

To Whom it May Concern:

All pricing can be found under Section 3.3, all questions have been answered individually and the entire RFP has been kept in tact as specified within the document.

Ocean Computer is available for an oral/physical presentation of the submitted RFP.

Thank you for the opportunity

Ocean Computer Group

90 Matawan Road-Suite 105

Matawan, NJ 07747

732-242-0255

Please feel free to direct all questions to jkarpinsky@oceancomputer.com

732-242-0264

SEALED REQUEST FOR PROPOSALS:

INFORMATION TECHNOLOGY CONSULTING & SUPPORT SERVICES FOR THE CITY OF ATLANTIC CITY MUNICIPAL BUILDINGS

Notice is hereby given that sealed proposal packages shall be received when called for by the Purchasing Agent (the "Purchasing Agent") of the Department of Revenue and Finance, Purchasing Division (the "Purchasing Division") of the City of Atlantic City (the "City") at its meeting to be held in the Council Chambers 2nd Floor, City Hall, 1301 Bacharach Blvd" Atlantic City, New Jersey on:

Tuesday, April 25, 2017 at 11:00 AM

Prevailing time, at which place and time such sealed proposal packages shall be publicly received and recorded,

The Request for Proposals may be obtained in the Office of the Purchasing Division, Room 310 - City Hall, 1301 Bacharach Blvd" Atlantic City, New Jersey 609-347-5390,

Proposal packages can be mailed or hand delivered to the City Clerk, Room 704 - City Hall, 1301 Bacharach Blvd" Atlantic City, New Jersey, prior to the date and time stated,

The City shall not be responsible for proposal packages that arrive late or to the wrong location regardless if such proposal packages are hand delivered or sent by postage or overnight delivery, notwithstanding the postmark date on such proposal packages, Late proposal packages shall not be considered,

All Respondents shall be required to comply with the requirements of NJ,S,A. 10:5-31 et seq, and NJ.A.C, 17:27, Ordinance No, 24 of 1993 and Executive Order No.2 of 1994, which are available for inspection in the City Clerk's Office,

The Council (as defined in Chapter 4 of the Administrative Code of the City (the "Code") reserves the right to reject any and all bids in accordance with NJ,S,A, 40A:11-13,2,

Mary P. Mooney
Purchasing Agent
R.P,P,Q, ~ Q,P,A

RFP # 17-03R

SECTION 1- CONDITIONS APPLICABLE TO RFP

- A. The RFP and selected Proposer's submission may, by reference, become part of any formal contract between the City and Proposer resulting from this solicitation.
- B. All comments and questions concerning this RFP shall be addressed in writing, via facsimile or mail, to the following:

City of Atlantic City
1301 Bacharach Boulevard, Room 310
Atlantic City, New Jersey 08401
Attn: Purchasing Agent
Fax: 609-347-5250

- C. The City of Atlantic City is requesting Five (5) hard copies and one (1) digital copy (disc or flash drive) of your proposal package be submitted.
- D. To be considered for the award, Proposer shall be experienced and regularly in the business of providing the scope of services required by this RFP and shall be available for consultation.
- E. The City shall have the right to reject any or all proposals, reject a proposal not accompanied by the information required by the RFP, or reject a proposal which is in any way incomplete or irregular.
- F. Following the evaluation of submitted proposal, Proposer(s) may be requested to offer oral presentation to the City.
- G. This RFP does not commit the City to the awarding of a Contract.
- H. The Proposer shall be prepared to comply with all Affirmative Action laws, rules and regulations as same may be enacted or amended during the project. The successful Proposer shall execute a contract which shall be subject to New Jersey Public Law 1975, c. 127.
- I. Each proposal and all information required to be submitted pursuant to the RFP shall be prepared at the sole cost and expense of the Proposer and shall become the property of the City. There shall be no claims whatsoever against the City of Atlantic City, its staff or consultants for reimbursement for the payment of costs or expenses incurred in the preparation of the Proposal or other information required by the RFP.

- J. THE CITY OF ATLANTIC CITY IS REQUESTING THAT A COPY OF YOUR NEW JERSEY BUSINESS REGISTRATION CERTIFICATE BE SUBMITTED WITH YOUR RFP.

Revised Contract Language for BRC Compliance
Goods and Services Contracts (including purchase orders)

- N.J.S.A. 52:32-44 imposes the following requirements on contractors and all subcontractors that knowingly provides goods or perform services for a contractor fulfilling this contract: 1) the contractor shall provide written notice to its subcontractors to submit proof of business registration to the contractor; 2) prior to receipt of final payment from a contracting agency, a contractor must submit to the contracting agency an accurate list of an subcontractors or attest that none was used; 3) during the term of this contract, the contractor and its affiliates shall collect and remit, and shall notify all subcontractors and their affiliates that they must collect and remit to the Director, New Jersey Division of taxation, the use tax due pursuant to the State and Use Tax Act, (N.J.S.A. 54:32B-1 et seq.) on all sales of tangible personal property delivered into this State. A contractor, subcontractor or supplier who fails to provide proof of business registration or provides false business registration information shall be liable to a penalty of \$25.00 for each day of violation, not to exceed \$50,000 for each business registration not properly provided or maintained under a contract with a contracting agency. Information on the law and its requirements is available by calling (609) 292-9292.
- K. RFP responses shall remain open for a Sixty (60) day period from submitted date. The City may either award the contract within the applicable time period or reject all responses. The City reserves the right to waive any minor informality or irregularity in the RFP.
- L. The Proposer shall be prepared to comply with "Local Unit Pay-To-Play Law" (P.L.2004, c.19 as amended by P.L. 2005, C.51) and the City of Atlantic City Ordinance No. 11 establishing that business entity which makes political contributions to municipal candidates and municipal and county political parties" in excess of certain threshold shall be limited in its ability to receive public contracts.
- M. Proposers are advised that with respect to this RFP, no contact with City personnel in any way related to this solicitation is permitted,
- N. News releases or other public announcements relating to this RFP shall not be made by any party receiving this RFP without the prior written approval of the City.
- O. The City and its respective officials and employees make no representation or warranty and assume no responsibility for the accuracy of the information set forth in this RFP. Further, the City does not warrant nor make any representations as to the quality, content, accuracy or completeness of the information of this RFP.
- P. The City of Atlantic City shall not pay any Federal, State or Local Taxes in the purchase of said services.
- Q. In the event the services are terminated either by contract expiration or by the City, it shall be incumbent upon the Contractor to continue the service until new services can be completely operational. At no time shall this service extension be more than ninety (90) days beyond the expiration. date of the existing contract. Vendor shall be reimbursed for this service at the prior contract rate.

Multiple Proposals Not Accepted

More than one proposal from an individual, a firm or partnership, a corporation or association under the same or different names shall not be considered.

Termination of Contract

If, through any cause, the successful proposer shall fail to fulfill in a timely and proper manner obligations/services under the Contract or if the successful proposer violates any requirements of the Contract, the City shall thereupon have the right to terminate the Contract by giving written notice to the contractor of such termination at least thirty (30) days prior to the proposed effective date of the termination. Such termination shall relieve the City of any obligation for the balances to the successful proposer of any sum or sums set forth in the Contract.

The successful proposer agrees to indemnify and hold the City harmless from any liability to employees concerning payment for work performed or goods supplied arising out of the lawful termination of the Contract by the City under this provision. In case of default by the successful proposer, the City may procure the articles or services from other sources and hold the successful proposer responsible for any excess cost occasioned thereby.

Challenge of Specifications

Any challenge to the RFP specifications shall be submitted, in writing, to the City Solicitor's Office three (3) business days prior to the RFP opening date, via certified mail or hand delivered. If the challenge is not submitted three business days prior to the RFP opening date, the challenge shall not be considered and is considered waived by the Proposer.

Non-payment of Penalties and Interest on Overdue Bills

Public funds shall be used to pay only for goods delivered or services rendered. The City of Atlantic City shall not pay penalties and/or interest on overdue bills. No employee is authorized to sign a letter of credit or any other document that represents a legal commitment on the part of the City to pay additional fees.

Assignment of Contract

The successful proposer shall not and may not assign or sublet its contract in whole or in part without the written consent of the City.

Ownership of Material

The City shall retain all of its rights and interest in any and all documents and property both hard copy and digital furnished by the City to the successful Proposer for the purpose of assisting the successful Proposer in performance of this contract. All such items shall be returned immediately to the City at the expiration or termination of the contract or completion of any related services, pursuant thereto, whichever comes first.

None of the documents and/or property shall, without the written consent of the City, be disclosed to others or used by the successful proposer or permitted by the successful proposer to be used by their parties at any time except in the performance of the resulting contract.

Ownership of all data, materials and documentation originated and prepared for the City pursuant to this contract shall belong exclusively to the City. All data, reports, computerized information, programs and materials related to this project shall be delivered to and become the property of the City upon completion of the project.

The successful proposer shall not have the right to use, sell, or disclose the total of the interim or final work products, or make available to third parties, without the prior written consent of the City. All information supplied to the City may be required to be supplied on CD-ROM/DVD or other media compatible with the City's computer operating system.

Insurance Requirements

Before commencing the work, and as a condition precedent for payment, the Consultant shall purchase and maintain insurance, in conformance with the provisions contained in this Agreement. This insurance will provide a defense and indemnify the City of Atlantic City (City) against any such claim, damage, loss or expense that is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property (other than the work itself) including the loss of use, which arises out of the Consultant's operations under this Agreement.

This insurance shall apply regardless of whether the operations, actions, derelictions or failures to act from which the claim arises, are attributable to the Consultant, any of its consultants, officers, agents, subcontractors, employees, anyone directly or indirectly employed by any of them including anyone for whose acts of the aforementioned may be liable by operation of statute, government regulation, or applicable case law and the City, unless caused by the sole negligence of the City.

Proof of this insurance shall be provided to the City before the work commences as set forth below. In no event shall the failure to provide this proof, prior to the commencement of the work, be deemed a waiver by the City of the Consultant's insurance obligations set forth herein. In the event that the insurance company (ies) issuing the policy (ies) required by this section deny coverage to the City, the Consultant will defend and indemnify the City at the Consultant's expense.

Minimum of Liability

The Consultant shall obtain the required insurance with the carrier rated A- VII or better by A.M. Best. The Consultant shall maintain at least the limits of liability as set forth below:

Commercial General Liability Insurance

\$ 1,000,000 Each Occurrence (Bodily Injury and Property Damage)

\$ 2,000,000 General Aggregate

\$ 2,000,000 Product/Completed Operations Aggregate

\$ 1,000,000 Personal and Advertising Injury.

Contractual Liability that will respond to the Indemnification clause, shall be included in the policy. The General Aggregate Limit shall apply separately to the work as defined in Scope of Services. As an alternative, the Consultant may provide Commercial General Liability Insurance with no General Aggregate. This policy must respond to bodily injury and property damage claims arising out of Professional Liability.

Professional Liability Insurance

\$ 1,000,000 Each Claim

\$ 2,000,000 General Aggregate

If policy is a claims-made form, Consultant shall identify known claims that affect the aggregate.

Comprehensive Automobile Liability Insurance

\$ 1,000,000 Combined Single Limit Bodily Injury and Property Damage.

Coverage shall include all owned, non-owned and hired vehicles used by the Consultant.

Workers' Compensation and Employers' Liability Insurance

\$ 500,000 Each Accident

\$ 500,000 Each Employee for Injury by Disease

\$ 500,000 Aggregate for Injury by Disease.

If the Consultant is a Sole Proprietor, Partnership or LLC, Insurance Policy and Certificate shall indicate that the proprietor/partners/members are "included". This requirement does not apply if inclusion is not allowed by state law.

Umbrella

\$ 5,000,000 per Occurrence

\$ 5,000,000 Aggregate.

Contractual Liability and the General Aggregate shall apply on the same basis as the primary insurance.

Additional Insured Status and Certificate of Insurance

The City, along with their respective elected or appointed officials, officers, agents and employees, shall be named as Additional Insureds for Operations and Products/Completed Operations on the Consultant's Commercial General Liability Policy which must be primary and noncontributory with respect to the Additional Insureds.

It is expressly understood by the parties to this Agreement that it is the intent of the parties that any insurance obtained by the City is deemed excess, non-contributory and not co-primary in relation to the coverage(s) procured by the Consultant, any of its consultants, officers, agents, subcontractors, employees or anyone directly or indirectly employed by any of them or by anyone for whose acts any of the aforementioned may be liable by operation of statute, government regulation or applicable case law.

A Waiver of Subrogation Clause shall be added to the General Liability and Automobile policies in favor of the City, and this clause shall apply to the City's elected or appointed officials, officers, agents and employees. It should also apply to the Consultant's Workers' Compensation policy if allowed by state law. Prior to commencement of work, Consultant shall submit a Certificate of Insurance in favor of the City and an Additional Insured Endorsement (in a form acceptable to the City) as required hereunder.

No Limitation on Liability

In any and all claims against the Additional Insureds by any employee of the Consultant, anyone directly or indirectly employed by the Consultant or anyone for whose acts the Consultant may be liable, the indemnification obligation shall not be limited by any limitation on the amount or type of damage, compensation or benefits payable by or for the Consultant under workers' compensation acts, disability benefit acts or other employee benefit acts.

Failure to Obtain/Maintain, Cancellation and Renewal

The Consultant shall maintain in effect all insurance coverages required under this Agreement at the Consultant's sole expense and with insurance companies acceptable to the City. In the event the Consultant fails to obtain or maintain any insurance coverage required under this Agreement, the City may, at its sole discretion, purchase such coverage as desired for the City's benefit and charge the expense to the Consultant, or, in the alternative, terminate this Agreement. In the event the coverage is cancelled or non-renewed, the Consultant will provide 21 days advance notice of the cancellation or non-renewal.

SECTION 2: PURPOSE & SCOPE OF SERVICES

2.0 Purpose

The intent of this RFP and resulting contract is to obtain information technology support services for the City of Atlantic City and its Municipal Buildings, which include the Atlantic City Police Department and Atlantic City Fire Department,

The City will award only to thoroughly trained and certified information technology service providers ("Vendor"). The City's information systems are engaged in activities which are directly related to public safety, convenience and necessity, and for this reason alone, only qualified Proposers shall be considered.

2.1 Background Information & Term

The City of Atlantic City seeks comprehensive proposals for the provision of qualified professional information technology support services. The successful firm shall demonstrate, through their proposal and references, the skills and abilities that are pertinent and necessary to effectively manage the information technology systems for the City of Atlantic City and its Municipal Buildings.

The specific extent and character of the information technology support services to be provided pursuant to this RFP shall be subject to the control and approval of the City.

Contract Term shall be for a one (1) year period.

2.2 Municipal Building Locations

All Municipal Buildings (Service Locations) include, but are not limited to, the following:

- City of Atlantic City - City Hall 1301 Bacharach Blvd, Atlantic City
- Public Safety Building - 2715 Atlantic Avenue, Atlantic City
(Police Department, Fire Department Administration, Municipal COULI)
- Fire Stations (6) Six: 900 N. Atlantic Avenue
130 N. Indiana Avenue
734 N. Indiana Avenue
2700 Atlantic Avenue
4031 Atlantic Avenue
Fire Crash Rescue Station, Albany Avenue

- Municipal Garage/City Lot-II00 N. Albany Avenue, Atlantic City (Public Works Divisions, K-9 Facility, Police Roll Call, Police Tow Lot)
- Beach Patrol Headquarters - South Carolina & the Beach
- All Wars Memorial Building -1510 Adriatic Avenue, Atlantic City
- PAL Facility - 250 N. New York Avenue, Atlantic City
- Surf Stadium - 545 N. Albany Avenue, Atlantic City

2.4 Scope of Services & Required Duties

A. Staffing

1. The successful proposer shall provide a Director of InfoTech/MIS/Data Processing and a sufficient number of individuals to supply IT support services to meet the needs of the City.
 - Ocean will provide a Director of IT and 2 Field Service Engineers.
 - A help desk will be manned at the Matawan NJ office to field calls and dispatch engineers. All calls will be dispatched and tracked through a ticketing system.
2. Proposer shall be required to manage day to day operations of the City of Atlantic City Data Infrastructure.
3. Staff shall be needed 5 days per week. Technicians shall be needed for on-call availability as needed.
 - Additional charges for onsite after hours will be billed at a rate of \$150/hr.
 - After hours help desk is provided as part of the contract.
4. The successful Proposer shall work closely with the Atlantic City Police and Fire Departments, Personnel and the Administration.
5. The City reserves the right to approve or reject all Proposers' potential employees prior to assignment. The City reserves the right to require random drug and alcohol testing assigned to the workforce. All expenses for random drug and alcohol tests shall be paid by the Proposer.
6. The City requires that all of Proposers employees pass a background check at the Proposers expense prior to assignment.
 - All employees must pass background checks as a condition of employment at Ocean Computer Group.

7. The City shall have the right to increase or decrease staffing levels as deemed necessary for either operational or budgetary reasons without any adjustment to the contracted hourly rates provided in the Vendors proposal and the agreement resulting from this RFP for IT technology consulting services. In the event of staffing level changes the City will work cooperatively with the Vendor regarding such changes to ensure a smooth transition.

- The base level of service includes sufficient required personnel to service the needs and requirements included in this proposal. The Director of IT as well as 2 field engineers and a help desk are required to execute on our business plan. These are included in the overall cost provided.

B. Daily Responsibilities

The daily responsibilities of the successful proposer may include, but are not limited to, the following tasks:

1. Perform all required programming functions to include the installation, maintenance, modification, and enhancement of current and future municipal software applications operating on the current and future operating systems;
 - Ocean will maintain operational capabilities with support of vendor support contracts.
 - All net new projects will be handled as a project and will be quoted with a SOW at \$150/hr.
2. Operate the IT Department between the normal working hours of 8:30 AM to 4:30 PM Monday through Friday (with the need to perform some operations weekly prior to the normal workday);
3. Start of day procedures, and rebooting of Servers (when necessary);
4. Interface with all hardware and software vendors for problem resolution;
5. Assist users in all printing tasks including the printing of bills, delinquent notices, lien notices, preprinted forms and required reports;
6. Setup and maintain security Password Log (change passwords if necessary);
7. Perform computer rebuilds only when completely necessary;
8. Backups
 - Setup and maintain Hardware Error and backup Logs
 - Setup and maintain JCL for backup and recovery procedures
 - Setup and maintain backup Tape Library
 - Setup and maintain Daily Operating Schedule
9. Assist users in recovering from error messages received;

10. Optimize systems as required;
 - Ocean will perform Manufacturer recommended best practices for patching users and servers.
11. Maintain Help Desk for all information system users;
 - Ocean will utilize our current proven Help Desk, Network Monitoring Tools and Ticketing System to facilitate.
12. Conduct information system needs assessments as required;
13. Install, maintain, and upgrade all Computer hardware and peripherals.
Repair/Replace personal computer hardware components, as needed;
 - Through support contracts of Manufacturer warranties and coverage.
 - No parts will be provided by Ocean Computer Group.
14. Assist in the design, configuration/re-configuration, maintenance and support of the City's Communications infrastructure (LAN/WAN/Wireless/Radio) and enhance Network Security;
15. Install, maintain and support all Computer software applications used by the City of Atlantic City information systems. This includes the development of PC based programs and/or applications as required by the City. It also includes any and all conversions of data contained within current and future PC applications;
 - This question is too vague to answer specifically and accurately without an initial assessment and understanding of the existing applications being utilized.
16. Implement and manage integrated public safety technologies including CCTV systems, CAD/RMS, Combined Vehicle Locator, Situational Awareness and Geospatial Crime Fighting System, and Automated Dispatch;
 - Utilization of extended vendor support contracts
17. Manage the development of web-based resource management and other situational awareness electronic displays and custom programming for management reporting and data analysis;
 - Utilization of extended vendor support contracts
18. Manage gunshot detection, license plate reader, facial recognition, GIS mapping police radio, wireless communications and other related systems and technologies;
 - Utilization of extended vendor support contracts

19. IT support of real-time crime prevention center infrastructure, operations and applications. To provide strategic direction for the use of appropriate technology applicable to law enforcement initiatives and successfully deploy technology supporting the various departments' functions;
 - Utilization of extended vendor support contracts
20. To develop strategic plans to sustain current technology investments and propose future initiatives intended to effectively and efficiently enhance the departments' capabilities;
21. To develop strategic plans and presenting representations to address Short and long-term technology needs across the departments;
22. To develop strategic plans and present recommendations for future technology investments;
 - Our methodology will be to perform an initial assessment to obtain information on the current state of the infrastructure. We use the information collected as a baseline to assist us in developing a technology road map for both current and future needs.
23. To provide oversight and project management for all technical infrastructure supporting network radio systems, mobile data units, dispatch and phone systems and hosting services
 - Ocean Computer will engage with existing manufacturer vendors utilizing the support contracts
 - Ocean will leverage our existing strategic business relationship with Hunter Technologies/Ivo Allen, whom holds the existing Avaya contract for the VOIP system in place within the City of Atlantic City.
24. To manage project inter-dependencies, systems integration, managing issues, resolving areas of concerns and communicate project status and results to all Departments;
25. To provide management and technical direction related with procurement of new hardware, software and installation of new business support applications;
26. To develop business continuity plan and provide direction to technical support team to conduct disaster recovery stress test to ensure critical law enforcement applications are accessible from a remote location;
27. To establish a working group to facilitate translating individual department operational needs into system requirements;
 - Director of IT shall integrate management of departments into the needs analysis process to determine best options.
28. Services shall include: Server Design/Installation, E-Mail Server Support, Fire Services/Security, Account Maintenance, Domain Services~ DNS, DHCP, Group

Policy, Application Support (Server Side), Hardware/Data Center Design, UPS Management (Power), Window Updates, Failover/Disaster Recovery;

29. Assist in the recovery of historic data;
30. Provide technical support with transitioning to CAD and records management systems;
- 31.. Manage data centers in support of integrated public safety technologies, wireless communications, Police 911 Radio Systems and other related technologies;
 - Ocean will provide support services and work with specific contracted vendors to maintain operational effectiveness.
32. To manage data center operations supporting law enforcement systems e.g. radio systems, mobile data units, 911 dispatch functions, CADIRMS, AVL and wireless technology;
 - Ocean shall provide support services and work with specific contracted vendors to maintain operational effectiveness.
33. Install, configure and manage LAN/WAN & Internet/Intranet system;
34. Design, implement and manage system security, wireless architecture, IP~addressing protocols;
35. Maintain Routers and Firewalls;
36. Perform system administration tasks for all web based and application servers;
37. Manage State Police, NCIC and AOC network;
 - Ocean will manage connections to the state.
38. To provide first line response for users requiring assistance with network issues and applications;
39. Manage server consolidation and perform in-depth maintenance and tuning;
40. Manage and deploy 'Content Filtering and Anti Virus' technologies to secure Internet/MS Exchange and email;
41. Manage disaster recovery plan, develop and execute system recovery plan and backups;
42. Liaison with other Law Enforcement agencies accessing CPD network and law enforcement applications;
43. To develop operational plans and present recommendations for infrastructure improvements;

44. Experience in SQL, .NET, Visual Basic, Web, MS Access and CADIRMS business applications and experience in developing police information systems;
 - Software Development is considered an additional project which will be accompanied by a custom project SOW at an hourly rate of \$150/hr.
45. To develop programs ~ new (custom reports) and modifications to the current reports developed in SQL/Microsoft Reporting Services programming languages for *CAD/RMS* and other business applications supporting division functions;
 - Software Development and custom report design work is considered an additional project which will be accompanied by a custom project SOW at an hourly rate of \$150/hr.
46. To assist Systems/Business Analyst to further data analysis and data extraction from various law enforcement related applications;
47. To develop appropriate 'scripts'/programs to analyze and manage data retention and data conversion from legacy applications;
 - This would be covered as a new project with a custom SOW at an hourly rate of \$150/hr.
48. To provide technical guidance for timely backup of live databases and maintain 'test' environment with at least 3 months of live data for 'User's Training' to provide basic applications support to business functions;
49. To develop data migration and data conversion processes to convert various spreadsheets maintained by system users;
 - This would be covered as a new project with a custom SOW at an hourly rate of \$150/hr.
50. To provide technical guidance and support to maintain integrity for servers and other databases;
51. Manage day-to-day functions related to the departments work stations, laptops, wireless modems, radios and mobile devices;
52. To provide first line response for users requiring assistance with hardware and network connectivity issues & problems;
53. Install, upgrade, maintenance and troubleshooting issues related with workstations, laptops, mobile data devices and portable radio system;
54. To provide basic training and support to users regarding the use of various hardware devices, and maintain data security;.

55. Manage upgrade and migration of data from old PCs to new PCs and other devices;
56. To provide assistance and guide users to move data from standalone PC to network;
57. To maintain all aspects of computer system security and software updated related with operating system;
58. Assist the City Purchasing Department by providing product specifications/model when ordering items and software;
59. To manage all IT assets and IT Help Desk support functions;

C. Additional Information - City's Current Operating System

Number of servers the City is using and their make and model:

Physical Servers 40, Virtual Servers 75

Make/Model

Dell R610

Dell R710

Dell R520

Dell 1950

Dell 2950

Dell 1850

Dell KACE

IBMAS400

IBM Netserver

Cisco UCS 5108

Cisco B200 M4

Number of supported desktops and OS version(s) of desktops:

675 desktops. OS Versions (XP: 12, Win7: 597, Win8: 10, Win10: 37)

The number of supported laptops and OS version(s) of laptops:

40 (Win7, Win8)

Amount of average IT help desk tickets raised daily, weekly and in 2016 total:

6 Daily, 38 weekly, 2000 yearly

The current number of supported users: *1300 users*

The current number of email accounts: *1389 total*

Exchange server version/information: *2 Exchange 2010 Servers Exchange*

Schedule C

QUESTIONS

1. Do you currently provide technical support services for any New Jersey municipality?
If yes, please indicate the name of the municipality, the contact person, and phone number on the provided questionnaire response sheet.

Pennsauken Township Police Department

Michael A. Probasco

Captain

856-488-0080

mprobasco@pennsaukenpolice.org

*Complete network upgrade, VMware, Fire Wall, cabling, ongoing Master Services for Servers, Workstations and Patrol Cars

Borough of South Plainfield

Glenn Cullen

Administrator/CFO

908-754-9091

gcullen@southplainfieldnj.com

Borough of South Plainfield Police Department

James Parker

Chief of Police

908-226-7677

jparker@sppolice.com

*Core infrastructure upgrades, emergency transition services, ongoing Master Services for Servers, Workstations and Patrol Cars

Hudson County Prosecutor's Office

Lieutenant Joseph Bonaccorso

I.T. Liaison

201-795-6400 ext. 6867

jbbonaccorso@hcpu.org

*Core infrastructure upgrades, ongoing Support Services

Mercer County Prosecutor's Office

Terri L. Kiczek

I.T. Manager

(609) 278-2795

tkiczek@mercercounty.org

*Core infrastructure upgrades, ongoing Support Services

The Beverage Works

Brian Lamb

Business Intelligence Manager

732-938-7600

blamb@thebeverageworks.com

*Core infrastructure upgrades, ongoing Master Services across 5 locations in two states

2. Do you have experience in maintaining the State of New Jersey, NCIC and AOC Tele programs?

- Yes, 1 year Mercer County.

3. Do you have experience in maintaining the' Edmunds application?

- YES, 6 months at South Plainfield Police Dept.

4. Do you have experience in maintaining Micro Systems Property and Appraisal application? NO

5. Do you have experience in maintaining a large voice, data, and video network infrastructure?

- YES. Elie Tahari 10 years.

6. Do you have experience in maintaining internal and external wireless LAN/WAN technology?

- YES. 20 years. Many K-12's for large scale internal wireless.

7. Do you have experience in configuring and maintaining Cisco and Juniper Firewalls?

- YES, 20 years of experience. CISSP on staff.

8. Do you have experience in configuring and maintaining VPN connections?

- YES. We have been performing that work for over 20 years. From our reference list, Beverage Works and South Plainfield have many locations.

9. Do you have experience in maintaining VOIP systems?

- YES 7 years Beverage Works

10. Do you have experience in maintaining Avaya Telephone systems?

- Ocean Computer maintains our Avaya Phone System in house, we have a strategic partnership in place with Hunter Technologies which is on the New Jersey State Contract and holds the existing contract for the Avaya system in place at the City of Atlantic City.

11. Does your firm have experience with installation, configuration and SUPPORT of Police Vehicles with cameras and mobile pc units with cell cards and trunk modems?

- Yes, Pennsauken and South Plainfield.

12. Does your firm have experience with support of Audio Visual equipment? Yes.

13. Why should the City of Atlantic City select you as the vendor to provide technical support services for its information technology systems?

- Ocean Computer Group is a top 5 GeoPartner Services provider for Dell EMC in the United States. We possess certifications to sell and service Dell EMC servers, storage, networking and client products. Ocean Computer Group is the largest Dell EMC reseller of Dell services in NJ. Ocean has deployed over 10,000 systems to NJ Courts, NJ Kids, NJ Taxation, NJ State Police and NJ Mental Health Institutions. These services included imaging, data transfer, upgrades, data cleansing, disposal and warehousing.
- Dell subcontracts Ocean Computer Group to design and implement complex infrastructure solutions in the public sector, including municipalities, counties and state.
- Ocean Computer Group has been an IBM Premier Partner since 1994 and has a core competency in the AS/400 platform.
- Ocean Computer Group has relationships with DELL EMC, IBM, Cisco, Lenovo, Sonicwall, Barracuda, Microsoft, VM Ware and Quest Software.
- We have specialists in all relevant areas required to support Atlantic City.
- Ocean provides MSP services to South Plainfield and Pennsauken and has provided data center recommendations and services to Passaic, Gloucester, Hudson, Mercer, and Burlington Counties.

Project Deliverables

- Assessments will be performed to determine the state of the environment at the onset of the engagement. An Active Directory assessment, security assessments, storage health check and a virtual server analysis.
- We would need to identify security risks within the enterprise and immediately remediate.
- All vendor support contracts with expiration dates for all key software products, operating systems and hardware maintenance contracts would be collected and documented.
- The transition team would accumulate key information such as passwords, key vendor contacts and information from the assessments to prepare a run book as soon as possible before the existing staff was released.
- Backup data would need to be validated along retention policies and data integrity.
- As evaluations are being performed, agents would be deployed for remote monitoring to anticipate and report system failures, and enable remote remediation, automate updates, patches and maintain consistency using defined policies.
- Assess AS/400 for O/S and PTF cume levels. Check error logs and backups. Evaluate the overall

condition of the AS/400 for recommendations.

- We would meet with each department to determine overall status and help to determine immediate areas of concern.
- The final piece after meeting with all stakeholders is to create a business plan to identify priorities and efficiencies. The goal would be to consolidate and optimize the IT environment to improve efficiency and reduce costs to Atlantic City.

SECTION 3: SUBMISSION REQUIREMENTS

3.0 General Requirements.

The Proposer shall meet or exceed the administrative and professional requirements set forth in this Section 3.

In addition to the information required as described below, Proposer may submit supplemental information that it feels may be useful in evaluating its Proposal. Proposers are encouraged to be clear, factual, and concise in their presentation or information.

3.1 Administrative Information Requirements.

The Proposer shall, as part of its Proposal, provide the following information:

- Proposers shall provide a list of their qualifications and proof of their expertise and experience.
 - **Schedule A**
- 2) Identification of the person who shall be primarily responsible for the required services, with a description of such person's experience (with projects similar to that of the City of Atlantic City) and their contact information.
 - **Mike Coogan**
- 3) Identification of the persons who shall serve as alternates to the person primarily responsible for providing the required services and their contact information.
 - **John Karpinski 732-242-0264 jkarpinski@oceancomputer.com**
 - **David Levy 732-242-0249 dlevy@oceancomputer.com**
- 4) A description of the Proposer's staffing.
 - One (1) Director of Technology assigned to the City of Atlantic City
 - Two (2) Field Engineers to execute all levels of perform work.
 - This will be a combination of engineers depending on the description of the work required. 2 Engineers will be on site daily Monday through Friday between the hours of 8:30 AM and 4:30PM.
 - A help desk team will be monitoring and supporting the named Atlantic City locations via a remote help desk at the Ocean Computer Headquarters located in Matawan, NJ.

- 5) Identification of the Proposer's principal place of business and the business address of key staff that shall be responsible for providing services under the contract.

**Ocean Computer Group
90 Matawan Road
Matawan, NJ 07747**

- 6) The City is requesting a copy of your New Jersey Business Registration Certificate.

- **Provided**

- 7) An executive summary of the information contained in all the other parts of the Proposal. Any other information as required by the City and/or set forth in these specifications.
- 8) Resumes and Organizational Chart: Provide resumes of the individuals who would comprise your operational team and the principal-in-charge. Specify the role each would play, as well as what backup coverage would be available in time of conflicting engagements. Illustrate the relationship(s) of the individuals and firms to each other that would comprise your operational team and principal-in-charge on an organizational chart.

- **Schedule B**

- 9) Please include your company/team internet links to websites.
www.oceancomputer.com
- 10) If a firm is a partially owned or a fully-owned subsidiary of another firm, identify the parent company and describe the nature and extent of the parents' approval rights over the activities of the firm submitting a Proposal. Describe the approval process.
- 11) An executed Letter of Intent
 - **Provided**
- 12) Proposal Letter & Proposal Form
 - **Provided**
- 13) RFP and specifications shall be returned in tact with all pages completed.
- 14) The number of years your organization has been in business under the present name and under the current management.
 - **32 years**

- 15) A statement that the Proposer is in compliance with all applicable affirmative action (or similar) requirements with respect to its business activities, together with evidence of such compliance.
- **Provided**
- 16) Indicate whether there are any judgments within the last three (3) years in which Proposer has been adjudicated liable for professional malpractice.
- **NO**
- 17) Whether the business organization is now or has been involved in any bankruptcy or re-organization proceedings in the last ten (10) years.
- **NO**
- 18) Conflicts of Interest:
- **NONE**

Please disclose:

Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in contracting with or representing the City.

Any family relationship that any employee of your firm has with a member, employee, or official of the City that may create a conflict of interest or the appearance of a conflict of interest in contracting with or representing the City.

Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in contracting with or representing the City.

Please describe any procedures your firm has, or would adopt, to assure the City that a conflict of interest would not exist for your firm in the future.

3.2 Professional Information Requirements

- A. Proposers shall submit a description of its overall experience in providing the type of services sought in the RFP, and provide proof of all certifications necessary to perform such services. At a minimum, the following information on past experience shall be included as appropriate to the RFP:

- 19) Description and scope of past experience of Proposer, specifically including prior experience in the public sector in New Jersey and other jurisdictions;
- **Schedule C**
- 20) References: Names, titles, addresses and phone numbers of key contacts for three (3) clients, particularly those for whom the Proposer has undertaken projects similar to these services.
- **Listed in questions to answer question 1**

1. Current list of public entity clients with contact name, title, telephone number, lines of insurance and estimated number of employees;

- **Schedule C**

2. Relevance of Proposer's experience to this RFP.

- **Below**

- Ocean Computer Group is a top 5 GeoPartner Services provider for Dell EMC in the United States. We possess certifications to sell and service Dell EMC servers, storage, networking and client products. Ocean Computer Group is the largest Dell EMC reseller of Dell services in NJ. Ocean has deployed over 10,000 systems to NJ Courts, NJ Kids, NJ Taxation, NJ State Police and NJ Mental Health Institutions. These services included imaging, data transfer, upgrades, data cleansing, disposal and warehousing.
- Dell subcontracts Ocean Computer Group to design and implement complex infrastructure solutions in the public sector, including municipalities, counties and state.
- Ocean Computer Group has been an IBM Premier Partner since 1994 and has a core competency in the AS/400 platform.
- Ocean Computer Group has relationships with DELL EMC, IBM, Cisco, Lenovo, Sonicwall, Barracuda, Microsoft, VM Ware and Quest Software.
- We have specialists in all relevant areas required to support Atlantic City.
- Ocean provides MSP services to South Plainfield and Pennsauken and has provided data center recommendations and services to Passaic, Gloucester, Hudson, Mercer, and Burlington Counties.

- B. A narrative statement that the Proposer understands the City of Atlantic City's needs and goals,

- Atlantic City has a diverse mix of applications, needs, users, equipment and challenges. A Director of IT and the team has the responsibility to interface with the City's stakeholders and deliver a dependable and efficient service to their users. The director must be capable of utilizing the IT assets of the city and their IT staff to provide stability and direction while providing savings through stability and consolidation.

- C. Describe recommendations you have made to public entity clients and quantify results where applicable.

Narratives:

South Plainfield Borough and Police Department (BSP)

Ocean Computer was contacted by the Borough in December 2016 stating that their current I.T. Provider terminated their contract providing only two weeks' notice. They obtained emergency funding to contract us to immediately come site and collect all the information pertaining to their current I.T. Ocean Computer dispatched the Director of Professional Services and three engineers to begin data collections and forensics on the current state prior to the departure of the current company.

Ocean was able to create a "Run Book" that documented all aspect of their infrastructure and then began to prioritize critical needs. One aspect was their current contract with their hosted email provider was going to end December 31st 2016. Ocean Computer formulated a plan to migrate both the Borough and Police Departments to Office 365 before the termination of the contact, the client was up on Office 365 January 1st with no loss of email or email connectivity.

Ocean also identified critical systems that lacked no redundancy, specifically Servers that were running with failed drives in their RAID sets or systems that were not getting backed up. Ocean worked with the client to provide parts to correct the failure and added the critical server into the backup routine.

Ocean was also informed that the Police Department was scheduled for a CJIS audit by the State Police.

Ocean provided Security Consulting to review the current state of the Police Departments I.T and Security posture and provide guidance to remediate issues found during our initial discovery and assessment.

Today both the Borough (OEM, FD, Senior Center and Public Works) and Police Department are a Managed Services client of Ocean Computer Group. We are providing I.T. Support for all Borough, Police and Court users. We have fully deployed our Management Tools that monitor their critical systems on a 7x24 basis and provide us the ability to proactively attempt to detect avoidable failures. In addition Ocean Computer has provided the Client access to our Help Desk and Ticketing system with gives them additional avenues to request support, review the status of current support tickets and review service trends.

Pennsauken Police Department:

When Ocean Computer engaged with Pennsauken in early 2015, their core I.T. infrastructure at was approximately 9 years old and was in dire need to be replaced. Ocean performed a detailed network assessment and reviewed the various aspects of that was in production and discussed created an end to end design.

We first recommended that their current Cable Plant be replaced. It was a combination of Category 3 and 5 cabling. Ocean Computer's cabling team installed new Category 6e cabling, relocated their current Data Center to their old 911 center on the second floor that was no longer in use. This new Data Center had the current Air Conditioning and UPS/Generator that made it ideal.

Ocean Computer also recommended a new Dell Server environment running VMware that reduced the overall footprint of their old systems and provided enterprise level compute with RAID, High Availability and Failover. In addition, we upgraded their Active Directory (2012 R2) and migrated them to Exchange 2013.

Security was also a concern to the client since the technology that was in place was several years old. Ocean Computer recommended a SonicWALL Firewall that offered Deep Packet Inspection of inbound email and web traffic that has prevented the outbreak of Crypto Virus several times. We also provided Sonic Point Wireless Access Points that are directly controlled by the firewall for added security. The Police Department is also a Managed Services client and we have deployed of tools, agents and helpdesk similar to South Plainfield.

Mercer County Prosecutors:

Ocean Computer has been providing services to Mercer County since 2011. Initially we were engaged on project pertaining to upgrading their existing Firewall, upgrading their Exchange environment and Active Directory. Most recently we were instrumental in the replacement of their Server, Storage Area Network and Backup environments. We implemented a High Availability VMware environment and Dell Appasure backup solution that enabled them to create virtual Standby servers for rapid restore in the event this became necessary.

In 2016, the Prosecutors office relocated to new office facilities in Trenton NJ and we handled the moving of their I.T hardware from the old facility to the new one. This involved the preparation of the new Data Center (cabling, racks, UPS), testing the newly installed connectivity at the new location and bringing up their I.T. Infrastructure at the new office. Ocean also provided day two support on the next business day to assure end users did not experience any issues.

Today we are still providing support services to Mercer on a regular basis as the need arises and act as their trusted advisor for all future technology initiatives.

3.3 Consultant/Management Fees and Costs

Proposer shall include the following information with proposal submission:

- 21) Detail all aspects of your services including personnel, titles and functions.
 - **Director of IT**
 - **2 field engineers**
- 22) Include the breakdown of costs associated with personnel salaries, hourly rates and costs per service that will be billed to the City
 - **Flat annual rate listed below**
- 23) Include a line item for the total cost of consulting and support services for one (1) year with various pricing and service options.
 - **\$575,000**
- 24) Proposer shall include pricing and service options for optional years two (2) and three (3). Optional years shall be awarded at the discretion of the City.
 - **Year 2 \$603,750**
 - **Year 3 \$633,938**

It is the City's intention to identify the costs for all services in a detailed format.

The City shall choose among those options submitted that are the most advantageous to the City given all things considered,

SECTION 4: EVALUATION

The City shall evaluate proposals on the basis of the following factors:

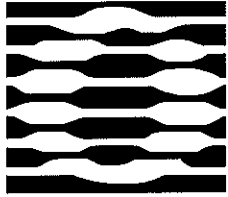
- Consultant/management fees and costs;
- Technical and Management Experience;
- References and reputation;
- Other factors if demonstrated to be in the best interest of the City.

SPECIFICATIONS & INSTRUCTIONS

INFORMATIONAL SHEET

INFORMATION TECHNOLOGY CONSULTING & SUPPORT SERVICES
FOR THE CITY OF ATLANTIC CITY MUNICIPAL BUILDINGS

1. Non-Collusion Affidavit
2. Corporate Disclosure Statement
3. Individual, Trade Name, Partnership Inf. Sheet
4. Schedule of Minority Business (BE)
5. Affirmative Action Employee Information Report
6. W-9 Taxpayer Identification Number Form
7. Specifications shall be returned in tact
8. Any corrections, additions or deletions shall be initialed
& dated in **black ink**
9. State of NJ Business Registration Certificate
10. Disclosure of Investment Activities in Iran Form
11. Acknowledgement of Receipt of Addenda
12. Original and five (5) copies and (1) one digital copy of completed package
13. Executed Letter of Intent & Proposal Letter
14.  Proof of all certifications necessary to perform such services.



***Ocean
Computer
Group, Inc.***

90 Matawan Road • Matawan, New Jersey 07747 • Tel 732-493-1900 • Fax 732-918-2613

LETTER OF INTENT

April 21, 2017

Mary P. (Trish) Mooney, RPPO
QPA Purchasing Agent
City of Atlantic City, Suite
310 1301 Bacharach
Boulevard Atlantic City, NJ
08401

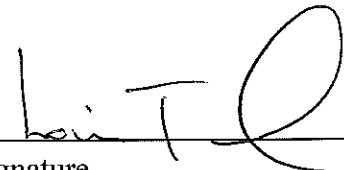
Dear Ms. Mooney:

The undersigned, as Proposer, has submitted the attached Proposal in response to a Request for Proposals (RFP), issued by the City of Atlantic City ("City of Atlantic City"), in connection with the City of Atlantic City's need for Information Technology Consulting & Support Services.

OCEAN COMPUTER GROUP INC HEREBY STATES:

1. The Proposal contains accurate, factual and complete information.
2. Ocean Computer Group Inc agrees to participate in good faith in the procurement process as described in the RFP.
3. Ocean Computer Group Inc acknowledges that all costs incurred by it in connection with the preparation and submission of the Proposal and any Proposal prepared and submitted in response to the RFP, or any negotiation which results therefrom, shall be borne exclusively by the Proposer.
4. Ocean Computer Group Inc hereby declares that the only persons participating in this Proposal as Principals are named herein and that no person other than those herein mentioned has any participation in this Proposal or in any contract to be entered into with respect thereto. Additional persons may subsequently be included as participating Principals, but only if acceptable to the City of Atlantic City. Ocean Computer Group Inc declares that this Proposal is made without connection with any other person, firm or parties who has submitted a Proposal, except as expressly set forth below and that it has been prepared and has been submitted in good faith and without collusion or fraud.

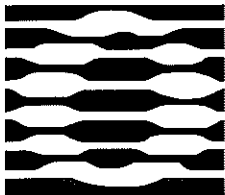
5. Ocean Computer Group Inc acknowledges and agrees that the City of Atlantic City may modify, amend, suspend and/or terminate the procurement process (in its sole judgment). In any case, the City of Atlantic City shall not have any liability to the Proposer for any costs incurred by the Proposer with respect to the procurement activities described in this RFP.
6. Ocean Computer Group Inc acknowledges that any contract executed with respect to the provision of the Information Technology Consulting & Support Services shall comply with all applicable Affirmative Action and similar laws. Proposer hereby agrees to take such actions as are required in order to comply with such applicable laws.


Signature

Louis Trompos, President
Name and
Title

Ocean Computer Group Inc
Name of
Firm

Dated: 4-21-2017



***Ocean
Computer
Group, Inc.***

90 Matawan Road • Matawan, New Jersey 07747 • Tel 732-493-1900 • Fax 732-918-2613

PROPOSAL LETTER

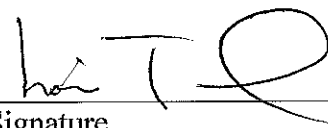
April 21, 2017

Mary P. (Trish) Mooney, RPPO QPA
Purchasing Agent
City of Atlantic City, Suite 310
1301 Bacharach Boulevard
Atlantic City, NJ 08401

Dear Ms. Mooney:

The undersigned have reviewed the Proposal submitted in response to the Request for Proposals (RFP) issued by the City of Atlantic City ("City of Atlantic City"), in connection with the City of Atlantic City's need for Information Technology Consulting & Support Services.

We affirm that the contents of the Proposal (which Proposal is incorporated herein by reference) are accurate, factual and completed to the best of my/our knowledge and belief and that the Proposal is submitted in good faith upon express understanding that any false statement may result in the disqualification of, Ocean Computer Group, Inc.


Signature

Louis Tisarakos *President*
Name and Title

Ocean Computer Group Inc
Name of Firm

Date: 4-21-2017

SPECIFICATIONS & INSTRUCTIONS

CORPORATE/PARTNERSHIP DISCLOSURE STATEMENT

PROPOSERS SHALL COMPLETE AND SIGN THIS FORM
AND SUBMIT IT WITH YOUR PROPOSAL

All proposers shall read and complete this statement where applicable, regardless of whether proposer is a corporation, partnership or sole proprietor.

The Provisions of N.J.S.A. 52:25-24.2, in referring to corporations, partnerships and limited liability companies, are intended to apply to all forms of corporations and partnerships, including limited liability companies, partnerships, limited liability corporations, limited liability partnerships and subchapter S corporations.

Chapter 33 of the Public Laws of 1977 (N.J.S.A. 52:25-24.2) provides in pertinent part that no partnership or corporation or limited liability company shall be awarded any State, County, Municipal, or School District contract for the performance of any work or the furnishing of any materials and supplies unless, prior to the receipt of the bid or accompanying bid of said partnership or corporation or limited liability company, there is submitted a statement containing the following information:

- (1) If the proposer is a partnership/limited liability company, then the statement shall set forth the names and addresses of all members who own a 10% or greater interest in the partnership/company.
- (2) If the proposer is a corporation, then the statement shall set forth the names and address of all stockholders in the corporation who own 10% or more of its stock of any class.
- (3) If a corporation owns all or part of the stock of the corporation or partnership submitting the RFP, then the statement shall include a list of the stockholders who own 10% or more of the stock of any class of that corporation.

Proposers with any direct or indirect parent entity which is publically traded may submit the name and address of each publically traded entity and the name and address of each person that holds a 10% or greater beneficial interest in the publically traded entity as the last annual filing with the federal Securities and Exchange Commission or the foreign equivalent, and if there is any person that holds a 10% or greater beneficial interest, also shall submit links to the websites containing the last annual filings with the federal Securities and Exchange Commission or the foreign equivalent and the relevant page numbers of the filings that contain the information on each person that holds a 10% or greater beneficial interest.

Proposer shall complete the corporate/partnership disclosure statement form on the following page.

SPECIFICATIONS & INSTRUCTIONS

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: OCEAN COMPUTER GROUP INC

Organization Address: 90 MATAWAN ROAD, SUITE 105, MATAWAN NJ 07747

Part I Check the box that represents the type of business organization:

☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)

☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)

☒ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)

☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)

☐ Other (be specific): _____

Part II

☒ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
LOUIS TSOTAKOS	3416 WATERVIEW WAY
	WALL NJ 07719

SPECIFICATIONS & INSTRUCTIONS

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a Proposer has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

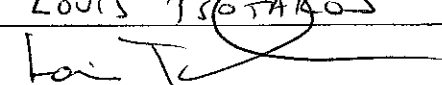
Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge; that I am authorized to execute this certification on behalf of the bidder/proposer; that the *City of Atlantic City* is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with the *City* to notify the *City* in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the *City* to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	LOUIS TSO TAKOS	Title:	PRESIDENT
Signature:		Date:	4-21-2017

SPECIFICATIONS & INSTRUCTIONS

NON-COLLUSION AFFIDAVIT

STATE OF NEW JERSEY)

SS

COUNTY OF Monmouth

I LOUIS TSOTAKOS of MATAWAJ in the county of MONMOUTH and the State of NEW JERSEY, of full age being duly sworn according to law on my oath, depose and say that I am, PRESIDENT of the Firm of OCEAN COMMERCIAL GROUP INC the Proposer making the Proposal for the herein project, and that I executed the said Proposal with full authority to do so, that said Proposer has not directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project, and that all statements contained in said Proposal and in this Affidavit are true and correct, and made with full knowledge that the City of Atlantic City relies upon the truth of the statements contained in said Proposal and in the statements contained in this Affidavit in awarding the contract for said project.

I warrant that no requirement or commitment was made in reference to any political contribution to any party, persons, or elected official and that no undisclosed benefits of any kind were promised to anyone connected with City government or any political party in reference hereto.

I warrant that no member, partner, official, officer, stockholder or anyone having interest in this firm has any interest of any amount or nature as to another firm, partnership, corporation, company, group, etc., making a bid on said project.

I further warrant that no person or selling agent has been employed or retained to solicit or secure contract such upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by CITY OF ATLANTIC CITY

Name of Contractor

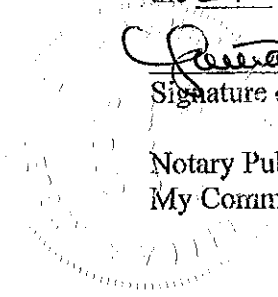
SPECIFICATIONS & INSTRUCTIONS

Continued.....

I further warrant and represent that I have never been convicted of or acknowledge nor admitted to any payment of kickbacks or unlawful gifts to any government official or employee for which conduct the City of Atlantic City deems me disqualified from doing business with the City of Atlantic City under such circumstances.

I also understand that the above disqualification does not apply to any vendor who cooperates with the prosecution and gives supporting testimony of behalf of the prosecution in the course of a judicial inquiry.

Sworn and subscribed to before me
the 24th day of April, 2017


Laura Marie Galella
Signature of Notary Public

Notary Public of LAURA MARIE GALELLA
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires Comm. # 2411952
My Commission Expires 9/1/2021


Signature of Affiant

Louis Tsoukas
Print/Type Name of Affiant

SPECIFICATIONS & INSTRUCTIONS

PROPOSER SHALL COMPLETE THIS PAGE

1. If the proposer is an **LLC**, sign name and give address:

Name: _____

Address: _____

Telephone No & Area Code: _____

Fax No & Area Code: _____

2. If individual has a **TRADE NAME**, give such trade name:

Trading as: _____

Telephone No & Area Code: _____

Fax No & Area Code: _____

3. If the proposer is **INCORPORATED**, give following information:

State under whose laws incorporated: NEW JERSEY

Location of principal office: 90 MATTAUW ROAD, SUITE 105
MATTAUW NJ 07747

Telephone No & Area Code: 732-493-1900

Fax No & Area Code: 732-918-2613

4. If proposer is a **PARTNERSHIP**, state names of partners and firm name:

Address: _____

Telephone No & Area Code: _____

Fax No & Area Code: _____

5. Agent in charge of said office whom notice may be legally served:

Name: LOUIS TSOTAKOS

Telephone No & Area Code: 732-493-1900

Fax No & Area Code: 732-918-2613

Name of Corporation: OCEAN COMPUTER GROUP INC

By: LOUIS TSOTAKOS

Title: PRESIDENT

Address: 90 MATTAUW ROAD, SUITE 105, MATTAUW NJ 07747

Telephone No & Area Code: 732-493-1900

Fax No & Area Code: 732-918-2613

NOTE: Item #5 shall be completely filled in.

SPECIFICATIONS & INSTRUCTIONS

DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

RFP Number: 17-03R

Proposer: OCEAN COMPUTER GROUP INC

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the Department of the Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

I certify, pursuant to Public Law 2012, c. 25, that the person or entity listed above for which I am authorized to submit a response/renew:

☒ is not providing goods or services of \$20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran, AND

☒ is not a financial institution that extends \$20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in part 2 below to the Division of Purchase under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

NAME: _____ Relationship to Proposer _____

Description of Activities _____

Duration of Engagement _____ Anticipated Cessation Date: _____

Proposer/Officer Contact Name _____ Contact Phone Number _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the City of Atlantic City is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the City to notify the City in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the City of Atlantic City, New Jersey and that the City at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print) LOUIS TSOTAKOS Signature: [Signature]

Title PRESIDENT Date: 4-21-2017

SPECIFICATIONS & INSTRUCTIONS

AFFIRMATIVE ACTION/CONTRACT COMPLIANCE REQUIREMENTS

PROPOSERS ARE REQUIRED TO COMPLY WITH THE REQUIREMENTS OF
N.J.S.A. 10:5-31 et seq. AND N.J.A.C. 17:27 AND ORDINANCE NO. 24 OF 1993

ALL PROPOSERS are required to submit the Schedule of Good Faith Effort for Utilization of Minority and Women Business Enterprise Program for Contractors and/or supplies.

ALL PROPOSERS are encouraged to hire Atlantic City residents and use Atlantic City Contractor, Sub-Contractors and Merchants if awarded this contract.

ALL PROPOSERS shall write the following office's for technical assistance before submission of this qualifications package, if assistance is needed. All requests for assistance & responses thereto shall be in writing.

ALL PROPOSERS that have received a NJ Certificate of Employee Information Report shall enclose a copy of same with this qualifications package. All others shall contact the Public Agency Compliance Officer (P.A.C.O.)

CONTACT INFORMATION:

City Solicitor's Office, Room 406
Karl Timbers, Esq.
Public Agency Compliance Officer
Telephone (609) 347-5540
Fax (609) 347-5210

If awarded this contract your company/firm shall be required to comply with the requirement of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 Law against Discrimination in Public Contracts.

SPECIFICATIONS & INSTRUCTIONS

SCHEDULE OF MINORITY BUSINESS ENTERPRISE (MBE)
FEMALE BUSINESS ENTERPRISE (FBE)
CONTRACTORS/SUPPLIERS

ALL PROPOSERS shall write to the Public Agency Compliance Officer for technical assistance before submission of this proposal, if assistance is needed. All requests for assistance & responses thereto shall be in writing to City Solicitors Office, City Hall, Room 406, 1301 Bacharach Blvd, Atlantic City, NJ 08401.

PROPOSER SHALL COMPLETE THIS FORM AND SUBMIT WITH PROPOSAL PACKAGE.

FMBE STATUS: FBE _____ MBE _____ DBE _____ OTHER _____
CERTIFICATION NO _____ City _____ State _____ Other _____
(If FMBE Status exclude Part I and Part II)

PART I: SCHEDULE OF MINORITY CONTRACTORS AND/OR SUPPLIERS

Contractor to insert Name of Minority Business Addresses and Telephone Numbers	Specify type of work Break-down segments of work	Total Contract Dollar Amount to MFBEs w/minimum of 10%
_____	_____	_____
_____	_____	_____
_____	_____	_____

Any substitution of a MFBE identified on this schedule shall be for good cause and on written notice to the Public Agency Compliance Officer. Any substitution for MFBE Sub Contractors and/or suppliers shall be by a certified MFBE Sub Contractor and/or Suppliers with the written prior approval of the Public Agency Compliance Officer.

PART II: GOOD FAITH EFFORT EXTENDED

(Complete in event the above 10% minimum MFBE
Contractors/Suppliers participation is not met)

INSTRUCTION: Fully explain all efforts taken to meet the minimum minority contractors and/or suppliers participation which shall include: letters, phone calls, communications sent to minority firms, sources and/or contracts, etc. Documentation of all efforts shall be required.

MINIMUM GOOD FAITH CONDITIONS

LETTERS, PHONE CALLS, COMMUNICATIONS AND ALL OTHER VIABLE SOURCES

SPECIFICATIONS & INSTRUCTIONS

AWARDING OF PROCUREMENT, PROFESSIONAL
OR SERVICE CONTRACTING

ONLY

Once the successful proposer is identified (through the receipt of a copy of the resolution approved by the City Council of Atlantic City) then the contractor who has been awarded the contract shall provide the Public Agency with one of the following:

- (A) If the contractor has a Federal Affirmative Action Plan Approval which consists of a valid letter from the Office of Federal Contract Compliance Programs.

A photo copy of the letter of approval shall be submitted to the City Solicitors Office.
(or)

- (B) If the contractor has a Certificate of Employee Information Report.

A photo copy of the certificate shall be submitted to the City Solicitors Office.
(or)

- (C) If the company has none of the above, the Public Agency is required to provide the contractor with an AA302 Affirmative Action Employee Information Report.

Proposer shall submit a copy of any of the above to the City Solicitors Office, located in room 406, City Hall, 1301 Bacharach Blvd., Atlantic City, New Jersey 08401.

SPECIFICATIONS & INSTRUCTIONS

EXHIBIT A
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)
N.J.A.C 17:27

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor, where applicable, will send to each labor union with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2, or a binding determination of the applicable county employment goals determined by the Division, pursuant to N.J.A.C. 17:27-5.2.

SPECIFICATIONS & INSTRUCTIONS

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex; and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex; and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personal testing conforms to the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable law and applicable Federal court decisions.

In conforming with the applicable targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval
Certificate of Employee Information Report

Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at www.state.nj.us/treasury/contract/compliance)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Public Contracts Equal Employment Opportunity Compliance as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Public Contracts Equal Employment Opportunity compliance for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.

SPECIFICATIONS & INSTRUCTIONS

AMERICANS WITH DISABILITIES ACT

Contracting Language Equal Opportunity for Individuals with Disabilities

The Contractor and the City do hereby agree that the provisions of Title II of the Americans with Disabilities Act of 1990 (the "ACT" 42 U.S.C. §12101 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the City pursuant to this contract, the Contractor agrees that the preference shall be in strict compliance with the Act. In the event that the Contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the Contractor shall defend the City in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the City, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages of whatever kind or nature arises out of or claimed to arise out of the alleged violation. The Contractor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the City's grievance procedure, the Contractor agrees to abide by any decision of the City which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the City, or if, the City incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the Contractor shall satisfy and discharge the same at its own expense.

The City shall, as soon as practicable after a claim has been made against it, give written notice thereof to the Contractor along with full and complete particulars of the claim. If any action or administrative proceeding is brought against the City or any of its agents, servants, and employees, the City shall expeditiously forward or have forwarded to the Contractor every demand, complaint, notice, summons, pleading, or other process received by the City or its representatives.

It is expressly agreed and understood that any approval by the City of the services provided by the Contractor pursuant to this contract will not relieve the Contractor of the obligation to comply with the Act and to defend, indemnify, protect and save harmless the City pursuant to this paragraph.

It is further agreed and understood that the City assumes no obligation to indemnify or save harmless the Contractor, its agents, servant, employees and subcontractors for any claim which may arise out of their performance of this agreement. Furthermore, the Contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the Contractor's obligations assumed in this agreement, nor shall they be construed to relieve the Contractor from any liability, nor preclude the City from taking any other actions available to it under any other provisions of this agreement or otherwise at law.

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
OCEAN COMPUTER GROUP INC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC
☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
90 MADAWAS ROAD, SUITE 105

6 City, state, and ZIP code
MADAWAS NJ 07747

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number

				-			-				
--	--	--	--	---	--	--	---	--	--	--	--

or

Employer identification number

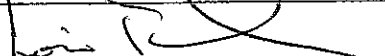
--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶  PRESIDENT Date ▶ **4-21-2017**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/w9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China Income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details),

3. The IRS tells the requester that you furnished an incorrect TIN,

4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* above.

What is FATCA reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account, list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note. ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C Corporation, or S Corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

Line 3

Check the appropriate box in line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box in line 3.

Limited Liability Company (LLC). If the name on line 1 is an LLC treated as a partnership for U.S. federal tax purposes, check the "Limited Liability Company" box and enter "P" in the space provided. If the LLC has filed Form 8832 or 2553 to be taxed as a corporation, check the "Limited Liability Company" box and in the space provided enter "C" for C corporation or "S" for S corporation. If it is a single-member LLC that is a disregarded entity, do not check the "Limited Liability Company" box; instead check the first box in line 3 "Individual/sole proprietor or single-member LLC."

Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space in line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(c)(3), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5—A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8—A real estate investment trust
- 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
- 10—A common trust fund operated by a bank under section 584(a)
- 11—A financial institution
- 12—A middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 ¹	Generally, exempt payees 1 through 5 ²
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

¹ See Form 1099-MISC, Miscellaneous Income, and its instructions.

² However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B—The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G—A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I—A common trust fund as defined in section 584(a)

J—A bank as defined in section 581

K—A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Note. You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-member LLC that is disregarded as an entity separate from its owner (see *Limited Liability Company (LLC)* on this page), enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note. See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.ssa.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/businesses and clicking on Employer Identification Number (EIN) under Starting a Business. You can get Forms W-7 and SS-4 from the IRS by visiting IRS.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note. Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, or 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code* earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. **Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983.** You must give your correct TIN, but you do not have to sign the certification.

2. **Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983.** You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. **Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.

4. **Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. **Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions.** You must give your correct TIN, but you do not have to sign the certification.

What Name and Number to Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account ¹
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor ²
4. a. The usual revocable savings trust (grantor is also trustee) b. So-called trust account that is not a legal or valid trust under state law	The grantor-trustee ¹ The actual owner ¹
5. Sole proprietorship or disregarded entity owned by an individual	The owner ¹
6. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor ¹
For this type of account:	Give name and EIN of:
7. Disregarded entity not owned by an individual	The owner
8. A valid trust, estate, or pension trust	Legal entity ¹
9. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
10. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
11. Partnership or multi-member LLC	The partnership
12. A broker or registered nominee	The broker or nominee
13. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
14. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

¹ List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

² Circle the minor's name and furnish the minor's SSN.

³ You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

⁴ List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships* on page 2.

⁵ Note. Grantor also must provide a Form W-9 to trustee of trust.

Note. If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records from Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN.
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Publication 4535, *Identity Theft Prevention and Victim Assistance*.

Victims of identity theft who are experiencing economic harm or a system problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to phishing@irs.gov. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at: spam@uce.gov or contact them at www.ftc.gov/idtheft or 1-877-IDTHEFT (1-877-438-4338).

Visit IRS.gov to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

SPECIFICATIONS & INSTRUCTIONS

Ordinance

Ordinance No. 11 OF THE CITY OF ATLANTIC CITY, N.J.
Date..2-09-2011 Date to Mayor..2-24-2011

Approved as to Form and Legality on Basis of Facts Set Forth
Factual contents certified to by

<u>City Solicitor</u>	<u>Business Administrator</u>
/s/ G. Bruce Ward	/s/ Michael A. Scott
Prepared by the City Solicitor's Office	

Council Members ALL COUNCIL Present the following Ordinance:

AN ORDINANCE ESTABLISHING THAT A BUSINESS ENTITY WHICH MAKES POLITICAL CONTRIBUTIONS TO MUNICIPAL CANDIDATES AND MUNICIPAL AND COUNTY POLITICAL PARTIES IN EXCESS OF CERTAIN THRESHOLDS SHALL BE LIMITED IN ITS ABILITY TO RECEIVE PUBLIC CONTRACTS FROM THE CITY OF ATLANTIC CITY.

WHEREAS, the Division of Local Government Services of the New Jersey Department of Community Affairs and the City of Atlantic City have entered into a Memorandum of Understanding to implement a plan of limited supervision dated November 20, 2010; and

WHEREAS, it is the stated purpose by the parties to make additional progress in reforming the City's finances; and

WHEREAS, the Director of the Division of Local Government Services and the City of Atlantic City agree that the conditions and processes set forth in the Memorandum of Understanding represent a sound and reasonable plan of State assistance; and

WHEREAS, the subject Memorandum of Understanding requests the City of Atlantic City within three (3) months of a Memorandum of Understanding execution to adopt a pay to play ordinance pursuant to P.L.2005, c.271 (codified at N.J.S.A. 40A:11-51) to authorize a municipality to adopt by ordinance, measures limiting the awarding of public contracts to business entities that have made political contributions, and limit the contributions that the recipient of such a contract can make during the contract term; and

WHEREAS, it is in the interest of good government, the people and the government of the City of Atlantic City desire to establish a policy that will avoid the perception of improper influence and public contracting and local elections.

BE IT ORDAINED by the City Council of the City of Atlantic City as follows:

SPECIFICATIONS & INSTRUCTIONS

SECTION 1. DEFINITIONS AS USES IN THE ORDINANCE

- (a) "Campaign committee" means (i) every candidate for the City of Atlantic City elective municipal office; (ii) every candidate committee established by or for the benefit of a candidate for the City of Atlantic City elective municipal office; (iii) every joint candidate committee established in whole or in part by or for the benefit of a candidate for the City of Atlantic City elective municipal office; (iv) every political party committee of the City of Atlantic City (v) every political party committee of the County of Atlantic; and (vi) every political committee, continuing political committee, or other form of association or organization that regularly engages in the support of candidates for the City of Atlantic City municipal or Atlantic County elective offices or City of Atlantic City municipal or Atlantic County political parties or political party committees. The terms in the foregoing paragraph have the meaning prescribed in N.J.A.C. 19:25-1.7.
- (b) "Contribution" has the meaning prescribed in N.J.A.C. 19:25-1.7. By way of illustration, and not limitation, this definition includes pledges, loans, and in-kind contributions.
- (c) A "contractor" professional or extraordinary services" means all contracts for "professional services" and "extraordinary unspecifiable services" as such term is used in N.J.S.A. 40A:11-5.
- (d) For purposes of this ordinance, a "Business Entity" whose contributions are regulated by this ordinance means: (i) an individual including the individual's spouse, and any child/children; (ii) a firm; corporation; professional corporation; partnership limited liability company; organization; association; and any other manner and kind of business entity; (iii) any person who owns 10% or more of the equity or ownership or income interests in a person or entity as defined in sections (i) and (ii) above and their spouses and child/children; (iv) all partners or officers of such any entity, in the aggregate, and their spouses and child/children; (v) any person, subcontractor, subsidiary, corporate, firm, partnership, limited liability company, organization or association who has received or infeasibly acquired the right to receive from a person described in subparagraph (i) above, more than \$100,000.00 in compensation or income of any kind (including, by way of illustration, and not limitation: wages, salaries, sums paid to independent contractors,

SPECIFICATIONS & INSTRUCTIONS

benefits, dividends, profit-sharing, pension contributions, deferred contributions, stock, stock options or gifts), in any twelve (12) month period prior to the award or, or during the term of, a contract subject to this ordinance; and (vi) all persons who are an "affiliate" of a Business Entity as defined in sections (i), (ii) and (v) above, as such term is uses in 11 U.S.A. 101(2).

SECTION 2 - PROHIBITION ON AWARDING PUBLIC CONTRACTS TO CERTAIN CONTRIBUTORS

- (e) To the extent that it is not inconsistent with state or federal law, the City of Atlantic City and any of its departments, instrumentalities or purchasing agents shall not enter into any agreement or otherwise contract to procure "professional services" as such term is defined at N.J.S.A. 40A:11-2(6) and used at N.J.S.A. 40A:11-5(1)(a)(i) and/or banking, insurance or other consulting service (hereinafter "Professional Services"), nor "extraordinary unspecified services" as such term is defined at N.J.S.A. 40A:11-2(7) and used at N.J.S.A. 40A:11-5(1)(a)(ii) and/or media, public relations, lobbying, parking garage management or other consulting and/or management service (hereinafter "Extraordinary Unspecified Services") from any Business Entity if such Business Entity has solicited or made any Contribution to (i) a candidate, candidate committee or joint candidates committee of any candidate for elective municipal office in Atlantic City or a holder of public office having ultimate responsibility for the award of a contract, or (ii) to any City of Atlantic City or Atlantic County political committee or political party committee, or (iii) to any continuing political committee or political action committee that regularly engages in the support of Atlantic city municipal or Atlantic County elections and/or Atlantic City municipal or Atlantic County candidates, candidate committees, joint candidate committees, political committees, political parties, political party committees, (hereinafter "PAC"), in excess of the thresholds specified in subsection (c) within one calendar year immediately preceding the date of the contract or agreement.
- (f) No Business Entity who submits a proposal for, enters into negotiations for, or agrees to any contract or agreement with the City of Atlantic City or any of its departments or instrumentalities, for the rendition of Professional Services or Extraordinary Unspecified Services shall knowingly solicit or may any Contribution, to (i) a candidate, candidate committee or joint candidates committee of any candidate for elective municipal office in Atlantic City, or a holder

SPECIFICATIONS & INSTRUCTIONS

of public office having ultimate responsibility for the award of a contract, or (ii) to any Atlantic city or Atlantic County political committee or political party committee, or (iii) any PAC between the time of first communication between that Business Entity and the municipality regarding a specific agreement for Professional Services or Extraordinary Unspecified Services, and the later of the termination of negotiations or rejection of any proposal or the completion of the performance or specified time period of that contract or agreement.

- (g) The monetary thresholds of this ordinance are: a maximum of \$300 per calendar year each for any purpose to any candidate or candidate committee for mayor or governing body, or 500 per a=calendar year to any joint candidates committee for mayor or governing body, or \$300 per calendar year to a political committee or political party committee of the City of Atlantic City; (ii) \$500 maximum per calendar year to an Atlantic County political committee of political party committee; and (iii) \$500 maximum per calendar year to any PAC. However, for each Business Entity party to a contract for Professional or Extraordinary Unspecified Services as defined in subparagraph (a), or engaged in negotiations for a contract defined in subparagraph (a), when such Business Entity's Contribution is aggregated with all "persons" defined in subparagraph (d) of "definitions" above, by virtue of their affiliation to that Business Entity party, a maximum of \$2,500 to all City of Atlantic City candidates, candidate committees, joint candidate committees, and holders of public office having ultimate responsibility for the award of a contract, all City of Atlantic City of Atlantic County political committees and political party committees as described herein combined, without violating subsection (a) of this section.
- (h) For purposes of this section, the office that is considered to have ultimate responsibility for the award of the contracts shall be (i) the City of Atlantic City Mayor or Governing body, if the contract requires approval or appropriation from the Mayor or Governing body, or (ii) the Mayor of the City of Atlantic city, if the contract requires approval of the Mayor, or if a public officer who is responsible for the award of a contract is appointed by the Mayor.
- (i) Rules regarding subcontractors. No person may be awarded a subcontract to perform under a contract subject to this ordinance, if the subcontractor would be disqualified by paragraph (a) from receiving the contract at the time that the subcontract is awarded. Nor may any person who would be disqualified by paragraph (a) from receiving the contract perform

SPECIFICATIONS & INSTRUCTIONS

substantially all of obligations described in a contract for professional or extraordinary services that is subject to this ordinance.

SECTION 3 - CONTRIBUTIONS MADE PRIOR TO THE EFFECTIVE DATE

No Contribution or solicitation of contributions made prior to the effective date of this ordinance shall be deemed to give rise to a violation of this ordinance.

SECTION 4 - CONTRACT RENEWAL

No contract subject to this ordinance may be renewed, extended, or materially modified unless the resulting renewal, extension, or modification would be allowed under the provisions of this ordinance if it were an initial contract.

SECTION 5 - CONTRIBUTION STATEMENT BY BUSINESS ENTITY

- (j) Prior to awarding any contract or agreement to procure Professional Services or Extraordinary Unspecified Services from any Business Entity, the City of Atlantic City or its purchasing agents and departments, as the case may be, shall receive a sworn statement from said Business Entity which is the intended recipient of said contract that he/she it has not made a Contribution in violation of Section 1 of this ordinance. The City of Atlantic City, its purchasing agents and departments shall be responsible for informing the City Council that the aforementioned sworn statements has been received and that the Business Entity is not in violation of this ordinance, prior to awarding the contract or agreement.
- (k) A Business Entity shall have a continuing duty to report to the City of Atlantic City any contributions that constitute a violation of this act that are made during the negotiation, proposal process or the duration of a contract. The city of Atlantic City, its purchasing agents and departments shall be responsible for informing the governing body within ten (10) business days after receipt of said report from the Business Entity, or at the next City Council meeting following receipt of said report from the Business Entity, or whichever comes first.
- (l) The certification required under this subsection shall be made prior to entry into the contract or agreement with the City of Atlantic City, or prior to the provision of services or goods, as the case may be, and shall be in addition to any other certifications that may be required by any other provision of law.

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SECTION 6 - RETURN OF EXCESS CONTRIBUTIONS

A Business Entity that is a party to a contract for Professional Services or Extraordinary Unspecified Services may cure a violation of Section 1 of this Ordinance, if, within 30 days after the date on which the applicable ELEC report is published, said Business Entity notifies the municipality in writing and seeks and receives reimbursement of the contribution from the recipient of such contribution.

SECTION 7 - EXEMPTIONS

The contribution limitations prior to entering into a contract in Section 1(a) do not apply to contracts which (i) are awarded to the lowest responsible bidder after public advertising for bids and bidding therefor within the meaning of N.J.S.A. 40A:11-4, or (ii) are awarded in the case of emergency under N.J.S.A. 40A:11-6. There is no exemption for contracts awarded pursuant to a "Fair and Open Process" under N.J.S.A. 19:44A-20, et seq.

SECTION 8 - PENALTY

- (m) It shall be a material breach of the terms of the City of Atlantic City's agreement or contract for Professional Services or Extraordinary Unspecified Services when a Business Entity that is a party to such agreement or contract has: (i) made or solicited a contribution in violation of this ordinance; (ii) knowingly concealed or misrepresented a contribution given or received; (iii) made or solicited contributions through intermediaries for the purpose of concealing or misrepresenting the source of the contribution; (iv) made or solicited any contribution on the condition or with the agreement that it will be re-contributed to a candidate, candidate committee or joint candidates committee of any candidate for elective municipal office in Atlantic City, or a holder of public office having ultimate responsibility for the award of a contract, or any Atlantic City or Atlantic county political committee or political party committee, or any PAC; (v) engaged or employed a lobbyist or consultant with the intent or understanding that such lobbyist or consultant would make or solicit any contribution, which if made or solicited by the professional Business Entity itself, would subject that entity to the restrictions of this ordinance; (vi) funded contributions made by third parties, including consultants, attorneys, family members, and employees; (vii) engaged in any exchange of contributions to circumvent the intent of this ordinance; or (viii) directly or indirectly, through

SPECIFICATIONS & INSTRUCTIONS

or by any other person or means, done any act which if done directly would subject that entity to the restrictions of this ordinance.

- (n) Furthermore, any Business Entity that violates Section 7 (a) (ii-viii) shall be disqualified from eligibility for future City of Atlantic City contracts for a period of four (4) calendar years from the date of the violation.
- (o) Any person who knowingly, purposely, or recklessly violates any provision of this ordinance, or who conspires with other person to violate any provision of this ordinance, or who, with the purpose of promoting or facilitating a violation of this ordinance, solicits another person to commit it, or aids or agrees, or attempts to aid another person in planning or committing it, shall be subject to punishment including fines and/or imprisonment as fixed by law for violations of the ordinances of the city of Atlantic City.

SECTION 9. Any ordinance or parts of any ordinance inconsistent with the provisions of this ordinance are hereby repealed to the extent to such inconsistency.

SECTION 10. This ordinance shall take effect immediately upon its final passage and publication as provided by law.

SPECIFICATIONS & INSTRUCTIONS

RECORD OF COUNCIL VOTE ON FINAL PASSAGE													
COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.	COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.
DELGADO	X						MOORE	X					
GILLIAM	X						RANDOLPH	X				X	
MANCUSO				X			SMALL	X					
MASON	X					X	TIBBITT	X					
MARSH, PRESIDENT								X					
X-Indicates Vote NV-Not Voting AB-Absent MOT-Motion SEC-Second													

Adopted on first reading at a meeting of the Council of the City of Atlantic City, N.J. on ...FEBRUARY 9, 2011.....

Adopted on second and final reading after hearing on...FEBRUARY 23, 2011.....

Approved By.../s/...LORENZO T. LANGFORD....Date...3-04-2011.....By Council.....Ride _____ Reconsidered _____ Over _____
 Mayor Aye Nay

RECORD OF COUNCIL VOTE ON FINAL PASSAGE													
COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.	COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.
DELGADO	X						MOORE	X					
GILLIAM	X						RANDOLPH	X				X	
MANCUSO				X			SMALL	X					
MASON	X					X	TIBBITT	X					
MARSH, PRESIDENT								X					
X-Indicates Vote NV-Not Voting AB-Absent MOT-Motion SEC-Second													

Adopted on first reading at a meeting of the Council of the City of Atlantic City, N.J. on ...FEBRUARY 9, 2011.....

Adopted on second and final reading after hearing on...FEBRUARY 23, 2011.....

Approved By.../s/...LORENZO T. LANGFORD....Date...3-04-2011.....By Council.....Ride _____ Reconsidered _____ Over _____
 Mayor Aye Nay

This is a Certified True copy of the Original Ordinance on file in the City Clerk's Office. .../s/ Rhonda Williams City Clerk

RECORD OF COUNCIL VOTE ON FIRST PASSAGE													
COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.	COUNCIL MEMBER	AYE	NAY	N.V.	A.B.	MOT.	SEC.
DELGADO	X						MOORE	X				X	
GILLIAM	X						RANDOLPH	X					
MANCUSO	X						SMALL	X					
MASON	X					X	TIBBITT	X					
MARSH, PRESIDENT								X					
X-Indicates Vote NV-Not Voting AB-Absent MOT-Motion SEC-Second													

Adopted on first reading at a meeting of the Council of the City of Atlantic City, N.J. on ...FEBRUARY 9, 2011.....

SPECIFICATIONS & INSTRUCTIONS

CITY OF ATLANTIC CITY

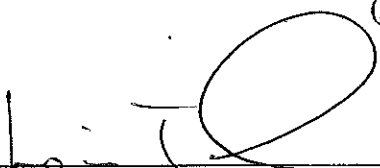
ACKNOWLEDGMENT OF RECEIPT OF ADDENDA

The undersigned Proposer hereby acknowledges receipt of the following Addenda:

<u>Addendum Number</u> (initial)	<u>Dated</u>	<u>Acknowledge Receipt</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

☒ No addenda were received:

Acknowledged for: OCEANO Computer Group INC
(Name of Proposer)

By: 
(Signature of Authorized Representative)

Name: LOUIS TSOUMAKOS
(Print or Type)

Title: PRESIDENT

Date: 4-21-2017

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY/
DIVISION OF REVENUE
PO BOX 252
TRENTON, N J 08646-0252

TAXPAYER NAME:

OCEAN COMPUTER GROUP, INC.

TRADE NAME:

ADDRESS:

90 MATAWAN RD STE 105
MATAWAN NJ 07747

SEQUENCE NUMBER:

0072885

EFFECTIVE DATE:

01/26/85

ISSUANCE DATE:

12/07/07

James J. Guscione

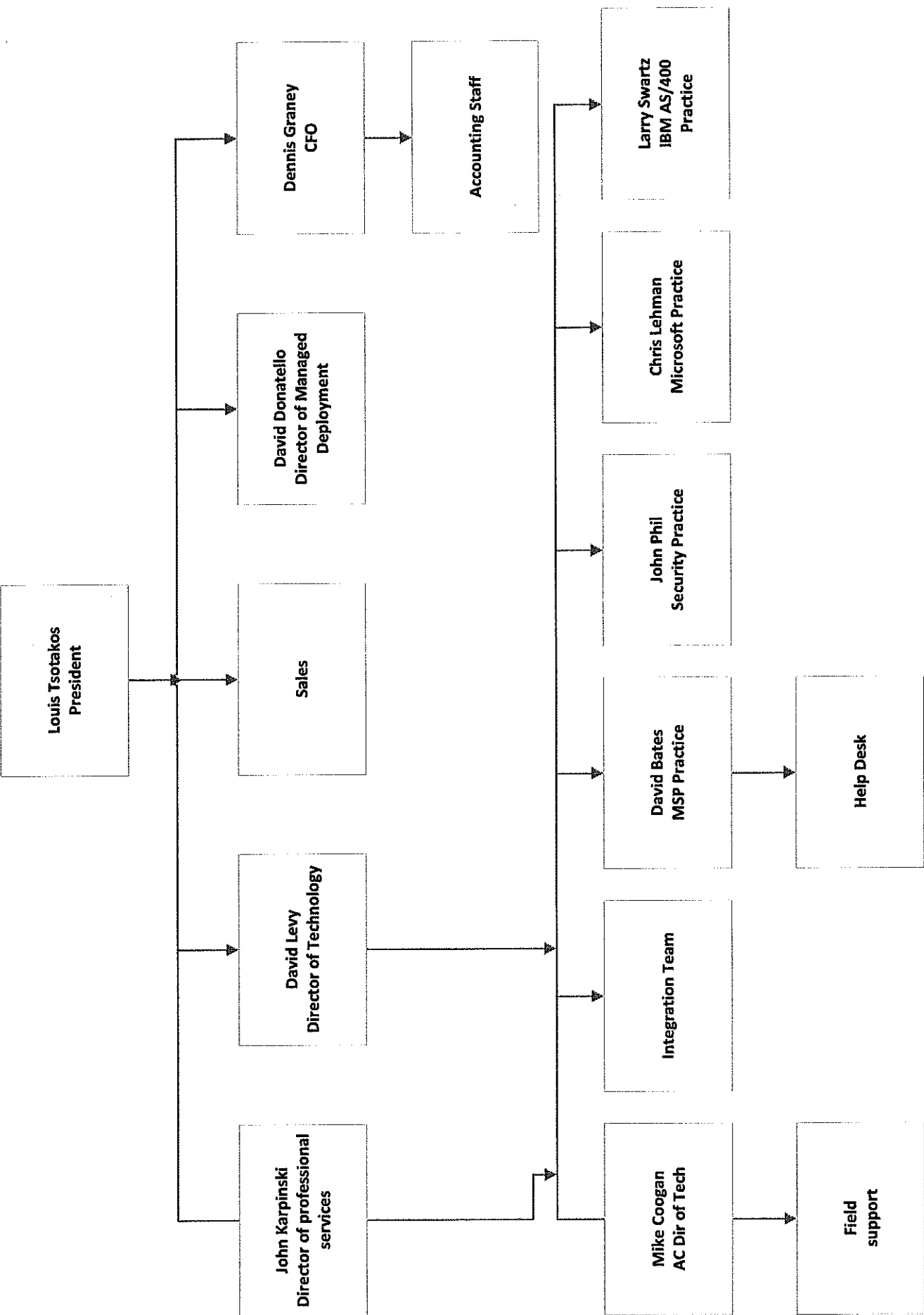
Acting Director
New Jersey Division of Revenue

FORM-BRC(08-01)

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

Schedule B

Ocean Computer Group Organizational chart



JOHN KARPINSKI

26 Edwards Lane • Manalapan, New Jersey 07726
jkarpinski2@gmail.com • residence 732-637-8255 • cell 917-842-6720

Senior Technology and Management Consultant

Accomplished senior information technology manager offering over twenty years of demonstrated career success developing and executing operational strategies to promote organizational growth and optimal utilization of emerging technologies. Extensive experience leading operations for Technology, Business Development and Project Management within diverse range of industries with full P&L responsibility. Possesses in-depth experience in the evaluation and development of technology solutions, Statements of Work, proposals development competitive bidding and negotiations. Decisive leader of operational initiatives adapting to rapidly changing environments and resolving mission critical issues to ensure bottom line success. I take pride in getting things done in a very high visibility, high pressure, CXX level environment.

CAREER EXPERIENCE

Ocean Computer Group, Matawan, NJ (2014-Present)

Director of Professional Services

www.oceancomputer.com

In this role I am responsible for the management of all professional services that the organization offers to their customers. This would include the coordination of pre-sales, projects and Managed Services activities for the technical staff. Responsibilities also include assuring the highest levels of customer satisfaction, adherence to Service Level Agreements and problem resolution. I have experience in selling and managing sales and service initiatives for every corporate vertical as well as understanding how to navigate the numerous channel partners that resellers represent. Resource management for associate development, maintain appropriate level of technical staffing, provide career planning, training and counseling. Approve and fulfill project resource requirements for multiple initiatives working through on-site project managers, staffing agencies and corporate resources. Practice technologies include WAN/LAN project and support services, Virtualization/Thin-Client/MS Terminal Environments, High Availability solutions, Storage Area Networks (SAN), Directory Services, Messaging, migrations, upgrades. In addition, providing Sales and Technical coordination for all the subcontracting provided to Dell Professional Services for their clients in the northeast. Facilitated Dell presales, solutions development, services coordination and delivery, closeout and billing for assigned projects. Worked as an extension of Dell's PMO office providing updates, issues resolution, customer satisfaction project documentation.

Pontoon Solutions, East Brunswick, NJ (2013-2014)

Senior Program Manager – Wipro

www.pontoonsolutions.com

Held full MSP responsibility for the end-to-end delivery of contingent staffing services for the customers North American based operations. This includes the administration of all commercial relationships which would include existing and future staffing vendors. Facilitated start up operations that entailed keeping two

Continued...

CAREER EXPERIENCE CONTINUED

VMS systems in parallel while maintaining the customers SLA's. Manage a staff team of four coordinators and 4 consultants based in both New Jersey and Washington State.

Tech Access Business Systems, New York, NY (2012-2013)

Managing Director

www.tabsny.com

John was the Managing Director facilitating the day to day operations for sales, service delivery and consulting for our clients. In addition I am providing troubleshooting, configuration and administrative support as a virtual I.T. Manager to our clients. In addition I have taken on business and marketing development initiatives including Web and go to market strategies.

MTM Technologies, Inc, New York, NY (2010-2012)

Service Director, North East Region

www.mtm.com

Directly responsible for the technical proficiency of service delivery opportunities delivered within our Northeast customer territories. Technically proficient in design, consulting, scope and timeline creation on the deployment of technology projects. Manage a team of 25 consultants and project managers which consists of delegating duties and assessing their performance and profitability. Responsible for the recruitment of new technical staff and retaining current staff. Implement policies to continually monitor the profitability of service engagements in order to maintain required margins. Coordinated and provided third level support for our NOC and Managed Service customers. Analyze the P&L on projects, service engagements and customer satisfaction surveys on a monthly basis. I program managed the larger services engagements directly it insure successful implementation and profitability.

ASI System Integration, New York, NY (2000-2010) (formerly AMC Computer Corp)

Senior Vice President

www.asisystem.com

Held multifaceted responsibility within senior management role, tasked with providing critical direction and strategic leadership to fuel sales growth and maintaining ongoing effort to obtain new engagements. Oversee all sales and technology business development functions, including new product rollouts, key account management, customer relationship development, contract negotiations, and order fulfillment. Held P&L and budgetary responsibilities. Provide cross-functional team training, coaching, and mentoring. Direct network of district sales managers and marketing associates located throughout the U.S. Design, implement, and adjust various sales plans and programs for the top tier vendors, with a focus on fostering solution selling within the Fortune 1000 arena.

Directly managed architect level consultants focused within the areas of Infrastructure, Security, Virtualization, Storage and Managed Services. Responsible for both Project Management, Program Management and service delivery practices within ASI. Spearheaded a vast number of projects pertaining to complete system upgrades, virtualization solutions, security assessments, storage area networking, high availability and disaster recovery solutions for many of our clients. Achieved an extensive record of successful enterprise projects for private and municipal organizations, gaining

CAREER EXPERIENCE CONTINUED

considerable training and experience in the vast array of technologies and best practices. The core competencies in which I excel is my ability to understand both customer's needs as well as technologies to their fullest.

In this role I was also responsible for upgrade and support of ASI's corporate infrastructure. This included the upgrading and virtualization of the existing environment. I also implemented Disaster Recovery, Backup and Compliancy procedures and processes.

Micros to Mainframes, New York, NY (1998-2000)

Director

In this role I acted as a Hands-On, Trusted Technical Advisor that provided high level IT planning and consulting for major national and multi-national clients. Successfully completed a number of major projects. Planned and implemented major technology overhauls and upgrades for Law Firms, Financial Institutions, Commercial and Charity organizations, International Business and Web Consulting companies, and Advertising Agencies.

Developed IT plans, implementation time-lines and project plans, and troubleshoot complex problems. Conducted Infrastructure Studies that aligned and analyzed business needs and goals, desired functionality, data flows, patterns and bottlenecks, security weaknesses, points of failure, lack of functionality and other shortcomings in existing infrastructure. Provided top down design and project management from the initial proposal to the implementation of LAN/WAN networks, security solutions, server configurations and services. Assisted in the design and implementation of data centers networks and disaster recovery sites. Yielded unbiased, objective recommendations, I developed and consistently applied a comprehensive "best IT practices" technology and best of breed product recommendations, conducted negotiations with major communications and computer vendors on behalf of my clients.

Implemented cutting edge business solutions based on: xDSL, broadband, FR, RF, T1, ISDN WANs, Gigabit Ethernet, ATM, fiber and Cat 5 campus wiring, fault tolerant servers, Cisco, Intel Express, and Cabletron switched networks and WANs; VLANs, Firewalls and VPNs, Multi Domain Win NT, SNA; DNS, DHCP; Web based client network management

Time Inc, New York, NY (1993-1998)

Senior Consultant

www.timeinc.com

Provide networking design and third level network support the corporate network that consisted of approximately 7000 nodes. Supported computer operations for the magazine titles Time, Sports Illustrated, People, Money, Martha Stewart Living, Entertainment Weekly, Vibe and Fortune as well as the various financial and business departments. Working knowledge of SNMP Spectrum Element manager and Cisco Works both UNIX and Windows NT based, ATM, AppleTalk, IPX, TCP/IP and SNA Protocols, Token Ring, Ethernet, FDDI, Switched Network topologies Participated in the

CAREER EXPERIENCE CONTINUED

implementation of a new corporate LAN by assuring proper configuration and installation of hardware and software of all electronic components including Cisco Routers, Cabletron Hubs, Catalyst 5000 and 5500 Switches, Lightstream 1010 ATM Switches in an LAN Emulation (LANE) environment. Implemented an ISDN solution for remote users as well as troubleshooting of ISDN problems on BRI and PRI interfaces.

EDUCATION

DEVRY TECHNICAL INSTITUTE, WOODBRIDGE – NEW JERSEY (1986)

Electronics Technician Certificate G.P.A. 3.72/4.00, Presidential Honor Society

American Management Association, New York, NY

Cisco Sales Expert (CSE-2006), Cisco VPN/Security Sales Specialist (CQS-2006), Cisco Lifecycle Services (2006), VERITAS Sales Expert (2006), VMware Sales Professional VSP4 (2010), VMware Technical Sales Professional VTSP4 (2010), Citrix Certified Sales Expert CCSE (2011)

Proficient with Microsoft Office, Visio, Project, SharePoint, Salesforce.com, CRM, Beeline VMS, ConnectWise, Quosal

LinkedIn Profile: <http://www.linkedin.com/pub/john-karpinski/8/281/340>

David Levy
13 Chatham Dr.
Howell, NJ 07731
Mobile (732)-207-4263

Skills Summary: NCDA, NCIE-SAN, EMC Proven Professional Technology Foundations Certified. Expert in EMC VNXe, VNX, Clariion, EMC DMX/VMAX, VPLEX and IBM SVC administration and allocation. Expert in Netapp software and hardware. EMC Storage Hardware and Software. NetApp Storage Hardware and Software. Architect and systems engineer work. Proven sales record in the enterprise and channel.

3/2017-Present
Ocean Computer Group
Director of Technology

- Lead, develop and implement IT initiatives that enable the Company to compete more vigorously and more profitably in a constantly changing and demanding marketplace.
- Translates the company vision into IT systems and procedures, articulating this critical link to the company stakeholders including the Executive Team, IT staff and employees.
- Manage, motivate, and develop all staff within the IT group. Ensure the organizational structure is appropriate for supporting Ocean Computer Groups current and future business needs. Recruit appropriate talent.
- Be viewed as a critical voice among the Operating Team, driving cross-functional collaboration through the IT team.
- Participate actively with the Operating Team to ensure our systems environment addresses the needs of the business.
- Translate business needs into system solutions making maximum use of available tools while ensuring longer term supportability of the architecture.
- Optimize our return on our IT investment by acquiring cost-justified IT components, as measured by performance, support availability, price, upgradeability, and future industry trends.
- Cooperate with operating units in conceptualizing, developing, and launching technology based products and services.

8/2016-3/2017

Open Systems Technologies

Solutions Architect (Contractor)

- Leads the development and on-going maturity of Tyco's Enterprise Platform Technology strategy, including but not limited to; Server, Storage, Archive, Backup, Data Center, Database, Virtualization, Replication, Encryption, and System's Management.
- Supports the development and on-going maturity of Tyco's Private Cloud Computing strategy, including but not limited to; Provisioning, Planning, Configuration Management, Automation, Orchestration, and integration with Service Management.
- Establishes standards, policies & guidelines for Enterprise Platform Computing Infrastructure, in collaboration with technology domain teams
- Partners with Business stakeholders, Account Managers, Infrastructure and Application leads in defining requirements, analyzing options and developing holistic integrated infrastructure solutions to complex business challenges.
- Delivers approved designs in accordance with Tyco Architectural governance and the Project Management Tollgate Methodology.
- Leads a virtual team of Infrastructure architects comprising the GIS Solutions Architecture team. Establishes the operating & governance model for the GIS Architecture service, including New Technology Introduction, Architectural Review Board, the Tyco Technology Reference Architecture and Technology roadmaps.
- Oversees the appropriate assignment of technology resources to work efforts, as well as the quality and timely delivery of infrastructure responsibilities, ranging from build and testing of infrastructure solutions to the readiness of the GIS operations to support it in a production steady state.
- Partners with Business-IT Leaders, Infrastructure specialists, and technology suppliers in the evaluation, piloting, acceptance and delivery of new technology for the organization
- Improves service and cost efficiency through continuous assessment of technology and operational processes
- Helps promote a consistent vision and strategy throughout the organization
- Builds relationships that foster collaboration and partnerships to drive better strategies, priorities, and service to the customer
- Responsible for building a strong and productive relationship with Tyco's technology suppliers
- Provides technical leadership to peers and junior members within the organization

10/2014-5/2016

Presidio

Data Center Solutions Architect

- Architect solutions from EMC, VMware, Cisco UCS and hyperconverged infrastructures (EMC, Simplivity and Nutanix)
- Solutions include storage, tiered solutions, backup and recovery, disaster recovery, Private and hybrid cloud infrastructures, VDI, virtualization and archive solutions
- Educate customers on technologies from different vendors
- Present architectures to customers. This includes everyone from technical staff to CEO
- Work closely with vendors to create the best configuration for the customer
- Create bill of materials and SOWs for customers
- Strong technical competence and success in selling
- Track record that demonstrates self-motivation, creativity, and initiative to achieve both personal and corporate mandated goals and objectives
- This is a pre-sales position

3/2013-9/2014

HGST (Western Digital Subsidiary)

Enterprise Partner SE, Americas/Financial Vertical Enterprise SE

- Provide education of solid state technology and HGST/STEC solutions to enterprise customers throughout the U.S. Typically in the Financial vertical for customers such as Bloomberg, JPMC, Bank of America, Fidelity and Credit Suisse. This was a vertical that was in existence before the acquisition of STEC. After the acquisition I did this for Partners.
- Architect customer specific solutions to help resolve storage and application performance issues and achieve strategic business objectives.
- Design, configure, and present HGST/STEC solutions with Oracle database for Oracle OpenWorld, Vmworld and Netapp partner academy.
- Working to integrate SSD technologies into the storage layer with flash based PCIe, SAS and SATA drives and all SSD Storage solutions.
- Work with Marketing to create sales collateral and support enterprise sales efforts.
- Work with new channel partners to train them on HGST products and educated them on the channel.
- Support sales and channel in all aspects of sales cycles.
- Expertise on all products for customer calls and channel training.
- Present at lunch and learns and product briefings for the channel and enterprise customer.
- I can talk from the CEO level to the system administrator level.
- Strong technical competence and success in selling Solid State Solutions for Server and Storage market.
- Track record that demonstrates self-motivation, creativity, and initiative to achieve both personal and corporate mandated goals and objectives.

10/2011-3/2013

**Gotham Technology Group, LLC
Solutions Architect – Storage**

- Administration, configuration and installation of Netapp hardware (FAS 2xxx – FAS 6xxx)
- Administration, configuration and installation of EMC hardware (VNXe, VNX, Vmax)
- Vplex POCs and implementations with key enterprise customers.
- Testing of IBM SVC for storage virtualization.
- Administration, configuration and installation of Whiptail hardware
- Installation and configuration of NetApp software (SM, SMVI, flexclones, Data onTap)
- Installation and configuration of EMC software (Replication Manager, ECC, powerpath)
- Gathering customer requirements and implementing them.
- Customer facing SE role
- Pre sales, post sales and implementation.
- Installation and configuration of fibre channel switches (Brocade and Cisco).
- Implimentation of SAN (iSCSI and FC) and NAS (cifs and NFS).
- Storage Practice Manager. Leads the storage group and mentored junior members of the group.
- Created a fixed price engagement model for Gotham.
- Presales customers included SMB, Enterprise and specialized verticals such as SLED and healthcare.
- I have surpassed my quota all quarters for hardware and professional services.

5/2011-10/2011

**Vicom Computer Services, Inc
Senior System Engineer, Storage Specialist**

- Administration, configuration and installation of Netapp hardware (FAS 2xxx – FAS 6xxx)
- Installation and configuration of NetApp software (SM, SMVI, flexclones, Data onTap)
- Gathering customer requirements and implementing them.
- Customer facing SE role
- IBM SVC presales and implementation.
- Installation and configuration of fibre channel switches (Brocade and Cisco).
- Pre sales calls, meetings and presentations for clients.
- Implimentation of SAN (iSCSI and FC) and NAS (cifs and NFS).
- Storage practice manager, Led a group of junior storage engineers in implementations of Netapp products.

9/2008-5/2011

**BSN Consulting/ McGraw-Hill
Senior Storage Consultant**

- Administration and configuration of EMC Clariion (CX, CX3 and CX4). EMC DMX (DMX 1, 2, 3 and 4 and V-Max).
- Administration and configuration of Brocade fibre switches Models 3900, 4100, 4900, 12000, 24000, 48000 and DCX. This is in excess of 10000 ports.
- Implementation and administration of EMC Control Center 6.1. This installation consisted of 18 servers.
- Vplex testing and administration for storage virtualization and replication.
- Implementation and administration of NetApp SanScreen.
- Installation of all SAN infrastructure throughout all datacenters. This includes all switches and frames. Ie: VMAX, Clariion, Celerra, cabling of all equipment.
- Creating storage reports for upper management.
- Lead SRM architect
- Creating standards for HBA, drivers and firmware.
- Involved in projects such as PBR (Plan, build and Run), PCLM (product lifecycle management) and ILM.
- EMC Data Domain installation
- EMC DPA installation
- EMC Greenplum installation and testing

3/2007-9/2008

**Computer Design and Integration
Senior Storage Consultant**

- Installation and configuration of New EMC Clariion CX3-10, CX3-20 and CX3-80's at client sites. This included cabling and SP configuration.
- Installation and configuration of New Brocade and Cisco switches at client sites. This includes initial configuration, wiring and zoning.
- Installation of Power Path on client hosts, HBA installation and drivers, and cabling of fibre.
- Migration of data from older clariions to new CX3-80 frames using SanCopy.
- Pre Planning of all activities at client site with EMC and the client.
- Data gathering for EMC CCPF forms for rack and stack by EMC.
- DMX SRDF configuration at client sites.
- ECC administration for DMX infrastructure at client sites.
- DMX data migration at sites using SRDF and creating images for boot from SAN capabilities.
- Installation and configuration of ECC 6.0

1/2006-3/2007

**Collective Technologies/MTI
Senior Storage Consultant**

- Implementation of MirrorView/A and MirrorView/S on Clariion to move 13.5 TB of Novell Data to a DR site
- NetApp administration
- Evaluation and implantation of a VMWare backup solution.
- Evaluation of several NAS products to determine an enterprise NAS solution
- EMC DMX disk allocation for HPUX, AIX and Linux hosts
- EMC ECC configuration and administration
- EMC Clariion disk allocation for Windows and Linux Hosts
- EMC Power Path installation and configuration.
- Zoning of storage systems and hosts using McData switches. Connectrix manager and ECC.
- Administration and configuration of Clariion CX3-80,CX600 and CX700 Series Frames.
- Administration and configuration of Symmetrix 88 series and DMX 1000 and 2000 Series Frames

8/2004-1/2006

**Accenture ISC/EMC
Technical Architect**

- Datacenter consolidation
- Led a group of consultants at major clients, such as JPMC, AstraZenica, Lehman Brothers.
- Application Alignment
- Storage Tiering
- Storage Reclamation
- Archiving using EMC Centera
- Migration of DMX SANS from different datacenters
- ILM projects
- Recommendations of various Legato products i.e. DatabaseXtender, EmailXtender Legato Networker
- Backup architecture design
- SAN architecture design

2/2004-8/2004 IBM/JPMC

Technical Architect

- Create disaster recovery architectures, involving the use of EMC SRDF or NetApp NAS products using paired datacenters.
- Create server architectures to move servers from non-compliant hardware to compliant hardware.
- Create business cases to reinforce the reasons for the moves and to show clients how much it would cost in hardware, software and support costs.
- Create plans for servers and applications to become gap compliant.
- Datacenter consolidation

4/2001-2/2004 Pfizer Inc. Morris Plains, NJ

Sr. Technical Specialist

- Project Lead on VMWare ESX implementation and administration.
- Backup architecture design, including Tape Library assessment and configuration. Also, coordinated a migration from Veritas Backup exec to Legato NetWorker.
- Implement and Administration of IIS.
- Project lead of global CHC infrastructure team. This team was formed to design a new infrastructure based on server consolidation initiatives.
- Make server and software recommendations based on project requirements.
- Actively hands on build servers and configure hardware.
- Interface with vendors to get product quotes and acquisition of hardware and software.
- Manage a group of consultants that perform hardware and software builds on servers.
- Implementation and administration of EMC Clariion SAN systems.

Education & Training

Brookdale Community College 1986

Specialized Training

Decker Presentation Training

Certifications

EMC velocity SE

EMC Proven Professional Technology Foundations Associate

EMC VNX Implementation Engineer

EMC VNX Technology Architect

NetApp Certified Data Administrator (NCDA)

NetApp Certified Implementation Engineer SAN (NCIE-SAN)

MICHAEL COOGAN

10 Ridgeview Dr., Manchester, NJ 08759 | (H) 732.239.1440 | (C) 732.239.1440 |

mcoogan@oceancomputer.com

PROFESSIONAL SUMMARY

Customer service professional dedicated to effective team management and customer satisfaction. Management professional effective at building highly-motivated teams, as well as leading cross-functional teams in a fast-paced environment. Dynamic Customer Service Manager who leads diverse teams to achieve company goals. Ambitious Customer Service Manager experienced with managing complex projects and driving productivity improvement. Director of Professional Services bringing extensive call center experience in inbound, outbound and blended environments. Strength in training and development, client relations and problem solving. Perceptive Customer Service Manager who cultivates positive customer relationships through clear and helpful communication. Customer service expert with sound judgment and an ability to resolve problems tactfully and diplomatically.

SKILLS

- Excellent diagnostic skills
- Enterprise technologies
- QA tools
- Excellent communication skills
- System upgrades
- Network maintenance
- Product templates
- Excellent problem-solving abilities
- Customer Relationship Management Software (CRM)
- Database design
- System backups
- Data backup and retrieval
- Technical specifications creation
- Network upgrades
- Excellent time management skills
- Process improvement specialist
- Adherence to high customer service standards
- Customer-focused
- Exceptional telephone etiquette

WORK HISTORY

JULY 1986-CURRENT

Director of Professional Services Ocean Computer Group Inc | 90 Matawan Rd. Matawan NJ 07747

- Assumed ownership over team productivity and managed work flow to meet or exceed

quality service goals.

- Strong leader of customer support staff.
- Facilitated inter-departmental communication to effectively provide customer support.
- Scheduled staff shifts to cover peaks and lulls in customer inquiries.
- Trained staff on operating procedures and company services.
- Provided accurate, specific and timely performance feedback for CSRs.
- Followed-through on all critical inter-departmental escalations to increase customer retention rates.
- Resolved associate, tool and service delivery issues revealed by statistical reports.
- Fostered an environment which encouraged continual process improvements.
- Updated customer orders from start to finish in an accurate and timely manner.
- Effective liaison between customers and internal departments.
- Devised and published metrics to measure the organization's success in delivering world class customer service.
- Developed highly empathetic client relationships and earned a reputation for exceeding service standard goals.

EDUCATION

1985

Associate of Science: Computer Science & Data Processing
Brick Computer Science Institute Brick Town, NJ

DAVID A. BATES

245 WESTWOOD PL
NEW JERSEY 08724
DAVIDBATES@COMCAST.NET
(732) 580-8125

OBJECTIVE

Seeking position as Systems Engineer and Project Planner and Designer or System Integration Specialist

EDUCATION

University of South Carolina

Columbia, SC
GPA 2.8

August 1984 – December 1987

Studies focused in Medical Technology, Nursing and Medical Informatics.

Brick Computer Science Institute

College Institute of Technology, Brick, NJ
GPA 4.0

August 1989 – December 1990

Specialized in hardware maintenance and repair. Contributed to team projects, to create simulated real-world applications.

EXPERIENCE

Senior Network Engineer

Ocean Computer Group, Matawan, NJ

March 1992 – Present

Currently directly responsible the day to day services management of our Master Services Clients that includes providing onsite services, creating quarterly reports and maintaining this highest levels of uptime for each client. Network Engineer on specific projects. Planned and implemented several custom networks at different locations which included technologies such as VMWare, Lotus, IBM AS400, Microsoft, Symantec, Cisco, Trend Micro, and many others. Worked with a team to implement systems on a Larger scale.

Bench Technician

Vitronics Inc. , Eatontown, NJ

January 1992 – March 1992

Worked as a Technician to repair PC systems. Board level repair and Bench testing were my primary duties.

Skills

IBM Server
Hardware
HP/Compaq Server
Hardware
Microsoft Windows
Server
Microsoft Windows
Server 2008, 2012
R2, 2016,
Microsoft Windows
2000, XP, Vista, 7
Microsoft Office
Suites
VMWare
Lotus Notes and
Domino
Microsoft
Exchange
Cisco ASA Security
IBM SAN Solutions
Barracuda SPAM
and Backup
Solutions
BackupExec
Appasure
VMware 4,5 and 6
Wireless
Networking
AS400 Connectivity
Sonicwall Firewalls
System Design
Trend Micro Anti
Virus

Certifications

CCA – Citrix
Certified
Administrator – MF
XP Presentation
Server – 2005

CCNA - Cisco
Certified Network
Associate – 2004

CCEA – Citrix
Certified Enterprise
Administrator –

Communications Technician
Halifax Corp. Red Bank, NJ

Jan 1991 – December 1991

Create, update, and maintain site Communications Systems. Manage and maintain NY State Court systems. NY Courts ran a Novell network throughout all sites. The area I covered was Lower NY, Long Island and Manhattan.

ACTIVITIES & AWARDS

Volunteer, Pop Warner Football Coach
Volunteer, Middle School Wrestling Coach
Volunteer, Little League Baseball

2003

CLP - Lotus Domino
R5 Application
Developer – 2000

IBM Certified
Specialist –Domino
for AS400
V4 R2 – 1999

CNA - Certified
Novell Engineer
Netware 5 – 1999

AIS - HP Accredited
Integration
Specialist – Proliant
+ Netware - 1998

ASE - HP
Accredited Systems
Engineer – Proliant
+ Netware – 1998

VMWare - VSP
Enterprise Engineer

JOSEPH MAUER

644 SOUTH RIVERSIDE DRIVE, NEPTUNE CITY, NJ 07753

C: 732-710-8407 | jmauer@oceancomputer.com

PROFESSIONAL SUMMARY

Network Engineer knowledgeable about many aspects of computer networking, upgrades and Network Implementation. Personable, friendly and committed to resolving computer problems in a timely and thorough manner to maintain uptime. Highly organized and able to supervise large scale deployments of equipment in small time increments. Most recently involved in imaging, pre-onsite preparation, then deployment of Dell Workstations and Chromebooks to State of NJ Agencies and NJ School Districts.

SKILLS

- Data backup and recovery systems
 - Wireless Access Point
 - LAN and WAN expertise
 - Mobile devices
 - Remote access support
 - IT security best practices
 - Managing multiple projects simultaneously
 - Large computer networks
 - Desktop and laptop repair
 - Anti-virus solutions
 - Internet setup and repair
 - Mobile data devices installation
-

WORK HISTORY

OCEAN COMPUTER GROUP

Sr Network Engineer | Matawan, NJ | July 1993 - Current

Consulting and servicing IT clients for almost 24 years. Providing exemplary service on equipment and software ranging from System AS400, to Windows Networking and Desktop, including software and peripherals related to that equipment. Roles have included, but not limited to: Going to customer sites to provide IT consulting on hardware and software support. In charge of the Support Desk at OCG HQ. Handling the dispatching, scheduling, and management for field techs and organizing parts ordering and service call resolution.- Was the sole local IT staff at Lukoil Pan Americas, NYC for over 5 years. Planned and implemented brand new Lukoil PA branch office in Houston, Tx. Also implemented major upgrade to VDI environment in LPA NYC office. Most recently, Lead Technician for Managed Services Dept. In charge of managing crews onsite and in Implementation Area. Involved in installing large deployments of Dell products. Also proficient in developing Client dictated Windows images to deploy over large numbers of workstations.

EDUCATION

ASSOCIATE OF SCIENCE Computer Programming

Brookdale Community College

Lincroft, NJ | 1983

DAVID DONATIELLO

Ocean Computer Group, Inc.
90 Matawan Road, Matawan, NJ 07747

Summary

Executive level Senior Technical Manager with over 20 years of proven success in executing business objectives and implementing diverse technology projects in Government, Education and Commercial sectors. Effectively applies project management methodology, cost controls and risk assessment. Extensive experience in project definition and scope, multitasking, budgeting, and P&L management. Strong technical and contract knowledge, with a mastery of project tools and the Office software suite. Develops superior internal/external customer and partner relationships; Outstanding interpersonal and communication skills with clients, partners, and colleagues at all organizational levels.

Professional Experience

Ocean Computer Group, Inc.
Director, Managed Deployment Services

2013 – Present

- Responsible for supporting sales team and validating requirements for diverse technical initiatives. These include virtualization projects, storage and infrastructure installations
- Program Manager for Dell Managed Deployments for all NJ State agencies and education. Including Asset recovery, Data Destruction, Imaging, and Installation
- Audio Visual Installations at NJ State Courthouses and State agencies. Conference room and Training room design and installation
- Design and implementation of Educational Labs and Libraries for NJ State Agencies consisting of Windows 10 image creation and Desktop Virtualization

Emtec / Emtec Federal, Inc., Springfield, NJ
Director Project Management

2005 – 2013

Project Management

- Primary Point of Contact for Dell Computer Corporation's refresh of over 15,000 desktops for various NJ State agencies. Logistics included the acquisition of a secure warehouse, developing training documentation, asset management, and the responsible disposal of state equipment, as well as staffing multiple installation teams. Worked closely with Dell Project teams and ARS Partners.
- Responsible for the installation of 165 private networks on a classified project for the Department of Justice throughout the United States.
- Completed the design and installation of over 2000 wireless access points, 300 Cisco switches and cabling infrastructure in over 70 buildings at 2 school districts in NJ.
- Successfully defined and managed a \$1.5 million design / build of a new corporate data center and infrastructure for a Wal Mart private distributor. Including the selection and supervision of all engineering staff, cabling subcontractors, electricians, and design architects.

Business Continuity and Development

- Technical Pre-Sales support for Government, Education and Commercial clients for Emtec and Emtec Federal, Inc. account executives. Defined scopes of work, determined budgets and identified project risks.
- Created procedural documentation in Project Management for Emtec Federal's ISO 9001 documentation. Developed training documents for team members concerning, installation procedures, asset tracking, and secure data destruction of government equipment.
- Responsible for the selection and acquisition of qualified subcontractors, partners, and technical staff.

Design/Architect

- Physical Security Architect Contractor for the Department of Energy at the Bonneville Power Administration to design physical security systems to protect 'Critical Assets' of the United States. Additional contracts awarded included a comprehensive Physical Security Risk Assessment at the agency's headquarters.
- Design, installation and administration of a \$1 million citywide IP video wireless surveillance system for New Jersey Homeland Security in Kearny, NJ.

TekConnect Corporation, Cherry Hill, NJ

2001-2004

Mid-Atlantic Regional Services Manager

- Responsible for the successful installation of Dell Computer Corporation's first Linux server cluster located at the University of Buffalo in Amherst, NY. Installed over 2200 servers, integrating them in a separate warehouse in Long Island and shipping preconfigured systems for installation.
- Successfully imaged, deployed, and supported PC refreshes for Dell Computer Corporation and IBM in K-12 school districts as well as colleges and universities in Detroit and the Tri State areas.
- Secured, staffed and managed technical help desks in four school districts in NJ. These recurring revenue generators became possible as a result of complete customer satisfaction during PC refresh projects.
- Responsible for the engineering and project management staff consisting of twenty-two technical team associates.
- Configured, installed, and documented Cisco, Proxim, and Avaya wireless networks in NJ, MI, and PA School districts.
- Contracted by Dell Computer Corporation, Verizon, Apple Computer, and Cisco Systems to acquire and manage cabling contractors throughout New Jersey on campus level infrastructure projects

AS Consulting, Inc. Paramus, NJ

1999 - 2001

Vice President, Operations

- Cofounded technical integration company. The emphasis was on infrastructure installation and upgrades as well as Microsoft integration. Our customer base included Hewlett Packard and multiple Wall Street trading companies.

The Great Atlantic and Pacific Tea Company

1975 - 1999

General Manager

- Revitalized existing and acquired retail outlets restoring union and customer relations, in addition to rectifying unorganized systems into profitable, smooth-running operations with a balanced P&L.
- Introduced more efficient purchasing procedures to better control of on-hand inventory levels thereby increasing corporate profits.
- Developed associates into skilled managers. Established a course of training including daily procedures, budgeting, personnel relations, and business ethics.
- Conducted meetings with associates. Initiated open forum for idea sharing, problem identification and solution development. Improved "team" attitude and opened pathways for ongoing communication between associates.

Education

New Jersey Institute of Technology, Newark, New Jersey

1977-1980

Electrical Engineering/Computer Science

Certifications

Microsoft MCP Certification, Comptia A+, N + Certifications
DvTel and Genetec Omnicast IP Security certification
Marathon Technologies certification

Schedule C

NJGMIS – Active participating member

In addition, here is a listing of other New Jersey municipalities in which we are engaged for services and project work.

- 1> Monroe Twp. School District**
 - a. Firewall and Networking
- 2> Monmouth County Prosecutors**
 - a. AS400 consulting and engineering
- 3> Hamilton Twp. Municipal**
 - a. VMware consulting
 - b. Exchange consulting
 - c. Storage Area Networking consulting
- 4> Rutgers University**
 - a. VMware consulting
- 5> Gloucester Emergency Services**
 - a. Active Directory and Exchange consulting
- 6> Hudson County**
 - a. VMware consulting
 - b. Exchange consulting
- 7> Hudson Cnty Prosecutors**
 - a. VMware consulting
 - b. Storage Area Network consulting
- 8> Monmouth Cnty Corrections**
 - a. AS400 consulting and engineering
- 9> Borough of Paramus**
 - a. AS400 consulting and engineering
- 10> Twp. of Marlboro**
 - a. Exchange Consulting
 - b. Firewall and Wireless consulting
- 11> Twp. Of Nutley**
 - a. Firewall consulting

NJ State Experience

- In Progress - NJ Office of the Public Defender – Image and installation of over 900 Dell Tablets for OPD field personnel
- In Progress - Design and implementation of Educational labs in a Virtualized environment for NJ Department of Corrections. Responsible for all ongoing support of labs, remote and onsite.
- Ongoing - Atlantic City, Mays Landing and Cape May Courthouse TV Monitor installations. Working with Nanette Acosta from Finance Division for Atlantic and Cape May Counties
- Ongoing - Conference Room projector/Smartboard Installations for NJ Department of Human Services in Trenton, NJ
- Pending – Design of Training rooms and Conference rooms for NJ Juvenile Justice Commission for remote training and Skype for Business solution.
- Pending – Design and implementation for upgrading IP Video solutions for NJ Department of Corrections across all inmate facilities
- Pending – Camden City Libraries – Consulting for Windows 10 image upgrade and support of their current infrastructure.
- Complete – NJ Office of the Courts – Installation of over 2500 new computers in 475 Municipal Courts throughout New Jersey.
- Complete – NJ State Police – Imaging and Installation of over 650 computers at NJ State Police headquarters in West Trenton, NJ
- Complete – NJ Department of Human Services – Imaging and installation of over 900 computers at NJ State Psychiatric Centers throughout NJ – Another +850 computers to be installed in 2017

Schedule A

Company full legal name Ocean Computer Group, Inc.

Doing business as name Ocean Computer Group, Inc.

Country 18Z7gk22
enterprise ID

Country Ocean Computer Group, Inc. - Matawan
enterprise headquarters location - United States - c4xjgtx

Status Active

PartnerWorld level Gold

Solution Provider

Welcome to the Solution Provider Program in the VMware Partner Network. Learn about the new benefits and requirements of the program and how to start earning your first competency. [Click here.](#)

/ Solution Provider Renewal Information

Renewal Status		Payment Status	
Renewal Cycle Date	11/3/2017	Payment Due Date	12/3/2017
Program Level	Enterprise	Renewal Fee	
Program Primary Contact	Louis Tsotakos	Payment Link	
Renewal Form	Payment status will be reflected between 3-7 business days upon payment		

/ Program Requirements Solution Provider - Enterprise

	Renewal Requirements	Current Status
# of VCP	2	5
# of VSP	2	8
# of VTSP	2	7
# of Competencies	1	3
Compliance Accreditation	1	2

Partners:

- Dell
 - Platinum Partner Status
- IBM
 - Gold Partner World Level
- Microsoft
 - Silver Small and Midmarket Cloud Solutions
- VMware
 - Enterprise Program Level

Technical Certifications:

- Microsoft
 - MSCE - 3
 - Active Directory
 - Exchange
 - Office 365
 - Azure
- VMware
 - VCP - 5
 - VSP - 8
 - VTSP - 7
- DELL
 - Storage Competency
 - Networking Competency
 - Workstation Competency
 - Core Client Competency
 - Server Competency
- IBM
 - IBM Power Competency (AS400)
 - Storage Competency
 - Server Competency

State Contract Numbers:

Dell – Contract # B27160
Contract # AR602 (Networking)

IBM – 40047

Barracuda – AR609-88792

NCPA – 440726



Primary Program Contact
Organization Partner ID:
Location ID:
Microsoft Business Solutions ID:

CHRISTOPHER LEHMANN
1892975
1892976

Address: 90 MATAWAN RD
MATAWAN, New Jersey, 07747-2623
United States
Phone: +1 (732) 493-1900 Ext. 252

Edit contact i

hip renewal date is **January 31, 2018**

about benefits, click here

id several MPN competencies and will no longer be accepting renewals of retiring competencies beginning October 31, 2016. The competencies will officially retire o
will no longer be available after this date. Please visit the MPN Evolution page <https://partner.microsoft.com/membership/mpn-evolution> to view the announcement

es

Your Competencies at a Glance

on what's new on MPN, including

gram updates. [Read More](#)

See full summary

Competency

Status

Silver Small and Midmarket Cloud Solutions

☒ Silver Active - Earned

on has unassigned MSDN

[Click here to assign.](#)

Active competencies at the organization level:

Competency

Status

Silver Small and Midmarket Cloud Solutions

Active - Earned



Account Settings

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Account settings

Keep your profile up-to-date and don't miss anything by mistake



You can use the options on the Account Settings page to update all your account details and preferences - whether you want to add new users from your business or update your Dell EMC Partner Program profile. Keeping your account up-to-date definitely pays off. When users leave your organization, we recommend you to withdraw their Dell EMC Partner Program access. This will help you to protect your account. Also keeping your e-mail address valid will ensure you will not miss any important announcement about your Dell EMC Partner Program membership.

The account administrator, also referred to as the account system administrator, is the user who may manage users within your Dell EMC Partner Program account. The account administrator has wide ranging roles and permissions to be able to make updates and changes to the account, including but not limited to: create, modify or disable users, grant permissions (what transactions the user can perform), and update company information. The number of users with such administrator privileges is unlimited, but please make sure you always have at least one active user with such rights.



Are you New to Dell EMC Partner Program? Check out our Partner Guide

Access Partner Administration guide and keep your account up-to-date.

Welcome, John Karpinski

Your Dell Partner ID:
1592342999

Company:
OCEAN COMPUTER GROUP

Partner Status:
Platinum

Competencies:
Storage
Networking
Workstation
Core Client
ISG Server
ISG Storage
ISG Networking



My profile

Your profile is directly related to your Dell EMC Partner Program account. Here you can update your profile details or your communication preferences.

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[Update my e-mail address](#)
[Change my password](#)
[Allow Dell EMC to send me communications](#)
[Enroll in rep level incentives*](#)

* Sales and technical representatives from Dell EMC Platinum, Gold and Authorized partners are eligible to participate. Program excludes National Solution Providers (NSPs), Titanium partners, Distribution, Global System Integrators (GSI), OEM and U.S. Federal partners.

My company information

Your Dell EMC Partner Program account is linked to your company. Make sure you take advantage of all the resources available to you.

[View my company administrator](#)
[My company's opportunities](#)
[My company leads](#)
[View all incentives](#)
[View my company's public "Find a Partner" profile*](#)

*Only account administrators can populate the "Find a Partner" tool for Gold & Platinum Partners.

My customers

Create a "Customer List" for use and reuse for Deal Registration, once you enter your customers' information, it will be available for use again the next time you register a deal through the Deal Registration tool for the same customer.

[My Customers](#)