

Susan Semrau

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Wednesday, December 02, 2020 3:39 PM
To: Deitz, Glenn
Subject: Re: Question from Andover

If after 4, please call my cell.

Patricia L. Bussow, RMC/CMR
Administrator/Municipal Clerk/Registrar
Township of Andover
134 Newton-Sparta Road
Newton, NJ 07860
Phone: 973.383.4280 x223
Fax: 973-383-5039

On Wed, Dec 2, 2020 at 11:45 AM Patricia Bussow <pbussow@andovertp.org> wrote:
Glenn, can you please give me a call when you get a chance. Office number below is fine.

Thank you
Patti

Patricia L. Bussow, RMC/CMR
Administrator/Municipal Clerk/Registrar
Township of Andover
134 Newton-Sparta Road
Newton, NJ 07860
Phone: 973.383.4280 x223
Fax: 973-383-5039

On Wed, Dec 2, 2020 at 10:54 AM Patricia Bussow <pbussow@andovertp.org> wrote:
Good Morning Glenn,

Quick question - do the Atlantic trucks in our area have 4-wheel drive?

Thank you,
Patti

Patricia L. Bussow, RMC/CMR
Administrator/Municipal Clerk/Registrar

Susan Semrau

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Monday, November 23, 2020 1:33 PM
To: Deitz, Glenn
Subject: Re: Follow up meeting

Thank you!

Patricia L. Bussow, RMC/CMR
Administrator/Municipal Clerk/Registrar
Township of Andover
134 Newton-Sparta Road
Newton, NJ 07860
Phone: 973.383.4280 x223
Fax: 973-383-5039

On Mon, Nov 23, 2020 at 1:28 PM Deitz, Glenn <Glenn.Deitz@atlantichealth.org> wrote:
Hi Patti!

Sounds good, we will see you then!

-Glenn

Glenn M. Deitz MHA, MICP, NRP, FACPE
Manager
Atlantic Mobile Health
E: glenn.deitz@atlantichealth.org
O: 973-422-7972

On Nov 23, 2020, at 1:12 PM, Patricia Bussow <pbussow@andovertp.org> wrote:

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Hi Glenn,

Would you be able to meet with the Subcommittee on Tuesday, December 1st at 3PM? We just want to follow up one more time before the next Township meeting on December 3rd.

We will be meeting at the Municipal Building again.

Thank you!

Patti

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Good Morning Glenn,

Whatever version you can get to me by the end of today would be greatly appreciated. I would like to have Fred Semrau review it with enough time to contact you if need be.

Last night it became evident that the majority of the Committee did not want to risk filling the meeting room now that COVID numbers are intensifying. We decided to go completely remote. The meeting notice is on our website at andovertwp.org and includes the Zoom access information.

Thank you,

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

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On Tue, Nov 17, 2020 at 9:49 AM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Hi Patti,

Quick update- I spoke with our legal team yesterday who is nearing completion of a draft. They sent the language for the "soft billing" to outside counsel, since we don't have it written into any of our existing contracts and they want to be sure the clause is representative of the agreement such that both sides of the contract are protected. I should hear back shortly.

In the meantime, our team did state they can more than likely put together a draft without the language for your review.

Lastly, if there is space at the meeting on Thursday, are you comfortable with me and my team attending in person? We would need to reserve 3 spaces.

-Glenn

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Monday, November 16, 2020 8:15 AM
To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Subject: Contract

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Good Morning Glenn,

Would you be able to call me today, after 10:30AM?

Susan Semrau

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Thursday, November 19, 2020 11:02 AM
To: Deitz, Glenn
Subject: Re: Tonight's meeting

Thank you Glenn!

I will be in touch as to scheduling another Subcommittee meeting.

Patti

Patricia L. Bussow, RMC/CMR
Administrator/Municipal Clerk/Registrar
Township of Andover
134 Newton-Sparta Road
Newton, NJ 07860
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On Thu, Nov 19, 2020 at 10:30 AM Deitz, Glenn <Glenn.Deitz@atlantichhealth.org> wrote:

Hi Patti,

Thanks for reaching out, we will still be attending to listen to questions and I am happy to respond to any questions as directed by the committee. I tend not to provide comment unless solicited by the township officials when in these situations; our goal is always to support the township and avoid creating any friction.

We will definitely make ourselves available to the subcommittee for additional discussion, and we are thankful to still be considered for the provision of EMS to the township. This is an important decision to be made, and I want the sub-committee and town committee to feel comfortable that they are making the right choice by choosing Atlantic Ambulance. I am looking forward to meeting with the group again to talk more about how we can bring our high standards of care to the township!

Thanks,

Glenn

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Thursday, November 19, 2020 10:02 AM
To: Deitz, Glenn <Glenn.Deitz@atlantichhealth.org>
Subject: Tonight's meeting

WARNING: This email originated from outside of Atlantic Health System.

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Good Morning Glenn,

The Subcommittee met with Lakeland EMS yesterday to get more clarity on the many questions and concerns we had regarding their services. Clearly, we felt the pressure from the community to have this second meeting, and it was much more productive than the initial meeting we had. We agreed as a Subcommittee that we need to spend a bit more time with both Atlantic and Lakeland to make our final recommendation to the Township Committee. In light of this, we did pull the contract with Atlantic from the agenda, and will not be voting on it tonight. It is the Subcommittee's intention to wrap this up and give a definitive recommendation to the Township Committee for the December 3, 2020 meeting.

We still anticipate a very well attended meeting tonight, albeit virtually, and there is no doubt members of the public will be out in force to comment on this matter. I hope that it is your intention to still attend so that you can hear first hand the questions and concerns.

Thank you for patience - truly appreciate it! I have attached the amended agenda for your reference.

Feel free to call with any questions.

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Susan Semrau

From: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Sent: Tuesday, October 20, 2020 2:38 PM
To: Patricia Bussow
Subject: RE: Andover Township

Sounds great! We are looking forward to meeting with everyone.

Thanks,
Glenn

From: Patricia Bussow <pbussow@andoverwp.org>
Sent: Tuesday, October 20, 2020 1:36 PM
To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Subject: Re: Andover Township

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Hi Glenn

Thank you! Plan for 4PM next Tuesday and we will see you then. I will most likely send you a few questions prior to so that you are prepared for what they may ask.

Thank you,
Patti

Patricia L. Bussow, RMC/CMR
Municipal Clerk/Administrator
Township of Andover
134 Newton-Sparta Road
Newton, NJ 07860
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On Tue, Oct 20, 2020 at 11:59 AM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Hi Patti!

Great to hear from you and congrats on the move to Andover!

I am available for both times on Tuesday.

Thanks,

Glenn

From: Patricia Bussow <pbussow@andovertp.org>

Sent: Tuesday, October 20, 2020 9:28 AM

To: Deltz, Glenn <Glenn.Deltz@atlantichhealth.org>

Subject: Andover Township

CAUTION: This email originated from outside of Atlantic Health System. Do not click on any of the associated links or attachments unless you recognize the sender AND are expecting this email.

Good Morning Glenn,

I'm not sure if you were aware that I left Rockaway Borough in June, and am now in Andover Township. I tried to let everyone in my contacts know, but it seems like an eternity ago, and I'm not sure I emailed you.

That being said, the Mayor and Committee of Andover Township have decided to set up a subcommittee to look into Emergency Medical Services being that our contract with Lakeland expires at the end of this year. Would you be able to sit down with us next Tuesday, October 27th to discuss services? I am hoping to schedule at 4:00PM or 4:45PM, if that works for you. We would be meeting at the Municipal Building with Chief Danielson, Committeeman Tom Walsh and Committeewoman Janis McGovern.

Please let me know if you have the time in your schedule.

Thank you,

Patti

Susan Semrau

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Wednesday, November 11, 2020 2:07 PM
To: Deitz, Glenn
Subject: Re: Meeting on Tuesday

I'll talk to Fred tomorrow morning and get back to you.

Thanks!

On Wed, Nov 11, 2020 at 1:12 PM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Perfect, thanks Patti.

To confirm, I'll have our team draft up the contract ASAP, and then are you able to check on dates/times for next week so I can pin our legal team down to a call before the 19th?

-Glenn

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Wednesday, November 11, 2020 1:08 PM
To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Subject: Re: Meeting on Tuesday

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Yes, please do.

We are anticipating this being on our agenda next Thursday 11/19. Because of all the new

Meeting regulations, I need everything a minimum of 48 hours in advance. The sooner the better!

Call me on my cell with any questions. 973-903-8290

On Wed, Nov 11, 2020 at 12:57 PM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Hi Patti,

I spoke with our legal team a few minutes ago. They wanted me to inquire as to whether it would be ok for us to draft a contract template for your team to review and then connect via phone on any questions or changes that need to be made.

I was unsure if your legal team had additional questions before moving on to the contract template and thought it would be best to ask!

Thanks,

Glenn

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Wednesday, November 11, 2020 9:42 AM
To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Subject: Re: Meeting on Tuesday

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Thank you for the update

On Wed, Nov 11, 2020 at 9:31 AM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Patti, I am meeting with our legal team at 12:30 today and will solidify timing.

Thanks,

Glenn

From: Patricia Bussow <pbussow@andoverwp.org>

Sent: Tuesday, November 10, 2020 10:17 AM

To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>

Subject: Re: Meeting on Tuesday

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Good Morning Glenn,

Fred Semrau is available Thursday morning. Will that work for you?

Thank you,

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

134 Newton-Sparta Road

Newton, NJ 07860

Phone: 973.383.4280 x223

Fax: 973-383-5039

On Mon, Nov 9, 2020 at 9:50 AM Patricia Bussow <pbussow@andovertp.org> wrote:

I was hoping to hear from our Attorney by this morning, but I haven't yet. I will try contacting him now and get back to you.

Thank you!

Patti

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On Mon, Nov 9, 2020 at 9:36 AM Deitz, Glenn <Glenn.Deitz@atlantichhealth.org> wrote:

Hi Patti!

Sounds good, I am looking forward to connecting.

Do you have a few dates/times that would work for you? We will start the process with our legal team as well.

-Glenn

From: Patricia Bussow <pbussow@andovertpwp.org>
Sent: Monday, November 9, 2020 8:25 AM
To: Deitz, Glenn <Glenn.Deitz@atlanticealth.org>
Subject: Re: Meeting on Tuesday

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Good Morning Glenn,

I just wanted to let you know that our Township Committee has decided to move forward with negotiating a contract with Atlantic. I would like to set up a meeting (most likely will be a virtual one) with our Attorney, Fred Semrau as well as our Subcommittee.

These decisions can sometimes be very controversial, and we are anticipating that might be the case. I am hopeful we can have a contract prepared rather quickly.

Thank you!

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

134 Newton-Sparta Road

Newton, NJ 07860

Phone: 973.383.4280 x223

Fax: 973-383-5039

On Tue, Nov 3, 2020 at 11:28 AM Patricia Bussow <pbussow@andovertp.org> wrote:

Good Morning!

That's great news - I will speak to our subcommittee, and we will discuss on Thursday night.

Thanks so much Glenn!

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

134 Newton-Sparta Road

Newton, NJ 07860

Phone: 973.383.4280 x223

Fax: 973-383-5039

On Tue, Nov 3, 2020 at 11:01 AM Deitz, Glenn <Glenn.Deitz@atlanticealth.org> wrote:

Hi Patti,

I spoke with our compliance and legal team today. They agreed that the good faith estimate of \$13,766.40 is sufficient to cover the cost of residents' cost-sharing amounts, meaning we would be able to accept insurance only as payment in full for Andover Township residents without the need to seek collection of copays and deductibles. This also means that Andover Township residents would not be sent to collections for unpaid amounts, regardless of insurance status. This is estimated based on the 2019 volume and would be based on actual patient contacts if we move into an agreement for service. This is in strict accordance with all Office of Inspector General guidelines, and we would need to include that language in the contract if Andover Township chooses to pursue service with Atlantic Mobile Health.

Looking forward to talking with you more about how we can bring our superior service to the Township, residents, and visitors.

Thanks,

Glenn

From: Deitz, Glenn
Sent: Monday, November 2, 2020 11:29 AM
To: Patricia Bussow <pbussow@andovertwp.org>
Cc: Eric Danielson <edanielson@atpd.org>
Subject: RE: Meeting on Tuesday

Hi Patti,

I spoke with my legal team on Friday; they are confirming the dollar value for the waiver of copays/deductibles and will be getting back to me this week. I asked that they expedite this for the Thursday evening meeting.

Thanks,

Glenn

From: Patricia Bussow <pbussow@andovertp.org>
Sent: Thursday, October 29, 2020 11:02 AM
To: Deitz, Glenn <Glenn.Deitz@atlantichhealth.org>
Subject: Re: Meeting on Tuesday

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Good Morning,

Please see attached. Looking forward to hearing back from you soon.

Thank you!

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

134 Newton-Sparta Road

Newton, NJ 07860

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Fax: 973-383-5039

On Wed, Oct 28, 2020 at 1:55 PM Patricia Bussow <pbussow@andovertp.org> wrote:

I can get you that number tomorrow - Chief is working on it for me.

I believe the subcommittee is in agreement that we will discuss our findings next Thursday, then if need be, we can have you come to the November 19th meeting.

Thank you! I'll email you tomorrow with that number.

Patti

Patricia L. Bussow, RMC/CMR

Administrator/Municipal Clerk/Registrar

Township of Andover

134 Newton-Sparta Road

Newton, NJ 07860

Phone: 973.383.4280 x223

Fax: 973-383-5039

On Wed, Oct 28, 2020 at 11:58 AM Deitz, Glenn <Glenn.Deitz@atlantichhealth.org> wrote:

Thanks, Patti, it was great to see you as well and please extend my thanks to Committeeman Walsh, Committeewoman McGovern, and Chief Danielson for taking the time to allow us to present.

I can definitely provide a solid number. Would you be able to provide me the total number of ambulance dispatches in Andover Township in 2019?

Contract lengths are typically 5 years, but can be as short as 1 year with renewals upon mutual consent. We normally include an immediate opt-out for cause as well as a 90-Day out without cause.

I attached a copy of the Rockaway Borough contract as we discussed; this is relatively standard with some variation based on needs of the specific municipality.

I'd also be happy to talk to the committee at their meeting if they should have any questions. Specifically, the billing side has many caveats and there are usually many questions related to that process.

Thanks again!

-Glenn

From: Patricia Bussow <pbussow@andovertwp.org>
Sent: Wednesday, October 28, 2020 11:02 AM
To: Deitz, Glenn <Glenn.Deitz@atlantichhealth.org>
Subject: Re: Meeting on Tuesday

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Good Morning Glenn,

It was great to see you and Brad yesterday. You are both true professionals, and the information you conveyed was clear and very helpful.

Committeeman Walsh (Tom) was wondering if you would be able to provide us with a more solid number as far as what the Township would need to contribute, as well as the length of contract, and if we would have any opt out clause in the contract.

We have a Township Meeting next Thursday (11/5) and if possible, we would like to have that information available.

Thank you!

Patti

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Administrator/Municipal Clerk/Registrar

Township of Andover

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Fax: 973-383-5039

On Fri, Oct 23, 2020 at 9:34 AM Patricia Bussow <pbussow@andovertwp.org> wrote:

Good Morning Glenn,

In order to be prepared for Tuesday's meeting, I think the best thing to do is to just bring a draft of a typical municipal contract (such as Rockaway Borough). I know that some of the Committee members believe response times are the number one point, as well as if there were to be an event on a bigger scale, how you would be prepared to respond (normally Emergency Management enters the picture here but just be prepared to answer should the question arise).

If you have any questions, please let me know. I'm here to help. Looking forward to seeing you Tuesday at 4:00PM.

Patti

Patricia L. Bussow, RMC/CMR