



Re: garbage/recycling bids

1 message

Ziad Shehady <zshehady@redbanknj.org>

Mon, Jul 20, 2020 at 11:18 AM

To: Gregory J Cannon <gcannon@sobelhan.com>

Bcc: Kate Triggiano <ktriggiano@redbanknj.org>, Hazim Yasin <hya_in@redbanknj.org>, Kathy Horgan <khorgan@redbanknj.org>, Pasquale Menna <pmenna@redbanknj.org>, Erik K Yngstrom <eyngstrom@redbanknj.org>

Greg, I just learned that, as suspected there is some behind-the-scenes meddling. Apparently, he is relaying complaints from Tommy Delisa that either he has heard from him directly or through Maria

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Pronouns: he/him/his

On Fri, Jul 17, 2020 at 4:38 PM Ziad Shehady <zshehady@redbanknj.org> wrote:

Greg, FYI below.

Just for the record, because of my experience with him, I would not be surprised if he tries to sabotage this bid.

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From: **Ziad Shehady** <zshehady@redbanknj.org>

Date: Fri, Jul 17, 2020, 16:36

Subject: Re: garbage/recycling bids

To: Edward Zipprich <ezipprich@redbanknj.org>

I also should add similar specifications were used elsewhere in other municipalities with no issue. Further, if any bidders have concerns about the language or details, the bid provides for an opportunity to seek clarification and for the Borough to issue an addendum. Neither has been necessary thus far.

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On Fri, Jul 17, 2020, 16:32 Ziad Shehady <zshehady@redbanknj.org> wrote:

As long as no one interferes or meddles with prospective bidders, I am confident these are not concerns that would cause the bid to fail. This bid spec was also reviewed by the Borough Attorney and Director of Public Works. It is also consistent with the Statutory Uniform Bid Specifications.

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On Fri, Jul 17, 2020, 16:24 Edward Zipprich <ezipprich@redbanknj.org> wrote:

Z,

Thanks for sending the bid specs. I have reviewed and have some constructive comments.

I fear that there are some inconsistencies in the language in this document. It is quite possible that it (the bid) will fail in its current state and it looks as though some of the additional services you ask the potential providers to supply will drive the cost of outsourced sanitation up considerably.

As you may know, when the Borough went to private carting 5 years ago, the plan was to save several hundred thousand dollars, and I believe it was Eugenia Poulos, CFO who did the analysis for the council then that proved RB saved in the ball park of \$120,000.00.

This bid package includes additional services and pick-ups including 5 days per week for schools, all of the litter lockers throughout our business districts and parks at 7 days per week, bulk pick up without limits, brush with a 6' x 6" diameter which exceeds what the landfill will accept, without limits to the number of tied bundles allowed. Container sizes are not enumerated in the specs nor are the number of containers permitted by the borough.

In the case of apartment/condo complexes it does not state who is to provide the dumpsters.

Additionally, I understand the specs to include what the borough currently collects in white goods and bulky waste, however, when asking a prospective contractor to add white metals etc. to the bulky waste, won't this dramatically increase the costs over what the town currently provides?

Also, if I am reading the specs correctly, you are asking the potential contractor to pick up "the down side risk of negative revenues." I am unclear as to what contractor would be willing to take that risk as the market has become so unstable over the past 5 years or so and then ask potential vendor to be responsible for the "disposition of such category of Designated Material" also seems to ask them to take on additional risk.

Asking the prospective vendor to provide containers where, in some instances the containers are currently owned by the school/apartment complex etc, will also drive up the cost.

There is a limitation to competition by smaller vendors when the specs call for vehicles "no older than 5 years"

Please note that the above are things that should concern us. Timing is tight on this bid and I surely don't want us to be in a situation where the bid fails.

What are the remedies to correcting?

Wash your hands, social distance, stay home, stay safe and wear a mask.

Ed

Edward J. Zipprich
Councilman, Red Bank

On Tue, Jul 14, 2020 at 6:33 PM Ziad Shehady <zshehady@redbanknj.org> wrote:
Attached

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On Tue, Jul 14, 2020 at 6:26 PM Edward Zipprich <ezipprich@redbanknj.org> wrote:
Z,

Would you kindly send me the bid packet for the garbage RFP for this year and the original packet from 5 years ago?

Thank you

Wash your hands, social distance, stay home, stay safe, wear a mask.

Ed

Edward J. Zipprich
Councilman, Red Bank