

The Township of Hillside is one of ten awarded municipalities that will be receiving an \$850,000.00 grant through the New Jersey Urban and Community Forestry Program's 'Leafing Out' Management Grant. Leafing Out Management grants were available on a competitive basis to 53 pre-selected municipalities across New Jersey who met specified federal Justice40 initiative criteria. The goal of the Leafing Out program is to increase access in disadvantaged urban communities to trees and their associated benefits, to broaden community engagement in local urban forest planning, tree planting, and management activities and to improve community and urban forest resilience to climate change, heat islands, forest pests and diseases, and storm events through best management and maintenance practices. Hillside was also awarded an additional \$12,500.00 through the Leafing Out Education grant opportunity. The combined grants administered through the NJDEP will be used to fund a local tree inventory, a community forest management plans (CFMP), implementation of priority tree maintenance, hazard tree removal and wide-ranging community education campaigns over four years.

Borough of Carlstadt

Firehouse Subs Public Safety Foundation Grant Program: \$24,478.00

The Carlstadt Police Department has been selected for a grant award through the Firehouse Subs Public Safety Foundation. The Carlstadt Police Department has been selected to receive \$24,478.00 for essential CPR equipment, including 12 Automated External Defibrillators (AEDs) and one ARM Chest Compression System. This award will equip Carlstadt's police officers and vehicles with lifesaving equipment, facilitating efficient patient care and improving patient outcomes in Carlstadt and the surrounding communities. The Carlstadt Police Department is committed to the utmost professionalism in providing police services to the community and each person falling within its jurisdiction, enforcing the law objectively, with leadership and integrity, executing their duties with a spirit of cooperation and courtesy, employing a solution-focused approach to protect and serve while continuously striving for excellence. The 25 dedicated members of the Carlstadt Police Department respond to over 12,000 calls per year and provides mutual aid services to 19 neighboring municipalities. Bruno Associates Inc. is thrilled to have played a role in helping achieve this award for the Carlstadt Police Department.

County of Mercer

NJ Department of Human Services Division of the Deaf and Hard of Hearing (DDHH) Program: \$70,000.00

Bruno Associates celebrates accessibility and frequently secures awards that are both innovative and bring clients closer to meeting and exceeding Americans with Disabilities Act (ADA) standards. Mercer County has secured a \$70,000 grant award through the New Jersey Department of Human Services Division of the Deaf and Hard of Hearing (DDHH) for the installation of LOOP hearing devices across several key county locations, such as the Mercer County Board of Social Services (MCBOSS) and the Office on Aging, aiming to significantly enhance accessibility for individuals with hearing impairments. LOOP technology is designed to assist hearing aid users, through fine copper wiring installed under countertops, carpets, and within building infrastructure to carry vibrations and deliver clear sound at the same level a non-hearing-impaired person receives audible information. The DDHH Open Access Grant was opened in 2023 and provided two rounds of competitive grants to county governments proposing to commit resources and build out technological infrastructure to promote communication and language access for deaf, hard of hearing, and deaf-blind residents of all ages. The Mercer County government and its executives have long championed investments in accessibility and look forward to expanding the pilot to other county locations such as libraries and correctional facilities in the future.

Township of Livingston

Firehouse Subs Public Safety Foundation Grant Program: \$24,934.00.

The Livingston Police Department has been awarded a generous grant by the Firehouse Subs Public Safety Foundation. This grant allows the department to acquire 24 Defibtech Lifeline AEDs and their necessary accessories, with a total value of up to \$24,934.00. This significant contribution enables LPD officers and first responders to be even better equipped to handle emergencies, particularly those requiring immediate cardiac assistance. The addition of these advanced Automated External Defibrillators (AEDs) to their toolkit is a game-changer, ensuring the highest level of care to residents and potentially save more lives in the community. This grant enhances emergency response capabilities, while also underscoring the importance of community support and partnerships in public safety. Through the acquisition of this life-saving gear, the LPD only further demonstrates its commitment to its community and the population

Township of Berkeley

New Jersey Boardwalk Preservation Fund Grant Program: \$448,125.00

Berkeley Township was one of 18 south-Jersey municipalities to receive competitive grant funds from the New Jersey Boardwalk Preservation Fund, \$448,125 has been allocated to Berkeley for the rehabilitation of the Allen Road Boardwalk. Once the heart of local activity in its 1950s heyday, the Allen Road Boardwalk will soon be restored to its former glory, with additions that consider its future storm resiliency. The project is a testament to our commitment to secure grant funds to revitalize our clients' community assets and preserve cherished local landmarks. The Boardwalk Preservation Fund grant was made possible through the NJDCA's Division of Disaster Recovery and Mitigation's allocation through the American Rescue Plan Act, promoting the long-term resilience of New Jersey's communities by supporting initiatives to fortify housing, businesses, and infrastructure against severe weather events and flooding damage.

Borough of Park Ridge

Firehouse Subs Public Safety Foundation Grant Program: \$17,146.00

The Park Ridge Volunteer Fire Department was selected for funding through the Firehouse Subs Public Safety Foundation. The PRVFD has been selected to receive \$17,146.00 for the purchase of PPE/Bunker Gear to replace outdated current inventory. The Park Ridge Volunteer Fire Department is a 100% Volunteer Squad responsible for all fire suppression, prevention, and rescue operations within the Borough of Park Ridge. The Department also provides Mutual Aid to neighboring towns, making life-saving protective gear absolutely critical to properly protect members of the department. Through the acquisition of this life-saving gear, the PRVFD only further demonstrates its commitment to its community and the population it serves. Bruno Associates, Inc. is thrilled to have played a role in helping achieve this award.

Borough of Paramus

USDOJ Cops Hiring Program (CHP): \$1,250,000.00

We're thrilled to announce that the Paramus Police Department has been awarded a significant grant of \$1,250,000 through the COPS Hiring Program! This success marks a milestone in our collaborative efforts towards enhancing public safety and community policing. Our consulting team worked diligently with the Paramus Police Department, providing comprehensive guidance and support throughout the application process for this competitive grant. Our services included: detailed analysis of the department's needs, strategic planning to align with grant requirements, and assistance in presenting a compelling case for funding. This grant will empower the Paramus Police Department to recruit new officers, invest in advanced training, and implement innovative community policing strategies. We are proud to have played a part in securing these funds, which will have a lasting impact on the safety and well-being of the Paramus community. A heartfelt thank you to everyone involved, from the dedicated officers and staff of the Paramus Police Department to our hardworking consulting team. Together, we're making a difference!

Bergen County Sheriff's Office

COPS Technology and Equipment Program Invitational Solicitation: \$954,000.00

The Bergen County Sheriff's Office was awarded \$954,000 in discretionary funding from the COPS Technology and Equipment Program Invitational Solicitation. This invitation-only program is intended to assist in the development and acquisition of effective equipment, technologies, and interoperable communications that aid in responding to and preventing crime. The Bergen County Sheriff's Office will be utilizing funds to acquire additional security cameras, ALPRs, and mounted message boards to increase surveillance and communication and diminish auto-theft within the county and surrounding areas. Bruno Associates, Inc. is thrilled to have supported the BCSO in its efforts throughout this process.

Borough of Carlstadt

USDOJ Cops Hiring Program (CHP): \$625,000.00

Bruno Associates is proud to announce that the Borough of Carlstadt and the Carlstadt Police Department have been awarded a \$625,000 grant from the 2023 COPS Hiring Program! This significant grant is a result of a collaborative endeavor, where our consulting team provided essential guidance and expertise during the application process. Our role included: analyzing the unique public safety challenges of Carlstadt, strategically aligning CPD's vision with the program's objectives, and crafting a compelling narrative that highlighted the department's commitment to community policing and transparency. With this grant, the Carlstadt Police Department plans to: reinforce their community policing initiatives, enhance their capacity to ensure public safety, and improve community engagement and build trust among residents. Congratulations to the Carlstadt Police Department for this remarkable achievement. We're honored to have been a part of this process and look forward to seeing the positive changes this grant will bring.

Paterson Board of Education

Full-Service Community Schools (FSCS) Program Grant Program: \$11,349,762.00

Bruno Associates is proud to announce that the Paterson Board of Education was awarded \$11,349,762.00 for the Full-Service Community Schools (FSCS) Program Grant Program. Funds will help support the planning, implementation, and operation of full-service community schools that improve the coordination, integration, accessibility, and effectiveness of services for children and families, particularly for children attending high-poverty schools. Paterson will expand existing pipeline services and develop new pipeline services to support students, families, and community members within a targeted neighborhood in Paterson. Community partners will support the schools to implement services such as high quality after school, summer and Saturday programs, mentorship programs, adult education and workforce readiness, school-based health centers to address medical and mental health needs, and programs in juvenile crime prevention and rehabilitation programs. Paterson's targeted FSCS schools will participate in a community-based effort to coordinate and integrate educational, developmental, family, health, and other comprehensive services. The five-year Federal Education Department grant will also pay for the program at two schools in the city of Passaic — School 6 and Passaic High School.

Bergen County Sheriff's Office

FY23 BJA's Kevin and Avonte Program: \$75,887.00

The Bergen County Sheriff's Office was selected as a recipient for funds from the FY23 BJA's Kevin and Avonte Program: Reducing Injury and Death of Missing Individuals with Dementia and Developmental Disabilities. BCSO was selected to receive \$75,887.00 to purchase and provide 100 Angel Sense devices and subscriptions to residents in the county with family members living with Dementia, Alzheimer's, and/or Autism. This funding will allow the Sheriff's Office to provide vital services to residents who are prone to wandering, and direct support to their families. Bruno Associates, Inc. is proud to assist in such initiatives that directly support a wide range of critical needs.

City of Clifton

USDJ Cops Hiring Program (CHP): \$750,000.00

Through the USDJ Cops Hiring Program (CHP), we are elated to share that the City of Clifton has been awarded \$750,000 to hire six new officers for the Clifton Police Department! The grant will be a game-changer for Clifton, enabling its police department to: address critical staffing needs, bringing more officers to the streets; fortify initiatives that bridge the gap between law enforcement and the community; and implement innovative strategies to tackle emerging crime trends and enhance school safety. At BAI, we are proud to have been a part of this journey with the Clifton Police Department (CPD). This achievement is a testament to our focused collaboration and strategic approach to grant consulting and public relations. Our consulting team worked side by side with CPD, leveraging our expertise to navigate the complexities of the FY23 USDJ CHP application. Our contribution included: Conducting a thorough assessment of Clifton's unique public safety challenges; Strategizing to align CPD's needs with the grant's objectives; Articulating CPD's vision for enhanced community engagement and crime reduction. Congratulations to the City of Clifton and CPD for this exceptional milestone. Here's to a safer, stronger Clifton!

Borough of Carlstadt

NJDOT Local Freight Impact Fund Grant: \$730,000.00

Through the NJDOT Local Freight Impact Fund (LFIF), the Borough of Carlstadt has been awarded \$730,000.00 to support the road resurfacing of 16th Street. Known for its thriving industrial and commercial landscape, 16th Street is located in the heart of the New Jersey Sports and Exposition Authority (NJSEA) Hackensack Meadowlands District. Major state and interstate highways traverse this region, including the NJ Turnpike (I-95), Route 495, Route 3, Route 17, Route 46, Route 120, and Routes 1 and 9. Positioned within the nation's largest metropolitan market region, the district offers a prime location for trucking services and associated land uses. That being said, the serious truck volume has been known to take its toll on these roadways. At BAI, we are thrilled for the Borough of Carlstadt as they are one of only 13 municipalities across the state that received an award this year. Now, the borough can address roadway concerns to ultimately increase public safety.

Borough of Northvale

USDJ Cops Hiring Program (CHP): \$250,000.00

We're excited to share that the Borough of Northvale has been awarded a \$250,000 grant through the 2023 COPS Hiring Program, marking a significant step in enhancing community policing and public safety! Our consulting team had the privilege of working closely with the Northvale Police Department (NPD) in this grant application process. Our support focused on: identifying key areas for improvement in community policing, aligning the department's strategies with the grant's objectives, and showcasing NPD's commitment to diverse and effective training programs. This grant is more than just financial support; it's a catalyst for positive change. It will enable the NPD to: increase its manpower, allowing for a stronger presence in the community, develop new programs targeting specific community needs, and enhance training in critical areas like Bias Crimes, Domestic Violence, and De-escalation. A huge congratulations to the Borough of Northvale and the dedicated officers of the NPD. Your commitment to building a safer, more connected community is truly inspiring. We are proud to have played a role in this achievement and look forward to seeing the positive impact of this grant.

Borough of Sussex

Small Cities CDBG Grant Program (CHP): \$400,000.00

Bruno Associates is proud to announce that Sussex Borough has been awarded a grant of \$400,000 from the 2023 Small Cities CDBG program to be used towards the project entitled "Install an Electrical Supply to the Water Tower for a Generator and Instrumentation Improvements for the Utility System". Sussex Borough owns and operates a water distribution system that serves the residents of Sussex Borough and portions of adjacent Wantage Township. The project will improve the Borough's aging utility infrastructure. A variety of small improvements are needed at the water treatment plant in order to optimize the operation. First is the installation of 8 valves, actuators, and controls to allow the filters to be isolated for backwash. Next, a new clearwell pump will be added, old obsolete equipment will be removed, and a new air compressor will be installed. Finally, new analyzers, chemical feed pumps, and storage tanks will be installed. At the water storage tank, electrical service will be extended approximately 1,000 feet to power the mixer in the tank. A new meter pan and breaker panel will be required.

Borough of Middlesex

Assistance to Firefighters Grant Program (AFG): \$178,795.00

Through the FEMA FY22 Assistance to Firefighters Grant (AFG), the Borough of Middlesex has been awarded \$178,795.00 to enhance the safety and capabilities of its dedicated volunteer firefighters. This grant will enable the Middlesex Fire Department to purchase 40 full sets of turnout gear, outfitting nearly 75% of its members with new protective gear, and 12 thermal imaging cameras. This funding will significantly bolster the Department's firefighting capabilities and improve the safety of both the volunteers and the community. Bruno Associates, Inc. is thrilled to have secured funding for this project!

West New York Board of Education

Fresh Fruit and Vegetable Grant Program (FFVP): \$224,348.34

West New York Elementary Schools have been awarded \$224,348.34 for the Fresh Fruit and Vegetable Program (FFVP) for the 2023-2024 school year. The purpose of the grant is to improve children's overall diet and create healthier eating habits to impact their present and future health. The program will help schools provide healthier food choices; expand the variety of fruits and vegetables children experience; and increase children's fruit and vegetable consumption. Bruno Associates, Inc. is pleased to have secured funding for this project.

Borough of Allendale

Assistance to Firefighters Grant Program (AFG): \$8,697.62

The Borough of Allendale has been awarded \$8,697.62 through the FEMA Assistance to Firefighters Grant (AFG) for the purchase of additional advanced communication devices. This funding will greatly improve coordination and interoperability between the Borough's Fire Department, Police Department, and County fire resources, ensuring seamless communication during emergencies. In a time where effective communication is paramount, this funding will help to bridge communication gaps and allow for more informed decision making, ultimately improving the safety of the community. The AFG award is a significant step toward the Borough's ongoing efforts to enhance the preparedness and effectiveness of its emergency response services. Bruno Associates, Inc. is pleased to have secured funding for this project.

Borough of North Plainfield

USA Football Flag Grant Program

Through the USA Football Flag Grant program, the Borough of North Plainfield has been awarded a grant package which includes 40 flag belts and 8 footballs. The North Plainfield Parks and Recreation Department currently serves over 300 youth in the community, providing athletic, recreational, and community programs for the betterment of the Borough and its youth. North Plainfield currently has 50 youth enrolled in its football program, and receiving an equipment package under this grant will greatly help the Borough of North Plainfield expand its flag football programs and increase opportunities for youth to participate in active recreation in the community. The USA Football Flag Grant program awards funding and equipment packages to youth organizations, school programs, and recreation departments to expand their flag football program offerings. Bruno Associates, Inc. is pleased to have secured funding for this project.

City of Pleasantville

NJDOL Pathways to Recovery Grant Program: \$500,000.00

The City of Pleasantville has been awarded \$500,000 through the New Jersey Department of Labor's Pathways to Recovery Grant Program, which will fund the City's initiative to place opioid-impacted individuals in workforce training and non-subsidized employment programs. Pleasantville will utilize these funds to connect its opioid-impacted population with integrative care, transportation, supportive services, and career development alongside a pre-established network of local service providers and employers. The NJDOL Pathways to Recovery Program awards competitive grants to communities investing in long-term, holistic resilience and economic development programs for New Jersey's most vulnerable residents. Congratulations, Pleasantville!

Paterson Board of Education

Field Trip New Jersey Grant Program

Five Paterson Public Schools have been awarded the Field Trip New Jersey grant to support a wide range of field trips. Students will have the opportunity to visit colleges, science museums, farms, etc. Some of the field trips include a tour to Historically Black Colleges and Universities to understand the college planning process and provide students with insight on the academic and social lifestyle of students in predominantly black institutions. Students will leave with a firm understanding of the importance of continued education, the process that goes along with it as they transition out of high school and recognize all those before them that have paved the way for a brighter future. Students will have the opportunity to engage with college students and ask questions about majors, campus life, etc. Students will also get the chance to visit the Liberty Science Center as it's filled with loads of interactive and hands-on activities. Students are encouraged to think outside the box and really dive into the ever-changing world of science and technology. Field trips not only provide students with insight on colleges, science centers and agriculture, but they get to have fun in the process of learning.

Township of Hillsborough

T-Mobile Hometown Grant Program

Bruno Associates congratulates the Township of Hillsborough, who has been selected for another fantastic award that will benefit the creative spirit that is always present in the Hillsborough community. Hillsborough has been awarded through the T-Mobile Hometown grant program, which provides grants to communities under 50,000 residents with the goal of bringing communities together over art, recreation, or improved public spaces and facilities. Inspired by the Italian street painting festival known as Madonari, Hillsborough will use grant funds to invite local groups to enter and participate in their 'Art in the Park' program. Sidewalks around a local park will be transformed into a public display of art centering Hillsborough pride, created by selected groups who will submit their art 'blueprints' to the township for a chance to participate in the event.

West New York Board of Education

Dollar General Youth Literacy Grant Program

The West New York School District was awarded the Youth Literacy Grant from the Dollar General Youth Literacy Foundation. Funds will support struggling readers and English learning students in grades 2-8 with helpful Decodable Readers and workbooks to pinpoint students specific reading needs. Decodable readers have helped students improve reading skills, build confidence, and develop a love of reading. Decodable books are collections of sentences and printed passages with tightly controlled demands that include words with phonics patterns and high-frequency words that kids have already been taught, resulting in a successful flow of reading and helps to strengthen children's overall skill development. BAI is excited to have assisted in the acquisition of these funds.

Borough of Sussex

NJDOT Transportation Alternatives Set-Aside Program (TAP): \$644,000.00

Through the NJDOT Transportation Alternatives Set-aside Program (TAP), the Borough of Sussex has been awarded \$644,000.00 to support the Route 23 South Streetscape project. This highly anticipated project entails installing sidewalks along Route 23 South where none exists today, providing 16 decorative street lamps along the route, adding topsoil and seed, and planting 15 trees to improve the landscaping in the area. Route 23 is undergoing a renaissance. A Shop-Rite shopping center under development in the area will generate increased foot, bicycle, and vehicular traffic. These planned improvements through the Streetscape project will make the route safer and more inviting.

Township of Mahwah

NJDOT Local Transportation Projects Funds (LTPF): \$76,500.00

Through the NJDOT Local Transportation Projects Funds, the Township of Mahwah has been awarded \$76,500.00 to implement Pedestrian Safety Improvements along East Ramapo Avenue. The road's poor sightlines impact pedestrians journeying to and from Winter's Park, Veteran's Park, Commodore Perry Fields, and Mahwah Train Station, among others. This project focuses on increasing awareness of the crosswalks along the street by installing pedestrian flashing beacon systems at the intersection of East Ramapo Avenue and South Railroad Avenue, and at the westbound crossing at the intersection of East Ramapo Avenue and Scherer Place. Advance systems will be installed a complaint distance both East and West of the subject locations and will be connected to the previously mentioned systems via wireless radio transmitters. Additionally, "PED" and "X-ING" word pavement symbols adjacent to the advance beacon assemblies will be installed along with a high-friction surface treatment within each crosswalk. The completion of this project will create a safer route for pedestrians to use in such an integral location.

Township of Berkeley – Bayville Fire Company

Staffing for Adequate Fire & Rescue Response (SAFER): \$39,930.00

Berkeley Township's Bayville Fire Company has been awarded \$39,930.00 to enhance Recruitment and Retention through the US Department of Homeland Security and FEMA Staffing for Adequate Fire and Rescue Response (SAFER). The Bayville Fire Company has provided quality and efficient rescue services to Berkeley citizens, as well as the overall region. In an effort to bolster their ranks they have been awarded funds to purchase an LED sign and turnout gear for new members. The sign will extend the reach of the department's marketing plan, while the new turnout gear will allow them to better provide for incoming members. The recruitment of new firefighters is vital for public safety and the wellbeing of all first responders.

Borough of North Arlington

NJDOT Transportation Alternatives Set-Aside Program (TAP): \$949,000.00

Through the NJDOT Transportation Alternatives Set-aside Program (TAP), the Borough of North Arlington has been awarded \$949,000.00 to support Phase III of its Ridge Road Streetscape. This highly anticipated project will consist of resurfacing the sidewalk along Ridge Road, which is part of NJ-17, as well as adding bike lanes on both sides of the road, curb extensions, and brick paver streetscapes with tree beds in between the sidewalks and areas designated for street parking. Ridge Road runs through the heart of North Arlington and serves as its main economic corridor, hosting a variety of businesses, restaurants, residential buildings, public transportation stops, schools, municipal buildings, and the Holy Cross Cemetery and Mausoleum. Completing this project will provide alternative means of transportation for residents and the visitors of North Arlington through the addition of bike lanes and safer, resurfaced sidewalks while encouraging public transportation as the bike lanes will intersect with these stops. BAI is so excited to have assisted in the acquisition of these funds as the provision of alternative means of transportation will also serve the function of reducing motor-vehicle traffic.

Bergen County Sheriff's Office

Automated License Plate Recognition Grant (ALPR): \$400,368.00

The Bergen County Sheriff's Office was recently selected to receive \$400,368.00 through the New Jersey Office of the Attorney General – Automated License Plate Reader Technology Program. This highly competitive program was open to every law enforcement agency in the state of New Jersey, as part of a large initiative to further enhance the reduction of vehicle thefts within the state. Bergen County Sheriff's Office will utilize funding to strategically place ALPRs at specific zones throughout the county. Intelligence gathered will then be shared through the Regional Operations Intelligence Center and Real Time Crime Centers to be utilized as needed for investigations and operations to further support safety across roadways in the state of New Jersey.

Bergen County Sheriff's Office

Gunshot Detection Technology: \$336,500.00

The Bergen County Sheriff's Office has been awarded \$336,500 through the New Jersey Office of the Attorney General – Gunshot Detection Technology Initiative. This highly competitive program, open to every law enforcement agency in the state of New Jersey, will provide funding for the purchase of specific technology that enhances current successful policing strategies to allow law enforcement and first responders to respond more quickly to shooting events. For the specific project, the BCSO will utilize ShotSpotter Technology to aid in reducing gun related violence in the City of Englewood and to minimize the overall level of crime within the city. This program helps support the Department of Law and Public Safety and its overall goal to combat gun violence in New Jersey.

Borough of Carlstadt

USDOJ Cops Hiring Program (CHP): \$625,000.00

We are proud to announce that the Borough of Carlstadt and the Carlstadt Police Department have been awarded a \$625,000 grant from the 2023 COPS Hiring Program! This significant grant is a result of a collaborative endeavor, where our consulting team provided essential guidance and expertise during the application process. Our role included: analyzing the unique public safety challenges of Carlstadt; strategically aligning CPD's vision with the program's objectives; and crafting a compelling narrative that highlighted the department's commitment to community policing and transparency. With this grant, the Carlstadt Police Department plans to: Reinforce their community policing initiatives; enhance their capacity to ensure public safety; and improve community engagement and build trust among residents. Congratulations to the Carlstadt Police Department for this remarkable achievement. Your dedication to maintaining a safe and thriving community is commendable. We're honored to have been a part of this process and look forward to seeing the positive changes this grant will bring.

Borough of Carlstadt

NJDOT Local Freight Impact Fund Grant: \$730,000.00

Through the NJDOT Local Freight Impact Fund (LFIF), the Borough of Carlstadt has been awarded \$730,000.00 to support the road resurfacing of 16th Street. Known for its thriving industrial and commercial landscape, 16th Street is located in the heart of the New Jersey Sports and Exposition Authority (NJSEA) Hackensack Meadowlands District. Major state and interstate highways traverse this region, including the NJ Turnpike (I-95), Route 495, Route 3, Route 17, Route 46, Route 120, and Routes 1 and 9. Positioned within the nation's largest metropolitan market region, the district offers a prime location for trucking services and associated land uses. That being said, the serious truck volume has been known to take its toll on these roadways. At BAI, we are thrilled for the Borough of Carlstadt as they are one of only 13 municipalities across the state that received an award this year. Now, the borough can address roadway concerns to ultimately increase public safety.

Borough of Wallington

Automated License Plate Recognition Grant (ALPR): \$86,400.00

The Borough of Wallington has been awarded \$86,400.00 through the New Jersey Office of the Attorney General – Automated License Plate Reader Initiative. This highly competitive program, open to every law enforcement agency in the state of New Jersey, will provide funding to acquire and expand existing Automated License Plate Recognition (ALPR) technology systems that utilize high-speed, automated camera networks to capture and store computer-readable images of license plates in a centralized database accessible to law enforcement. This information assists law enforcement in identifying, locating, and recovering stolen vehicles; interrupting auto theft networks; and apprehending individuals involved in vehicle theft and other violent crimes. The Wallington Police Department will utilize 8 Packetalk Automated License Plate Reader systems to increase their range of security and surveillance, thereby reducing the rate of auto theft and violent crimes, while also promoting safe driving practices and reducing the presence of impaired drivers on roadways.

Mercer County

NJDOL Job Opportunities for Building Success (JOBS) Program: \$947,100.00

Mercer County has been awarded \$947,100.00 from the New Jersey Department of Labor's Job Opportunities for Building Success (JOBS) grant program to place justice-involved individuals reentering the workforce in job training, internships, and unsubsidized employment. The undertaking will service the Central-New Jersey region, including Mercer, Middlesex, Monmouth, Union, Ocean, Hunterdon, Somerset, and Hunterdon counties through a peer-to-peer model and partnerships with One Stop Career Centers and local service providers. Through this grant, Mercer County will provide training opportunities, supportive services such as childcare, clothing, and ID obtainment, as well as employment for over 200 justice involved individuals referred from probation and other programs.

Township of Hillsborough

NJDEP Lake Management Grant: \$246,000.00

Through the NJDEP Lake Management Grant, the Township of Hillsborough has been awarded \$246,000.00 for Fox Chase Pond Green Infrastructure Implementation. The goals of this project are to reduce pollutants in Fox Chase Pond, stabilize the pond's eroding shoreline by restoring a vegetative buffer, and to educate the public on the importance of stormwater management and green infrastructure. The Township of Hillsborough has consistently maintained a strong environmental conscience, and this grant award will propel them further in earning 2023 Sustainable Jersey titles.

City of Pleasantville

NJDOL Pathways to Recovery Program: \$500,000.00

The City of Pleasantville has been awarded \$500,000 through the New Jersey Department of Labor's Pathways to Recovery Grant Program, which will fund the City's initiative to place opioid-impacted individuals in workforce training and non-subsidized employment programs. Pleasantville will utilize these funds to connect its opioid-impacted population with integrative care, transportation, supportive services, and career development alongside a pre-established network of local service providers and employers. The NJDOL Pathways to Recovery Program awards competitive grants to communities investing in long-term, holistic resilience and economic development programs for New Jersey's most vulnerable residents.

Borough of Saddle River

Firehouse Subs Public Safety Foundation: \$22,072.00

Bruno Associates Inc. secured \$22,072 in grant funding for the Borough of Saddle River's Fire Department through the Firehouse Subs Public Safety Foundation. The borough aims to provide direct assistance to first responders to increase their capabilities and positively impact the community and its safety. Saddle River intends to use their awarded funding to invest in new self-contained breathing apparatuses, which are foundational tools that provide the greatest amount of airway protection for firefighters. With implementation of the new equipment Saddle River is assured they will be able to send out sufficient aid to fire scenes resulting in increased protection of the community.

Borough of Emerson

Firehouse Subs Public Safety Foundation: \$24,783.40

With the efforts of Bruno Associates Inc. the Borough of Emerson was able to secure \$24,783.40 in grant funding through the Firehouse Subs Public Safety Foundation. The borough intends to use the awarded grants to purchase equipment designed to save civilians from car fires and wrecks. Emerson will obtain Hurst Cutters, Combi-Tools, Chain Packages, and accessories all intended to assist first responders in cutting, lifting, and spreading breached doors with ease. With the addition of these devices not only will the community gain a greater peace of mind but the local firefighters will be capable of rescuing more lives.

Borough of Park Ridge

Community Energy Plan: \$10,000.00

Bruno Associates Inc. secured \$10,000 in grant funding for the Borough of Park Ridge's Community Energy Plan through the New Jersey Board of Public Utilities. Park Ridge intends to use the awarded grant money to reach its goal of using 100% clean energy by the year 2050, and to reduce greenhouse gas emissions throughout the community. Specifically, the municipality intends to train first responders on electric vehicles, install public electric vehicle charging infrastructures, improve municipal fleets, and install on-site municipal renewable generation. This funding will allow Park Ridge to expand sustainable energy production throughout the municipality, ensuring a better future for the community and its people.

City of Clifton

Safe Routes to School Program: \$568,000.00

Through the efforts of Bruno Associates Inc. the City of Clifton was able to secure \$568,000 in grant funding from the New Jersey Department of Transportation's "Safe Routes to School" Program. Clifton will use this funding to make sidewalk improvements, lay sufficient crosswalk striping, and make walking and biking paths much more safe and accessible for children throughout the City. A focal point of the awarded application was the pedestrian tunnel underneath Route 46, which connects children to and from the Christopher Columbus Middle School campus. This funding will allow Clifton to remedy lighting and safety issues currently observed within this tunnel. Overall, these improvements will encourage students to walk to and from school while promoting healthier lifestyles.

City of Pleasantville

Safe Routes to School Program: \$1,900,000.00

Bruno Associates Inc. secured a \$1.9 million grant for the City of Pleasantville from the NJ Department of Transportation's "Safe Routes to School" Program. \$1.9 million is the largest amount a municipality has ever been awarded through the Safe Routes to School Program since its inception in 2005. This successful application focused on making the routes around North Main Street School, Leeds Avenue Elementary School and Washington Avenue Elementary School safer for students to walk and bike to and from school. Pleasantville looks forward to putting this substantial funding to use by bettering its community's infrastructure and ensuring its youth are safe and participating in active forms of transportation.

Town of West New York

Safe Routes to School Program: \$1,300,000.00

Bruno Associates Inc. helped the Town of West New York acquire a \$1.3 million grant award from the New Jersey Department of Transportation's "Safe Routes to School" program. This significant award will enable West New York to make much needed upgrades to an extensive network of outdated pedestrian signals along school routes to Public School #2, Public School #5 and West New York Middle School. The replacement of these antiquated pedestrian signals will enhance driver awareness and provide a safer environment for students to walk to and from school. By creating safer routes to school, West New York anticipates an increase in more active forms of transportation, less reliance on motor vehicle travel, and an overall reduction in air pollution.

Berkeley Township

COPS Hiring Program: \$1,250,000.00

The Berkeley Township Police Department was awarded a FY20 COPS Hiring grant totaling \$1,250,000 which will allow the department to hire ten (10) new police officers. "The Township police department's sworn force has dwindled in recent years, coupled with upcoming retirements, a growing population and the opioid epidemic which has hit Ocean County hard, this funding couldn't come at a better time," said Mayor Carmen Amato. "The Department of Justice is committed to providing the police chiefs and sheriffs of our great nation with needed resources, tools, and support. The funding announced today will bolster their ranks and contribute to expanding community policing efforts nationwide," said Attorney General William P. Barr. The COPS Hiring Program is a competitive award program intended to reduce crime and advance public safety through community policing by providing direct funding for the hiring of career law enforcement officers. In a changing economic climate, CHP funding helps law enforcement agencies maintain sufficient sworn personnel levels to promote safe communities. The substantial award secured by BAI will offset the salary of the prospective new officers over a three-year period, with the Township fully absorbing costs starting on the fourth year. These new officers will specifically bolster the Berkeley Police Department's community policing efforts and will also focus on combating effects of the Opioid Epidemic. The new officers are expected to be hired by the Township and integrated into BPD over the next two years.

Berkeley Township

Assistance to Firefighters Grant: \$260,996.35

The Tri-Boro First Aid Squad is a proud recipient of \$260,997.35 awarded through FEMA's Assistance to Firefighter's Grant Program (AFG), which provides an annual competitive grant opportunity to first responders—fire departments and first-aid organizations nationwide—to obtain funds needed for lifesaving equipment or emergency-response vehicles. The TBFAS will be purchasing a new ambulance as well as Toughbooks, Laerdal Suction Units, Automatic Chest Compression Systems and external power supplies to fully equip the new rig. With the non-federal matching funds of \$26,099.73, a total of \$287,097.08 will be used to support the equipment needs of the TBFAS. This grant was part of \$315,000,000 in available funding recently awarded under FEMA's 2019 Assistance to Firefighters Grants (AFG) program across the nation. The award comes just weeks after the TBFAS was notified of another FEMA grant of nearly \$5,000 awarded towards the cost of PPE surrounding COVID-19 response and preparation.

Borough of Sayreville

COPS Hiring Program: \$1,000,000.00

Through the borough's new grant writing team at BAI, the Sayreville Police Department was awarded the grant totaling \$1,000,000 which will allow the department to hire eight (8) new police officers. "The Borough's sworn strength has recently fallen below the threshold needed, and with a swath of upcoming retirements, this funding couldn't come at a better time", said Borough Administrator Dan Frankel. The COPS Hiring Program is a competitive award program intended to reduce crime and advance public safety through community policing by providing direct funding for the hiring of career law enforcement officers. In addition to providing financial support for hiring, CHP provides funding to state, local, and tribal law enforcement to enhance local community policing strategies and tactics. In a changing economic climate, CHP funding helps law enforcement agencies maintain sufficient sworn personnel levels to promote safe communities. These new officers will specifically bolster the Sayreville Police Department's community policing efforts and will also assist operations aimed at protecting the Borough's critical infrastructure. The new officers are expected to be hired by the Borough and integrated into SPD over the next two years.

Borough of Rutherford

FY20 Transit Village: \$210,000.00

The Borough of Rutherford is one of 33 communities designated as a "Transit Village" within the State of New Jersey. As the last eastbound stop along the Bergen County Line before Secaucus Junction, Rutherford's Station Square serves as an important local transit hub used by residents and visitors daily. Rutherford expressed a number of improvements it wanted to make to its Station Square area to make it more pedestrian friendly and improve the first/last mile experience for commuters utilizing its transit options. BAI helped the borough secure \$210,000 in Transit Village funding to make the following improvements to its downtown transit area: increased covered bike parking, beautification and enhanced lighting of the route from vehicle/bike parking to bus and train station, installation of wayfinding signage/local shuttle bus signage and informational kiosks. The kiosks will feature well-lit infographics illustrating maps of the downtown area with key points of interest and local shuttle/NJ Transit bus and train schedules. This project will creatively and intuitively integrate Rutherford's multi-modal transit options into its surrounding community and economy.

Township of Weehawken

Transportation Alternatives Set-Aside Program: \$1,200,000.00

Along Weehawken's magnificent waterfront is a string of recreation campuses, residential buildings, transit facilities and economic centers. Connecting each of these destinations is the Hudson River Waterfront Walkway. The state has planned this walkway to exist in a continuous path from Bayonne to the George Washington Bridge. Once complete there will be a continuous regional path spanning 18.5 miles, through 2 counties & 9 municipalities. Weehawken sought funding to construct a pedestrian bridge across a 150-foot canal basin which currently separates Weehawken's northern recreational campus from its southern commerce and transit district. This canal basin has posed a dangerous impediment for pedestrians and bicyclists, forcing them to navigate the busy Port Imperial and Harbor Boulevards to reach their desired destination. BAI successfully procured \$1,200,000 in federal funding for Weehawken from the New Jersey Transportation Alternatives Set-Aside Program which is derived from the Federal Highway Administration. This pedestrian bridge will expand regional connectivity along the Hudson River Waterfront Walkway, promote public access and circulation opportunities along this scenic path, encourage active transportation, the use of mass transit, and enhance the first/last-mile experience for commuters along the County's waterfront. This project is also a substantial step forward in the County's vision of increasing bike connectivity and safe multimodal transportation throughout north Hudson and will improve access to employment centers, affordable transit, recreation, stimulate economic growth and reduce reliance on motor vehicles.

City of Clifton

FEMA Assistance to Firefighters COVID-19 Supplemental: \$100,235.26

In response to the COVID-19 pandemic, FEMA made available a supplemental AFG program for fire departments to enhance their ability to protect the health and safety of the public, as well as that of first-responder personnel through the purchase of personal protective equipment (PPE) and related essential supplies. BAI assisted the Clifton Fire Department to secure much needed funding to prepare for and respond to the COVID-19 pandemic city-wide. The award will enable the Clifton Fire Department to procure PPE to protect its members and the public. The approved PPE included respirators, protective coveralls, type face masks, as well as various germicidal cleaning supplies and equipment.

Borough of Emerson

Transportation Alternatives Set-Aside Program: \$780,000.00

BAI helped the Borough of Emerson secure \$780,000 in New Jersey Transportation Alternatives Set-Aside funding for streetscape and pedestrian improvements along Kinderkamack Road. Kinderkamack Road is a major north-south County Transportation Gateway, connecting Hackensack with the Pascack Valley and New York. Traffic volumes exceed 40,000 vehicles per day, many of which are from out of State. Kinderkamack Road is part of County Route 503 which begins at NJ120 in the Meadowlands in Carlstadt and travels north for 18 miles terminating at the NY State line and becoming NY304. The route is designated an Urban Principal Arterial and part of the National Highway System. This award will help the Borough augment significant redevelopment initiatives already underway in its Central Business District within the area of its train station. Pedestrian safety will be enhanced through more clearly delineated crosswalks, reconstruction of non-compliant curbs and sidewalks, and enhanced street lighting. While economic development and downtown aesthetics will be improved through enhanced street lighting, construction of brick pavers, addition of street furniture, trash receptacles, and wayfinding signage.

Chelmsford Fire Department

Assistance to Firefighters Grant: \$213,491.07

After not having received an AFG award in over a decade, Chelmsford Fire Department turned to BAI to help them secure grant funding to replace their outdated portable and mobile radios. BAI first provided technical assistance to mobilize the department to apply for AFG within FEMA's online application system and then successfully applied for the funding this career department so desperately sought. Chelmsford is a northern Massachusetts community of approximately 35,000 residents, located roughly 25 miles northwest of Boston.

Township of Berkeley

2019 Preserve NJ Historic Preservation Fund: \$656,537.00

The Township of Berkeley was awarded a substantial grant from the New Jersey Historic Trust through the Preserve NJ Historic Preservation Fund, Capital Level I & II in the amount of \$656,537.00. The grant funds have gone towards the Township's efforts to restore the Historic Manitou Park School House. The Historic Manitou Park School House had fallen into a severe state of disrepair—leaving Berkeley only two options—condemn the structure or restore the site. Without internal financial capacity to do the latter, the township reached out to BAI to assist with a grant application to the New Jersey Historic Trust, in an effort to save the historic schoolhouse. The Manitou Park Schoolhouse stands as a significant piece of history within the township, serving as a reminder of segregation and the civil rights movement local to Ocean County.

Borough of Park Ridge

FEMA Staffing for Adequate Fire & Emergency Response: \$10,200.00

Like many other volunteer fire companies in New Jersey, the Park Ridge Volunteer Fire Department faces difficulties in attracting new volunteers. In addition to this challenge, comes the obstacle faced by small departments serving a smaller population—the need to stand out among larger applicants. BAI worked with the Park Ridge Volunteer Fire Department to secure a \$10,200 FEMA SAFER (Staffing for Adequate Fire & Emergency Response) grant which would provide Fire Officer 1 training for 6 of its current volunteer members. The grant award covered training classes as well as minimum wage payments to newly recruited members.

Paterson Board of Education

Category 4 Violence Prevention Specialists: \$250,000.00

Category 7 Anonymous Reporting System: \$250,000.00

With 28,226 students, the Paterson Public School District is the 3rd largest district in the state. According to the New Jersey Department of Education's Student Safety Data System, Paterson Public Schools have had more reported incidents of violence, vandalism, weapons, substance abuse, harassment, intimidation, and bullying than any other district in the state over the past three school years. To help reverse these trends, BAI worked with the Board to secure a total of \$500,000 from two separate categories of funding through the USDOJ's Technology and Threat Assessment Solutions for Safer Schools Program. The first award empowered the district to hire a multidisciplinary team of Violence Prevention Specialists to rotate and assess Paterson's most violent high schools. The team would then produce comprehensive threat assessment processes and risk assessments tailored to each school. Those deliverables would then become replicable blueprints which if successful in its most violent schools, could serve as models for the entire district. The second award provides the district the financial capacity to implement an Anonymous Reporting System (ARS) which includes training of its use to administrators, teachers, students, and parents. Also included is a comprehensive marketing plan tailored to all schools and the student population. The ARS provides a safe avenue for students who are intimidated into silence to report incidents before they manifest into something catastrophic. Prior to these awards the district did not have the financial capacity to implement a system to give those students a voice.

Borough of Sussex

NJDOT Local Aid Infrastructure Fund: \$250,000.00

Following continued complaints from local property and business owners along Main Street, Fountain Square, and Newton Avenue, the Borough of Sussex reached out to BAI to conceive a sidewalk replacement project along the main roadways in the Borough's business district. BAI obtained a \$250,000 NJDOT Local Aid Infrastructure award for the Borough to address the condition of the deteriorating brick paver sidewalks in the project area.

Town of West New York

Summer Food Service Program: \$796,715.00

BAI helped the Town of West New York secure \$796,715 in funding from the NJ Department of Agriculture's Summer Food Service Program. This funding enabled the Town's Recreation Department to provide lunches and dinners for children who attend its Summer Camp program free of charge. BAI consulted the Town throughout the application process and provided technical assistance in order to navigate the agency's online portal.

Town of West New York

Green Acres, Port Imperial Pedestrian Connection: \$514,500.00

BAI successfully procured \$514,500 in grant funding from the NJ Department of Environmental Protection Agency's Green Acres Program to address a project which has long been a priority for the Town of West New York. The "Port Imperial Pedestrian Connection" is a long winding staircase which traverses the face of the Palisades cliffs and connects the upland part of town to West New York's newly developed waterfront. This award addressed ADA compliance and security concerns, by allowing the Town to reconstruct the staircase, install lighting and railings, as well as viewing platforms where residents could catch a glimpse of the New York City skyline and Hudson River. Due to West New York's designation as an Urban Aid municipality, it received 75% of the proposal's total cost. The remaining 25% can be funded via a 0% interest loan (payable over twenty years).

Township of Weehawken

Green Acres Stewardship, Shoreline Enhancement: \$406,222.21

To secure investments it was making for residents along its waterfront, Weehawken sought grant funding to help stabilize and defend its shoreline. BAI recommended applying for a new NJDEP program in tandem with its submission for park development funding. BAI procured \$406,222.21 to help the Township fortify its shoreline with sheet piling and rip-rap. These features will help preserve the waterfront property from storm surge and erosion.

Township of Lyndhurst

Staffing for Adequate Fire and Emergency Response: \$67,400.00

To address staffing shortfalls within its volunteer fire department, Lyndhurst sought grant funding to revamp its recruitment and retention efforts through FEMA's SAFER program. BAI successfully acquired \$67,400 over 4 years to bolster Lyndhurst's ability to recruit new volunteers through a multifaceted print and media marketing campaign, which also includes funds to pay for a part-time Recruitment and Retention Coordinator. Additionally, this grant award covers the cost of NFPA compliant entry-level physicals and brand-new PPE for each new member who joins during the lifespan of the grant.

Township of Weehawken

Local Aid Infrastructure Fund: \$400,000.00

Following a severe May rainstorm, Weehawken contacted BAI with an urgent need to secure funding to address damages experienced along the Palisades Cliffs. The drainage lines which extend through the face of the cliffs had ruptured and caused a portion of the retaining wall to collapse. This was classified as a significant and immediate danger to the health, safety, and welfare of the public. Township officials agreed this situation be declared an emergency and an emergency contractor be engaged pursuant to the provisions for emergency contracts in the Local Public Contracts Law N.J.S.A. 40A:11-6. The work to ameliorate these damages had to be done swiftly so that further collapse did not jeopardize the public, as well as other public transportation assets. BAI recommended and successfully procured \$400,000 from the State's Local Aid Infrastructure Fund to help the Township recover some of the money it expended to address this urgent matter.

Paterson Board of Education

A School- Based Healthcare Foundation (SBHSN)- COVID-19 Student Support Recovery Grant Program: \$250,000.00

This grant helps school districts receive School-Based Telehealth program services.

Telehealth is the distribution of health-related services and information via electronic information and telecommunication technologies. The purpose of this grant is to promote a collaborative and integrated approach amongst the education and healthcare community to ensure students succeed academically, socially, and emotionally while confined to home learning mandates during the pandemic. Funding helps to staff licensed mental health professionals to coordinate behavioral health services utilizing Telehealth technology and academic coordination activities with school administration in collaboration with school district designated program personnel. The grant allows long-distance patient and clinician contact, care, advice, reminders, education, intervention, monitoring, and remote admissions.

Chelmsford Fire Department

AFG-S: \$42,169.38

In response to the COVID-19 pandemic, FEMA made available a supplemental AFG program for fire departments to enhance their ability to protect the health and safety of the public, as well as that of first-responder personnel through the purchase of personal protective equipment (PPE) and related essential supplies. After a strong working relationship was developed in the submission of its traditional AFG application, Chelmsford FD retained BAI once again to help them secure funding during such an unprecedented time. BAI wrote another winning proposal on behalf of Chelmsford FD, enabling it to procure PPE to protect its members and the public. The approved PPE included: 1,500 respirators, 48 protective coveralls, 1,500 footwear covers, 2,600 surgical type face masks, 1,250 isolation gowns and misters/cleaning supplies.

Township of Weehawken

Green Acres, Hudson River Multi-Use Pavilion: \$1,000,000.00

Weehawken's waterfront along the Hudson River's Gold Coast is a crown jewel, featuring spectacular world-class views of mid-town Manhattan. The Township sought BAI's expertise to secure state funding to transition undeveloped waterfront parcels into a dynamic recreational campus featuring a multi-use ice rink, a Great Lawn, basketball and tennis courts, and ultimately a pool. BAI secured \$1,000,000 in Green Acres funding for this project which will very soon become a renowned destination on the Jersey-side of the Hudson River.

Borough of North Arlington

Green Acres, Turf Surface at James Zadroga Field: \$268,425.00

James Zadroga Field is one of the most frequently used recreational destinations within the Borough of North Arlington. Given its volume of usage, it was experiencing considerable wear and tear, exorbitant maintenance costs, and at times it was unplayable altogether due to poor conditions. To alleviate these problems, the Borough sought funding to install a synthetic turf surface at James Zadroga Field so it could withstand both weather and usage and meet the demand for youth and adult sports. BAI helped the Borough secure \$268,425 in Green Acres funding to install the much-desired turf surface so this campus could be enjoyed more frequently by all.

City of Clifton

Urban Gateway Enhancement Grant: \$32,000.00

BAI helped the City of Clifton secure \$32,000 through the NJ Department of Transportation's Urban Gateway Enhancement Program. This program targets youth and young adults between the ages of 16 and 25 who are economically or socially disadvantaged and who have experienced barriers to employment (i.e. lack of HS diploma, homelessness, teen parent, mentally or physically disabled, ex-offender). The funding provided through this grant enabled the City to hire seasonal employees and provide on-the-job training while working on transportation related community projects. The program employees helped clean up litter throughout community parks and alongside roadways, remove graffiti in public places, shrub removal, flower planting, and fence posting upgrades. It also afforded the City the ability to purchase the equipment and supplies needed to carry out these projects.

Borough of Sussex

USDA Rural Development: \$1,018,800.00

When faced with a severe turbidity issue, the Borough of Sussex turned to BAI with hopes to secure funding for its Lake Rutherford Water Line Installment project. Through the USDA Rural Development grant program, the Borough was awarded \$900,000.00 enabling the completion of the project.

Paterson Board of Education

Full-Service Community Schools Grant Program (John F. Kennedy High School and PS 2): \$2,500,000.00

Full-Service Community Schools are schools in which nonprofits and schools team up to meet a variety of children's social, emotional, and academic needs. Using the school building as the center to create and serve, nonprofits are able to ensure that every student is prepared and ready to learn and be equipped with the skills and knowledge they need to be successful through their school years. The partnerships, students and families benefit from the services provided with the help of having mental health counselors, bilingual family caseworkers, after-school enrichment, health centers, dental care, nutrition, and counseling both during the school-day and outside of regular classroom hours. This grant helped families and students become the better version of themselves and provided long lasting effects of self-confidence resulting in a better quality of life.

City of Clifton

TD Green Spaces: \$20,000.00

BAI assisted the City of Clifton to secure a \$20,000 TD Green Spaces grant for a Tree Planting & Community Education in Nash Park. Clifton was one of only ten (10) grant recipients in the U.S., and represented the only award made in the state of New Jersey. BAI also assisted the City with its award-winning grant application to the 2017 TD Green Streets grant program which awarded an additional \$20,000 to the City for a robust tree planting effort.

Borough of Ramsey

ANJEC: Open Space Stewardship Grant: \$1,450.00

The Ramsey Environmental Commission was a proud recipient of a 2020 Open Space Stewardship Grant presented by the Association of New Jersey Environmental Commissions (ANJEC). After prior year's failed attempts to garner an ANJEC grant internally, the Ramsey Environmental Commission turned to BAI for assistance. The awarded OSS grant totaling \$1,450.00 will be put towards the Ramsey Environmental Commission's comprehensive trail-revitalization along Ramsey's Bike Path in partnership with the Ramsey Green Team and local Girl Scout Troops. ANJEC offers annual competitive grants to New Jersey environmental commissions for grants of up to \$1,500 each for local open space stewardship projects.

Borough of Sayreville

NJOAG Safe and Secure Communities Grant Program: \$60,000.00

The Safe and Secure Communities Program, enacted into law in 1993, is designed to provide municipalities with funding to add law enforcement personnel vital to effective police operations and other crime related strategies as warranted by the needs of the community. The state program led by the New Jersey Division of Criminal Justice allows for the funding of additional officers or funding of law enforcement support personnel which would free-up officers for direct law enforcement activities. Currently, there are approximately 160 municipalities receiving funds for 345 officers and 13 non-police support staff. BAI assisted the Sayreville Police Department in successfully completing its annual grant application to the program which provides the Borough with \$60,000.00 to help offset the salaries of two (2) officers.

Township of Berkeley

NJDEP Green Acres: \$135,872.00

Bruno Associates, Inc. assisted its long-term client, Berkeley Township secure \$135,872.00 in NJDEP Green Acres Funding for the Township's Main Street Boat Ramp and Recreation Enhancements project. The Township of Berkeley utilized the Green Acres funding to transform the property located at east end of Main Street for the benefit of creating a recreation park and boat ramp along the Barnegat Bay. This new waterfront recreational facility would serve as a popular attraction among residents and satisfy the influx of tourism Berkeley experiences during the summer months.

City of Clifton

NJDOT Municipal Aid: \$609,128.00

BAI collaborated with Clifton city engineers and city officials to garner \$609,128.00 in NJDOT FY20 Municipal Aid funds for the City's Brighton Road and Phyllis Place project. Through comprehensive experience with NJDOT programs and grants in addition to strong working relationships with engineer firms across New Jersey, BAI works to secure funding for various infrastructure initiatives for its clients.

Borough of Park Ridge

NJUCF Stewardship Grant Program: \$6,500.00

In an effort to enhance its resiliency planning, the Borough of Park Ridge had expressed to BAI its goal to complete a comprehensive, computerized tree inventory throughout the borough. In order for the Borough's complete community forest to be effectively maintained and improved, a more comprehensive understanding was required, in addition to funding. Through a strong working relationship developed with Park Ridge officials including the Park Ridge Shade Tree Commission, BAI was able to secure a \$6,500 grant award through the NJUCF Stewardship Grant Program for the borough to move forward with its proposed tree inventory.

Borough of Bogota

NJFS Community Stewardship Incentive Program: \$30,000.00

As part and parcel of the Borough of Bogota's robust Community Forestry Management Plan, the Borough requested assistance with a prospective tree planting initiative: Gateway Street Tree Planting Project/Olsen Park. BAI assisted Bogota complete a Community Stewardship Incentive Program through the New Jersey Forest Service, securing a \$30,000 grant award which would provide the funds for the Borough to plant over 300 trees over a three-year period.

City of Clifton

NJDEP Green Acres: \$1,000,000.00

When faced with a gap in finances surrounding the City of Clifton's expansive redevelopment plan for Athenia Steel Recreation Complex/Park, BAI stepped in to assist the City with an application to the NJDEP Green Acres program. BAI was able to obtain a \$1,000,000 grant award from the NJDEP which helped the City install multiple turf fields, a parking lot, and various other improvements at Athenia Park.

Borough of Sussex

NJDCA Small Cities CDBG: \$400,000.00

Following severe flooding caused by Hurricane Irene, the Sussex Borough Water Distribution System was in need of various improvements to rectify isolated pipes and other issues impacting water distribution. BAI moved quickly to submit an application to the NJDCA Small Cities Community Development Block Grant (CDBG), securing \$400,000 for the Borough to complete the project.

Borough of Ramsey

Firehouse Subs Public Safety Foundation: \$16,021.61

With the 2% municipal tax cap still in effect across New Jersey, first responding agencies across the state still struggle to find funds to purchase new equipment, pay for advanced training, and upgrade antiquated or unsafe PPE. After discussing the most urgent life-saving equipment needs of the Ramsey Fire Department, BAI got to work on pursuing a grant through the Firehouse Subs Public Safety Foundation. BAI was able to win the Ramsey Fire Department a \$16,021.61 award through the foundation, which would support the RFD's purchase of an Automated Chest Compression System (CPR)—which would in turn save lives locally.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

2) Describe the services that Respondent would perform directly.

In consultation with municipal officials, BAI will research, analyze and recommend appropriate funding opportunities, write and submit letters of intent on behalf of the municipality, and contact grant providers to keep applications on track with cooperation from respective municipal representatives. From assessing your municipality's needs, BAI will assist in developing proposals for submission and will be responsible for grant applications approved by appropriate municipal officials. Our team will monitor the municipality's current portfolio of grants in addition to grants submitted by the firm.

Preparation of applications for funding includes attendance at required meetings, technical assistance conferences and collection of all supporting statistical data and necessary attachments, letters of support, requisite resolutions, progress reports, concept renderings, cost estimates, budgets, timelines and mapping. We will also attend funding negotiations and site visits when appropriate.

To ensure compliance with applicable laws and contracted agreements, a systematic and methodical review of all plan documents is conducted by the designated Grant Professional familiar with each grant. The BAI team will then meet and confer to discuss compliance issues and exchange ideas relative to improving the framework or substance of the grant.

BAI will render technical advice and assistance in the implementation of a comprehensive program to secure grant funding for the municipality. Our team will take the lead to assist with project funding negotiations whenever necessary by using its network of contacts within the state and federal levels of government, by soliciting the support of local, county, state and federal legislators, and by contacting funding entities directly—with the intent of open dialogue to address a municipality's needs.

3) Understanding of the borough's needs and goals.

Staff members at Bruno Associates are intimately familiar with the funding needs of townships, boroughs, and cities in today's financial climate. Working effectively with municipal staff has allowed us to achieve great success in the past 50 plus years. In collaboration with municipal administration and associated personnel, we can craft a plan that will enable your municipality to access grant funding for purposes of expanding programs, services and facilities and managing future growth and development.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
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Fax: 973-249-6301

4) The following are the names and roles of the individuals who will perform the services and description of their education, municipal experience and experience with projects similar to the services contained herein including their education, degrees and certifications.

Christopher Brown, Chief Executive Officer

Christopher Brown serves as CEO for Bruno Associates Inc. Over the years, he has accumulated an exceptional record of service which is manifested by his ability to have secured more than \$150 million in grant funds for the firm's clients. Chris is a leading advisor, trusted by municipalities, boards of education, and non-profit organizations across the State of New Jersey. Chris' track record with developing and overseeing strategic plans while simultaneously researching and writing grant applications includes successes such as securing \$2 million for the Township of Irvington and \$1.7 million for the City of Clifton. Chris' work for both Irvington and Clifton has led to the successful transformations of their Police Department and Fire and Emergency Response Team. As the primary person responsible for the successful execution of the firm's grant consulting engagements, Chris focuses the team on delivering a "end-to-end" service that satisfies our clients' needs both pre- and post-award. Christopher holds a Bachelor of Science degree from Widener University and actively pursues continuing professional education.

Joe DiFranco, Vice President

Joseph DiFranco serves as Vice President for Bruno Associates Inc., where he has strategically secured and managed over \$200 million in grants from county, state, and federal levels. With more than six years of expertise in grant management and public sector consulting, Joseph has led numerous high-impact projects that have significantly enhanced the fiscal resources and operational capabilities of New Jersey municipalities.

Joseph excels in financial reporting, budget analysis, and compliance, ensuring that his clients maximize their grant funding while adhering to strict regulatory standards. He has successfully spearheaded a wide range of projects across sectors including environmental protection, transportation, public safety, and economic development. Joseph's leadership in conducting needs assessments and crafting data-driven proposals has driven tangible improvements in community infrastructure and services.

Joseph holds a BA in Sociology from Montclair State University, where he also minored in Leadership Development through Civic Engagement. His commitment to community development extends beyond his professional work, as he actively serves on the Pequannock Economic Development Advisory Committee and previously chaired its Flood Control Advisory Committee.

Claire Crimando, Senior Director

Claire Crimando proudly serves as a Senior Director and Grant Consultant to Bruno Associates. Claire's background as a social worker and political scientist greatly informs her work with clients which include local governments, first responders, housing authorities, and boards of education for whom she has secured over \$25 million in grant funds over her 5-year tenure. Born and raised in New Jersey, Claire has simultaneously volunteered as an on-call social worker and advocate in Essex County for nearly 10 years and enjoys fostering civic engagement from her home base of Sussex County.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

Claire has experience working in social and legal services and is proud to be working with Bruno Associates to secure funding to create meaningful change through programs and projects. Claire harnesses her creativity, passion, and leadership skills to bring any endeavor to fruition.

Claire holds a Master of Social Work with a concentration in Global and Community Practice from Monmouth University and a Bachelor of Science degree in Social Work with a minor in Political Science from Rutgers University-Newark. Claire also proudly attended Sussex County Community College where she reestablished the Social Work Club and received the 2015 Leadership Award. Claire holds multiple certifications from advocacy groups such as Equal Justice USA, The NJ Coalition Against Human Trafficking, and other anti-violence organizations. Claire is also an advocate for the increased representation of women in elected office, and she enjoys working on local campaigns for female candidates. Claire also holds an Associate's in photography from the Fashion Institute of Technology and runs a freelance photography business on the side.

Alexa Reed, Senior Director

Alexa Reed is a highly skilled Senior Director at Bruno Associates, Inc., with extensive experience in securing critical local, state, and federal funding for municipal clients across various sectors. As of October 2024, Alexa has helped her clients secure over \$7.16 million in grant funding through 166 applications.

Since her promotion to Director in 2024, Alexa has taken on greater responsibility in onboarding new clients and refining workflows to improve the efficiency and effectiveness of the grant application process. Her strategic approach has resulted in securing significant grants, including \$890,000 from the Bergen County Open Space Trust Fund. She has secured funding for her clients across multiple programs, including \$611,000 through the NJDCA Local Recreation Improvement Grant and \$745,396 through FEMA's Assistance to Firefighters Grant.

Alexa excels at developing grant narratives that align with her clients' goals and identifying high-value funding opportunities. She is particularly adept at navigating complex funding processes, such as those of the EPA and HUD. Her certifications as a Green Infrastructure Champion through Rutgers Cooperative Extension and a Shade Tree Commissioner through the NJDEP demonstrate her commitment to sustainability, while her expertise spans diverse funding areas, including public safety and community development.

Alexa earned her Bachelor's Degree in Environmental Studies from Washington College, with minors in English and Planetary Sciences. This academic background provides a strong foundation for her comprehensive approach to grant applications, combining a deep understanding of environmental issues with a strategic perspective on community dynamics and funding landscapes.

In addition to her professional accomplishments, Alexa is deeply involved in her community, serving on her town's Shade Tree Commission, Environmental Protection Committee, and Flood Advisory Board. Her comprehensive understanding of funding landscapes and her dedication to client success makes her a valuable partner for municipalities aiming to achieve their development and sustainability goals.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

Stephanie Gundermann, Director

Stephanie Gundermann is a Director at Bruno Associates. She graduated with a MA in English from The College of New Jersey. Stephanie has a passion for the nuances of language and organization. Prior to working for Bruno Associates, Stephanie worked for a construction company and a library, where she experienced how grants benefit the local community. A product of a small-town upbringing, Stephanie witnessed the impact local politics has on each member of the community. Stephanie is committed to improving the quality of life in each of her clients' communities through dedicated proposal delivery and grant consulting.

Stephen Welsh, Director

Stephen Welsh serves as a Director at Bruno Associates, Inc., and has established himself as a trusted advisor to many local governing municipalities throughout New Jersey. He previously served as a Township Business Administrator in Mine Hill. In that role, he successfully obtained community development, NJDOT, and open space grants, in addition to the everyday duties of a municipal administrator. Steve has completed courses for eligibility to obtain certification as a CMFO and completed training through the Project Management Institute. Steve also served for over 27 years as an elected official in his hometown of Morris Plains, giving him valuable insight into the problems experienced by local governing bodies as they deal with diminishing revenues and budget caps. At BAI, Steve's expertise catalyzed successful transformations in Sussex Borough, where he helped procure more than \$1.2 million dollars to help rebuild and maintain the Lake Rutherford Dam, upgrade water meters to electronic readers, replace sewer lines, and repave streets in the area. Steve also secured a \$250,000 grant to fund a three-year Health Initiative for the City of Irvington. Prior to his job as a Business Administrator, Steve worked as an Information Technology professional, skilled at solving every day and complex business problems with a strong track record for increasing productivity, improving efficiency and reducing operating costs while achieving desired results. Steve also possesses significant experience in Management, Application Development, and Software Package installation. In his experience, Steve has developed and managed projects for Financial Services, Manufacturing, Engineering, Insurance, Utility, and Pharmaceutical firms. Steve holds a Bachelor of Arts degree in Business Administration from William Paterson University.

Carson Monks, Director

Carson serves as a Grant Consultant and Director for Bruno Associates. He graduated from Montclair State University with a Bachelor's degree in Political Science. Prior to working for Bruno Associates, Carson worked as an Outreach Liaison for Representative Josh Gottheimer's New Jersey District Office, gaining valuable insight into the federal grants process and the needs of North Jersey municipalities. Carson is also a licensed Emergency Medical Technician, and utilizes his own experiences as a first responder and EMS Lieutenant to manage projects, identify solutions, and understand the needs of our clients, particularly law enforcement agencies, fire departments, and emergency medical services.

Maysan Varoqua, Director of Education

Maysan Varoqua, a Director at Bruno Associates, works closely with several Boards of Education throughout the State of New Jersey. Together with her excellent leadership and writing skills, Maysan has secured funding for a variety of different programs and projects for schools. Maysan strives to get the most out of grant funding for students and staff to ensure they are properly equipped with the resources needed to expand or begin projects at their school.



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Clifton, NJ 07013
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Maysan is passionate about being a part of the ever-changing education world and has guided districts to the best grant opportunities available that match their specific needs. She is a firm believer of preparing today's youth with the best education they can possibly receive, as they are this country's future leaders and innovators. Maysan has an intuitive feel for the grant writing process and is proactive with any project given to her. Maysan holds a Bachelor's degree in Business Management from William Paterson University and has a certification in grant writing from the County College of Morris.

Margaret Morse, Director

Margaret Morse serves as Director of Grant Consulting and Public Relations. Prior to joining the firm in January 2022, Margaret worked as Research Associate at Millennium Strategies, LLC where she familiarized herself with imperative funding opportunities at the local, state, federal, and philanthropic levels then presented them company-wide. Margaret holds a BA in Writing, Rhetoric, and Digital Studies and Minor in Anthropology from the University of Kentucky and a Master of Public Administration (MPA) with a focus on Public Management from Kean University. In undergrad, she served as Treasurer then President of the Anthropology Club and wrote for the school newspaper. During graduate school, Margaret served part-time as Graduate Research Assistant where she developed evaluation metrics for the National Association of County and City Health Officials (NACCHO) – Implementing Overdose Prevention Strategies at the Local Level (IOPSLL) grant program. She was Vice President of Graduate Student Government and inducted into two lifelong honor societies: Alpha Epsilon Lambda and Pi Alpha Alpha. At Bruno Associates, Margaret is responsible for collaborating directly with municipal and Board of Education clients on concurrent projects as a primary client-facing consultant. She researches, drafts, and submits strong proposals that help communities secure vital funding to support various needs. When not writing grants, Margaret assists with internal business development initiatives and volunteers locally. Margaret, or Maggie, is an advocate of reform who believes in building healthy, perpetual relationships with her clients while conducting high-yielding business.

Kym Jones, Senior Associate

Kym serves as a Senior Associate Grant Writer for Bruno Associates. She has several years of grant experience and is well-versed in managing both existing and new grants to maintain and obtain funding. She is experienced in expanding access and funding for housing, healthcare, and youth development, and has a successful track record with both public and private grant funders. Previously, Kym worked for NYC and NJ nonprofits where she managed, edited, and wrote multiple multi-million-dollar grants for emergency housing and social services, as well as grants for youth development, and submitted proposals for and managed contracts with city and county government agencies.

Kym's career also includes educating a diverse group of communities. She is highly qualified to teach English and had done so prior to pivoting to a career providing grant services. Kym continues to focus her professional efforts on assisting organizations and agencies obtain the funds necessary to broaden community access to needs and services.

Kym received her BA in Literature and Writing from Columbia University, New York, New York and her Secondary Education Teaching Certificate from Tennessee Technological University, Cookeville, Tennessee.



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Clifton, NJ 07013
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Victoria Zurla, Associate

Victoria Zurla brings a keen understanding of the inner workings of public education to Bruno Associates. She joined the team after serving four years as an educator in the New Jersey Public School System. Her hands-on approach helps her accurately assess and target the needs of clients, as well as enhances the strong rapport she builds with each of them. She has experience and training in New Jersey Harassment, Intimidation and Bullying Prevention, as well as the Anti-Bullying Bill of Rights. Victoria specializes in grant services at the County, State, and Federal level, with experience in projects related to transportation improvements, Community Development, and law enforcement and fire-related grants. Her devoted work ethic and articulate writing skills allow her to effectively communicate on behalf of clients to gain funding in a wide-range of areas.

Victoria holds an undergraduate degree in English, as well as a dual-degree Masters degree in Teaching English and Students with Disabilities from Montclair State University.

Robert McGuire, Associate

Rob joined the BAI team in 2024 as Associate Grant Writer. He is responsible for working with various municipal clients throughout New Jersey to help secure grant funding on their behalf. His responsibilities include collaborating with the firm's Directors on projects, researching funding opportunities, gathering supporting documents, and writing grant proposals. Prior to joining Bruno Associates, Rob served in public office settings; first as an intern under New Jersey Assemblyman Robert Auth of the 39th district, and second as a Field Organizer for New York Congressman Micheal Lawler's campaign throughout the summer of 2024. These experiences have equipped Rob to become a valuable member of Bruno Associates Inc.

Rob is a graduate from the University of Delaware with a Bachelor of Arts in Political Science alongside a minor in business administration.

SUBCONTRACTORS

Bruno Associates, Inc. is a full-service firm and performs all work in-house. At no point, does Bruno Associates subcontract portions of its work. All resources of the firm are documented.

5) Resumes of Key Employees

Resumes of the above referenced Grant Professionals are attached to the Appendix Section of this proposal.

- 6) Principals of Bruno Associates have no immediate relative who are employees or elected officials of the municipality.**
- 7) Bruno Associates, Inc. will maintain Professional Liability insurance during the period of engagement for malpractice in at least \$100,000.00. A Certificate of Insurance showing proof of coverage is attached to the Appendix Section of this RFQ.**



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Fax: 973-249-6301

Additional Relevant Information

Availability to Accommodate Any Required Meetings

Bruno Associates, Inc. is located at 1373 Broad Street, Clifton, NJ 07013. This convenient location allows staff to always be in close proximity to the clients we service throughout northern New Jersey and enables us to provide the personalized service clients appreciate. Our grant professionals will attend any required governing body meetings and our location allows us to be at-the-ready of your municipal staff, should an impromptu office consultation be warranted. Grant and funding opportunities that adhere to strict submission deadlines often dictate the frequency of weekly and monthly meetings, therefore Grant Professionals will work closely with municipal staff and/or department heads to allow ample time to secure all necessary information, required documentation and signatures for proposal submissions. The BAI team will be readily available for phone conferences and/or office consultation. BAI consultants also have the technological ability to work on-site with a client on a given day.

Each of our professionals are equipped with state-of-the-art laptop computers which provide them the ability to work on-site with clients on an as-needed basis. Consultants' laptops are connected to a unified Shared Drive which enables them to work efficiently on-site at client locations where they can collaborate with key personnel and staff. Laptops come complete with:

- **Microsoft Word**
- **Microsoft Excel**
- **Microsoft PowerPoint**
- **Microsoft Outlook**
- **Adobe Acrobat Pro**—an application software that allows our professionals to view, create, edit, track, send and manage files in Portable Document Format (PDF).
- **Skype/Teams/Zoom**—a telecommunications application software product that specializes in providing video chat and voice calls between computers.
- **Google Earth Pro**—a geospatial software application that displays a virtual globe and provides the ability to analyze and capture geographical data and create maps which augment the aesthetic appeal of our grant proposals.
- **Thomson Reuters Incentives Pinpointer**—a research database that stores detailed information about federal, state and local incentives such as grants and other monetary resources for clients.

With a group of powerful tools at our disposal, there is little we can't do to help you attain your funding needs.



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Fax: 973-249-6301

Cost Proposal

BAI' grant writing and consulting fees are all-inclusive and are based on the services proposed herein. Fees include all research, writing, editing, administrative, reproduction and packaging expenses. BAI also assumes responsibility for proposal submission, including costs associated with mailing, shipping, couriers and overnight delivery as required. The fee also covers all costs associated with planning, follow-up and evaluation, progress reporting and attendance at all required meetings.

BAI proposes an annual rate of **\$42,000.00** to be paid in equal monthly installments of **\$3,500.00**. All fees for travel, reproduction of documents, submission of applications, etc. are inclusive of the annual contract fee.

In addition to the standard services, BAI will also perform the below listed services all-inclusive of the rate proposed above:

- Entity registrations, updates, transfers, and account recoveries associated with the Federal government's System for Award Management or SAM.gov and Login.gov;
- All matters of technical assistance relating to New Jersey's System for Administering Grants Electronically (SAGE);
- Account creations and setup for the U.S. Department of Justice's grant management system known as "JustGrants," as well as its payment management system "ASAP," or the Automated Standard Application for Payments (ASAP);
- Account creations and setup for FEMA's Grants Outcome (FEMA GO) online application system;
- Account creation and navigation of FEMA's Grants Portal associated with requests for Public Assistance;
- Drafting progress reports, quarterly progress reports, and any other associated reporting needed during the post-award phase of a grant's life cycle;

BAI professionals go above and beyond what is expected of a traditional grant writer—capable of providing an exemplary level of technical and subject matter expertise which complement their mission of filing successful grant applications.



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APPENDIX

- ✓ STAFF RESUMES
- ✓ APPENDIX A - LETTER OF QUALIFICATION
- ✓ APPENDIX B – LETTER OF INTENT
- ✓ NJ BUSINESS REGISTRATION CERTIFICATE
- ✓ CERTIFICATE OF EMPLOYEE INFORMATION REPORT
- ✓ CERTIFICATE OF INSURANCE
 - Professional Liability/Workers Compensation/Business Liability Proof w/limits



Christopher Brown

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- BS, Sports Management, Widener University
- Certificate of Instructional Needs of Students with Disabilities

Professional Resume

Background

Christopher is Chief Executive Officer for Bruno Associates, Inc., with vast experience in the needs of municipalities, Boards of Education, MUAs, Housing Authorities and non-profit organizations. He has successfully written grants for fire prevention, law enforcement, environmental and green issues, green acres, open space, hazard mitigation programs, transportation, health programs, educational and literacy programs, housing and development, and recreation programs. Prior to working with Bruno Associates, Inc. Christopher spent twelve years educating students with distinct, cognitive, social and emotional, and behavioral needs.

Professional Experience

- Secured over \$100 million in grant funding over the past 4 years for municipal, school district, and non-profit clients.
- Recovered over \$10 million in grant funding for previously awarded funds that were never spent or recouped properly for municipal clients.
- Manage, organize, and run all internal team meetings.
- Manage and oversee all team members.
- Secured over \$10 million in Disaster Recovery funding for municipal clients.
- Facilitate and organize client projects.
- Develop rapport and maintain professional working relationships with over a dozen NJ State Departments.
- Secured over \$5 million for the COPS Hiring Program for various municipalities.
- Secured over \$9 million in new funding for fire department related grants through FEMA.
- Oversaw the facilitation and obtainment of \$12 million in grant funding for the Paterson Board of Education's transformation from a struggling inner-city district to a thriving pillar of urban education in New Jersey.
- Knowledgeable of government technology grant submission software standard in the field today.



Joseph DiFranco

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- BA, Sociology, Minor, Leadership Development through Civic Engagement, Montclair State University
- Grant Training Center Certified, State University of New York
- IDIS Certified

Professional Resume

Joseph DiFranco serves as Vice President at Bruno Associates Inc., where he has strategically secured and managed over \$200 million in grants from county, state, and federal levels. With more than five years of expertise in grant management and public sector consulting, Joseph has led numerous high-impact projects that have significantly enhanced the fiscal resources and operational capabilities of New Jersey municipalities.

Joseph excels in financial reporting, budget analysis, and compliance, ensuring that his clients maximize their grant funding while adhering to strict regulatory standards. He has successfully spearheaded a wide range of projects across sectors including environmental protection, transportation, public safety, and economic development. Joseph's leadership in conducting needs assessments and crafting data-driven proposals has driven tangible improvements in community infrastructure and services.

Joseph holds a BA in Sociology from Montclair State University, where he also minored in Leadership Development through Civic Engagement. His commitment to community development extends beyond his professional work, as he actively serves on the Pequannock Economic Development Advisory Committee and previously chaired its Flood Control Advisory Committee.

Professional Experience

- \$6,089,188 West New York Library Construction
- \$3,415,788 City of Pleasantville COPS Hiring
- \$1,900,000 City of Pleasantville Safe Routes to School
- \$1,300,000 West New York Safe Routes to School
- \$3,750,000 Union City COPS Hiring
- \$675,000 Lyndhurst Local Freight Impact Fund
- \$5,000,000 Lyndhurst Lead Service Line Replacement
- \$1,182,880 West New York Health Department



Claire Crimando

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- MSW, Monmouth University
- BS, Rutgers University
- AA, Fashion Institute of Technology
- State of New Jersey Licensed Social Worker (LSW)
- Certified Confidential Sexual Violence Advocate (CSVA)
- IDIS Certified

Professional Resume

Background

Claire is a Senior Director for Bruno Associates, Inc. specializing in grant writing and management services at the County, State, and Federal level. Her previous experience as an advocate and social worker for Essex County and Legal Services of New Jersey greatly inform her work serving clients and managing concurrent funding and projects. Claire has experience working in healthcare, legal, and social services and is proud to be working with Bruno Associates to secure funding to create meaningful change through programs and projects. Claire harnesses her creativity, passion, and leadership skills to bring any endeavor to fruition.

Professional Experience

- Familiar with the needs of Social Services and Health and Human Services within the state.
- Handles Housing and Urban Development (HUD) grants and programs for Housing Authority Clients.
- Immersed in various public relations endeavors surrounding client needs for press releases and media events/outreach.
- Collaborates with educators, first responders, elected and appointed officials.
- Conducts thorough research across various platforms to find funding at the local, state, and federal level as well as private foundation funding.
- Works with clients to develop a vision plan with strategic objectives executed through curating diverse funding and resources.
- Strives to secure funding across each level and department encompassing local government needs including grant management.
- Captures the full nature and demonstrated need of various projects in language and narratives.

Notable Grant Awards

~ Authored the NJDOL Job Opportunities for Building Success application awarded to Mercer County in the amount of \$947,100 for workforce development activities for previously incarcerated individuals.

~ Obtained \$1,250,000 for Berkeley Township, \$1,000,000 for the Borough of Sayreville, \$750,000 for the Township of West Milford, and \$1,250,000 for the Township of Hillside through the USDOJ COPS Hiring grant funds for the hiring of police officers and expansion of community policing efforts.

~ Secured \$500,000 for the City of Pleasantville through the Department of Labor's Pathways to Recovery Grant in 2023 to assist workforce and economic development activities for individuals and families affected by the opioid epidemic.

~ Secured \$500,000 for Paterson Public Schools through the USDOJ Bureau of Justice Assistance Technology & Threat Assessment Solutions for Safer Schools Grant Program in 2019.



Alexa Reed

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- B.A. Environmental Studies, Minors in English and Earth & Planetary Sciences
- Green Infrastructure Champion (Rutgers Cooperative Extension)
- Certified Shade Tree Commissioner CORE Trained (NJDEP)
- First Aid/CPR/AED Adult & Pediatric Certified (Red Cross)
- Permaculture-Based Land Management
- Experienced with GIS

Professional Resume

Background

Alexa Reed is a highly skilled Director at Bruno Associates, Inc., with extensive experience in transforming municipal visions into actionable, funded project by securing local, state, and federal funding. Since her promotion in 2024, she has taken on greater responsibility for onboarding new clients and refining grant application workflows to enhance efficiency and effectiveness.

Alexa consistently delivers high-impact grant narratives that drive funding success by aligning with her clients' strategic goals. She is particularly adept at navigating complex funding processes, such as those of the EPA and HUD. Her certifications as a Green Infrastructure Champion through Rutgers Cooperative Extension and a Shade Tree Commissioner through the NJDEP highlight her commitment to sustainability. Her expertise spans diverse areas, including public safety and community development.

Alexa earned her Bachelor's Degree in Environmental Studies from Washington College, with minors in English and Planetary Sciences. This academic background supports her approach to grant applications, combining a deep understanding of environmental issues with a focus on community dynamics and funding landscapes.

In addition to her professional accomplishments, Alexa is actively involved in her community, serving on the Shade Tree Commission, Environmental Protection Committee, and Flood Advisory Board. Her dedication to client success and her expertise in funding landscapes make her a valuable partner for municipalities pursuing development and sustainability goals.

Professional Experience

- Secured over \$7.2 million in grant funding for municipal clients through 175 applications, resulting in \$52.68 million in requests.
- Awarded \$890,000 from the Bergen County Open Space Trust Fund, \$611,000 from the NJDCA Local Recreation Improvement Grant, and \$745,396 through FEMA's Assistance to Firefighters Grant.
- Specialized in navigating complex federal program, including those offered by the EPA and HUD.
- 10 years of expertise in customer service, with a focus on enhancing client experiences and driving customer loyalty.



Stephanie Gundermann

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]
[REDACTED]

Education, licenses, & certifications:

- MA, The College of New Jersey
- BA, The College of New Jersey Honors College
- IDIS Certified

Professional Resume

Background

Stephanie is a Director for Bruno Associates, Inc., where she is a grant writer for programs at the County, State, and Federal level. She has experience in working in construction management, which allowed her to gain insight into how impactful a grant award can be. Stephanie also has a passion for language; and is honored to be merging this passion with her desire to help others through her work on grants at Bruno Associates.

Professional Experience

- Familiar with construction jargon and processes.
- Completes research on funding opportunities for clients, whether it be at the local, state, or federal level.
- Highly motivated and organized.
- Familiar with the needs and concerns of local library and their connected programs.
- Works on funding opportunities for municipalities, first responders, libraries, and more.
- Secured \$25,992.40 on behalf of the Borough of Emerson for the Firehouse Subs Public Safety Foundation Grant Program.



Stephen S. Welsh

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel: [REDACTED]

Education, licenses, & certifications:

- BA, Business Administration, William Paterson University
- AAS, Data Processing Technology, County College of Morris
- CMFO Certified, Rutgers University
- PMP Certified, Project Management Institute
- Oracle University Trained, Oracle University

Professional Resume

Background

Stephen is a Director of Bruno Associates, Inc, with valuable local, government official experience and insight into problems with diminishing revenues and budget caps. Stephen has successfully written grants for water and sewer systems, law enforcement, community development, environmental and green issues, green acres, open space, NJDOT, health programs, house and development, and recreation programs. Prior to serving as Director and Account Executive for Bruno Associates, Inc., Stephen served as a Business Administrator and worked in Information Technology.

Professional Experience

- Grant preparation and writing for water and sewer systems, law enforcement, community development, environmental and green issues, green acres, open space, NJDOT, health programs, housing and development, and recreation.
- Completion of studies for eligibility to obtain certification as a CMFO.
- Completion of training program as a Project Manager.
- Township Administrator of Mine Hill Township, responsible for day-to-day activities of the Township, as well as developed and tracked budget expenditures, supervised public works, and handled citizen complaints.
- Councilman of Morris Plains, where he prepared budgets and served as administration of the Borough of Morris Plains Financial, Tax Collection, and Clerk offices.
- Increased productivity, improved efficiency, reduced operating costs while achieving desired results.
- Development and management of projects for Financial Services, Manufacturing, Engineering, Utility, and Pharmaceutical firms.
- Execution to obtain multiple grants totaling over \$1.2 million for the Sussex Borough of New Jersey.
- Secured funding for a three-year Health Initiative for the City of Irvington, New Jersey.
- Creation of the North Bergen Annual CDBG Annual Plan, providing over \$1.2 million from 2016-2017.



Carson Monks

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- BA, Political Science, Montclair State University
- New Jersey Emergency Medical Technician-Basic Certification

Professional Resume

Background

Carson serves as a Grant Writer and Director for Bruno Associates. He graduated from Montclair State University with a Bachelor's degree in Political Science. Prior to working for Bruno Associates, Carson worked as an Outreach Liaison for Representative Josh Gottheimer's New Jersey District Office, gaining valuable insight into the federal grants process and the needs of North Jersey municipalities. Carson is also a licensed Emergency Medical Technician, and utilizes his own experiences as a first responder and EMS Lieutenant to manage projects, identify solutions, and understand the needs of our clients, particularly law enforcement agencies, fire departments, and emergency medical services.

Professional Experience

- Took the lead on the administration and closeout of a \$389,000 grant from FEMA's Assistance to Firefighters Grant program for a volunteer fire department.
- Responsible for securing \$1,778,924 in funding from the USDOJ COPS Hiring Program for multiple municipalities to hire new police officers and School Resource Officers in 2023 and 2024.
- Obtained a \$125,000 grant for a police department to implement a pilot program focused on mental health and reducing use of force.
- Acquired a \$240,235 grant from the NJDEP Green Acres program in 2024 to construct boardwalks and walking paths in a local park.
- Worked with clients to develop innovative strategies and pilot programs to strengthen grant proposals and utilize grant funding.
- Obtained \$1,121,647 in 2023 and 2024 Bergen County Open Space funding for improvements to clients' parks and recreational facilities.
- Secured \$778,901 through various State and County grant programs for improvements to roadway and transportation infrastructure in municipalities across New Jersey.
- Develop rapport with clients and maintain their best interest in mind.



Maysan Varoqua

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- BS, Business Management, William Paterson University
- Certified Grant Writer, County College of Morris

Professional Resume

Background

Maysan is the Director of Education for Bruno Associates, Inc., specializing in grant writing and management services on behalf of school districts across the State of New Jersey. She has secured funding for a variety of school programs and project initiatives within public schools, such as mental health, school safety, nutrition, school facility upgrades, etc. She utilizes strong leadership and writing skills to maintain and grow her working partnerships.

Professional Experience

- Extensive research, data collection, and needs assessments for school districts in New Jersey.
- Generate grant alerts.
- Conduct research for needs assessments for school districts within New Jersey.
- Gather information on requirements for various foundations.
- Collaborate with foundations to ensure guidelines are met by clients.
- Organized and updated databases for grants.
- Generate and develop New Jersey Child Assault Prevention Program (NJCAP) applications for clients statewide.
- Responsible for funding, expansion, and improvement of the West New York School District's Fresh Fruit and Vegetables Program.
- Assisted in helping school districts receive the connectivity and technology devices they need for students to stay connected during the Covid-19 Pandemic, with the Digital Divide grant for Paterson BOE and the Old Bridge BOE.
- Secured 2.5 million for the Full-Service Community Schools for John F. Kennedy High School and PS 2 in Paterson, NJ.
- Helped push forward a new initiative with the New Jersey Child Nutrition Funding program at Paterson Public Schools with a reimbursable vending machine for \$20,000.



Margaret Morse

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel: [REDACTED]

Education & Acknowledgements:

- University of Kentucky
- Bachelor of Arts: Writing, Rhetoric, and Digital Studies
- Minor: Anthropology
 - Anthropology Club President
 - Anthropology Club Treasurer
- Danish Institute for Study Abroad
- Kean University
- Master of Public Administration: Public Management
 - Vice President of Graduate Student Government
 - Alpha Epsilon Lambda Honor Society
 - Pi Alpha Alpha Honor Society
- Sangmyung University

Professional Resume

Background

Margaret is Director at Bruno Associates, Inc. specializing in grant writing, public relations, and client liaison. She is responsible for working on behalf of municipalities and school districts to secure funding from philanthropic, local, state, and federal sources. Margaret has also served as Research Associate for Millennium Strategies, LLC., Graduate Research Assistant at Kean University, and Content Writer for the Kentucky Kernel, which is the University of Kentucky's collegiate newspaper.

Professional Experience

- Oversees comprehensive lifecycle of grants, resulting in \$16+ million awarded as of fall 2024, and publishes press releases for awards received.
- Conducts in-depth research and crafts compelling grant proposals that address critical community needs.
- Spearheads training and onboarding of new employees and clients, ensuring clear understanding of company protocols.
- Serves as primary client-facing consultant, collaborating closely on administrative tasks including progress and financial reporting across various state and federal grant portals.
- Manages and coordinates regular meetings with municipal employees, elected officials, professionals, and stakeholders to substantiate financial need and align grant objectives with Municipal Budgets and Master Plans.
- Adept in municipal operations including budgeting, planning, policy, stakeholder engagement, and contracts.
- Proficient with Microsoft Suite, Adobe Acrobat, AI, ChatGPT, social media campaigns, and research databases.



Kym Jones

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel [REDACTED]

Education, licenses, & certifications:

- B.A., Literature and Writing
Columbia University, NYC
- Licensure in Secondary Ed.
TN Technological University
Cookeville, TN

Professional Resume

Background

Kym has several years of grant experience and is well-versed in managing both existing and new grants to maintain and obtain funding. She is experienced in expanding access and funding for housing, healthcare, and youth development, and has a successful track record with both public and private grant funders. Previously, Kym worked for NYC and NJ nonprofits where she managed, edited, and wrote multiple multi-million-dollar grants for emergency housing and social services, as well as grants for youth development, and submitted proposals for and managed contracts with city and county government agencies.

Kym's career also includes educating a diverse group of communities. She is highly qualified to teach English and had done so prior to pivoting to a career providing grant services. Kym continues to focus her professional efforts on assisting organizations and agencies obtain the funds necessary to broaden community access to needs and services.

Professional Experience

— YMCA of Newark and Vicinity (Newark, NJ)

Grant Director: 2023 – 2024

- Oversaw a multi-million portfolio of state, municipal, federal, and private grants from agencies such as the U.S. Dept of Housing and Urban Development; NJ Department of Community Affairs; County and City funding opportunities including grants and vendor contracts.
- Obtained over half a million dollars in new funding as well as \$4 million in applications for renewal and/or historical grants.
- Led contract execution and environmental review process for Community Project Funding project.

— BronxWorks (Bronx, NY): 2018 - 2022

Program Developer: 2021 – 2022

- Coordinated and wrote multiple multi-million-dollar grants for emergency housing and healthcare for those in need.
- Researched and reviewed grant proposals relevant to agency programming and growth
- Well-versed in government agencies such as NYC Department of Homeless Services (DHS), NYC Department of Health and Mental Hygiene (DOHMH), NYC Human Resources Administration (HRA),

Quality Assurance Specialist: 2018 -2021

- Coordinated and produced grant reporting documents
- Produced and shared Key Performance Indicator reports
- Assisted with data and narratives needed for grant submissions.

— Teacher of English at Brainerd High School (Chattanooga, TN): 2013 -2017

- Taught high school English to students in an underserved urban environment.
- Utilized data to inform practices and increase student achievement.



Victoria Zurla

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

Tel: [REDACTED]

Education, licenses, & certifications:

- MAT, English and Teacher of Students with Disabilities, Montclair State University
- BA, English, Montclair State University
- Standard Certificate: Teacher of English P-12
- Standard Certificate: Teacher of Students with Disabilities

Professional Resume

Background

Victoria joined Bruno Associates Inc. in 2017 after four years as an educator in the New Jersey Public School System. Her hands-on approach helps her accurately assess and target the needs of clients ranging from law enforcement agencies, fire departments, historical societies, and municipalities. She has experience and training in New Jersey Harassment, Intimidation and Bullying Prevention, as well as the Anti-Bullying Bill of Rights. Her devoted work ethic and articulate writing skills allow her to effectively communicate on behalf of clients to secure funding in a wide range of areas.

Professional Experience

- Secured \$656,536.50 in funding from the NJ Historic Trust in 2019.
- Obtained \$207,000 of Local Aid funding for road improvements in 2018.
- Responsible for acquisition of \$6,500 from the NJDEP for 2019 tree inventory.
- Gained over \$10,000 in FEMA SAFER funding for enhanced training for firefighters.
- Collaborated with volunteer fire department to garner reimbursed funds from FEMA's Assistance to Firefighters Grant in response to the COVID-19 pandemic.
- Acquired nearly \$125,000 in 2019 and 2020 Bergen County Community Development funds for multiple projects.
- Conduct research and gather vital information to assist in development of grant applications.
- Obtain and organize data.
- Prepare narratives to express background and needs for specific funding for specific clients.
- Effectively manage time to make deadlines.
- Develop rapport with clients and maintain their best interest in mind.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

APPENDIX A
LETTER OF QUALIFICATION

November 11, 2024

Frank Belli, Acting Clerk/QPA
Borough of Wallington
24 Union Boulevard Wallington
Wallington, NJ 07057

RE: LETTER OF QUALIFICATION

Dear Mr. Belli:

The undersigned has reviewed our Qualification Statement submitted in response to the Request for Qualifications ("RFQ") issued by the Borough of Wallington ("Borough"), dated November 1, 2024, in connection with the Borough's need for professional services and/or extraordinary unspecifiable services.

I/WE affirm that the contents of my/our Qualification Statement (which Qualification statement is incorporated herein by reference) is accurate, factual and complete to the best of our knowledge and belief and that the Qualification Statement is submitted in good faith upon express understanding that any false statement may result in disqualification of Bruno Associates, Inc.



Christopher Brown, Chief Executive Officer
Bruno Associates, Inc.
Dated: November 11, 2024



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

APPENDIX B
LETTER OF INTENT

November 11, 2024

Frank Belli, Acting Clerk/QPA
Borough of Wallington
24 Union Boulevard Wallington
Wallington, NJ 07057

RE: LETTER OF INTENT

Dear Mr. Belli:

The undersigned, as Respondent, has submitted the attached Qualification Statement in response to a Request for Proposal of Qualifications (RFQ), issued by the **Borough of Wallington** ("Borough"), dated **November 1, 2024**, in connection with the municipality's need for a Grant Services Consultant.

Bruno Associates, Inc. HEREBY STATES:

- 1) The Qualification Statement contains accurate, factual, and complete information.
- 2) Respondent agrees to participate in good faith in the procurement process as described in the RFQ and to adhere to the Borough's procurement schedule.
- 3) Respondent acknowledges (acknowledge) that all costs incurred by it (them) in connection with the preparation and submission of the Qualification Statement and any other documents prepared and submitted in response to the RFQ, or any negotiation which results therefrom shall be borne exclusively by the Respondent.
- 4) Respondent hereby declares that the only persons anticipated by respondent to perform the professional services or extraordinary unspecifiable services for which this Qualification Statement is submitted are named herein and that no person other than those herein mentioned has any participation in this Qualification Statement or in any contract to be entered into with respect thereto. Additional persons may subsequently perform professional services or extraordinary services for which this Qualification Statement is submitted, but only if acceptable to the Borough. Respondent declares that this Qualification Statement is made without connection with any other person, firm or parties who have submitted a Qualification Statement, except as expressly set forth below and that it has been prepared and has been submitted in good faith and without collusion or fraud.
- 5) Respondent acknowledges and agrees that the Borough may modify, amend, suspend and/or terminate the procurement process (in its sole judgment). In any case, the Borough shall not have any liability to the Respondent for any costs incurred by the Respondent with respect to the procurement activities described in this RFQ.



1373 Broad Street, Suite 203B
Clifton, NJ 07013
Tel: 973-249-6225
Fax: 973-249-6301

- 6) Respondent acknowledges that any contract executed with respect to the provision of professional services or extraordinary unspecifiable services must comply with all applicable affirmative action and similar laws. Respondent hereby agrees to take such actions as are required in order to comply with such applicable laws.

Christopher Brown, Chief Executive Officer
Bruno Associates, Inc.
Dated: November 11, 2024

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY/
DIVISION OF REVENUE
PO BOX 282
TRENTON, N J 08646-0252

TAXPAYER NAME:

BRUNO ASSOCIATES, INC.

TAXPAYER IDENTIFICATION#:

221-907-921/000

ADDRESS:

1373 BROAD STREET, STE 304
CLIFTON NJ 07013-4200

EFFECTIVE DATE:

01/28/70

FORM-BRC(08-01)

TRADE NAME:

SEQUENCE NUMBER:

0064784

ISSUANCE DATE:

10/14/04

John S. Tully
Acting Director

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

CERTIFICATE OF EMPLOYEE INFORMATION REPORT RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-Sep-2022 to 15-Sep-2029**

BRUNO ASSOCIATES, INC. 1373

BROAD STREET, SUITE 203B

CLIFTON

NJ 07013



A handwritten signature in black ink, appearing to read "Elizabeth Maher Muoio".

ELIZABETH MAHER MUOIO

State Treasurer



BRUNASS-01

L SIGNORETTO

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/11/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
A.C. Marmo & Sons, Inc.
350 Passaic Ave
Fairfield, NJ 07004

CONTACT NAME: Lisa Signoretto

PHONE

(A/C, No, Ext):

FAX

(A/C, No):

E-MAIL ADDRESS: lisas@acmarmo.com

INSURER(S) AFFORDING COVERAGE

NAIC #

INSURER A : Travelers Cas Ins Co Of Amer

19046

INSURER B : Charter Oak Fire Ins Co

25615

INSURER C : United States Liab Ins Co

25895

INSURER D :

INSURER E :

INSURER F :

INSURED

Bruno Associates, Inc.
1373 Broad Street, Suite 203B
Clifton, NJ 07013

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PROJECT ☐ LOC OTHER:			6803L733119	9/13/2024	9/13/2025	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000
A	AUTOMOBILE LIABILITY ☐ ANY AUTO OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ NON-OWNED AUTOS ONLY			6803L733119	9/13/2024	9/13/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB EXCESS LIAB DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NJ) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	UB3L735021	9/13/2024	9/13/2025	☒ PER STATUTE ☐ OTHER E.I. EACH ACCIDENT \$ 1,000,000 E.I. DISEASE - EA EMPLOYEE \$ 1,000,000 E.I. DISEASE - POLICY LIMIT \$ 1,000,000
C	Professional			SP 1568041E	3/17/2024	3/17/2025	Aggregate/\$5,000 ret 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

County of Mercer
640 South Broad Street
Trenton, NJ 08650

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Michael D. Marmo